

## Unprecedented anti-terrorist security for conference delegates

# Warship and marines guard Tories

By Richard Ford and Michael Evans

A squad of Royal Marines has been deployed on board a Royal Navy minesweeper, HMS Cuxton, off Blackpool, to watch out for any sea-borne terrorist threat to the Conservative Party conference, it was confirmed last night.

The extraordinary security precautions were ordered after a special request from the Lancashire Chief Constable who is responsible for the safety of the Prime Minister and her Cabinet colleagues during the conference.

The small squad of Royal Marines is equipped with two Gemini boats which travel at high speed and were used to great effect in the Falklands conflict in 1982.

The minesweeper was sent to Blackpool since it was the only vessel that could lie offshore in the shallow water. All minesweepers have a very shallow draught. HMS Cuxton, armed with one 40mm and two 20mm guns, is equipped with standard radar which will be used to keep watch over the sea area around Blackpool.

Sources said that any boat approaching the shore would be spotted on the radar and if

ercises around Britain's North Sea oil rigs.

The Prime Minister arrived in Blackpool last night amid the greatest possible security. HMS Cuxton was visible from the hotel windows as Mrs Margaret Thatcher arrived at the Imperial Hotel, the conference headquarters.

She arrived at a building turned into a virtual fortress for the four-day conference as part of security measures designed to prevent a repetition of the bomb attack at the Grand Hotel in Brighton three years ago.

The marines have been drafted into the town to assist the police guarding the Government and 5,000 representatives attending the conference, which opens this morning.

The hotel can only be entered by people showing official accreditation and they must pass through a series of electronic security checks as well as a body search.

Mrs Thatcher passed through the electronic surveillance equipment but was not subject to a body search although her luggage was checked at another entrance and sent separately into the hotel where she will stay during the conference.

Security at Blackpool is the tightest ever seen for a party conference and comes amid fears that terrorists may attempt an attack in the Lancashire resort.

Since the Provisional IRA bomb attack at Brighton security surrounding all party conferences has increased and this has been heightened for the Conservatives this year after three people were charged with conspiring to murder Mr Tom King, Secretary of State for Northern Ireland.

## Tebbit calls for a grassroots crusade

By Robin Oakley, Philip Webster and Nicholas Wood

Mr Norman Tebbit yesterday exhorted Conservative Party activists to spearhead the Government's crusade on housing, education and the poll tax.

In a battle cry to the party on the eve of its Blackpool conference, Mr Tebbit called for a political campaign "to every street in the realm".

He highlighted the three most controversial measures of the third-term agenda as the focus for a more incisive campaigning effort.

Ways of strengthening the Conservatives' campaigning ability and political organization are expected to be spelt out by the Tory chairman in his speech to the conference on Friday.

However, as he briefed about 200 Conservative agents in a Blackpool hotel yesterday, his own future was the subject of intense speculation.

Friends of Mr Tebbit believe he will stand down as chairman within a month to take up a career in business, while remaining as a backbench MP.

There were signs yesterday that a campaign may be starting to obstruct Lord Young of Grafton, Secretary of State for Trade and Industry, replacing him.

Lord Young, a close con-

fidante of the Prime Minister, is a favourite to take over from Mr Tebbit. However, friends of the Conservative chairman and other ministers are privately warning that it would be unwise for Lord Young to combine the jobs of chairman and his present post.

They say it could be compromising to hold the trade and industry portfolio while heading the Conservative drive to raise funds from industrialists.

Ironically, the minister being canvassed yesterday as a potential chairman by the opponents of Lord Young was Mr Kenneth Clarke, Minister for Trade and Industry and Lord Young's number two.

Lord Young's friends, however, believe the obstacle over the dual roles could be removed by giving Mr Clarke responsibility for Government policy on mergers and any other commercially sensitive work.

Mr Tebbit's supporters within Central Office have a more fundamental objection. They believe the two jobs represent too big a load for one man to carry.

A second debate is raging among ministers over the precise style of chairman required.

Some say it should be an eminent figure like Lord

Young, a close con-

## Iraq jets hit world's biggest tanker

From Nicholas Beeston Dubai

Iraqi jets bombed six targets the length of Iran's Gulf waters yesterday when they raided an island stronghold, an oil field and hit four tankers, including the world's largest supertanker.

In one of the most audacious operations mounted by Baghdad in the Gulf War, at least one Iraqi Mirage fighter-bomber flew nearly 600 miles to the Iranian island of Hormuz, where a supertanker was struck by a missile, another anchored nearby was strafed by cannon fire and two more were hit off Larak Island.

A British seaman who witnessed the attack said: "The

Gulf brinkmanship

plane came in very low at about 100 ft. We thought at one moment it would hit one of the ship's masts."

The air strike happened in the early afternoon, but fire was still burning out of control last night on the 256,262-ton Cypriot-registered Shining Star, which was hit by a missile, believed to be an Exocet.

"All small vessels in the area have rushed to the Shining Star's assistance but the fire is out of control and we do not know how many casualties there are on board," said one shipping source said.

The vessel attacked at Hormuz Island was the Liberian-flagged World Admiral supertanker. She was anchored nearby and suffered only minor damage. One injured Korean seaman from the ship was taken by tug to hospital in the United Arab Emirates last night.

The third ship to be hit was the massive Liberian-flagged Seawise Giant, which at 564,739 tons is the largest ship afloat in the world. The vessel is used by the Iranians as a floating oil storage tank. Eye-witnesses said at least 20 holes were punched into her side by cannon fire.

A smaller vessel, the Brazilian Star, was also strafed at Larak but was not thought to be severely damaged.

Iraqi war planes have only ventured the 1,200 mile round-trip flight to Larak Island on three previous occasions. Fighter aircraft flying that distance need to be refuelled in mid-air or have to land in friendly Arab states.

Earlier Iraqi jets launched other raids on the Cyrus offshore oil field, 45 miles west of Iran's main Kharg Island oil terminal, and the Iranian military base on Farsi Island also in the northern Gulf.

An Iraqi war communiqué claimed that the two targets were "set ablaze" and that the jets returned safely to base.

## Jail term quashed for MP in Telecom case

By David Cross

Lord Lane, the Lord Chief Justice, yesterday issued a clear warning that anyone found guilty of cheating on the Stock Exchange risked a prison sentence.

But he and two other judges in the Court of Appeal quashed a four-month sentence on Keith Best, the former Conservative MP for Ynes Mon in North Wales, who was convicted of making multiple applications for British Telecom shares.

The judges substituted a £4,500 fine for the £3,000 imposed by a Southwark Crown Court judge last week.

Lord Lane said that Best had escaped a jail term "by the skin of his teeth". Best, aged 38 and a barrister, should have realized that he was in danger of falling foul of the Theft Act when he dishonestly made six separate applications using variations of his Christian name and different addresses.

The court's decision was immediately condemned by Labour MPs who claimed that the ruling was "appalling".

Setting aside the custodial sentence, Lord Lane said that the judges had taken into account the fact that when Best applied for the shares in November 1984, multiple applications had "not been regarded with much disapproval".

The judges also heard that in 10 other cases brought against people who had made multiple applications for British Telecom shares, they had been fined amounts ranging from £2,500 to £8,000.

Lord Lane said: "Those who indulge in this or any

other form of cheating with regard to the stock market are on notice, not only that their assets are at risk, but also their liberty."

"Cases such as this will in future merit the sort of sentence that the judge (at Southwark) decided to impose in this case."

After the hearing, Best, who had spent four days in Brixton prison waiting for his appeal to be heard, said he was "very relieved" at the outcome, but

constituents and he deserves to come back as our local MP."

Pleading for a more lenient sentence, Mr Robin Simpson, QC, told the judges that during his eight years as MP, Best had "worked hard and unceasingly for his constituents" and had been held in great respect and affection by them. "I have a pile of letters to this effect," he said, passing two of them to the Lord Chief Justice.

"Every single aspect of that very promising career has just been smashed and smashed beyond redemption. He has been crassly stupid and he will have to live with that for the rest of his life."

Nevertheless, Mr Simpson said, Best did not deserve a prison sentence. Justice manifestly must be done and seen to be done. He pointed out that of some 6,600 possible multiple applications, some 4,400 had found to be suspect. But prosecutions had followed in only 10 other cases.

All of these were in fictitious names, many of them were by professional men, including a stockbroker and a solicitor, and each of them involved at least 20 applications.

In one case where three individuals had been involved, 1,000 applications had been made and a sum in the region of £250,000 laid out. By contrast, Best had made six applications totalling £19,500 and had used variants of his own real name and address.

Moreover, Best had not

Continued on page 22, col 2

## Fiji coup leader facing dismissal

By Andrew McEwen Diplomatic Correspondent

Constitutional experts in London said yesterday that the Queen's representative in Fiji had a clear duty to dismiss the coup leader, Lieutenant Colonel Sitiveni Rabuka, from his position as Commander of the Royal Fiji Military Forces.

The sources said that the Governor-General in Fiji is understood to be considering dismissing Colonel Rabuka.

Informed sources in London said that the Governor-General, Ratu Sir Penaia Ganilau, could no longer delay exercising his authority to take this step, following the failure of talks yesterday between the two men and two former Prime Ministers.

The dismissal could come as early as today, it is certain to cause a hardening of attitudes and may provoke a confrontation. There are fears that Colonel Rabuka may respond by placing Ratu Ganilau under some form of restraint.

The expected development was being viewed by British sources yesterday with anxiety and a sense of inevitability. The Foreign Office said it was "disappointed" by the outcome of yesterday's meeting. The low-key reaction reflected a sense that with events moving towards confrontation the Government did not want to push them along.

Buckingham Palace declined to comment.

Fading hopes, page 10

Test of unity, page 10

## Economic boom fuels pay rises

By David Smith Economics Correspondent

The economy's strong growth is forcing pay settlements higher, jeopardizing Britain's competitive edge. The Confederation of British Industry says pay deals in manufacturing averaged 5.7 per cent in the third quarter, up from 5.3 per cent in the second and 5 per cent in the first.

The CBI says manufacturing productivity is growing strongly but even greater improvements are needed at the rate earnings are rising.

There is some shortage of skilled labour, but the higher pay settlements are also a natural consequence of strong economic growth.

The consumer boom continued well into the summer, with retail sales in August at a record level, up 1 per cent on July and up 6.9 per cent on last August.

Credit is still fuelling the spending boom. In August there was a record £3 billion of new credit advanced, boosted by borrowing for "E" registration cars.

Details, page 23

## Bid rejection

Burmah Oil bid \$75p a share for Calor Group but withdrew hours later after failing to get Calor's support. Page 23

## Computer lead

Prospects for a British lead in a new form of computer technology have improved with funding for a project by Sir Clive Sinclair. Pages 31-33

## Regis named

The inclusion of the Coventry City forward, Cyril Regis is the only change in the England squad to face Turkey at Wembley next week. Page 46

## Portfolio Gold

There is £8,000 to be won in today's Portfolio Gold competition, twice the usual amount because there were no winners yesterday. Portfolio list, page 29.

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## Security bolstered in riot-torn Lhasa

From Robert Gieves, Peking

As many as 10 lorries, each loaded with about 40 armed policemen and reportedly displaying mounted machine-guns, arrived in Lhasa from the surrounding military district yesterday as Chinese officials beefed up the already substantial security forces in the riot-torn capital of the Tibetan Autonomous Region.

The Chinese "want all demonstrations and outbreaks of violence in Tibet to have ceased by October 15, and Tibetans have been warned that all "separatist elements" must surrender by then or face severe punishment.

Tourists waiting to fly to Lhasa yesterday were reportedly told by clerks in the Civil Aviation Administration of China office, in Chengdu, Sichuan province, the staging area for entry into Lhasa, that all flights were fully booked until October 15.

But Chinese officials in

Peking denied that Lhasa's civilian airport had been formally closed. The Lhasa airport was unofficially closed earlier this year during clashes between Chinese and Indian troops.

Plainclothes police were said to be patrolling the city's streets while a few helicopters flew overhead, according to eyewitnesses.

None of the violence that characterized last Thursday's demonstration in support of Tibetan independence, in which six people were killed, was evident in the city yesterday, according to eyewitnesses.

Nevertheless, Chinese security officials braced themselves for further demonstrations which could come tomorrow, the 37th anniversary of China's annexation of Tibet.

Battle of destiny, page 8

## Disarmament experts clash at glasnost meeting

From Christopher Walker, Moscow

Leading Soviet and US disarmament experts clashed angrily yesterday over America's decision soon to resume the production of chemical weapons after a gap of 18 years and the true size of the huge Soviet chemical weapon arsenal, claimed by some US army sources to be as high as 800,000 tonnes.

The heated exchange in the press centre of the Soviet Foreign Ministry soured the closing stages of a unique exercise in openness in which 186 military and scientific experts from 45 countries had been given access for the first time to the secret Soviet chemical warfare plant at Shikhanoy on the banks of the Volga.

Lieutenant-General Anatoly Kunishevich, deputy chief of the Soviet

chemical forces, told the conference, which was attended by all the delegates, that the US decision to re-start manufacturing chemical weapons from December 1 threatened to sabotage the 40-nation talks at Geneva aimed at agreeing a world-wide ban on chemical weapons.

As the Soviet allegations continued, Mr Max Friedersdorf, the US ambassador at the Geneva chemical weapons talks and the most important Western guest, could no longer restrain himself. He took the microphone at the in an attempt both to counter the Soviet charges to outline the strict limits to the military glasnost displayed at Shikhanoy.

He claimed that the US had been forced to "modernize" its stocks

because Moscow had not followed its example in 1969 and stopped producing chemical weapons. "Your stockpile of these weapons is much larger than ours," he told the two generals on the stage. "This poses a threat to our security and that of Western Europe."

Mr Gennady Gerasimov, the chief Kremlin spokesman, then told the American to ask a question rather than make a statement. Mr Friedersdorf demanded to know why the Geneva talks should be affected by the US decision when they had proceeded for years with the US having unilaterally halted its own manufacture of chemical weaponry — a halt which the Soviet Union matched only recently.

Mr Friedersdorf said later: "We estimate that there are 14-20 produc-

tion sites on Soviet territory, whose whereabouts the Soviet Union refuses to disclose."

The last word in yesterday's unusual exchange went to Mr Gerasimov, who demanded to know why, if a ban was now feasible, was Washington planning to embark "on the production of an entirely new type of chemical weapon?"

● Soviet visit: A team of Soviet scientists may soon be permitted to visit the top secret British chemical defence establishment at Porton Down. Mr Viktor Karpov, head of the Kremlin's disarmament directorate, disclosed that Britain and the Soviet Union had been in discussions since 1986 to try to set up a working exchange between military scientists.

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## NEWS SUMMARY

## Green goddesses return to action

The Army's "green goddess" fire engines went into action yesterday afternoon just minutes after West Glamorgan's 360 firemen had been dismissed by the county council in an industrial dispute that threatens to spread to the rest of Britain.

Labour-controlled West Glamorgan County Council responded to a threat of lightning, one-hour strikes by its firemen by dismissing all local members of the Fire Brigades Union.

The authority also said that it may sue the union to recover the estimated £5,000 a day it will cost to provide Army cover.

A fleet of 20 "green goddesses", last used to fight fires during the national strike a decade ago, took up positions in Swansea and elsewhere in the county. Their first call was to a blazing car on waste ground near the Cwmdru industrial estate, Swansea.

Manned by 200 soldiers from the 1st Battalion of the Royal Hampshire Regiment plus specialist RAF and Royal Navy fire-fighting teams, the ageing appliances were ordered in by the Home Office after the council asked for emergency cover. The firemen are protesting over a council decision to axe 48 posts.

Mr Ken Cameron, general secretary of the union, has said a national strike ballot could be called.

## Hindley link goes

The house where the moors murderers, Ian Brady and Myra Hindley, claimed their last victim is to be demolished.

Manchester City Council said: "The decision was basically due to the excessive media interest creating unpleasantness for residents."

The number of sight-seers to the two-bedroom end-terrace house in Wardle Brook Avenue, Hattersley, where Edward Evans, aged 17, was killed by an axe, has increased since the renewed search for victims on Saddleworth Moor.

## Overtime ban bites

British Coal admitted yesterday that the limited overtime ban imposed by the National Union of Mineworkers was beginning to bite and warned Mr Arthur Scargill, union president, that if it continued his "death wish" prediction of 40,000 job losses and 30 pit closures could come true.

In the second week of the ban, in protest against the new disciplinary code, production of 70,000 tonnes of coal worth £2.8 million was lost and miners lost £1.3 million in earnings, compared with a loss of 60,000 tonnes and £1 million in wages during the first week of the action. Some headline areas such as Yorkshire and Durham have been calling for the ban to be extended to weekends.

Mr Scargill made his prediction of 40,000 job losses at the weekend after an indication by British Coal that unless improved pay-off terms induce miners to leave it may have to introduce compulsory redundancies for the first time since nationalization in 1947.

## Wallace is whip

Mr Jim Wallace, MP for Orkney and Shetland, is to become the new Liberal chief whip, replacing Mr David Alton, who resigned to pilot his private member's Bill on abortion reform through parliament.

Mr Wallace, aged 33, who was elected unopposed, said: "My immediate concern will be to ensure that both inside and outside Parliament we keep our eye on the ball and don't become wholly immersed in the merger negotiations."

## Merle Amory quits

Ms Merle Amory, the leader of Labour-controlled Brent Council in north-west London, unexpectedly resigned yesterday, reportedly for personal reasons.

Her decision to stand down comes after a series of rowdy meetings to try to reduce the gap between the council's income and expenditure, which involved Ms Amory in repeated clashes with members of the hard left.

## Faulty meters blamed for massive overcharge

By Andrew Morgan

Faulty gas, electricity and water meters are costing British consumers millions of pounds a year. They are also paying more than necessary because of inadequate advice on the most beneficial tariff rates.

One example of water overcharging emerged yesterday from St David's Hospital, in Cardiff, where the South Glamorgan Area Health Authority and the Welsh Water Authority have discovered that the hospital had been paying up to £100,000 too much.

It emerged that the hospital's meters were also recording

ing water supplies to shops, offices and homes in the immediate vicinity.

Water meters at the University of London were also misread over several years. The university had its bills reduced from £50,000 to £15,000.

The London Electricity Board gave a £10,000 refund to the MacLure Hotel, in west London, after making estimates on three meters which did not exist.

The Gas Consumers' Council has found similar problems; tests on 211 domestic meters, done in conjunction with the Consumers' Association, found that 17, or 8 per cent, were faulty.

The council's tests concluded that overpayment on an average bill through a faulty meter would be £4. If this is extrapolated to a national level, the British consumer is losing £4 million a year.

One example occurred at a poultry farm, near Glasgow, where gas meters were misread over a seven-year period, resulting in a bill for £24,000 which should have been only £3,000.

While the Gas Consumers' Council believes that British Gas is trying hard to improve its metering, there is concern that the company has always refused to publish the results

of its own tests on faulty meters.

About one million meters are replaced each year but many believe this is inadequate.

Paying for gas in industry is also seen as a lottery, particularly for those large industrial concerns using over 25,000 therms of gas a year. Below that level, prices are fixed but the bigger concerns have to haggle with British Gas.

At National Utility Services, (NUS) the independent energy consultants, gas advisers claim to have made savings totalling hundreds of thousands of pounds for their clients. One struggle involved a London borough council for

which NUS prepared detailed submissions to British Gas for better terms. They were rejected.

Over a three-year period, NUS pursued a better "configuration" of the way they purchased gas and British Gas offered a £71,000 refund. The firm continued to monitor the situation and claimed a further £46,000 in savings.

Poor information on tariffs is equally rife with electricity. The Times showed yesterday, and consultants have also saved millions of pounds by diagnosing faults.

Meters needed for a change in tariff are sometimes slow to operate and, one company, won a £70,000 refund.

Incorrect meter readings also led to a public school in Wales paying twice for its electricity and incorrect wiring meant that its off-peak storage meters were connected to the peak meters. Over a five-year period the school was overcharged by more than £7,000.

Companies are often supplied with a greater capacity than they need, but still pay for that extra capacity.

The Electricity Council said: "Our advisers are in the business of trying to make sure all consumers get the best advice. Occasionally, meters are faulty but the vast majority are in good working order."

## Gathering of poll tax will use many lists

By David Walker

A poll tax computer will log the name of anyone applying for a council parking permit, for planning permission, for meals on wheels or a place for a child at a local school, Mr Christopher Choate, Under Secretary of State at the Department of the Environment, said yesterday.

Mr Choate, speaking to the annual conference of the Rating and Valuation Association in Eastbourne, Sussex, said there will be many ways for councils to track down potential poll tax payers even before they begin door to door canvasses.

The Government's previous reluctance to see the electoral roll used as a source of information for the poll tax has now disappeared. Mr Choate said it was a public document which could be referred to by anyone, including the poll tax officials.

He urged local authorities to try to collect the poll tax by means of standing orders, on the grounds that once a standing order is written out, inertia will ensure it does not get changed.

Councils, he said, should give prizes to those who sign a standing order or direct debit mandate for their rates or, when it is introduced, their poll tax.

Mr Choate denied that the new tax - referred to by the Government as the community charge - will require large numbers of extra staff. Councils should use the opportunity to switch to more efficient means of collecting taxes and stop relying on "Dickensian office methods".

He said: "I say to any council leader, if your treasurer comes along and tells you that the community charge will cost four times as much as rates and he needs to increase the number of staff by 50 per cent, question him very closely about what he has done to make the system more efficient and get unit costs down."

The full co-operation of local rating officials in introducing the new tax was promised by the association's president, Mr Jim Barnfield, in spite of what he called objections in principle to the abolition of rates.

The association promised to co-operate not just in implementing the tax but also in helping the Government to refine its plans before they were put into legislation.

## Inmate in mock execution of 'victim' at siege prison

By Kerry Gill

The siege at Perth Prison took a sudden, ugly turn yesterday when one of the inmates holding the prison officer Mr George Jolly appeared at a window brandishing a knife and staged a mock execution scene.

He twice made a grim pretence of cutting a man's throat. It was not clear whether the "victim" was Mr Jolly or another prisoner.

The bizarre scene followed the earlier erection of a banner reading: "Siege will end in death."

As the macabre demonstration took place the Government confirmed that it is determined to take a tough line over the violence and hostage-taking in Scotland's prisons.

In spite of a threat by the Scottish Prison Officers' Association to take unilateral action in stemming the action of the "hard core" of violent prisoners by locking them up for 23 hours a day, Mr Malcolm Rifkind, the Scottish Secretary, insisted that the Government's intention to modernize the Scottish prisons would not be wrecked by a small minority.

The association is to meet today and will then put any proposals to the prison department on Wednesday.

Mr Rifkind, who held a news conference yesterday after the taking of the third hostage in Scottish prisons within eight days, ruled out any royal commission or public inquiry on the grounds that it would take far too long.

"The task of modernizing the Scottish prison service for the 1990s is a major one. Our resolve to carry it through will not be shaken by incidents or the efforts of small minorities of prisoners."

He said that there were plans for new approaches to three prisoners have been injured by the three inmates holding Mr Jolly at Perth. All were taken to hospital with stab wounds, but have since been returned to the prison.

The three were the subject of a negotiated release early yesterday and, while they were being let out, five more prisoners escaped from C Hall where the incident is taking place.

Mr Rifkind confirmed that prisoners holding Mr Jolly, aged 39, and married with two children, had attacked the other prisoners.

This now leaves 90 prisoners in C Hall and, presumably, keeping low in their cells. The Scottish Office said that



Grim charade: An inmate draws a knife blade across a man's throat at Perth prison

which hostages were held before the Perth incident.

It emerged yesterday that three prisoners have been injured by the three inmates holding Mr Jolly at Perth. All were taken to hospital with stab wounds, but have since been returned to the prison.

The three were the subject of a negotiated release early yesterday and, while they were being let out, five more prisoners escaped from C Hall where the incident is taking place.

Mr Rifkind confirmed that prisoners holding Mr Jolly, aged 39, and married with two children, had attacked the other prisoners.

This now leaves 90 prisoners in C Hall and, presumably, keeping low in their cells. The Scottish Office said that

the authorities have spoken to Mr Jolly on a number of occasions and his condition was as well as could be expected.

Mr Jolly was grabbed by prisoners when food on trolleys was being served at about 4.45pm on Sunday, and a fight broke out.

A number of demands have been made but these have not been specified and the negotiators are according to the Scottish Office, attempting to clarify the nature of the demands.

Staff at a fourth prison in England, Camp Hill, on the Isle of Wight, yesterday joined action to cut numbers to what the protest jails are officially supposed to hold.

The action, which is also reducing the population at Wandsworth, Pentonville and

Chelmsford jails, is helping to thwart government plans to empty police cells of remand prisoners.

Prison officers are cutting the population by refusing to accept more prisoners. They claim they cannot manage with the staff they have. One of the arguments cited as a reason for action is the threat to officers' safety.

Prison governors have broken from the Society of Civil and Public Servants to form their own trade union. They are disenchanted with the society's policies, believing it does not represent them adequately.

The new Prison Governors' Association will have written into its constitution its non-political status and is unlikely to seek membership of the TUC.

## 10% more for power to attract investors

By David Young  
Energy Correspondent

The Government is ready to force electricity prices up by as much as 10 per cent to make the industry more attractive to investors in the run-up to privatization.

It has also ordered the coal industry to remain competitive and to guarantee private owners of power stations long-term contracts for coal at prices that will not rise above the inflation rate.

The proposals by the Department of Energy have still to receive full Cabinet backing, but the successful privatization of the industry is so crucial to the government programme that it will inevitably go ahead.

The Government will justify 10 per cent price rises by saying it is providing the industry with the funds to invest in new coal-fired power stations. It will also be able to say that it is merely clawing back increases frozen to allow the industry to recover from the effects of the year-long miners' strike.

It can also claim to be supporting the coal industry by giving it access to a stronger domestic market.

However, while the Central Electricity Generating Board will welcome the move the Electricity Council, the organization which runs the industry, will be opposed on the grounds that the 12 area electricity boards should retain their price-fixing role.

Sir Philip Jones, chairman of the Electricity Council, who has, in the past, fought off government attempts to use the electricity boards to gather revenue, withdrew yesterday from a conference on privatizing the industry organized by the Electricity Consumers' Council (ECC), saying that as the industry as a whole does not have a policy on the issue it would be wrong of him to speak on the matter.

Mr John Hatch, chairman of the ECC, said: "We accept Sir Philip's position, but we are concerned that a major price rise is about to be announced."

The Bow Group, a Conservative pressure group, will today urge Mr Cecil Parkinson, Secretary of State for Energy, to sell off the electricity supply industry in pieces while keeping the high voltage grid in public ownership. The group also wants an office of electricity supply after privatization.

## Waldheim set for British TV 'trial'

By Richard Evans, Media Editor

Dr Kurt Waldheim, President of Austria, who has consistently denied charges of committing Nazi war crimes, is likely to undergo a full "trial" on British television.

The board of Thames Television will decide tomorrow whether to approve a courtroom drama, costing more than £1 million and featuring eminent barristers and historians. In it the former United Nations Secretary General will stand charged with participating in Second World War atrocities.

"We do not intend it to be sensational; it will be serious and responsible," a Thames spokesman said last night. "We will be looking at a worldwide controversy with far-reaching consequences. We won't treat it lightly. We will have the best brains available on it."

Exploratory talks between the television company and Dr Waldheim, with a view to him taking part in the programme, were met with a "frosty" response from the Austrian leader.

If the three to four-hour trial goes ahead, complete with an internationally known legal figure sitting as the judge, the dock will probably remain empty as the legal experts present the case for the prosecution and defence.

It is expected to include contemporaneous photographic and film evidence, and Dr Simon Wiesenthal, who has spent decades tracking down Nazis, will probably be involved.

Thames TV, which plans to

make the programme for Channel 4, is involved in detailed negotiations with US television channels and there could be world sales.

Apart from the cost of making the programme, Thames chiefs will be acutely aware of the legal dangers. Until now television "trials" have involved such controversial historical figures as Richard III, and there were no libel worries.

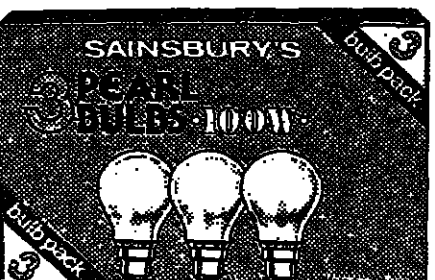
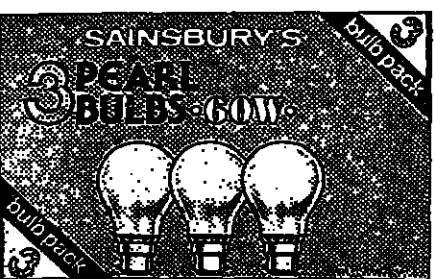
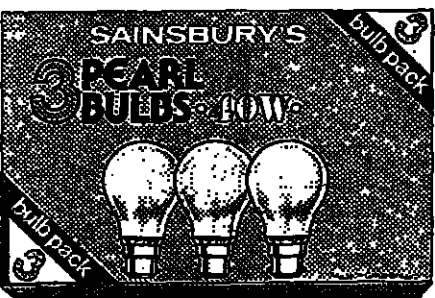
President Waldheim has begun legal proceedings against the leader of the World Jewish Congress who accused him of being "part and parcel of the Nazi killing machine," and threatened legal action against the US Justice Department after he was prevented from visiting the United States.

Allegations continue against him, the latest accusing him of involvement in the interrogation of prisoners of war, including Britons, and the suggestion that some of his captives were later referred to "special treatment," a Nazi euphemism for execution.

Mr Greville Janner, Labour MP for Leicester West and secretary of the all-party parliamentary war crimes group, said last night: "I am delighted at any honest attempt to bring the facts to light."

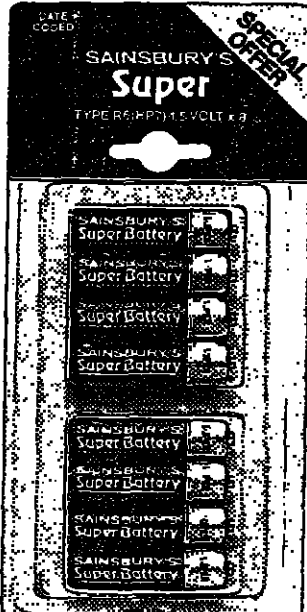
"What I want is the truth. If this programme can help produce the truth, it is welcome."

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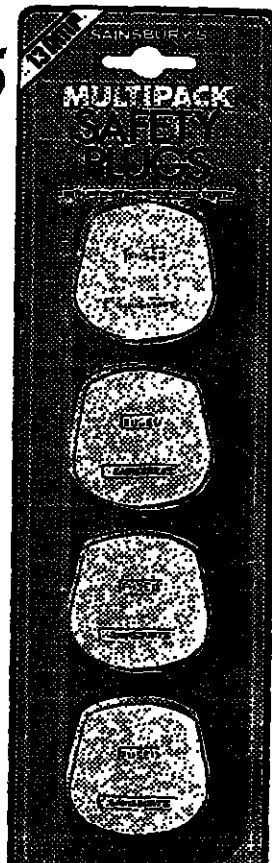


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Masked raiders decided 'no one was going to live to tell the tale', murder jury told

# Family were 'burned alive for £90 blood money'

Three members of a wealthy family and their live-in nurse were doused in petrol and burned alive when three masked men armed with pick-axe handles burst into their secluded country home while they were having dinner, a court was told yesterday.

A fifth victim was raped by each of the men in turn before being strangled, alleged Mr David Elfer, QC, for the prosecution, at Winchester Crown Court.

Before the court are George Stephenson, aged 36, of Elgar Road, Coventry, and brothers, George Daly, aged 25, and John Daly, aged 21, both of Deedmore Road, Coventry.

All deny the murders at Burgate House, Fordingbridge, Hampshire, of retired millionaire publisher Joseph Cleaver and his wife Hilda, both aged 82, their son Thomas, aged 47, and his wife, Wendy, aged 46, and live-in nurse, Margaret Murphy, aged 70.

Mr Stephenson, a former handyman at the Cleaver's home, and George Daly also deny a charge of robbery and Mr Stephenson denies a charge of raping Wendy Cleaver and two charges of aiding, abetting, counselling or procuring rape. George Daly also denies a charge of

rape. John Daly has pleaded guilty to two charges of robbery and rape.

Mr Elfer described the scene of carnage found by police as they discovered the four bodies which had been burned alive.

The fifth, Wendy Cleaver, had been found strangled after having her clothes "unceremoniously torn" from her and raped. All this was for £90 "blood money" Mr Elfer said.

He told how the operation was nearly foiled by a phone call from Thomas Cleaver's

● Wendy was taken to a bedroom where one by one these men raped her ●

son Jason ringing to tell his father of a good television programme to be screened that night.

Mr Elfer said: "They took this very brave man to phone his son and pretend that all was well and his mother had merely got flu and was upstairs and there was nothing to worry about."

In fact, Thomas Cleaver had been found the next day burned alive in the bathroom having struggled down the corridor in a bid to survive.

"Because one of this legs was false he was able to break the burning twine across his ankles and get away" Mr Elfer said.

"We know that this man moved after the fire had started because his skin was found on the carpet following the trail."

Thomas's wife Wendy had been taken to a downstairs bedroom where "one by one, these men raped her", Mr Elfer told the jury.

"Petrol had been poured on her too although she was dead by the time that had happened. She too had to go in the conflagration otherwise too many clues would be available."

Mr Elfer said semen had been found at the scene which the prosecution said "could be the type attributable to George Stephenson". The house had also been ransacked.

Mr Elfer went on to describe conflicting evidence given to police by the three men. At one point, George Daly had described how the three of them had made the journey to collect clothes belonging to Mr Stephenson from Bournemouth.

They had driven to Burgate House "to do an easy number - just one where you get a bit of money".

In fact Mr Elfer said that wallets and jewellery taken from the five victims had netted a mere £90. "£30 each blood money. How aptly described", he said.

Mr Elfer said Mr John Daly was distressed when police interviewed him. He allegedly said he wanted to tell his part in the crime but did not want to name his companions.

The prosecution said Mr John Daly described how, when he was raping Wendy Cleaver, Mr Stephenson brought in a knife and a piece of cloth, putting them on the bed.

"He didn't say anything, he just put them on the bed, but I knew what they were for" he allegedly told police.

Mr Elfer told the jury that Burgate House stood at the end of a long and twisting drive and was built on the banks of the River Avon.

It was the retirement home of the Cleaver family. Mr Cleaver was in poor health with a heart condition. His wife had suffered a stroke some years before and was an



Burgate House in Hampshire (top) the country home of millionaire Mr Joseph Cleaver (top right) who died along with his live-in housekeeper Mrs Margaret Murphy (left), his daughter-in-law Wendy (centre) and son Thomas (right) and his wife Hilda.

invalid who required constant nursing attention and found difficulty in moving.

Mr Joseph Cleaver kept a good house with many visitors with help from live-in housekeepers and he also kept a fairly tight timetable in the household. Dinner was always at 8pm and everyone was expected to change, with men wearing jackets and ties and women wearing dresses with jewellery.

Mr Elfer told the court that at 8pm on Monday, September 1 last year, the Cleaver family sat down to dinner.

At the table were Hilda and Joseph Cleaver, Mrs Murphy and their son and daughter-in-law who were there to help keep house because the previous housekeepers had been dismissed on August 7.

"The dinner had almost reached the sweet course when into that house burst three men. They were masked and

carried in their hands pick-axe handles", Mr Elfer said.

"The plan of these three men was to rob the Cleaver household. They were there for money. They were there also for guns and ammunition."

"They were to steal a TV

● They poured petrol upon them and then set fire to the room ●

and a video. They were there to steal any jewellery and any other valuable items that they could find."

However the plan went further: "No one was going to live to tell the tale and that house was then to be burned to the ground covering all clues to what happened that night."

"They added to the plan the raping of Wendy Cleaver,

before she was disposed of too. "They murdered the other four, poured petrol upon them and then set light to the room in which they died."

Mr Elfer said the plan had been foiled by the concrete construction of Burgate House which did not collapse or go up in flames. The "grisly details" were there when the crime was discovered the following morning.

Mr Stephenson had briefly worked at Burgate House as a handyman from July 19 to August 7 when he was dismissed after a row with the family.

He took a television and some of his employer's wine when he left the house, Mr Elfer said. He later told police how charming the family had been to him and "how he could never wish any form of hurt upon them."

But the prosecution alleged

that Mr Stephenson had also taken vital knowledge.

"He knew that there was a safe in the house, though not precisely where it was", Mr Elfer said.

"He knew about the guns and ammunition. He knew about the timetable and the fact that dinner was at 8pm and he knew that the key to the house was left outside the front door until 9pm when, after dinner, it would be taken in."

"He had all the details necessary for the successful carrying out of this robbery."

Mr Stephenson also had an outlet in Bournemouth to sell the stolen goods, Mr Elfer alleged.

"Because he was a part of this plan it was necessary to end in the murder of the occupants otherwise he risked being identified by his voice, shape and possibly even by

recognition through his stocking mask."

Mr Elfer said Mr Stephenson lived with his common-law wife Ruth Smith and their child.

He said it was George Daly who had signed the cheque to hire the car which took the accused from Coventry to Fordingbridge.

"He was the man who planned the details of this operation together with the defendant Stephenson", Mr Elfer said.

When they arrived at Burgate House, they had two cans of petrol filled from a nearby garage, fire-lighters to act as a fuse and an initial flint, string to tie up the victims and stockings to be used as masks, the court was told.

Mr Elfer said the three men fled to George Daly's home to hide from police after the crime.

"It was there that they were seen in the small hours of the morning by Ruth Smith, carousing and drinking the alcohol they had stolen."

During the evening guns and ammunition, taken from Burgate House, were produced and Mr Stephenson claimed he had got them when in the Army.

Mr Elfer said they went to sleep but there was a "rude awakening" when they saw a photograph on television in the morning of Burgate House still standing and the police saying they had found five murdered bodies.

The court heard that Mr Stephenson phoned the police to say he was going to the New Forest to give himself up and this gave him time to dispose of the property and to prepare a lie, saying he alone had driven to Bournemouth in a hired car and on the way had picked up a couple of hitch-hikers.

Mr Elfer said that Mr Stephenson claimed he mentioned the house to the hitch-hikers and they must have committed the murders.

Mr John Daly would argue he had gone along only to make up the numbers.

"But he played his part of the plan to is very fullest as you will hear," he told the jury, who were warned the facts of the case were "gruesome in the extreme".

The hearing continues today.

## Record damages

### Crash victim gets £750,000

A former policeman who suffered crippling head injuries when he was hit by a moped while on duty three years ago, was awarded record road accident damages of £750,000 in the High Court in London yesterday.

Mr Robert Humphreys, now aged 30, was helping a veterinary surgeon to attend to an injured dog on a main road near Colwyn Bay, Cwyd, when the accident happened in 1984.

He suffered brain damage which left him unable to walk, barely able to speak, and changed his personality. His family expected him to die. He is now in a head injuries unit in Northampton, where he receives 24-hour nursing.

The agreed award was made against Mr David Mark Thorpe, the moped driver, of Penryn Avenue, Rhos-on-Sea, Colwyn Bay, who was 16 at the time of the accident. Liability was not contested.

One of Mr Humphreys's two sons, Daniel, aged seven, was awarded £1,000 for the psychological damage he suffered through seeing his father's condition deteriorate. After the hearing, Mr

Humphreys's solicitor, Miss Denise Kingsmill, said in a statement on behalf of the family that Mr Humphreys had been an extrovert before the accident. Then he suffered a "frightening" personality change, becoming aggressive and attacking his family.

He was confined for a time in a secure ward, with two male nurses in constant attendance.

Lately there had been a significant improvement. He was no longer violent and although still seriously handicapped, he was capable of leading a semi-independent life.

"The award will enable Robert to buy a specially adapted bungalow near his family and friends and to have financial security", Miss Kingsmill said.

● A boy aged five, whose mother died of a brain haemorrhage after a London hospital said she was probably suffering from migraines, was awarded nearly £50,000 agreed damages in the High Court yesterday.

Miss Caroline Price, aged 21, died three years ago after suffering two fits and head-

ache over a 10-month period. Her son, Ryan, who lives with her parents at The Green, Cashel, Co Tipperary in the Irish Republic, was awarded £56,200. An additional sum of £3,800 will go to his grandmother, Mrs Bernadette Price.

Mr Andrew Collender, counsel for Mrs Price, who sued the Lewisham and North Southwark Health Authority on the boy's behalf, said Miss Price first collapsed after a fit at her home in Oldfield Grove, Rotherhithe, east London, in May 1983. A doctor at Guy's Hospital diagnosed that she had suffered a "simple faint".

She twice returned to the hospital and was told she was probably suffering from migraines but could possibly have a haemorrhage. A doctor said he would need to make more tests to confirm this, but Miss Price said she could not spare the time.

Doctors definitely diagnosed a haemorrhage after Miss Price suffered a second fit. They operated, but she died in February 1984. The health authority and Guy's Hospital, although agreeing to damages, did not admit liability.

## Wife killer feared he had virus

The publicity campaign about Aids convinced a man he had the virus so he killed his wife and attempted suicide, a court heard yesterday.

But Melvin Kidd's fears, because he had earlier associated with prostitutes, were groundless.

Kidd, a steelworker, of Winterton, South Humberside, was jailed for 15 months at the High Court in Lincoln after pleading guilty to the manslaughter of his wife Susan, aged 38, on the grounds of diminished responsibility.

Mr Richard Burns, for the prosecution, said that, according to a psychiatrist, Kidd, aged 39, suffered a "depressive and delusional illness", convincing himself he had Aids.

His fears were further increased because he had diarrhoea, swelling of the glands and bouts of sweating. Finally he decided to kill his wife.

Mr Burns said Kidd first strangled his wife and then slit her throat four times with a knife before turning it upon himself. But his suicide attempt failed.

## Drug-abusers add to Aids increase

By Thomson Prentice, Science Correspondent

The spread of Aids infection in Britain is showing a substantial increase, with more people acquiring the human immunodeficiency virus through heterosexual intercourse.

The latest Department of Health figures show that another 33 people died as a result of Aids last month and 44 others developed the disease, making a total of 1,067 reported cases, including 605 deaths, since 1982.

There has been a 19 per cent increase in those reported to be infected in the last three months. The official total is 7,557, but Government experts estimate the real figure is at least 40,000.

"The incubation period of Aids is so long that it is impossible accurately to predict the number of new Aids cases which will be diagnosed in any year", the department said.

Although almost half the 19 per cent rise in infections is due to retrospective reporting by doctors in one of the London health regions, the spread of HIV through hetero-

sexual contact and among drug abusers appears to be gathering pace.

At least 322 men and women are believed to have acquired the virus heterosexually. The majority are thought by specialists to have been infected abroad, while many of the women are believed to have caught the virus from bisexual or drug-abusing men.

"The increasing number of reports of positive tests in those who inject drugs is a cause for concern because it suggests there will be increasing numbers of Aids cases in these people in the next few years," the department said.

Apart from homosexual men, the worst affected risk group is haemophiliacs, who became infected through contaminated Factor VIII, the imported clotting agent, before safety measures were introduced two years ago.

Sixty haemophiliacs have developed Aids and 45 have died, including four last month. At least 1,000 others are known to be infected.

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His benefits may seem high. But remember, if inflation continues at a steady 5% each year, £4,322 will be needed in 30 years' time to provide the spending power of £1,000 today. So for sensible pension planning, the amount you choose to save should take inflation into account.

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Quite simply, the sooner the better. In fact if the man in our example above, waits just 2 years until he's 36, his pension fund could be £151,979. He could then get a full pension of £23,104†, or a lump sum of £47,603†, with a reduced pension of £14,182†. You can see the benefits are attractive, but his fund is a surprising £45,119† less than if he'd started at 34. So to get the most from Sun Alliance Personal Pension Plan act straight away and maximise your pension benefits.

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# Parents sue doctor in whooping cough vaccine test case

By Paul Valley

The test case which could determine the outcome of more than 200 actions for damages brought by the parents of children said to have suffered brain damage from whooping cough vaccine opened in the High Court in London yesterday.

The parents of Miss Susan Loveday, aged 17, claim damages for what they allege was negligent behaviour on the part of their family doctor, Dr George Renton, who administered the triple vaccine to Susan in 1970. She has been mentally retarded and physically disabled since then.

The Loveday case is the focus of

the campaign for settlement by those who claim the pertussis vaccine produced permanent brain damage in their children. An earlier test case crumbled when legal aid was withdrawn from an action which legal observers said was a poor example of the parents' case.

Yesterday Mr Stanley Brodie, QC, outlined to the Queen's Bench Division the history of Susan Loveday, an adopted child who was given a triple vaccine for diphtheria, tetanus and whooping cough, containing the pertussis vaccine, by Dr Renton who had no knowledge of the medical history of the child's family.

At the time, manufacturers of the

vaccine issued a standard warning against giving the inoculation to children who had a family history of fits, convulsions and allergies.

Dr Renton had administered not just a second, but a third inoculation, despite clear intelligence from the parents that the child was reacting, Mr Brodie said.

"After the first injection, Mrs Loveday observed that the baby was not as lively as before. She was lying in a peculiar position, her joints twisted behind her", Mr Brodie told the court. "After the second injection she screamed all night."

After the third inoculation, the baby screamed continually for two

days. It was not a baby's normal cry, but a high pitched scream which should have indicated to the doctor some neurological abnormality.

Between the inoculations, Dr Renton had clear opinions, from a doctor at the local clinic and from a consultant paediatrician, that the baby was abnormally retarded. Still, said Mr Brodie, he continued the course of vaccination despite clear warnings from the manufacturers, issued with every dose of the drug, that if "counterindicators" occurred treatment should stop forthwith.

Since then, Susan Loveday's life was "a story of a retarded child,

with eye and hearing problems, poor concentration, physical impairment and constant visits to special schools and courses."

Today, according to the indictment before the High Court, she "has loose limbs and weak muscles, and has very sensitive hearing and is easily disturbed and frightened."

The court would hear arguments from the defence, on behalf of Dr Renton, and the Wellcome Foundation, one of the manufacturers of the drug, about the overall risk/benefit ratio of the drug. Such considerations were irrelevant, the defence would have to prove that, on the balance of probabilities,

there was no connection between the vaccine and the brain damage.

At this point Mr Edward Machin, QC, for the defendants, said that this would not be the defence argument.

Mr Brodie pointed out that that had been Wellcome's attitude in previous cases.

The key to the trial would be the question: "Has the plaintiff satisfied the court that, on the balance of probabilities, the administration of pertussis vaccine is capable of causing brain damage in certain young children." The plaintiff's case would show "powerful evidence of a causal association."

The hearing continues.

## Carrington warning against arms cuts to pay for schools

By Michael Evans, Defence Correspondent

Governments in western Europe were in danger of adopting a policy of "passive disarmament" by cutting defence spending to pay for more schools and hospitals, Lord Carrington, Nato Secretary-General, said yesterday.

The increasing demands by finance ministers to switch resources to the key social areas as well as the "inexorable" rise in the cost of military equipment now posed a real danger to Nato, Lord Carrington told the Royal United Services Institute for Defence Studies in London.

Incautious disarmament, not incautious armament, in a potentially destabilising arms race was the danger we faced.

"We all want hospitals and schools: most of us also want lower taxes, and some of us attach great importance to targets for the public sector. But it cannot make sense to determine defence spending by seeing what is left after all those complicated sums have been done rather than by tackling directly the admittedly difficult task of identifying the job that needs to be done and the tools that are needed to do it", he said.

Lord Carrington's speech laid particular emphasis on the need for all Nato allies in western Europe to spend more sensibly on conventional defence.

He said: "Defence is the first responsibility of government. There is not the slightest doubt that western Europe



Lord Carrington: "Passive disarmament a threat".

could afford to contribute more to its defence."

Failure to do so, he said, would send "very dangerous signals" both to the Americans, whose commitment to the defence of Europe was already being questioned, and those in the Soviet Union who believed there was no reason to negotiate seriously about a conventional balance, "which, given time, will inevitably tilt further in the Soviet direction".

Lord Carrington said that political attitudes which had grown out of "decades of peace" had tended to leave defence ministers "rather isolated in cabinet". In most cases, they were simply not getting enough money. He urged Nato's heads of government to "get wholeheartedly into the act and commit governments as a whole to the necessary long term effort."

Lord Carrington did not single out the British Government, but his speech was timely because of the current round of negotiations between the Ministry of Defence and the Treasury over expenditure, the results of which will be announced later this month.

There is wide expectation in Whitehall that the defence budget will have to be pruned to help to pay for the Government's inner city policies. The Ministry of Defence fears its budget will be cut by up to £500 million.

However, Lord Carrington said yesterday that the attitude of the military and of armaments contractors would also have to change. He questioned why electronics systems in the high street became progressively cheaper, but more expensive "when you put them into uniform".

He called on prime ministers in western Europe to get together to plan ahead on defence projects and suggested that governments should decide now on the next generation of main battle tank which could be built in one country for the use of Nato as a whole.

Lord Carrington said that "cost-plus contracts" (where profits are paid to companies irrespective of how a project is managed), "state-of-the-art-plus" specifications and protectionist, not to say chauvinistic, purchasing policies are potentially explosive as far as prices are concerned.



Richard Chau, a Vietnamese refugee whose education was sponsored by the late Yui Brynner, masters the undergraduate art of bicycling in preparation for his first day as a student at Gonville and Caius College, Cambridge. Richard, aged 18, who came to Britain eight years ago after escaping by boat from Vietnam to Hong Kong, begins his first term today as a mathematics student. Since arriving in Britain unable to speak a word of

English, he has passed 11 O level and four A level examinations, all with top grades. Yui Brynner, the actor who died two years ago, paid his fees when told that Richard's parents could not afford to send him to Chigwell public school in Essex, which offered him a place when he was nine. "He knew it was my ambition to come to Cambridge and it would have made him very happy to know that I made it," Richard said.

## Teachers 'need' to learn discipline

By Sarah Thompson

Eighty-five per cent of senior teachers believe that abolishing corporal punishment has caused discipline to deteriorate and that classroom teachers have been inadequately trained to keep order, according to Scottish researchers.

A study, led by Dr William Maxwell, of the Child Guidance Centre in Castle Douglas, Dumfries and Galloway, found that while most teachers blame parents for bad discipline they believe that schools could work harder to help the problem.

Asked to rate reasons for disruptive behaviour, the teachers, all with responsibility for managing disruption, put lack of discipline at home at the top, with youth unemployment, culture clashes, social deprivation, undervaluing of non-academic pupils and low teacher morale as "relatively insignificant".

Above all, they want more training in "classroom management skills" and much more time given to professional guidance for disruptive pupils.

They also favour closer links with parents.

Dr Maxwell, whose study is published in the *Educational Review*, a twice-yearly research journal, believes that teachers' confidence in their ability to keep order is critical. His study of attitudes in six Dumfries and Galloway secondary schools also found dissatisfaction with social workers and psychologists.

## Chinese in brawl win jail term cut

Four Chinese waiters jailed for two years for attacking a party of boisterous customers in a London restaurant had their sentences reduced to nine months at the Court of Appeal yesterday.

Southwark Crown Court in south London had been told that the attack arose after a confrontation between a customer and the head waiter at the Diamond Chinese restaurant in Lisle Street, Leicester Square.

The court was told that chair legs were wrenched off and used as weapons and the victims were left covered in blood.

Kin Son Chu, aged 30, of Cambridge Avenue, Greenford, west London, Frankie Lam, aged 31, of Willow Avenue, East Greenford, Ching Lee, aged 36, of Cromer Street, King's Cross, north London, and Peter Chi Lee, aged 27, of Great Russell Street, Covent Garden, central London, were all sentenced to two years on June 25.

## Rabies 'time bomb' warning

Up to a million stray dogs roaming the streets are "rabies time bombs" capable of plunging Britain into catastrophe, animal experts said yesterday.

Increased traffic between Britain and Europe means it is only a matter of time before there is a rabies outbreak, the Royal Society for the Prevention of Cruelty to Animals said. It was launching a campaign aimed at overturning government policy to scrap dog licences.

## Owen defeat

Dr David Owen and his anti-merger supporters failed to capture the 600-strong Association of Social Democratic Councillors yesterday. Miss Joan Phylacton, from North Tyneside, and Mr Brian Mark, from Newcastle-upon-Tyne, were defeated by Mr John Strak and Miss Sheila Terry for the posts of chairman and vice-chairman.

## Boy remanded

A boy aged 10 was remanded on bail for a week by Bristol juvenile court yesterday, accused of demanding money with menaces from a woman as she pushed her daughter, aged seven months, in a pram. The boy was also accused of unlawful and malicious wounding and possessing an offensive weapon.

## Ripper series

A four-part television series on the identity of "Jack the Ripper" is to be made by Thames and screened in the United States and Britain next year. Home Office files are due to be made public next year, 100 years after the killings of five prostitutes in the East End of London.

## Dockside peril

Trinity House pilots prevented a serious dockside collision early yesterday after an intruder cut off the ropes of a 2,000-ton freighter while the crew was asleep on board. The pilot boat nudged the freighter back to the quayside.

## £2.7m house

Somerhill, a 260-room Grade I listed Jacobean house near Tonbridge, Kent, was yesterday sold at auction for £2.7 million to a hotelier, Mr Kassam, who said it would be converted into a health farm or hotel.

## Air jobs cut

Between 80 and 100 of the 600 workers at the RHP aerospace factory in Stonehouse, Gloucestershire, are to lose their jobs because of falling orders.

## Industrial relations

### Sony boss defends unions

By Tim Jones

Japanese businessmen wanting to build factories in Britain but who worry about militant trade unions were told yesterday: "Follow the customs of the locality and you will find a warm welcome".

The advice came from Mr Suehiro Nakamura, director of Sony (UK), one of the first Japanese subsidiaries to be established in Britain.

Mr Nakamura, whose company builds televisions in South Wales, speaking at a conference in Wales on industrial relations, defended the decision to base industrial relations on a single-union deal.

Mr Nakamura said when Sony looked at building a plant in Britain it considered having nothing to do with trade unions.

"We arrived in the UK in 1973 when everyone in Japan believed that British trade unions were very powerful, very restrictive and very destructive. This was the time of the miners' conflict which eventually resulted in defeat for Mr Heath at the election."

"We believed many of the problems of British industry then were caused by people not feeling part of a team or part of a company. We wanted to create a company in which there were no artificial barriers to teamwork."

Mr Nakamura, whose company employs 1,250 people and has a turnover of £130 million a year, said British contacts advised Sony that it was inevitable some of their recruits would be trade unionists and if they did not manage the situation they would end up with a number of unions all

seeking negotiating rights.

Company strategy, he said, was determined by deciding to deal with one union. Eventually, after hard bargaining, an agreement was reached with the Amalgamated Engineering Union.

Mr Nakamura said: "The vital point here is that management adopted a positive attitude."

Mr Nakamura said that under the "Sony Bridgend style of management" the company incorporated many innovations regarded as daring at the time but which have since been copied.

These included the same hours of work for all staff; the same holidays; the same pension arrangements; the same overtime payment system; the same facilities in car parking, canteen, overalls; first name terms and no bonus schemes.

### Plutonium fire site to be cleared

The Atomic Energy Authority is to launch a clean-up operation at the Windscale plutonium pile in Cumbria, 30 years after it caught fire.

The work will take 10 years to complete and will cost "tens of millions", Mr John Collier, chairman of the authority, said yesterday.

The project is certain to prompt fresh controversy over the fire at Windscale, renamed Sellafield. Anti-nuclear protesters will hold a demonstration at the site this week to mark the fire's anniversary.

They say the accident, in

October 1957, and the resulting radioactive fall-out caused cancer among local people.

The Windscale fire - until Chernobyl, the world's worst nuclear accident - began after one of the air-cooled graphite reactors, used to produce plutonium for Britain's first atom bomb, accidentally overheated.

Mr Collier said the radioactivity of fuel debris inside the pile was only a hundredth of what it had been 30 years ago when it caught fire. However, he emphasized that it was necessary to proceed cau-

tiously and, before any work began on the reactors, the 400ft-high chimneys would be sealed by jet dams at the base of each unit.

Anti-nuclear groups such as Cumbrians Opposed to a Radio-Active Environment claim the Government has withheld vital information on the fire.

Mr Collier said the piles had not posed any risk to workers. He said the Atomic Energy Authority would press for the early release of as many documents as possible relating to the accident.

## Ballots boom: 2

### Crucial questions as parents get vote

Proposals to allow schools to opt out of council control will increase the power of the vote of the parent, but in so doing they will raise a crucial question: just who qualifies as a parent?

Take the child of divorced parents living with, say, the mother. Does the father get a vote as well? Or the child in the care of the local authority: who votes for him? Do parents with more than one child at the school get more than one vote? It is to answer questions like these that the Department of Education and Science recently made contact with the Electoral Reform Society.

One of the society's first questions was: will a list of voters in school elections be published? At present the list of parents eligible to vote in

Civil Servants have realized that Government plans to allow schools to opt out of council control will require the reorganization of elections for parent-governors. The Electoral Reform Society has been called in to help. In the second part of his examination of the boom in elections, David Walker, Public Administration Correspondent, reports.

parent-teacher associations in many schools is at best incomplete and at worst nonexistent.

Once it has completed its work organizing ballots of tenants in Peterborough and Telford, the Electoral Reform Society is to write up its experiences in a report for the Department of the Environment. The dossier is, however, likely to be circulated more widely in Whitehall.

Mrs Felicity Taylor, chairman of the National Association of Governors and Managers, says that at present

many school elections rely on "the pupil poll", with headteachers entrusting ballot papers and manifestos to children to take home with them. It is, she says, notoriously unreliable.

Head teachers in many schools organize the elections on behalf of the local education authorities and often act as returning officers. But Mrs Barbara Bullivant, of the National Federation of Parent Teacher Associations, points out that this system will have to change when the head's own job will depend on the

outcome of these elections.

The Government's timetable is demanding. Between now and next September, elections will have to take place in some 4,000 schools. These elections will have to be more formally organized than at present, since parents may be electing governing bodies that will be called upon to make the controversial decision on whether to opt out of local authority control.

Will the roll of voters include parents with children in their last year at secondary school and will it exclude the parents of children in the last year of primary school ready to move into secondary? The official word from the Department of Education is that these questions are being examined.

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# Crack was found in bulkhead of ship that disappeared

By Rodney Cowton, Transport Correspondent

A fracture was found in the bulkhead of a ship a year before she vanished with the loss of 44 lives, a public inquiry was told yesterday.

During her fatal voyage the vessel ran into force 12 winds from Typhoon Orchid and waves estimated at 100ft high.

But there was still no primary evidence showing why she was lost, Mr David Steel, for the Secretary of State for Transport, said.

He was speaking at a public inquiry in Church House, Westminster, London, into the loss of the bulk carrier, Derbyshire, which disappeared without trace in September 1980. No inquiry was held then because of lack of evidence.

Mr Steel said the vessel disappeared in a storm 900 miles off Taiwan on her way from Canada to Japan. Forty-two of the crew and two wives were lost.

The matter had been under investigation since. The public inquiry, a formal continuation of the investigation, was being held because there had been considerable research into the ship's design and construction.

The 169,000-tonne Derbyshire was one of six sister ships built by Swan Hunter shipyard between 1971-76, he said. One of the other ships was being scrapped in Taiwan and another had been lost off the Irish Republic last year.

Mr Steel said that in 1979 a fracture was discovered in the Derbyshire's bulkhead and repaired in dry dock in Japan.

On the voyage before the fatal one, the Derbyshire had

A legal wrangle over damages running into millions of pounds after the capsizing of the European Gateway, in 1982, was settled out of court yesterday.

The Gateway overturned off Harwich, causing six deaths, after a collision with Sealink's Speedlink Vanguard.

Counsel for the shipowners told Mr Justice Stuenkel, who chaired the inquiry into the Zeebrugge ferry disaster, that they had agreed terms and did not need a court order.

run into bad weather between Australia and France. Some damage was later repaired.

A seaman had found that 23 hatch latches had not been fastened. Twelve were broken and were repaired during the voyage.

Mr Steel said that the design of five of the ships, including the Derbyshire, had been modified to remove a structural support in the bulkhead.

One of the main arguments in the inquiry will be whether a defect in the structure of the Derbyshire, in the vicinity of frame 65, a structural steel unit just forward of the bridge, may have contributed to the disaster.

Mr Steel outlined evidence that the Derbyshire and five sister ships had all suffered problems in that area. The last message from the Derbyshire, Mr Steel said, had been sent by Captain Geoffrey Underhill, the master, at 09.30 GMT on September 9, 1980. In it he said that the ship was holed in a severe tropical storm, and

hoped to arrive in Japan on September 14. Earlier he had reported waves 30ft high and winds of force 11 or force 12.

The last message to the ship from its owners, Bibby Brothers, was on September 11, but no reply was received.

On September 15 an air and sea search was undertaken. An aircraft identified an oil slick, and a ship saw oil bubbling to the surface of the sea. But the search was terminated on September 20 with nothing found.

Mr Steel outlined evidence that six ships of the class of the Derbyshire had experienced fractures and other faults in the vicinity of frame 65. One ship, the Tyne Bridge, had had to turn back on a voyage from Germany to Brazil in 1982 with several fractures in the upper deck plating. Another, the Kowloon Bridge, was lost off the Irish coast last year.

Mr Steel said that the construction of the ships had been modified after the first one, the Furness Bridge, had been built. Instead of a longitudinal bulkhead passing in one piece through frame 65 and going on towards the stern, two pieces had been installed, one stopping at the forward edge of frame 65, and the other being placed behind the frame.

Swan Hunter, the builders of the Derbyshire, Bibby Brothers, the owners, and Lloyd's Register of Shipping, had all made it clear that they did not believe the loss of the ship had been caused by a fault in design or construction.

The inquiry, conducted by Mr Geoffrey Darling, QC, is expected to last three weeks.



Prince and Princess Michael of Kent relax at Nether Lyptott Manor, their country home in Gloucestershire, yesterday, before their tour of Egypt. Their visit starts on October 8 and ends on October 19 (Photograph: Anthony Crickmay).

## Thatcher backs market forces within NHS

By Jill Sherman, Social Services Correspondent

The Prime Minister has given her personal backing to an "internal free market" system within the National Health Service.

Health authorities should be allowed to charge each other for services and buy and sell services from the private sector to reduce waiting lists, Mrs Thatcher says.

Authorities with long waiting lists should consider referring their patients to other districts or regions where the lists are much shorter. "If this authority has an enormous waiting list and that (one) hasn't, you have got to have an arrangement that the money goes with the patient, and you will hear me say that again and again", she said.

The scheme, understood to have the support of Mr John Moore, Secretary of State for Social Services, has already been introduced on an ad hoc basis in some London hospitals.

Guy's Hospital charges others in the South-east Thames region for special cardiac services and St Bartholomew's Hospital refuses to treat patients needing expensive procedures such as certain eye and kidney operations, unless the referring authority foots the bill.

However, other health authorities have failed to follow suit, partly because of inflexible resource mechanisms and lack of information on waiting lists and operation costs.

Under existing funding systems, districts are prohibited from cross-charging directly.

Any compensation for treating patients from neighbouring health authorities is paid two years in arrears, based on an average fee per patient.

However, many districts offering specialized services, particularly teaching districts, argue that they are overspending their budgets treating patients from outside their catchment population, and should be compensated immediately.

Critics of the internal market system, first propounded by Professor Alan Enthoven from Stanford University, say it would restrict GPs' rights to refer to the consultant of their choice and could penalize patients if their health authority refused to pay.

The National Association of Health Authorities, while supporting the principle of cross-charging, argues that it should be done bilaterally, after negotiation between two districts. Where a district unilaterally tries to impose charges, the region should intervene.

The King's Fund Institute is examining the possible introduction of an internal market. Mr Ray Robinson, its health policy analyst, said Mrs Thatcher was restating the existing drive for increased efficiency through more effective management.

"The idea of introducing competition between districts has been discussed quite widely, but the Prime Minister now seems to be taking this one step further by placing it on the Government's policy agenda."

## US view of Ulster changing

Mr Tom King returned from a visit to the United States yesterday saying he was encouraged by an increasing awareness of Ulster's problems.

The Secretary of State for Northern Ireland said that although there was widespread ignorance and misunderstanding about Northern Ireland, the situation had "improved significantly".

"There was a clearer knowledge and understanding of the British position", he said. "They appreciated the realities of the problem."

Mr King, who spent 11 days meeting politicians, government officials, church leaders, the FBI and leading industrialists, was attempting to counter growing support for the McBride principles, which advocate reverse discrimination and disinvestment.

Mr King said the principles, drawn up by Mr Sean McBride, the Nobel Peace Prize winner, would cause more unemployment in the province if they were widely supported from companies in the United States.

## Prince's trust fights to live

By David Sapsted

The crisis-ridden Inner City Aid trust, set up by the Prince of Wales a year ago and short of funds ever since, is to battle to remain in existence, Lord Scarman disclosed yesterday.

Although he conceded "a great mistake" had been made at the inception of the trust, Lord Scarman, one of the trustees, insisted the group still had an important role to play in the rejuvenation of Britain's inner cities.

"It is essential that we now define that role more clearly. It was difficult in the early days because a general sense of enthusiasm tended to get in the way of sensible planning", he said.

"As a result, there has been a certain lack of co-ordination and a lot of duplication of effort. These things have got to be sorted out."

The future of the trust is to be discussed at a meeting in Kensington Palace later this month. Its chairman, Mr Charles Knevitt, resigned last month, allegedly because the trustees had imposed a 12-month moratorium on fundraising in favour of another group, the Youth Business Trust, which has similar aims.

Lord Scarman and other trustees will recommend that Inner City Aid should remain in existence but that its role should be limited to fairly modest, self-help schemes.

That trust and the Youth Business Trust, each with the Prince of Wales as patron, were launched within hours of each other last November. Both groups ended up chasing the same sources of institutional cash and, to date, Inner City Aid has raised £33,000 while the Youth Business Trust is heading for a £10 million target to help young people to set up in business.

"There has been an overlap but we feel that, as long as we can work out the role of each organization, our prospects for helping people in the inner cities are excellent", Lord Scarman said.

The group has managed to set up one self-help scheme in Lambeth, south-west London, where buildings are being converted to enable small businesses to become established, and this is likely to set the pattern for future Inner City Aid projects, always assuming the Prince of Wales

does not withdraw his patronage.

Lord Scarman, in his role as British president of the International Year of Shelter for the Homeless, yesterday described bed and breakfast hotels for the homeless as "equivalent to the shanty towns of the Third World."

He called on the Government to spend money on new housing instead of keeping people in temporary accommodation in conditions "guaranteed to breed disease".

He said he would meet Mr Nicholas Ridley, Secretary of State for the Environment, next week to press for local authorities to be given extra cash to enable them to spend the equivalent of their net bed and breakfast expenditure on building homes for rent.

Last year, £100 million was spent in London alone on bed and breakfast accommodation for the homeless. There was no financial, commercial or human logic for this expenditure, Lord Scarman said.

He said the French term "bidonvilles" describing filthy squatter camps, could easily apply to Britain's bed and breakfast accommodation.

The inquiry, now in its seventh week, continues today.

## PE lessons with poor approach

By John Clare, Education Correspondent

School physical education teachers tend to be muscular, aggressive and insensitive to their pupils, according to a research study published yesterday. They also lose their tempers quickly, have strident voices, poor social insight and smell of sweat.

The study, by Mr Martin Underwood, a PE lecturer at Exeter University, finds that PE teachers are authoritarian personalities, with didactic teaching styles which have hardly changed in 25 years.

He argues that the teachers need to adopt more sensitive and varied teaching strategies if their subject, which is part of the proposed national curriculum, is to make a "more worthy contribution to the development of the whole child".

He reports on the results of an experiment in teaching PE more sensitively, in which the students' gymnastic and other skills were measured. One half were taught in the traditional way while the other were given illustrated work cards.

Rules of behaviour were displayed on a chart for the second group and their teachers agreed not to use physical or verbal aggression.

"On the first occasion a boy was defiant", Mr Underwood writes, "attention was politely drawn to the seven points on the wall chart but he was asked whether he thought he was letting himself down. This was sufficient to prevent further similar occurrences."

Teachers using the new method also talked less, listened more to what their pupils said and gave them more praise.

However, Mr Underwood admits that the results of the experiment were inconclusive.

Both groups became more positively disposed towards gymnastics and better at it, irrespective of how they had been taught. The only exception was that the ability of the sensitively taught pupils to stand on their hands diminished. Mr Underwood is at a loss to explain why.

Research Papers in Education. (NFER-Nelson, PO Box 25, Abingdon, Oxfordshire, OX14 3UE).

## Zeebrugge rulings upheld

Lawyers representing the families of Zeebrugge ferry victims were refused permission yesterday to challenge in the High Court legal rulings made by a coroner.

The coroner, Mr Richard Sturt, who is conducting the inquiry into 188 deaths aboard the Herald of Free Enterprise, made the rulings on September 18 and 19 in the absence of the jury at Dover Town Hall. Details cannot be revealed until the inquiry is over.

In the High Court yesterday, Lord Justice Bingham, Mr Justice Mann and Mr Justice Kennedy were asked to

overturn a decision by a judge, sitting in private, that the rulings were not a suitable issue for judicial review.

Mr David Guy, counsel for Mr Sturt, told the judges it was hoped the inquiry jury would retire to consider their verdict tomorrow.

Mr Guy said it would be undesirable for the jury to read anything published about the substance of the application.

The judges agreed and banned reports of any of the evidence and arguments, or the reasons for the court's decision when it is given.

## Second nurse is dismissed

A second senior nursing officer has been dismissed from a hospital in Humberside after a disciplinary hearing into a 22-year-old nurse's allegations of sexual harassment.

The allegations against Mr Michael Hall, senior nursing manager, and another senior nursing officer at Brackenbury Hospital for the mentally handicapped, near Beverley, did not relate to patients.

The court order was expressed as "prohibiting publication of part of these proceedings until after the signing of the inquiry by the jury, that part being publication of any evidence, arguments and the reasons given for judgement, but not prohibiting names of the parties, the fact of the application and any determination the court may make."

The judges refused leave for a judicial review and will give their reasons today.

The coroner is expected to resume his summing-up today.

## Aircraft pricing debate

## US industry accuses Airbus of selling at a loss

By Harvey Elliott, Air Correspondent

Pressure is growing in the United States for the imposition of an import levy on European Airbus jets because, American aircraft makers say, each Airbus A320 is being sold at a \$16 million loss.

The long running dispute between Europe and America about the alleged unfair government subsidies being provided for the Airbus consortium now looks ready to explode into a full scale trade war as public opinion in the US hardens against foreign "dumping".

Both Boeing and McDonnell Douglas, who have seen their dominance of aircraft sales around the world greatly eroded by the success of the Europeans, have produced and circulated detailed studies on the alleged subsidies.

They claim in their evidence that the A320 twin engine jet - which clinched more pre-flight sales than any previous aircraft programme - is priced at \$7 million dollars less than would be needed to recover the investment put into the programme, that it is deliberately priced at \$1 million below its rival Boeing-built 737-400, and that if currency exchange losses are taken into account it is selling at a loss of \$16 million per aircraft.

These prices can be sustained, according to the Americans, because of the massive government funding provided by the British, French, Germans and Spanish who make up the consortium.

"We don't want to put Airbus out of business", Boeing vice-president Mr Robert Albrecht said. "We are not even quarrelling about their market share or their

product. But we do want them to play to the same rules that we have to and not keep going back to the public trough."

The American charges are difficult for Airbus to refute largely because they do not produce any detailed financial reports. The whole financial structure of the consortium is highly complicated with France writing off Aerospace's debts each year, the German government giving a rolling credit guarantee and Britain putting money up front which it then expects to see returned eventually once the consortium is making an overall profit.

Dollar level fluctuations also affect pricing. The last agreed price paid, for example, to British Aerospace for the wings they make was set at the January 1982 exchange rate when the dollar was far stronger than it is today. As a result of this British Aerospace re-

corded a half yearly loss of £49 million on its civil aircraft work, half of which was attributable to Airbus losses.

Airbus pricing is pitched to allow the aircraft to get into the market, the consortium maintains.

If the price being quoted to customer airlines is less than a pre-agreed minimum the partners must all approve the financial arrangements being offered and be consulted first, a situation which occurs quite often.

The long term objective of Airbus Industrie is to obtain a sufficient volume of business to become self sustaining and to generate a profit for its shareholders. Airbus says in its own lobbying document being sent to politicians on both sides of the Atlantic. "In practical terms this translates into a goal of obtaining an overall 30 per cent of the market share world wide for

aircraft with seating capacity above 100 seats by the mid 1990s."

The costs of achieving that are enormous and therefore it is inevitable that at first they will require some form of government help. The consortium points out that without such help the world would be facing a US monopoly.

This argument does not cut much ice with the Americans, however, any promised retaliatory action could hit the hundreds of US companies who provide 30 per cent of the total value of most of the Airbus now being built.

So far all attempts at a negotiated settlement have failed. But it is clear that unless both sides can agree soon on the rules governing the battle for sales of an expected 8,000 aircraft over the next few years a deep and bitter rift will open up in transatlantic relationships.

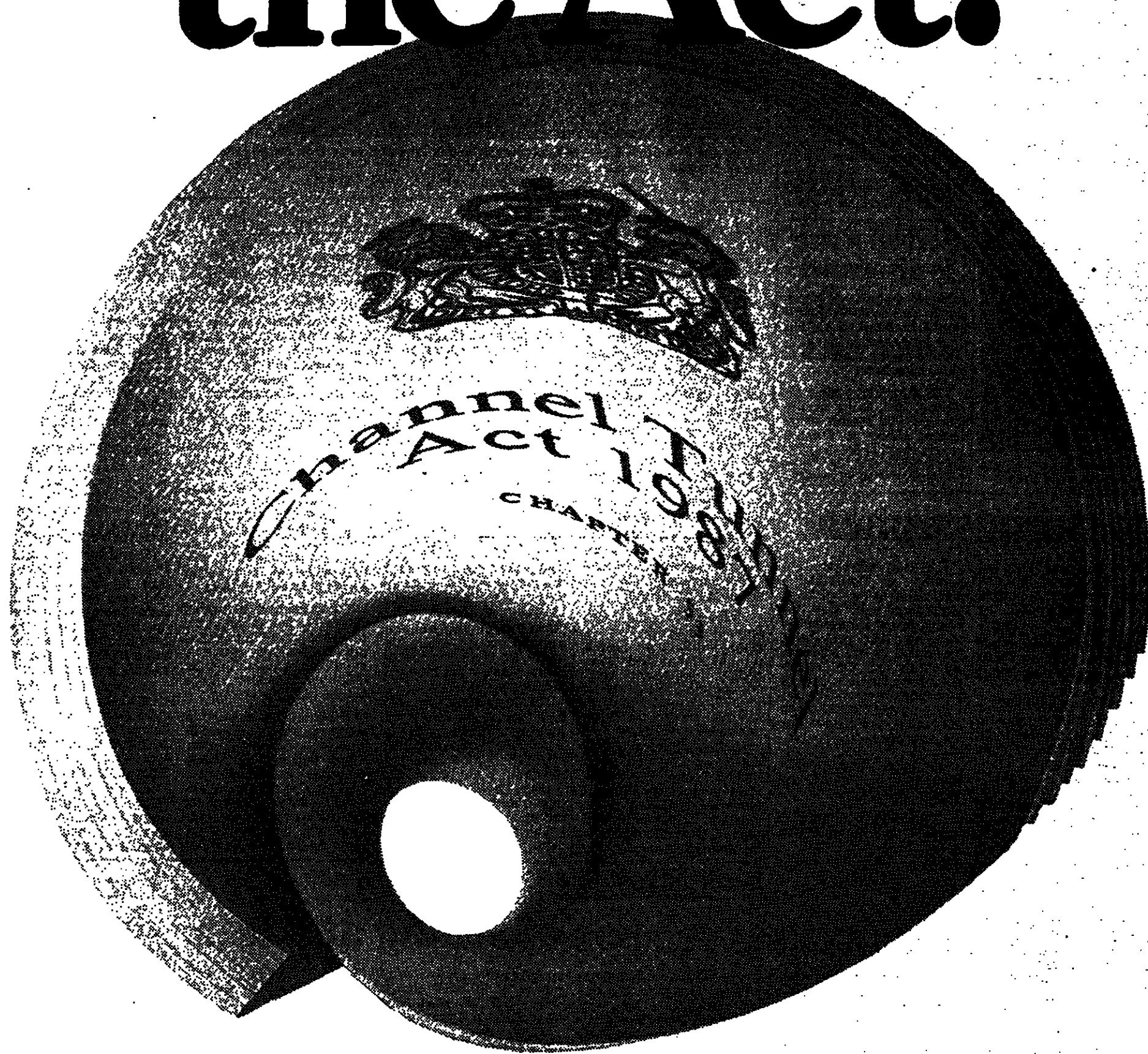
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## WORLD SUMMARY

## Fraud trial starts after 13 years

Madrid — The alleged perpetrators of the Sofico swindle, in which more than 17,000 investors, including some Britons, lost their money in Costa del Sol property deals, went on trial yesterday 13 years after the companies they formed collapsed owing £27 million (Harry Debelius writes).

Señor Eugenio Peydro Salmeron, an ailing octogenarian who was the chairman of most of the companies in the Sofico group, and his son, Señor Eugenio Peydro Brillas, face prison terms of up to 12 years if convicted on charges of falsification of documents to commit fraud. The long delay in bringing them to justice was the result of three postponements of the trial, granted because of Señor Peydro Salmeron's ill health. The court rejected a fourth request for postponement. Several other defendants and some witnesses died before the trial got underway.

## Suicides by Tamils Curb on poppies

Colombo (Reuters) — Twelve Tamil separatist guerrillas committed suicide in government custody yesterday just before they were to be flown to Colombo from their stronghold, Jaffna, official sources said.

The 12, including two leaders, were among 17 members of the Liberation Tigers militant group who swallowed cyanide capsules at the Palaly airport in Jaffna. They were taken to an army hospital where they died.

## £20,000 for drug run

Stockholm — A British informant told Scotland Yard that Simon Hayward, the Life Guards captain sentenced to five years in prison in Sweden for drug smuggling, was fully aware of the £500,000 worth of cannabis in the car he was driving when arrested and had been promised £20,000 for the trip, the Stockholm Court of Appeal was told yesterday (Michael McCarthy writes). The informant repeated his claim on two occasions to the Nordic Countries Drug Liaison Officer in London, Superintendent Gunnar Larsen of the Norwegian police, the court was told.

## Hijack trial Church to mediate

Berne (AP) — A Lebanese man jailed in Switzerland for hijacking an Air Afrique passenger jet to Geneva and killing a French passenger last July is to be tried by the country's highest court.

Switzerland's seven-member executive told a federal investigating judge to begin proceedings against Mr Hussein Hariri, aged 21, a Shia Muslim. No date was set for the trial at the Swiss Federal Tribunal's criminal court, whose decisions cannot be appealed against.

## Bordeaux promise

Paris — Hard on the heels of some cautionary words from France about the prospects for the next Champagne harvest, there now comes a more cheerful report concerning the 1987 Bordeaux crop (Philip Jacobson writes).

As the first grapes began to be picked yesterday in the Medoc and on the right bank of the Garonne, the initial verdict is that here, at least, it looks like being a pretty good year for reds and whites alike.



Damaged cars piled up near Barcelona yesterday after flooding caused by two days of heavy rainfall in north-eastern Spain. The torrential rains caused the deaths of three people, disrupted road, rail and air traffic and knocked out electricity and telephone services throughout Catalonia, the authorities said yesterday. One of the victims, a 72-year-old woman, was killed when she was dragged under by the flood waters in Barcelona.

## British brinkmanship in the Gulf

## Royal Navy 'warns' gunboat

From Nicholas Beeston  
Dubai

A Royal Navy frigate had a close brush with an Iranian gunboat in the Gulf yesterday, when she sailed within 500 yards of a Danish container ship that was being boarded by armed Iranian sailors.

The HMS Andromeda, which was escorting the tanker British Spirit 10 miles off the coast of the United Arab Emirates, did not intervene in the Iranian action but did demand to know what the Iranian gunboat was doing.

"Charlie India, this is British warship. Request your intentions, over?" Andromeda's radio operator asked the Iranian gunboat.

"We are just taking a picture of the Maersk Line (Danish) container ship and our friends from across the water and then depart," replied the captain of the Iranian gunboat.

The friendly reply was in contrast to Iranian radio messages only minutes before when the gunboat captain had twice threatened to "shoot" the Danish container ship, Chastine Maersk, unless she obeyed his instructions to alter course and allow herself

to be searched. Earlier the gunboat fired a warning shot over the container vessel to make her stop.

Iran often searches north-bound vessels in the Gulf to check that no goods are being sent to Iraq.

The Royal Navy orders in the Gulf are to protect only British ships but Andromeda's challenge to the Iranian inter-

ception and search operation was perceived as a veiled warning to the Iranian naval commander not to overstep his declared intentions.

"We know this is all the Royal Navy is allowed to do in the Gulf, but with so many warships in the area it is extraordinary that they cannot help unarmed merchant ships against this kind of harass-

ment," one shipping source said.

Yesterday's incident, which was recorded by an American NBC News helicopter, showed an Iranian fleet supply vessel armed with two 40 mm cannon sending a boarding party of eight armed men in a rubber dinghy to the Danish ship.

The distraught captain of

the vessel, Mr P.O. Linde, complied as best he could with the Iranian demands by stopping and manoeuvring his ship in the crowded sea lane on the approach to the port of Dubai. He was detained for two hours before being allowed to proceed.

Last week, Andromeda went to the aid of an Indian vessel, Spic Emerald, after she was shelled in the same area by an Iranian gunboat. In similar circumstances last week, French and Soviet warships ignored an Iranian speedboat attack against a Pakistani tanker.

Earlier yesterday, an Iranian gunboat interrogated an unescorted convoy of at least six Japanese merchant ships as they left the Gulf.

The Japanese ships were allowed to proceed after identifying themselves and providing details of their cargo and destination. Japanese shippers and sailors have vowed not to sail in the Gulf, after attacks on three Japanese ships last week by Iranian gunboats.

The latest Iranian actions coincided with the arrival of Dubai of the first Italian Navy

## German police foil big arms deal

From John England, Bonn

West German police have foiled a huge illegal arms deal involving 200 tanks, 22 fighter aircraft and 30 attack helicopters worth altogether more than £166 million, Stern magazine said yesterday.

The report, confirmed by a public prosecutor, fuelled speculation that West Germany is becoming a centre for arms-buying for Iran following the closure of the Iranian arms procurement office in London. Herr Helmut Pathe, the Wuppertal prosecutor, said there was no immediate evidence that the weapons were destined for Iran, but added: "We cannot exclude that possibility."

Stern also quoted a British secret service source as saying that the transit areas at Frankfurt airport had become a favoured rendezvous for Iranian arms buyers and international dealers. Two West Berlin businessmen had also offered to sell Iran 10,000 Soviet-made rocket projectiles, the

magazine added, in a deal through a "front" firm in the Bahamas, which was to ship the weapons to Iran from Yugoslavia.

A German-Argentinian woman who claimed to represent a South American firm had been arrested near Wuppertal on September 28 in connection with the planned big arms deal, Stern said. The woman was found in the flat of a West German businessman where police also discovered telex messages and other documents relating to the sale of the arms at "realistic prices".

The tanks on offer were Tams, a development of the West German Mariner armoured infantry combat vehicle, which were said to be ready for delivery from a factory in the Argentine. Details of the fighter aircraft were not available yesterday, but Stern said that the helicopters were Cobras equipped with complete night-flying systems which potential buyers could inspect in Spain.

## Botha yields a little on desegregation

From Michael Hornsby, Johannesburg

President Botha of South Africa announced yesterday that his Government was prepared to "accept the principle" of racially-mixed residential neighbourhoods where the local inhabitants wanted them.

He said, however, that the Government could not agree to the abolition of the Separate Amenities Act of 1953, which provides for the racial segregation of a wide range of public amenities, from buses and trains to parks, beaches and swimming pools.

President Botha further declared that state schools must remain segregated and that those groups which wanted to maintain their "own community life" must be guaranteed the right to do so.

Johannesburg — Africa acquired its first female head of government yesterday when Miss Stella Sigcau, a 50-year-old princess of the Pondo tribe, became Prime Minister of South Africa's Transkei homeland (Michael Hornsby writes). She was elected at a congress of the Transkei National Independence Party.

whites, only his own ruling National Party and all-white parties to the right of it want the Group Areas Act and the Separate Amenities Act to be retained. The Progressive Federal Party, the standard-bearer of white liberalism, and all Indian and Coloured (mixed-race) parties in the tricameral Parliament, want the two laws scrapped.

On residential areas, Mr

Botha told Parliament: "In a society as diverse as ours there are those with a very strong desire to live among their own people and with their own community life. But there are also those who do not attach so much importance to it."

"On the one hand, it would be unjustifiable to deny to those who want to live amidst their own community the right to do so. On the other hand, it would not be correct to deny those who prefer to live in the context of an open area their right to do that."

President Botha said that new residential areas, where this was desired, could be made racially open from the start. A board of experts would be set up to consider applications from existing closed areas to become open ones.

## Man in the news

## 'Whizz-kid' as Mexico's heir

From Alan Robinson  
Mexico City

Mexico's ruling Institutional Revolutionary Party has been winning elections for 59 years and does not intend to start losing now.

When Señor Carlos Salinas de Gortari stepped into the spotlight on Sunday as the PRI's presidential candidate, all most Mexicans knew about him was that he is most likely to be President of Mexico from 1988 to 1994.

Señor Salinas is a short, slim, rapidly balding man, formidably intelligent and surprisingly fit.

Born in Mexico City, April 3, 1948, he graduated with honours in economics from Mexico's national university, then earned two masters degrees and a doctorate in political economy from Harvard University.

He won a silver medal as part of Mexico's equestrian team at the 1976 Pan American games, he plays tennis and squash and runs up to 10 miles every morning to stay in shape.

Señor Salinas has been a long-time protégé of President de la Madrid, and has been linked to the President for 15 of his 19 years in politics.

As the youngest member of the Cabinet, the Minister for Power and Public Works

known as the government's economic whizz-kid. He designed most of the current economic policy and is its staunchest defender.

Colleagues describe him as "brilliant and sharp-tongued, but conciliatory." His great energy and small size made his detractors christen him "The Atomic Aft."

A Salinas presidency implies continuity of the policies he shaped. Like most Mexican politicians, he uses revolutionary rhetoric to clothe deep conservatism. He will continue to get rid of costly government-owned companies, most of which are in the red, and is likely to comply strictly with foreign debt payments while searching for a way to lighten the debt servicing load — now running at around \$9 billion a year.

His designation confirms the awesome power vested in the Mexican presidency. Señor de la Madrid chose Señor Salinas over opposition from most of the official Labour Movement which blames him for high inflation — running at an annual rate of 150 per cent — and for the erosion of workers' buying power by about 50 per cent during this administration.

On Sunday, Señor Salinas went out of his way to shower praise on his five defeated rivals for the candidacy. He

said they should all be part of future governments. This suggests that the usual blood-letting when a Mexican president takes over won't happen this time.

Señor Salinas is an austere man who lives frugally; he willingly lived in primitive, rural communities for seven months when writing his doctoral thesis on agricultural policies in Mexico.

The candidate is chosen by the sitting president, not only as a suitable head of state but to ensure the survival of the party to which they both belong. He is chosen with great care, but mistakes have been made. The last three presidents have all violently overturned their predecessors' policies.

This shows that no one can be sure what the next president will be like. The man who jockeyed himself into position for the highest office of all must indeed be remarkable. He must have proved himself a faithful party hack over the years, never offended anyone of consequence and earned himself a bagful of favours.

He must also have been competent in any post he has occupied. His opinions must have always been party opinions, his ambitions never allowed to show, and the sitting president must regard him with a certain wariness.

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## Security boosted on eve of anniversary of Chinese Army entering Tibet

## Lhasa bristling with armed police

Witnesses said hundreds of heavily-armed police patrolled the streets of Lhasa yesterday, as security was heightened before the 37th anniversary tomorrow of the Chinese Army entering Tibet.

Ten lorries, each carrying between 30 and 40 policemen armed with submachine-guns drove through the centre of Lhasa, near the scene of Thursday's riot. Some had machine-guns mounted on their cabs. Tibetans said the show of force was meant to deter further outbreaks of violence.

Notices in English, Chinese and Tibetan at the airport and all over Lhasa said that the region welcomed "foreign friends" who must respect "our country's sovereignty and adhere to the law, and not interfere in our internal affairs or carry out improper activities with local people". They said foreigners must not gather and watch, or take photographs of disturbances.

"They must not carry out negative propaganda not corresponding to the truth with regard to the disturbances, so be careful," the notices added: "Those who agitate, incite support for, or join in, these disturbances will be punished according to the law."

The Chinese authorities in Lhasa have called for the surrender of "Tibetan separatists" they say were behind

Thursday's riot. Reliable Tibetan sources said that up to 19 people were killed, including 10 policemen. The official casualty toll is six dead and 19 policemen seriously injured.

Western sources who are helping to treat wounded Tibetans confirmed eye-witness accounts of seven dead and 21 injured, of whom 14 had bullet wounds.

A local government spokesman said yesterday that police fired in the air and not into the crowd. He said that there were no confirmed reports that policemen had died in the rioting. But a local government official, Mr. Zhao Yungui, said on Saturday that six policemen had been killed.

The *Tibet Daily* newspaper has already said that "separatist elements" had until October 15 to give themselves up or face severe punishment. The warning, printed on Sunday, was also broadcast on loudspeakers and notices in Chinese and Tibetan were posted.

Witnesses said a convoy of about 30 vehicles drove through Lhasa early on Sunday morning with several hundred prisoners, some of them monks. Tibetan sources said that they believed the monks were from the Sera monastery, which has been sealed off by police since Thursday.

In its ultimatum, the *Tibet*

*Daily* said that "all separatist elements stirring up unrest, and criminal elements, must cease all illegal activities and give themselves up to public security organs by October 15. All those who represent themselves honestly, we will deal with leniently. Those who do not listen, we will deal with much more strictly," it said.

The paper said that people holding demonstrations must get permission from the city government and use authorized routes.

"For separatist elements to force and threaten the masses to join in demonstrations, or to undertake criminal activities, is illegal and will be dealt with by the law," it said.

Beating people, stealing goods, burning cars and houses, destroying public order, and behaviour which harmed the fundamental interests of the people were illegal and would be strictly dealt with by judicial authorities, the paper said.

The *China Daily* newspaper yesterday blamed the riot on the Dalai Lama, Tibet's spiritual leader, who lives in exile in India.

"The bloodshed in Lhasa has proved how much calls for Tibetan independence go against the interests of the Tibetan people," it said in an editorial.

It said that the Dalai Lama's championing of Tibetan in-



A man carrying a child wounded by gunfire during a protest in Lhasa on Thursday.

dependence was a lost cause. "His enterprise is doomed to failure."

● DELHI: "Tibetans were not responsible for the violence in Lhasa and certainly

not his Holiness," said Mr. Tashi Wangdi, spokesman for the Dalai Lama.

"The Dalai Lama did not know about the incidents in Lhasa when they were taking

place," he said, adding that he regretted the violence. "The Chinese authorities are responsible for what is happening in Tibet," Mr. Wangdi said. (Reuter)

## Monks take up battle of destiny

Many Tibetan monks now believe that their destiny is to continue the anti-Chinese uprising of 1959 when thousands of monks died in battle or fled into exile. Guy Dimmore of Reuters reports on their hope that the Dalai Lama will return to rule an independent Tibet.

At least three monks died in more than five hours of rioting on October 1 when Western witnesses say besieged police opened fire on a stone-throwing mob.

The monks had signed a pact saying they were ready to die for their beliefs. Their arrest by police sparked off rioting which may have killed up to 19 people.

Some monks were seen fighting hand-to-hand with plainclothes police on the roof of the Jokhang temple in the centre of Lhasa.

Founded in the fifteenth century, Sera's small army of warrior monks were feared and their rebellious nature sometimes threatened the stability of the Tibetan state. Legends abound of the athletic prowess of Tibet's monks who were traditionally taught to fight with their bare hands.

"On Thursday people demonstrated with their fists. Fists against weapons," said one elderly monk who had spent 21 years in a Chinese labour camp.

Tibetan oracles had said that the *karma*, or fate of their mountainous land, had changed and that it now stood on the brink of a new age, the monk said in hushed tones during an interview in his monastery.

Were the monks ready to use guns? "Yes," he answered, but he maintained that they had no weapons.

"Our dream of the future is that Tibet should take its place among the nations of the world and that the Dalai Lama

● For 28 years China has destroyed our religion and culture ●

should return to the Potala (his former palace in Lhasa)."

In another of Lhasa's monasteries a senior monk spoke of the religious and nationalist passions underlying the battle on October 1.

"For 28 years China has destroyed our religion and culture and killed one million people. What is seen in the monasteries now is for the tourists only," he said.

The US House of Representatives passed an amendment in June saying that more than one million people had died from famine and political instability since Chinese com-

munist troops entered Tibet on October 7, 1959.

China says the figure of one million dead is pure fabrication and that it has allowed a limited revival of religious practices after the destruction of thousands of monasteries during Mao Tse-tung's Cultural Revolution.

"We don't care how long we have to go on dying... We have small kitchen knives, nothing else. We are challenging the might of the Chinese Army with fists and stones," the monk said.

Around the Jokhang temple complex, Tibet's holiest Buddhist shrine, it is not hard to see the religious fervour that persists despite decades of

● We are challenging the Chinese Army with fists and stones ●

efforts by the communist authorities to stamp out ancient beliefs officially branded as feudal superstitions.

Each day many thousands of pilgrims circle the temple. Many are in rags - walking, crawling or prostrating themselves at every step. Inside, people crush together in courtyards and narrow corridors worshipping Buddhist images, lighting yak butter candles and chanting mantras.

Witnesses recounted how a group of monks charged into a blazing police station to rescue their arrested fellow monks. One emerged in a doorway, his robes on fire and was paraded around the square as a hero.

Both senior monks interviewed attached great hope to the United Nations and the role they said it could play in investigating alleged human rights abuses in Tibet.

Underground pamphlets, written in Tibetan and circulated widely, call on the United Nations to support independence for Tibet.

"In our Tibetan soul, sleeping or waking, our only thought is that our leader is not Red China. Instead we have our god, His Holiness the Dalai Lama," said one pamphlet dated September 27, when 30 or 40 monks staged an independence march in Lhasa. "Once again we ask the UN and peace-loving organizations to give support for our actions," it said.

## Canada-US agreement

## 'Sell-out' fury at free trade accord

From John Best, Ottawa

The stage is set for a political battle over Canada's relations with the United States after the conclusion of a sweeping free-trade agreement between the two countries.

In the House of Commons yesterday, both of Canada's opposition party leaders launched blistering attacks on the accord, ensuring that it will be the main issue in the federal general election expected next year.

Mr John Turner, the Liberal leader, accused the Prime Minister, Mr Brian Mulroney, of yielding Canada's national sovereignty "in the most massive way possible".

Referring to a clause in the accord, providing for free investment flows across the border, Mr Turner said it meant that "this country will become a satellite of the United States".

Mr Ed Broadbent, leader of the left-wing New Democratic Party, delivered an equally ferocious attack, saying that for the first time in its history Canada has a Prime Minister who, "without even being asked", had volunteered the country for absorption as the 51st state of the United States.

He challenged the Conservative Prime Minister to "go to the people today" on the trade accord which was concluded on Saturday night in Washington.

Earlier, Mr Mulroney had reported to the House in glowing terms about the accord, which he said had been called "the largest trading agreement ever entered into between two sovereign nations".

He said it would guarantee Canadian goods access to the American market under "predictable" rules, while protecting Canadian cultural and social service programmes.

But differences swiftly arose over the interpretation of a key clause in the agreement, providing for arbitration of trade disputes between the two countries.

A Canadian synopsis says that the powers of the envisaged bilateral arbitration panel would be "binding", a word that does not appear in the United States' synopsis.



Mr Turner: "We are yielding our sovereignty to the US."

facturers to build factories in Canada to take advantage of the present Canada-United States pact which provides bilateral free trade in cars and parts.

The agreement sets out specific steps for the elimination of barriers to trade in agriculture, alcoholic drinks, government procurement and energy.

● WASHINGTON: The accord faces a tough battle in Congress, which will be briefed this week by Administration officials (Bailey Morris writes).

Congressional leaders have expressed concern over the dispute-settlement mechanism, the constitutional questions it raises, and the apparent failure to obtain guarantees that specific industries would not be harmed.

"It is obvious that a lot of the major points have not been resolved," said Senator Lloyd Bentsen, chairman of the Senate Finance Committee.



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A high-contrast, black and white photograph of a cowboy standing in front of a wooden building. The cowboy is wearing a wide-brimmed hat, a light-colored long-sleeved shirt, and dark trousers. He is holding a lasso in his right hand. A coiled rope lies on the ground in the foreground. The image has a grainy, high-contrast quality, typical of older film photography.



# Hopes of peaceful Fiji solution fade Commonwealth leaders face a test of unity

From Stephen Taylor, Lautoka, Fiji

The chances of a peaceful resolution to Fiji's constitutional crisis receded yesterday, with the collapse of talks aimed at an all-party agreement on a return to democracy.

The breakdown left Ratu Sir Penaia Ganilau, the Governor-General, facing a number of unattractive options, any of which risk triggering communal violence between ethnic Indians, who are alarmed and bitter over what they see as a possible sell-out, and indigenous Fijians.

Last night Ratu Ganilau stated that he would "act in his own deliberate judgment". He gave no indication of his thinking, or when he would make a decision, but added that he would not allow the situation "to deteriorate to a point where it would be irretrievable and cause untold suffering".

The last ditch negotiations had been held earlier here at his *bure*, a simple hillside cottage which served as his local residence, and which yesterday was surrounded by about 20 soldiers in camouflage uniforms.

Throughout the afternoon, cars ascended the drive to the *bure* with an assortment of army officers, along with the two main political participants, Dr Timoci Bavadra and Ratu Sir Kamise Mara, and their advisors.

Despite extravagant swings of the political barometer

during the crisis, the talks had begun in an atmosphere of optimism.

But after 40 minutes, Lieutenant-Colonel Sitiveni Rabuka, the coup leader, emerged from the *bure* and stalked, unsmiling, to his car. He was followed at intervals by the other leaders, who also drove away without making any comment.

To have succeeded, the talks needed Dr Bavadra and Ratu Mara to agree to Colonel Rabuka's list of "minimum requirements" for handing back executive authority to the Governor-General.

In the event, the demands were accepted by Ratu Mara, to help the Governor-General "remain in control of the country", but were rejected by Dr Bavadra.

A political consensus having thus failed, the burden of responsibility shifts back to Ratu Ganilau, who is left with no choice but to compromise with or confront the military.

It was the first time that Colonel Rabuka has spelled out his formula for a new constitution giving indigenous Fijians political supremacy.

The demands were rejected by Dr Bavadra's multi-racial Indian-Fijian coalition as "striking at the very roots of the democratic process".

The coalition said it was "shocked and saddened that they had been accepted by the Alliance".

Last night Dr Bavadra was back at his village of Viseisei, about 10 miles down the coast.

Sitting in a circle with supporters, Dr Bavadra said: "I am leader of a multi-racial party. We cannot accept these terms, even if it means I get arrested for a third or fourth time".

The terms are:

- 36 seats to be preserved for indigenous Fijians in a new one-chamber parliament of 67 seats.

- Certain posts to be reserved for indigenous Fijians, specifically Governor-General and deputy, Prime Minister and the Ministers of home, foreign and Fijian affairs.

- A mandatory review of the Constitution every 10 years, the first beginning now.

- Sunday training and sports to be banned under a Christianity clause.

The stumbling block for the coalition appears to have been not the principle of Fijian supremacy itself, but the fact that these stark terms were non-negotiable from the outset.

Dr Bavadra repeated that he stood by the Deuba accord, which he agreed with Ratu Mara two days before the second military coup on September 25.

Dr Bavadra repeated that the accord had agreed to a constitutional review "having due regard to Fijian interests".



An armed soldier leaning against a tree as he watches over journalists awaiting the outcome of the constitutional meeting at the Governor-General's Lautoka residence yesterday.

By Andrew McEwen, Diplomatic Correspondent

The Fiji crisis will confront Commonwealth heads of government with a test of unity at their conference in Vancouver next week, after the breakdown of yesterday's compromise talks between the coup leader, the Governor-General and two former Prime Ministers.

Any failure to respond convincingly to the suppression of Fiji's democracy would expose the Commonwealth to charges that it is ineffectual and irrelevant.

At the last conference, two years ago in Nassau, the heads of government called for action to reduce the vulnerability of small states to coups and outside threats. The Commonwealth has 27 countries with populations of less than a million.

The Queen, as head of the Commonwealth, and Mr Shridath Ramphal, its Secretary-General, face a dilemma. If Fiji is drummed out, the Commonwealth will be seen to have acted, but in a way which will play into the hands of the extreme nationalist Tautai movement.

Commonwealth Secretariat sources say that no action is needed for Fiji's membership to lapse. Once its change of status to a republic becomes definite, it would automatically cease to be a member and the onus would be on Sava to re-apply. But this would be an unsatisfactory use of the rules.

Whatever decision is made, not more than 46 of the 49 nations will take part in it. Ratu Sir Penaia Ganilau, the Governor-General, who has been invited to represent Fiji, seems unlikely to be able to attend. Two other small Pacific states, Nauru and Tuvalu, never attend the conferences.

By an accident of the calendar, the seventeenth anniversary of Fiji's independence from Britain falls on Saturday, the day after the Queen's arrival in Vancouver. Lieutenant-Colonel Sitiveni Rabuka, the coup leader, originally said that he hoped Fiji would become a republic on the anniversary.

That statement was overtaken by developments and the final outcome was still unclear yesterday. But by the time the

Queen opens the conference next Tuesday, Colonel Rabuka may have removed the doubts.

If he places the Governor-General under any form of restriction, the present line being followed by Buckingham Palace, the Foreign Office and the Commonwealth will be thrown into question.

So far they have maintained a united assertion that Ratu Ganilau is the sole legitimate source of authority. Privately there is a widespread recognition that if Colonel Rabuka establishes clear control, most governments will have to talk to him, albeit at arms length.

Whitehall sources are saying that Fiji under a Melanesian dictatorship would be comparable with South Africa, in that the majority would be disenfranchised. South Africa is the only former Commonwealth nation to have been refused re-admission after changing its status to a republic.

Four Commonwealth nations became military dictatorships without losing their membership, but in circumstances that were not comparable with the Fiji coup.

The membership consists of 25 republics, 18 nations of which the Queen is head of state, four other monarchies and two countries with other constitutional arrangements. Before the conference is over the Queen could be reduced to being head of state of 17 nations and the Commonwealth to 43.

A suspicion has been voiced that Whitehall may see a silver lining in the crisis, in that it will soften the focus on South Africa. It had been thought that the now routine barrage of criticism against the British Government for refusing to implement comprehensive mandatory sanctions against Pretoria would capture the headlines.

If any such satisfaction is felt, Whitehall officials have dismissed it well. The word is that pressure for comprehensive sanctions will be weaker than in the past, because more African leaders now realize that they would cause more harm than good. Secondly, Britain has greatly increased its support for the frontline states.

## Ramphal calls for accord on Pretoria

By Our Diplomatic Correspondent

The Commonwealth Secretary-General, Mr Shridath Ramphal, yesterday called for unity within the 49-nation body, riven by disagreement on its response to apartheid.

"We will never be as effective as we can be unless we act in concert," he said in his 1987 report, published a week before Commonwealth heads of government assemble in Vancouver.

But the report contains no criticism of Britain for refusing to go along with mandatory, comprehensive sanctions against Pretoria and seeks to put the best light on the rifts which marked the last two meetings of Commonwealth leaders.

"The Commonwealth faced its testing time and demonstrated a capacity to survive," he said.

Limited sanctions were agreed by the heads of government at their last full meeting in Nassau two years ago, and at a mini-summit follow-up in London last year.

But the London meeting ended with Britain taking a different line from the other countries which attended. The six adopted 11 sanctions ranging from a ban on air links with South Africa to withdrawal of consular facilities, but Britain dissented from some of the measures and the

six did not, in fact, fully implement them.

Mr Ramphal's report will discourage British Government hopes that its 48 partners might tone down demands at this year's conference. "The situation in Southern Africa remains high on the agenda of Commonwealth concerns," he writes. "The Commonwealth believes apartheid to be an abomination that must end now."

In a paper issued on Friday, the Government put its own perspective in much gentler language. "Britain is strongly opposed to the system of apartheid and is pledged to work for peaceful dialogue in South Africa leading to the establishment of a non-racial, representative system of government."

Mr Ramphal told the Diplomatic and Commonwealth Writers' Association: "A measure of disagreement on sanctions persists, but no one should believe that sanctions are 'off the boil'."

He expected heads of government at Vancouver to renew their commitment to existing sanctions and not to dwell on their differences. A "second track" approach could lead to an agreement "of great political and practical effect" to assist the frontline states, but this should not be seen as an alternative to sanctions.

## Mafia shooting in dock

Milan (AFP) — One of the key defendants on trial in a Mafia case here produced a gun yesterday and tried unsuccessfully to shoot two other people in the dock, wounding two policemen.

During the hearing against Angelo Epaminonda, an alleged Mafia "godfather", Nuccio Miano asked his police guards to allow him out of his courtroom cage in order to go to the lavatory. Two other accused prisoners, who had earlier been separated from the others after an attempt to settle old scores, were imprisoned in a separate cage in the courtroom.

Passing behind their cage, Miano produced a 6.35 millimetre pistol and shot at them seven times. He missed the two accused, but wounded two policemen.

## Minister goes

Berne (Reuters) — The Swiss Foreign Minister for the past 10 years, Mr Pierre Aubert, said that he would step down at the end of the year. He also holds the office of President of Switzerland this year.

## Zia plea

Ankara (Reuters) — President Zia of Pakistan, who starts an official visit to Turkey today, said he would seek Ankara's help to combat terrorism in his country.

## Uganda battle

Kampala (AFP) — About 490 Ugandan rebel forces were killed on Friday in a fierce battle at Kayiti, 13 miles south of Mbale in eastern Uganda, Radio Uganda reported.

## Trial put off

Bandar Seri Begawan (Reuters) — The Brunei High Court adjourned for a week the trial of four officials of the closed National Bank of Brunei (NBB) for involvement in a massive loans scandal.

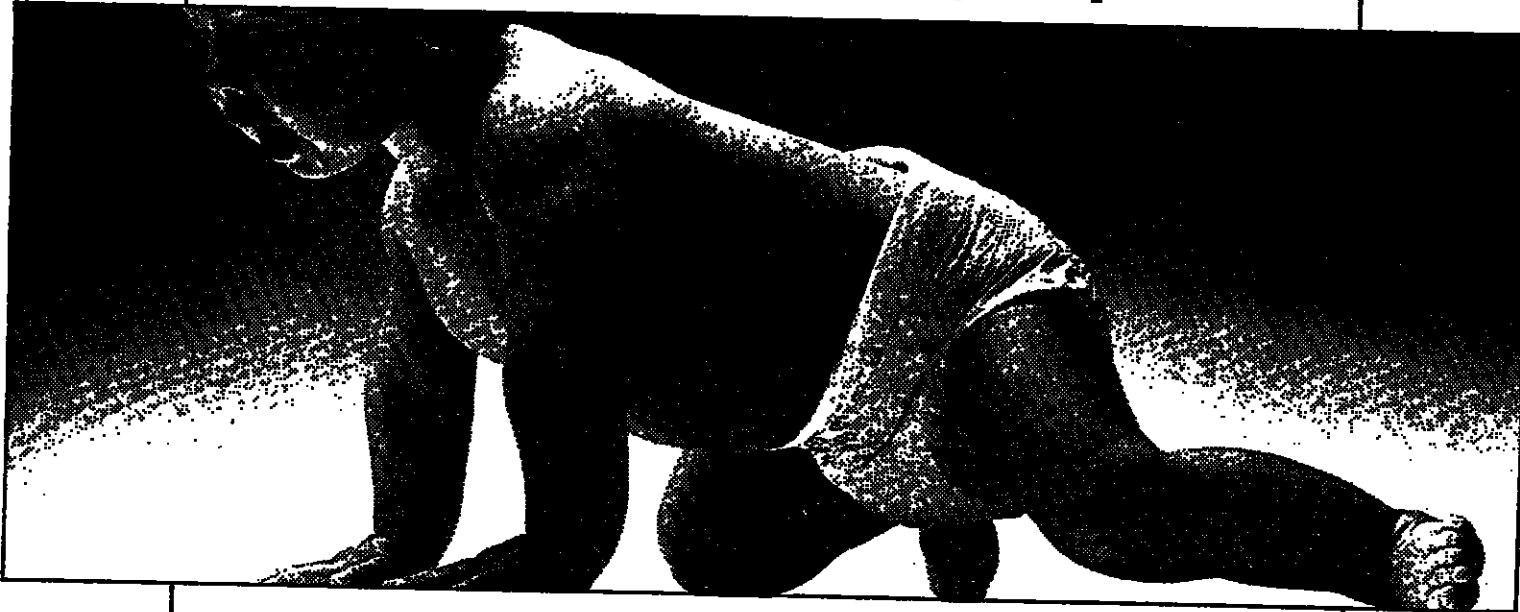
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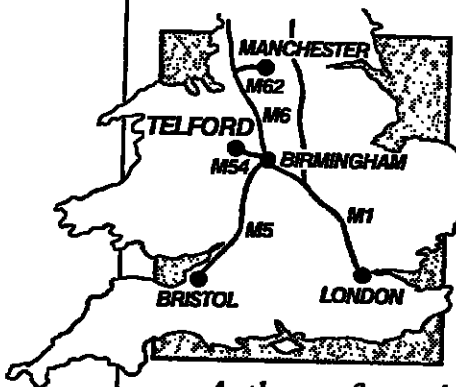
As for the site for this, their first ever British manufacturing unit, we're proud to say that with the whole country to choose from they eventually decided to build in Telford. Incidentally, once in full swing, the factory's set to produce more nappies than any other in the U.K.

So what made the world's third largest producer of "baby hygiene products" plump for the Shropshire town?

To understand their choice one must first consider the nappy. As a product, its value as compared to its bulk is low. Also, by its very nature, it's a high volume product.



## COULD THIS PICTURE HOLD THE SECRET OF YOUR COMPANY'S FUTURE SUCCESS?



Combine these factors and you can see why, in the nappy world, regular, reliable and economical transport is all important.

Telford, thanks to the M54, and its location close to the heart of Britain's motorway network, admirably meets all these criteria. In fact, two thirds of the entire British consumer market can be reached from Telford by HGV in under four hours.

The French were also impressed with how easy it is to get people to and from the town. Birmingham International Airport is only a forty minute drive away, while just over two hours on a train will get you to the heart of London.

As the new factory is set to create 235 jobs, the ready availability of a skilled, adaptable workforce was another key consideration. Needless to say that in Telford Peaudouce found all the people they needed. Moreover, in the Telford Development Corporation they found the people who could make the whole project go as smooth as, dare we say it, a baby's bottom.

Telford Development Corporation not only offered advice and assistance at every stage of the planning process, but also made sure that the red tape was kept to a minimum.

Add all this to the fact that Telford is set amongst some of Britain's most beautiful countryside and you'll begin to understand why the town came top of the French multinational's list.

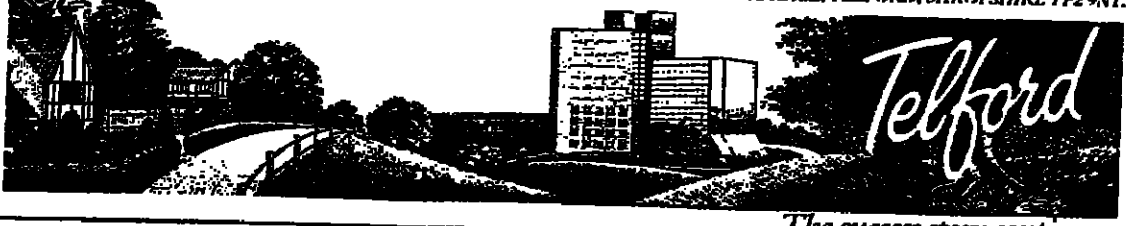
So if you're thinking about relocating your business perhaps this baby's bottom is just the pointer you've been looking for.

But before you read the rest of the paper we'd like to leave you with one final thought.

With £10 million at stake, you can rest assured that when Peaudouce finally chose Telford as the site of their new nappy factory, it wasn't a rash decision.

To find out more ring Chris Mackrell, Commercial Director on 0952 613131.

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The success story continues.



## Anger rises at Mexican corruption in drugs war

From Charles Bremner, Mexico City

Every night, an army of smugglers walks, drives or is flown across the long US-Mexican border with enough heroin, marijuana and cocaine to feed the drug-taking habits of several American cities, and they are increasingly getting away with it.

American anti-drug officials are privately voicing frustration over what they see as the breakdown of once fairly successful co-operation with Mexico in the war against narcotics.

"It's impossible to stop the tide," says one. "We're outnumbered." A range of factors, from high-level corruption to Mexico's economic slump, as well as the success of the cocaine crackdown in Florida, have all helped to turn the country into the main source of drugs entering the United States.

The US Drug Enforcement Agency estimates that Mexican growers will produce 50 tonnes of heroin and 8,730 tonnes of marijuana this year, much of which will reach the United States.

In addition, Mexican dealers are now said to be responsible for shipping one-third of the cocaine reaching American cities, most of it produced in Colombia.

"The Mexicans are, in effect, the freight forwarders and security services for Colombian drug-smuggling groups," Mr William Von Raab, the US Customs Commissioner, told Congress recently.

While the Drug Enforcement Agency is incensed by what it sees as the involvement of Mexican officials in the drug trade, US diplomats are trying to stop the issue adding further irritation to the always prickly relations between the two countries.

On its side, the Government of President de la Madrid has in recent months taken the offensive, blaming the United States for failing to curb the demand for drugs and saying Mexico has already gone far to help, despite American hypocrisy.

In his annual state of the nation address last month, Señor de la Madrid said the drug trade threatened Mexican stability and pictured the country as a victim "between sources of production and consumer markets". In a recent speech made from the heart of the poppy-growing state of Sinaloa, the President said Mexico refused to accept blame. "Narcotics traffic is a crime that originates in and is fed by and benefits from the large industrial markets — principally the US," he said.

Mexican sensitivities were

enflamed a year ago when Congress passed a law that will automatically suspend half the foreign aid to a drug-producing country which is not seen to have done enough to curb traffic.

Mexico runs a big crop-

eradication programme with more than \$10 million (\$6 million) a year aid from the United States, and the Drug Enforcement Agency operates a handful of offices in Mexican cities. But the Americans say their efforts are largely negated by a network of Mexican officials who are effectively in league with the traffickers.

Many of these officials, in the federal police force and other drug enforcement services, are said to be passing on intelligence and filling attempts to catch dealers in the act. Under Mexican law, traffickers cannot be charged with conspiracy as they are in the US but must be arrested red-handed.

Mexican police officers frequently guard drug crops and escort shipments northward to the borders with California, New Mexico, Arizona and Texas, according to the DEA.

Over the past two years, one DEA agent has been murdered, allegedly on the orders of a drug king, and another abducted and tortured in a Mexican police station.

Mexican officials acknowledge the scope of the traffic, but argue that a great deal has been done to halt it.

They also point out that Rafael Caro Quintero, the alleged big-time dealer said to have ordered the killing of Mr Enrique Camarena, a DEA officer, was extradited from the United States and is now in jail.

But only one conviction has been obtained so far against dozens of people arrested for alleged involvement in the Camarena killing. He is Armando Pavon, commander of the federal police in Guadalajara and he is now awaiting appeal on \$300 (£185) bail.

Diplomats in Mexico City say it is hard to see how the traffic can be curbed as long as the sums of money involved are so vast and Mexican peasant farmers, policemen and others live in the grip of poverty.

"If a cop is making a hundred dollars a month, what do you think he's going to do when someone offers him a couple of thousand to turn a blind eye," says one.

According to American estimates, the cocaine business alone is going to earn Mexican traffickers about \$1.25 billion (£770 million) this year.

## Mubarak poised for second term



Women holding photographs of President Mubarak wait outside a polling station in Cairo for him to cast his vote in a referendum on whether to give him a second six-year term in office.

President Mubarak, with support from across the political spectrum, is expected to win a sweeping endorsement (AP reports from Cairo). He is the only candidate and has the backing of his dominant National Democratic Party, three of the five legal opposition groups, and the banned but tolerated fundamentalist Muslim Brotherhood.

Voting forms at the 23,000 polling stations carry his picture and ask the 14.4 million voters to approve a second term by marking a green circle or reject it by marking a black one. The polling stations and many streets and squares in Cairo were decked with pictures of the President, carrying slogans such as "Egypt and Mubarak" and "Yes to Mubarak".

Mr Mubarak said in a 15-minute nationally-televised speech on Sunday that a large turnout would prove to the country's enemies that the democratic process remains solid in Egypt.

He was the only candidate because none of the nine others who sought nomination could muster the backing of at least a third of the Deputies in the People's Assembly. More than 90 per cent of the 458-member Assembly overwhelmingly nominated Mr Mubarak on July 6 for a second term.

## Bangladesh floods

## Patten told of devastation

By Paul Vallely

Bangladesh has given Mr Christopher Patten, the Minister for Overseas Development, a detailed catalogue of the damage caused by the floods which still cover vast areas of the country.

The account of the scale of devastation, told to Mr Patten in London by a team of senior finance officials from the Bangladesh Government, was confirmed by aid workers from agencies who have returned from missions of assessment in Bangladesh.

One from the Red Cross called the situation very serious and said: "Reports that these were the worst floods this century are probably true."

In the north of the country, an area not normally subjected to floods, the waters have now receded revealing that 919,737 mud houses have been completely washed away and 1,039,632 have been partially destroyed, according to the Association for Development Agencies, Bangladesh, an umbrella body for non-governmental agencies.

In the south, where large areas are at this time of year normally under five feet of water, the floods are still 10 feet deep. In the north-east, reports reaching the Save the Children Fund indicated a rash of flash floods with heavy

rains in northern India threatening more.

But the worst problem is in the west, around the Ganges, where the waters have receded and returned several times. Mr Oliver Gravel, a Christian Aid worker who recently returned from Bangladesh, said: "Several big towns have been inundated no fewer than four times so far. GK (a local charity which is funded by several British agencies) are still feeding 10 to 15,000 people a night there."

The distribution of food to the flood victims is sporadic. Mr Kenny Nancholas, the Red Cross surveyor, reported groups of angry people, stranded on large islands in the central northern region of Tangail, who have had no food from the Government or agencies.

But on a national level the food situation, according to the World Food Programme, is satisfactory. There are adequate stocks of food available until December, when the international food aid pledges will begin to arrive. So far grain prices, always the first index to potential famine, are fairly stable.

Stable prices, however, are cold comfort to the majority of the landless labourers who have no money for food at all.

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## 'Illegal' publicity for Contras

## State Department broke cash ban

From Christopher Thomas, Washington

The Reagan Administration engaged in illegal, covert propaganda in an attempt to "favorably influence" public support for the Nicaraguan Contras, according to an investigation by an influential congressional watchdog body.

The study, conducted by the General Accounting Office (GAO), concluded that the propaganda campaign violated a congressional ban on the use of taxpayers' money for unauthorized publicity purposes.

The violations were said to have been carried out by the State Department's Office of

Public Diplomacy for Latin America and the Caribbean, which was especially created to spread propaganda about the Reagan Administration's policies in the region.

The special department awarded numerous contracts to outside public relations consultants to prepare articles signed by Contra leaders for publication in US newspapers.

The GAO released an internal State Department memorandum, headed "Confidential eyes only" and dated March 13, 1985, which discussed the need for "white propaganda." The memorandum, written by a State Department official to Mr Patrick Buchanan, then White House Communications Director, boasted about an article that appeared in *The Wall*

*Street Journal* about Soviet military aid to Nicaragua. The author, a university professor, was said to have "collaborated with our staff in the writing of this piece." The headline on the article was: "Nicaragua is armed for trouble."

Representative Jack Brooks, a Texas Democrat, said in a statement that accompanied the release of the report that the secret operation "represented an important cog in the Administration's effort to manipulate public opinion and congressional action."

In another development, *Newsweek* magazine is reporting that Mr William Casey, the late director of the Central Intelligence Agency, masterminded the domestic covert propaganda campaign to rally support for the Contras and discredit Americans who opposed them.

It said that part of the operation was run by Lieutenant-Colonel Oliver North, the dismissed National Security Council aide. It contended that Mr Otto Reich, the former head of the Office of Public Diplomacy and now US Ambassador to Venezuela, reported directly to a National Security Council task force and met to Mr George Shultz, the Secretary of State, who opposed the operation.

Mr Reich said yesterday that he had reported to Mr Shultz. He said that no congressional investigator ever contacted him during the six-month inquiry.

● **SAN SALVADOR:** — Salvadoran Government and guerrilla leaders adjourned peace talks here late on Sunday and agreed to continue for a second day yesterday (Reuters reports).

Sunday's session, which lasted seven hours, took place against a background of widespread scepticism that the talks would result in an early end to the civil war.



Mr Casey: masterminded covert propaganda.



# Mothers aren't like others

Does motherhood fulfil a woman, or does it effectively prevent her fulfilment? That was among the dilemmas that Naim Attallah set out to resolve when he interviewed 289 remarkable women on every

aspect of their lives. The answers are surprising, contradictory and moving. Whether they are representative of all women is something only women themselves can judge — and men, perhaps, wonder about.

## WOMEN —talking—

Part 2  
MOTHERHOOD

### Charlotte Rampling Actress

I didn't feel a biological urge to have children. I wasn't thinking of having children until quite late, maybe in my late thirties. I became pregnant by chance and said, well, I'm not going to get rid of it. So I had the child and married the father. To marry him was really for my parents, because they preferred it. I knew the marriage would break up, would be something that would not work, because we were completely opposite. It was just on the rocks from the start. But I'd had three abortions and I was 26. I decided to have the child, and the marriage broke up three years later when the child was three. I was 30 when I had the second child, and it was with a man I really loved. I wanted to work at the relationship and be together with him, I went into it with that attitude, knowing that I also wanted to have a career, and knowing that the career I wanted was maybe not particularly compatible with children, knowing that it is a very egotistical, vain, difficult business to be in, where I would have all sorts of ups and downs and would have to go back to my children bawling and screaming, and have to look after them just after I had been doing a difficult role. I knew that all that would take its toll. But at the end of the day — I talk about the end of the day in terms of a lifetime — I couldn't not have had children. So the dice was thrown. When they were very small, I cut off my career for a little while, especially with the second child, because, with the first, I was working all the time. He came round on my back, it was like a gypsy life, and I filmed and filmed in different countries. The child was becoming a nervous wreck and I was, too. So when the second one was born I said OK, let's stop, otherwise we are all going to go mad. And then I went through a very difficult time when the youngest was about five, when I knew I really wanted to get back to work seriously. It was as if I had to cut an umbilical cord somewhere. I don't say

necessarily I am a very good mother, but I think I give quite a lot to my children.

### Alexandra Chapman Literary agent

Not all women create life. There are many who for physiological reasons or by choice — for example, Simone de Beauvoir — do not have children. The thing about women who have children is that they are so busy raising them that they literally do not have the time for anything else. I think of Sylvia Plath, who had a hard time raising her two children and writing her poetry, and it ended very badly for her.

### Lady Falkender Political columnist

There are some women who simply love to be having babies the whole time, the pumpkin-eaters who will go on having children for ever if you let them. But I don't think they're the norm, they're a very small percentage. Usually a woman will want a child because she wants to have a particular man's child.

### Joan Bakewell Broadcaster

I do feel that the experience of bearing children is probably the most creative thing that you can do. I cannot think that there is anything — a symphony or a great painting — which compares with a human being. Life before art. If you create life, you are a master of something quite mystical and there is no comparison.

### Liz Brewer Marketing consultant, society hostess

Being pregnant was certainly not clating. I found it incredibly annoying. When I had the baby, I had an epidural. I felt nothing; it was terrible. I felt nothing; it was terrible. They wanted me to hold the baby before they cleaned it, and I was ab-

solutely freaked, it wasn't what I wanted. We went to Australia when the baby was two-months old, and it was then that all those feelings started with me, rushing to the cot every five minutes to see if it was still breathing. And then I discovered the most extraordinary feeling I've ever had: I actually felt that you could close the door, and there I was with this little baby, and I would never ever want anything else.

### Maria Aitken Actress

There are three species: there are men, women and mothers, no question of that. I am a very selfish person, but there's no doubt that I would hurt myself under a bus to save my son. But I don't believe that is necessarily always so with men and fathers. I think it is always true of mothers. The moment I had a child, I certainly understood what my relationship to my mother was. I thought, good heavens, this is what she thinks, feels about me, this is what a mother is.

### Lisa St Aubin de Terán Novelist

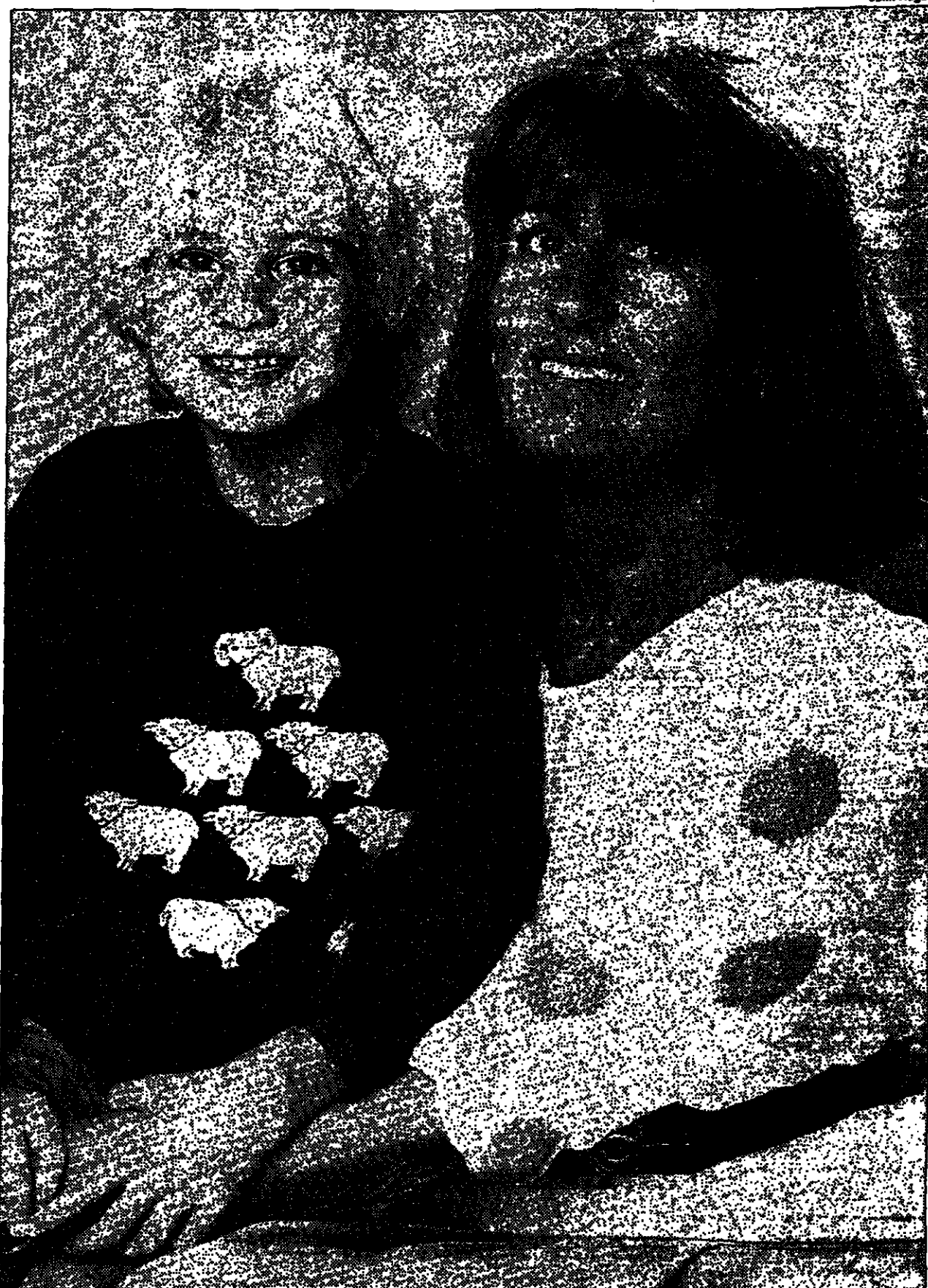
I think I wanted to have my second child because my mother had died, and I felt a rather peculiar sense that somebody must be born into the family.

### Katharine Hammett Clothes designer

My kids really saved my life. I got very concerned about ecology and pollution and the nuclear issue, because, instead of just having to worry about myself, I had my kids to worry about. Suddenly you become terrified of everything.

### Imogen Stubbs Actress

The whole business of children and family and of wanting a rootedness is something very animal in women, though I know a lot of men want that security too. I feel it terribly strongly, which annoys me no end, because the last thing I want to do at the moment is to



*It's an art in itself to be able to carry the baby, to actually want to carry it and to enjoy it. I've loved every second of having the babies, bringing them up. To have older ones, and then to have one little one aged five, it's wonderful. The house is alive, it remains alive. I'll be old by the time my youngest leave home but that's marvellous. The whole art of having a child and the wonderful blossoming — no man can ever know what that's like.*

Lady Annabel Goldsmith, wife of Sir James Goldsmith, pictured with her son, Benjamin, aged six.

## 'Murder, that's all there is to it'

### Maryam d'Abo Actress

I am now just 26. I haven't got the maternal instinct at all, and I know it's going to develop late if it ever does. I believe there should be restrictions about bad abortions, about cheap ways of doing abortions, because that can affect a woman's body and mind. But I believe very strongly that a woman's got to have a free will about abortion. If I was pregnant now, I would definitely abort.

### Heather Briscoe High Mistress of St Paul's Girls' School

I would say, on the whole, that abortion is a very sad thing, and I think it happens much too often. But there are cases

when it is the right thing to do. I do find it shocking sometimes. I know one couple who were so proud that the woman was pregnant, but they were not married and it would have shocked his family, and so she had an abortion. And then, a year later, they got married and now she is pregnant again. I think that's an awful way to mess about with your body — just for temporary convenience.

### Olivia de Havilland Actress

I think abortion is murder. That's all there is to it.

### Mandy Rice Davies Actress

I grew up in an age where the abortion laws were not what they are today. In fact, there were no abortion laws, and I saw butchery. I saw real

butchery. The poor will continue to have to have children. You can say there are many more options open to women, but that's not always true. Accidents happen all the time. I think it's up to the woman to say if she wants a child. Abortion is probably far less traumatic than having a child you don't want, and then having to give it away for adoption. Carrying a child, nine months, giving birth, feeding the child for the first week of its life, and then having someone coming in and whisking it away — that is something women never get over.

### Brooke Hayward Journalist

I would abort easily, without thinking twice. My view on abortion is that it's like having a tooth filled. What is life? You go out on the street and you see people who are very

much alive lying down, homeless. Do we help them particularly? Do we hand them the contents of our purse? Life is a complex issue. I don't understand why we talk about life like this. I mean, we send our boys off to war, we create all kinds of situations in which people are annihilated, we discuss chemical warfare, we discuss this nuclear business. I don't understand why there's all this fuss about little creatures that aren't even born yet.

### Soraya Khashoggi Photographer, former wife of arms dealer Adnan Khashoggi

I'm anti-abortion. No one has the right to take away a life. And life, I believe, begins at the moment of conception. No one has yet been able to disprove that theory. With all of my nine pregnancies, I knew the moment I conceived. It sounds crazy, but other women will tell you the same thing.

### Mary Crowther Consultant gynaecologist and obstetrician

I work in a hospital in the East End of London which is tied in with St Bartholomew's. And one of the fascinating things about working-class women that strikes me over and over is that, in spite of contraception and family planning, they actually want to be pregnant year after year. There is some power about pregnancy and having children, even if half of them are in care, which makes these women feel worthwhile.

### Tina Brown Editor of Vanity Fair

It's a wonderful, softening thing. It's the ideal thing to introduce into a successful woman's life, to restore that balance.

### Joan Raddock Labour MP for Deptford and CND vice-chairman

My husband and I together are unable to have children. The reason is biological; it's not a case of not wanting to have children. You reach the stage when your peers are all having children, and also your own mother has become of an age when she would very much want to have grandchildren, so there is not just the pressure of your own peers but of the generation before. The other thing I have felt is the sense that life is finite and that perhaps the only thing one could leave behind is another life. I am a biologist, and I think it totally logical in terms of species preservation that we should feel that. So I try to look at my feelings, not to deny my emotions, but also to say, well, this isn't a catastrophic situation, it isn't something devastating emotionally. This is something that is normal. What I need to do, if I am not going to perform biologically to the norm, is see what is in life for me. Am I right, I ask myself, to think that the only thing I could leave behind of value is another human being? And the answer is, total nonsense. There are millions of human beings. I might have had a damaged human being, I might have had a human being whom I brought up to the very best of my ability but who turned out to be a mass murderer. It has to be thought through, and the answer I came up with is that what is absolutely crucial is that life

should continue, not a particular life, related to my biological life, but that life should continue and that, if I had something to contribute, then there was enormous scope for contributing to life being maintained. That's at the root of my politics.

### Virginia Wade Former Wimbledon tennis champion

I always wanted to have children. Even when you realize that you don't want to bring them up and don't want to change your lifestyle that much, it still enters your mind constantly. Probably, even when you've passed the child-bearing age, you wonder whether you shouldn't have done it. But I am also a great believer in not having any regrets. I really don't think you can do everything, therefore you have to do what you want to do.

### Julia Neuberger Rabbi, broadcaster

Maternal love is the expression of concern by a mother for her children. She doesn't feel it for other people's children; she really doesn't. When I'm doing the school run and I'm taking these kids to school — mine and various other people's — I'm very conscious that I do actually mind much more what happens to mine.

### Jennifer Bartlett Artist

If you are born with two arms, you want to use them. We women use what we have. Women have the ability to have children, and I don't know which comes first, the ability or the urge.

### Frances Gomez Businesswoman

I have three grandchildren, and I am much happier with my grandchildren than with my daughters, because I have no ambition for them. With my daughters, I was very hard on them and anxious they would succeed, and they didn't, so I only had disappointments.

### Kate Millett US feminist, author of Sexual Politics

To care for infants or any helpless vulnerable creature is a good and wonderful thing that anybody could experience probably, but I don't really

believe in maternal instinct. I realize, too, that it's dimmed into us all the time. Propaganda, propaganda, propaganda.

### Anna Carteret Actress, star of Juliet Bravo

Just to look at your children, and to think you actually created them with your husband, is the most extraordinary feeling, and then to see bits of yourself emerge in them, and bits of him too, and to argue with them and realize that they're individuals, they are part of you and yet are absolutely separate.

### Dame Jean Conan Doyle Former director, WRAF, and honorary ADC to the Queen

I've never had the biological urge to have a child. Earlier in my life, I would have liked to have a replica of the man I loved. That would have been my reason for having a child.

### Fleur Cowles Artist and writer

I've never had a child — although I have nine godchildren and three step-children I love very much. I have to achieve my own sort of fulfilment in the work I do, the things I create — my kind of children. And I get fulfilments from the friendships I've made.

### Debbie Arnold Actress

Now that I've reached 30, I suddenly think I've got to have a child, I really want to do that. I don't know why I'm here, apart from that. I feel my career and everything else in my life are really insignificant, because it has nowhere to go, because when I go, that's the end of it.

Women, by Naim Attallah, is published by Quartet on October 22, price £15

## TOMORROW

What they told Naim Attallah about men...

Women do grow up whereas men remain boys

...and women

Girls learn from an early age to say one thing and mean another

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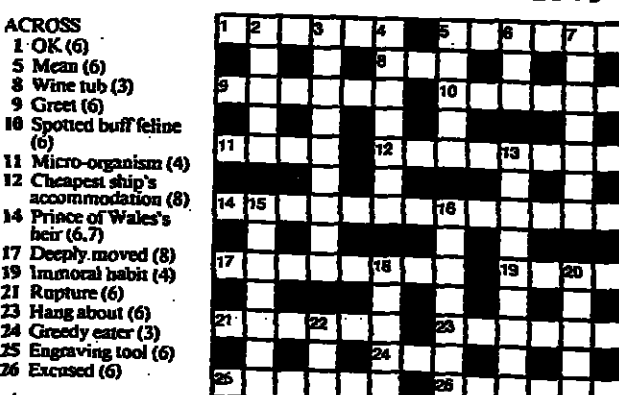
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1 OK (6)  
2 Mean (6)  
3 Wine tub (3)  
4 Greet (6)  
5 Spotted buff feline (6)  
6 Micro-organism (4)  
7 Cheapest ship's accommodation (8)  
8 Prince of Wales's heir (6,7)  
9 Deeply moved (8)  
10 Immoral habit (4)  
11 Rupture (6)  
12 Hang about (6)  
13 Graciously (3)  
14 Engraving tool (6)  
15 Excess (6)  
**DOWN**  
1 Angry (5)  
2 High society (4,5)  
3 Supervise (7)  
4 Tend furnace (5)  
5 Chill (3)  
6 Atlanta state (7)  
7 Pertinence (9)  
8 Mirror (7)  
9 Farmer (7)  
10 Scurvy (5)  
11 Tawdry (5)  
12 Nothing (3)

**SOLUTION TO NO 1378**  
**ACROSS:** 1 Septic 5 Yuan 8 Haggat 9 Galling 11 Valleys 13 Garb 15 Wholesome 18 Tart 19 Aggravate 22 Brides 23 Preta 24 Grip 25 Mute 26  
**DOWN:** 2 Equal 3 Th 4 Cogito, ergo sum 5 Yale 6 Agitate 7 Slave 10 Goli 12 Exon 14 Soar 15 Warrior 16 Stub 17 Feint 20 Erect 21 Flip 23 Pot



## THE ARTS

## Images of gloom

Hollywood has enabled America to make many wars in its own image, including those in which it was not involved. But even its own conflicts have often been forced by the camera into a new image. The two world wars, particularly the second, were filmed by movie cameras but they did not, perhaps, make the greatest impact on preconceived images (though Hollywood provided not only crucial fictional and factual propaganda but, with the technical innovations of John Ford, vital reconstructions of the war).

However Vietnam, the first major war to be extensively televised, was lost, on the

## TELEVISION

home front at least, because of the camera. And, as *The Divided Union* (Channel 4) reminded us, the American Civil War marks the first great flourishing of war still-photography (there were as many as 3,000 photographers), which shockingly dispelled the public of any illusion that that bloody affair was a picnic — those, that is, who had not been even more rudely disabused of the thought when trying to have their picnic while watching the battle of Bull Run.

The state of the art of photography added to the image of gloom, because it was suited to sombre stillness rather than the glory of the charge, and there was nothing more sombre still than the corpses, captured often in popular triptychs. Unfortunately, it seems that such qualities are regarded as being of limited suitability for the modern television series.

*The Divided Union* provided a few of those morbid images, but the majority of screen time was taken up by what seemed to be a re-enactment of Bull Run by amateur enthusiasts. The original may have been a bumbling, muddled affair but this gentle shuffling around in costume, with the odd lame straggler as walking wounded, hardly brought the battle to life — and certainly not to death.

*The Refuge* (Channel 4) was another bloodless representation of a civil war in which Blacks were the subject of ideological dispute. The battle of the sexes in this fitfully funny episode of Sue Townsend's and Carole Hayman's comedy was never quite able to surpass its predictability, despite speeding up the gags and piling on the burlesque.

Andrew Hislop

● Christopher Hogwood has been appointed director of music of the St Paul Chamber Orchestra, USA; and his three-year contract as artistic director of the Handel and Haydn Society — the oldest performing arts organization in the United States — has been extended by a further two years, to 1991.

● This year's Royal Concert, at the Albert Hall on November 18, consists of Gounod's "St Cecilia" Mass and Walton's *Beshazzar's Feast*. Sir John Pritchard conducting the BBC Symphony Orchestra. The concert is to be attended by the Duke and Duchess of York.

## Romanticism haunting still

## GALLERIES

John Piper: A Georgian Arcadia Marlborough

Kenneth and Mary Martin Annely Juda

The Paintings of Desmond Morris Mayor

John D. Edwards Odette Gilbert

It is all too easy to take a figure like John Piper for granted, and loves that go unspoken, as Shakespeare remarked, too often go unloved. Of course, he has been there for an amazingly long time: he is now coming up to his 84th birthday, and has been exhibiting regularly for 60 years. The retrospective at the Tate a few years ago reminded us of the diversity beneath the consistency, the way that, whether his work has been abstract or figurative, whether he stuck to techniques that Palmer would have recognized or whether he experimented with collage and action-painting splashes, the eye which guided the hand was always the same, and the vision as individual as it was unmistakable.

The current show at Marlborough Fine Art (until October 16) is a mini-retrospective, and it celebrates, as well as Piper himself, the golden jubilee of the Georgian Group. This means that, naturally, it stays close to what has always seemed like the central strand in Piper's work, his delighted response to certain aspects of the English countryside: not so much the wild places of Wordsworth (though he has painted those too) as the verdant green of the Home Counties, scattered with Palladian mansions or gothic follies. He has always loved a bit of rustication, created by nature or by art; show him a ruin — especially a fake ruin — and he will be happy. Look, for example, at the *Ruins of Palmyra, Virginia Water* lent by the Queen Mother — so much more picturesque than the genuine article! — the boldly theatrical *Entrance to Fonthill*, with its almost abstract areas of flat colour, or the lowering *Temple of the Four Winds, Castle Howard*, a locus classicus of wartime Neo-Romanticism dating from 1944.

Nor have the style and feeling deteriorated through the years. It has been possible to feel with some of his recent paintings and, especially, prints (a catalogue raisonné of which, witnessing an output of extraordinary fecundity and variety, has just been published by Faber at £40) that the colours had become a little too garish for comfort. But in the brand-new works with which this show ends the refinement and precision of his taste in folies and grotesques remains unmatched. It is becoming the habit to sneer slightly at this or that as "too Heritage" and young-fogeyish. But there is nothing in the slightest indiscriminate about Piper's work; his work is so hauntingly romantic because it is so crisp and clear-eyed in its appraisal of its subject-matter. No mess and no fuss; just a mastery which can now take itself for granted — even if we should know better.

Kenneth and Mary Martin were close contemporaries of

Piper. Kenneth was born in 1905. Mary in 1907. In other respects they were very different. While Piper dabbled in abstraction during the early Thirties, and then returned completely to the figurative, they both belonged to a later surge of interest in abstraction. The very earliest works in the shared retrospective at Annely Juda until October 31 are quite brilliantly coloured Post-Impressionist landscapes and still-lives dating from the end of the Forties, when, after all, husband and wife were in their forties too. Already a touch of Cubist influence may be seen in the tendency to break forms up into facets, but one would hardly guess that a rigorous sort of Constructivist abstraction was just round the corner for both of them.

Nevertheless, within five years they had both been converted. The work of the two artists is distinct but clearly related. Both worked in sculpture. Mary's being the more solid and making much play with a sort of building-block effect with cubes or wedges sticking out or recessed to make up interestingly variegated walls and friezes, while Kenneth's for some years was more likely to be airy and free-standing and quite possibly mobile.

Kenneth's later drawings and paintings, on the other hand, developed an important independent life of their own: the most familiar are the images made up from interlocking or cross-crossing grids in different colours, taking up the tensions a sculptor of his kind has to deal with and understanding, but translating them into highly satisfactory two-dimensional compositions which, for all their austerity, are full of movement and excitement. It is good to have this opportunity



6 The precise form of Surrealism Morris took up, right from the beginning, is one of the most difficult to sustain 9

Desmond Morris's invented alternative world in *The Courtship I* of 1948

native, or like illustrations in hopeless search of an appropriate science-fiction text. Morris's paintings do not do any of those things. Possibly his zoological training has contributed to the extraordinary conviction with which his imaginary creatures possess and move about (and sometimes couple in) their own space. But finally it is simply the gift of visualizing and the skill to draw lines round one's visions. It is more the child, and the child's sense of wonder, which get to us than the scientist with his knowledge of what might, in some alternative world, be possible.

John D. Edwards, a much younger man (in his mid-thirties), has a rather similar conviction in the pictorial elaboration of his own fantasies. In his latest show at Odette Gilbert (until October 24) the world is much more like our own than Desmond Morris's, but there is still something undeniably strange about it. What are those odd birds, vaguely like emus in hats, doing wandering through a sort of domestic Vasarely landscape? And how far would you trust those devious cats, skulking across windows open on the foam or trying to edge through doors with their bare paws? It is a childlike vision, but far from childish. The overall impression is cheery, but perhaps one should think twice before getting too comfortable.

John Russell Taylor

## Wagner far from awesome

## OPERA

Der Ring des Nibelungen Danish National Opera, Aarhus

The Danish National Opera has devoted six years to forging Wagner's *Ring*, a venture now come to fruition with three complete cycles in Aarhus's resplendent Musikhuset. Prime mover was the Danish conductor Francesco Cristofari, the producer was Klaus Hoffmeyer and his designer Lars Juhl. Casting was largely from native singers and, when no Dane was available, wider Scandinavian sources were tapped; only the Siegfried, the Seattle veteran Elliot Palay, had to be imported. Hoffmeyer's concept embraced natural features and homely touches familiar from Peter Hall, and flirted with Patrice Chéreau's overt theatricality, while musically there was a gritty dedication Cardiff might envy.

For the most part DNO's staging was apt and to the point, with handsome sets (beautifully lit by Benny



Siegfried: a bouncy Elliot Palay with Karin Mang-Habashi

Rüchitz) and a strongly narrative line to the action. True, there were the oddities without which no *Ring* is complete, but only towards the end did they get out of hand. *Das Rheingold* (the cycle was sung in German, with surtitles in Danish) began before the music, with Erda proceeding slowly upstage drawing an oily Rhine behind her. The Rhinemaidens, sporting tails but dilly earthbound, paid their homage to a naked, gilded youth. He disappeared before Alberich could rape him — there are limits, even in Denmark, although Loge got up to some unmentionable things with the "real" gold.

The end of *Das Rheingold* showed not only what a joker Hoffmeyer could be (his rainbow bridge was a handful of confetti scattered by Donner), but gave an idea of the way this *Ring* was going. Matching the producer's teasing, Cristofari too refused to be over-

awed by Wagner: he conducted a fleet performance, seizing moments at the expense of the whole, and getting a magnificent response from the Aarhus Symphony Orchestra, wind sections made an uncommonly athletic Wotan, lean of figure and of voice, Jörgen Klint a richly resonant Alberich and the warm-toned Minna Nyhus a perhaps too sympathetic Fricka. As the gamut Jesper Brun-Jensen and Jörgen Kristiansen sounded promising material for the wider world's stages.

Save for Wotan playing the part of the master strategist (and appearing first to set the scene), *Die Walküre* ran its course with few tricks. Lisbeth Balslev was a Siegmund as ardent as her Bayreuth Senta, Sven Olof Eliasson as wooden a Siegmund as Wagner made him, and Aage Haugland the looming, black-voiced Hunding of ready memory. Karin

Mang-Habashi sang a lyrical Brünnhilde, squally and sorely taxed in her big moments but game nonetheless. For her wall of flame Hoffmeyer sent on fish-kentles of real fire, then swamped them with the usual red lights and smoke. A sly one.

*Siegfried* saw Hans Jörgen Laurson's stand-up Mime come into his own: a clever portrayal of the safe side of caricature. As the mighty hero Elliot Palay bounced around boyishly, sounding off a few ringing top notes as compensation for much unfocused tone elsewhere; still, he is reliable and stays the course rather more effectively than some of Bayreuth's recent exponents. Lars Waage, who had increasingly broadened his not unpleasing baritone, sang out expansively as the Wanderer, his only lapse as a god his tendency to park his spear and meddle in the action.

*Götterdämmerung* brought a new Brünnhilde, the exciting Laila Andersson. Had she a weightier lower range to add to her steely, untiring upper notes, there would be talk of another Nilsson. Rightly, she dominated everything through to her radiant immolation. Not even the Gibichungs' red leather armchairs, Gunther (Lars Waage) in a hussar outfit, Hagen (Aage Haugland) in hunter's breeks, nor the nonsense with vassals in jackboots and greatcoats, could disguise Hoffmeyer's cop-out. When he cleared the decks for the closing scene, expectations soared: but no, the Danish *Ring* ended with a rejuvenated Erda moving downstage trailing an indescent, environmentally pure Rhine out of the holocaust.

Robert Hartford

Ivan IV Elizabeth Hall

Inventive enthusiasm. Luscious melodies tumble over each other, catastrophic events of love, hate and conspiracy are wound up with harmonic gusto and glee. There are moments of gross inflation: there are endings to many arias which shamelessly clamour for applause. But there is also wonderfully progressive stage-management by rhythm alone (the chorus at the end of Act II, the grinding sarrabande which accompanies the prayer to Allah). There is the delight, too, of Bizet's woodwind writing; and there are ensembles which push the drama and each voice to the limit.

For those with ears to hear, there is the fun of sporting echoes and pre-echoes: the flower song of Marie, with whom Ivan falls in love; the little chromatic ostinato from

the *Pearl Fishers* prelude; the *souvenirs de la campagne* of the young Igor, Marie's brother.

The role of Igor, written for a high, typically Gallic dramatic tenor, typifies what the opera demands of its singers, and Chelsea Opera made sure it had hired a team which was up to it. Justin Lavender was valiant; Tom McDonnell, too, was nicely cast as the agonized father of Igor and Marie. The inclusion of their Act III duet was a great bonus.

Marie was sung fiercely and fearlessly by Elizabeth Collier: she has a row of show-stoppers, from her Act II lament, with the lightest of string accompaniment, to her flaming Act IV declaration of love for Ivan. The Tsar himself was sung by Anthony Michaels-Moore, not vast of vocal stature but compensating by a shrewd and subtle development from lover to fiend.

Hilary Finch

## CONCERT

SCO/Sutherland Theatre Royal, Glasgow

effect. Yet, through her solid technique and mastery of interpretation, Dame Joan still has the power to grip her audience with assurance and polished confidence. The tenderness of Elvira pleading for her supposedly unfaithful Arturo was truly heartfelt.

The madness of Donizetti's Lucia is quite a different sort altogether. Lengthy and demanding, it encompasses the whole gamut of emotions from reflective gentleness through terror and ecstasy to, finally, a broken heart. The role that made Dame Joan internationally famous in Zeffirelli's 1959 Covent Gar-

den production, it is one she is obviously very much at home with. But again, even though the drama of the character shone through, there was not enough voice — in spite of some marvellous top notes — to be totally convincing. Much of the coloratura sounded as if the notes had been filed down to the quick.

In both the Bellini and the Donizetti the SCO, conducted by Dame Joan's husband, Richard Bonyngne, provided bright but sensitive accompaniment, as they also did in Donizetti's "Com'e bello" (*Lucresia Borgia*) and "Tene est la promessa" (*La traviata*). Only days back from touring in Europe, their crisp, clear lines and some immaculate string playing reinforced the increasingly held view that the SCO is one of the top British orchestras just now.

Carol Main

## TIRED OF UNSUCCESSFUL RELATIONSHIPS?



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## THE TIMES DIARY

### Doubling up with Alton

Liberal MP David Alton's private member's bill to prevent abortion after 18 weeks of pregnancy may finally fall even if it succeeds in the Commons. This is because of a little-known standing order which prevents two bills on the same subject going through the House of Lords during the same session. Lord Houghton of Sowerby, who is re-introducing a pre-election bill limiting abortion after 24 weeks — through the Infant Life Preservation Act — maintains that his bill take precedence over Alton's if the two coincide in the Upper House. His views are reinforced by estimates from parliamentary business managers who agree that Alton's is unlikely to arrive in the Lords before Easter. In the meantime Houghton is to reconvene the Lords select committee, which includes the peers Warnock and Brightman, to give the present 20-year old Act a thorough going over. The result, he reckons, will be that David Alton's proposal may be finally absorbed into those of the Lords.

### Pot luck

The 85 members of the Shanghai Kunju Theatre group, currently touring Britain, have been hungry. The two Chinese meals a day, which are part of the contract, taste fine but the helpings are too meagre for playing their version of *Macbeth*. So pot noodles have come to the rescue — 2,000 tubs a week. The cast are so taken with this British treat that the manufacturer has arranged to keep up the supply on the rest of their European tour. Only one flavour meets with Oriental disapproval: sweet and sour.

### Taking cover

Security at the Conservative conference is a serious subject, but I couldn't help smiling at one section of Lancashire Constabulary's advice booklet to delegates. Under the title *Your Hotel*, conference-goers are told to be on the alert: "Where did that mark on the wall come from? Has that panel been removed?" Guests at the Norbreck Castle, where I spent two nights during the TUC, will have their work cut out. A Blackpool taxi driver gave me an explanation for the decidedly shabby appearance of the hotel's fittings and fixtures, not to mention the marks on the walls. The crenellated establishment on the resort's north shore is the venue for the annual reunion of the rowdy 18-30 club.

● Parking hogs in the North Yorkshire town of Kirkbymoorside have finally spilt it for everyone. The town council has had to paint yellow parking lines — the last town in Britain to have them — because of traffic problems, especially on market days.

### Grade made

Low Grade's autobiography, *Still Dancing*, thumps onto my desk and with it a freebie from its publisher, Collins: a cigar cutter fashioned in tacky black plastic and steel, emblazoned with the 'entertainment mogul's' moniker. It suggests intriguing possibilities for other publishing houses trying to push their authors. A plastic salamander with Ken Livingstone's story? Or a tape editing machine with the first volume of Tony Benn's weighty diaries? His 500-page tome, which is now appearing on the bookstands, is the result of daily two-hour sessions with a tape recorder since 1968 — a project that has now amassed some 10 million words. I pity the poor amanuensis.

BARRY FANTONI



### Capping Keats

Hampstead residents — those notoriously vociferous individuals who managed to stop 20th century progress by keeping out McDonalds, the fast food chain — now have a fight on their hands more suited to their intellectual pretensions: the opening hours at Keats House. The Regency villa where Keats lived for two years and which inspired some of his best work is threatened by the stringencies of local government finance. One security guard has left and the other is recovering from an operation. But Camden council, which runs the house, has frozen all staff vacancies. As a result, it is now closed on Sunday afternoons. Despite a campaign by local residents, the remaining staff are not optimistic about getting a replacement as the needs of other departments, including social services and housing, will be considered alongside theirs.

PHS

For the Conservatives this year's conference will rightly be a joyous celebration. Yet the Tories would be wise this week to remember that it is government that lost elections; they should perhaps focus on a little consolidation. The pace has been so frantic since last year's conference that Mrs Thatcher and her colleagues have opened up a dangerously wide gap between leadership and led.

Back in October 1986 the polls were showing that the public believed the Tories were running out of steam. So they staged a brilliant "Moving Ahead" conference with every minister instructed to bring forward a package of new plans and policies. The party then galloped into the election with an astonishingly radical manifesto promising new departures in housing, rating, welfare and education.

For a government seeking a third term, it showed remarkable vitality and intellectual fizz. But it also nearly proved their undoing. The Prime Minister and her colleagues had not digested in full the commitments they had so eagerly grasped from the ideologues. At the election press conferences they stumbled and sometimes fell. Polls showed right to the end that they had failed to enthuse the public with their plans to enable schools to opt out of local education authority control, or for council tenants to opt for private sector landlords.

They had failed to convince voters of the need to privatize public utilities like water and electricity, or to introduce the poll tax. They had to fall back in the end on the tired old slogan of "Don't let Labour ruin it" — the appeal neither to heart nor mind but to the wallet.

That does not make those radical policies necessarily wrong. What it does mean is that Mrs Thatcher and her team have set themselves a harder task in this parliament than they had in the past two.

Thoughtful senior Tories are pointing out that on every major new policy issue to be pushed through in this parliament — the community charge, education reforms, the privatization of the utilities — there are legitimate differences and concerns in the Tory ranks.

The poll tax is opposed as expensive and unworkable by virtually every official body connected with local government, and at today's conference motions from the Tory rank and file show

flexibility in the budget; thereafter it was progressively lifted off my successor, Michael Heseltine, by the Treasury. The then programme was just about containable with nil growth. Since then, several events have occurred and the Ministry of Defence now faces negative real growth in the next few years.

It is hard to see how it will be possible to keep up the main thrust of the current investment programme without increasingly awkward political decisions. In the United States the position is more dangerous for the Nato alliance than the UK's little local difficulties. The US is already the world's largest debtor nation with an internal and external deficit that is unsustainable in the medium term. I believe, therefore, that a US financial crisis is inevitable. The best that can be hoped for is a continuing downward readjustment of the dollar.

An enforced review of US defence strategy would centre on two main schools of thought. One stresses that the US must be reliant not only on its ability to command the seas but also on the use of the sea for offensive force projection. Hence the aspirations for a 600-ship navy, and 15 carrier battle groups — each costing in excess of \$17 billion. Most of the money is spent, of course, on self-protection for the carriers, actually leaving only a minor positive offensive power against land targets.

Even if every single Soviet ship was destroyed and all Soviet naval bases were eliminated, it would still not prevent a great land-based power like the Soviet Union from over-running Europe and the Middle East oil fields, cowing China and neutralizing Japan.

The other school of thought is that the US bases its position on more traditional balance of power considerations, emphasizing a more balanced land/sea/air strategy aimed at holding on to, with the assistance of the allies, such key strategic areas as Pakistan, the Gulf and Western Europe.

Up to now, of course, the Reagan administration has been able to straddle the two approaches (as we have tended to do) and, so far, the US has financed its defence extravaganzas by borrowing from the world to cover the consequential US internal deficit. Contrary to Washington's rhetoric, a high proportion of its own defence spending has been financed by its allies.

In any ensuing financial crisis, the ascendancy of the maritime view is even more likely to win the debate since it is essentially isolationist, retreating politically against the "weak-willed European" policies. Whatever the merits, current trends are calculated to place growing pressure on the US commitment to ground forces in the European theatre.

Take too the Strategic Defence Initiative; it is surely more than just the continuing US thrust for scientific exploration and defence industrial orders, together with the astonishing events at Reykjavik, it represents an underlying American unease at the risks of flexible response and forward defence on US interests.

# Tearing Tories must observe the speed limit

by Robin Oakley

Political Editor

there are desperate worries about its failure to reflect the ability of individuals to pay and about its likely effect on Tory political fortunes. The election experience in Scotland, the guinea pig for the poll tax experiment, was hardly reassuring.

British Telecom's style of public service has taken the gloss off the privatization programme and Cecil Parkinson will have to work overtime to convince Conservatives that he is not turning a public electricity monopoly into a private monopoly. Many Conservatives involved in education are deeply sceptical of the opt-out plans for schools. They argue that the schools which have parents, heads and governors motivated to seek to opt out are precisely the ones which can manage effectively

within the system. They wonder what is to happen to the rump. The same argument is applied to the opt-out plans for council house dwellers. Will housing associations not take on only the decent estates and leave the crumbling relics which really need the new management?

The criticisms articulated by the Bow Group, by the Tory Reform Group and by the Conservative Association are not just theoretical gripes but genuine practical problems that have to be solved.

Many Tories too are dubious about the thought of taxing, freezing or doing away with child benefit, the logical outcome of the noises being made by John Moore, the new broom at the Department of Health and Social Security. But



Mrs Thatcher and Norman Tebbit celebrate on June 27, but their radical manifesto means a particularly hard slog ahead

## Strategy begins at home

When I left the Ministry of Defence in 1983 there was £200-£300 million a year of flexibility in the budget; thereafter it was progressively lifted off my successor, Michael Heseltine, by the Treasury. The then programme was just about containable with nil growth. Since then, several events have occurred and the Ministry of Defence now faces negative real growth in the next few years.

It is hard to see how it will be possible to keep up the main thrust of the current investment programme without increasingly awkward political decisions. In the United States the position is more dangerous for the Nato alliance than the UK's little local difficulties. The US is already the world's largest debtor nation with an internal and external deficit that is unsustainable in the medium term. I believe, therefore, that a US financial crisis is inevitable. The best that can be hoped for is a continuing downward readjustment of the dollar.

An enforced review of US defence strategy would centre on two main schools of thought. One stresses that the US must be reliant not only on its ability to command the seas but also on the use of the sea for offensive force projection. Hence the aspirations for a 600-ship navy, and 15 carrier battle groups — each costing in excess of \$17 billion. Most of the money is spent, of course, on self-protection for the carriers, actually leaving only a minor positive offensive power against land targets.

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Take too the Strategic Defence Initiative; it is surely more than just the continuing US thrust for scientific exploration and defence industrial orders, together with the astonishing events at Reykjavik, it represents an underlying American unease at the risks of flexible response and forward defence on US interests.



In his second article, John Nott, the former Defence Secretary, calls for a switch away from a world maritime role to making Britain, now virtually defenceless, a true Nato fortress

It is possible, of course, that any significant US withdrawal of ground forces from Europe could act as a catalyst in bringing about more determined European collective security arrangements. But it might also, and much more probably, lead instead to attempts by several European governments — those of the Netherlands, Denmark and, probably, West Germany — to seek greater accommodation with Eastern Europe and the Soviet Union. The United States is increasingly looking west to the Pacific basin and Asia and, given half a chance, Germany will tend to look east to Eastern Europe and the Soviet Union, rather than west to the Atlantic.

It has been fashionable to argue that in any specialization of roles in Nato, the UK's naval contribution in the eastern Atlantic would be enhanced. The opposite should be the case. The US is unilaterally building its naval power relative to its other forces. In any specialization of Nato roles, we should sharply reduce our deep-water naval investment and switch resources into areas of relative neglect.

If the first objective of British foreign policy lies in the coupling of US nuclear and conventional forces to continental Europe, an equally pressing duty for the British government is to think the unthinkable and ask how we can enhance Nato cohesion while insuring ourselves and our allies against any unravelling of Nato's current force structure. The answer has to lie in home defence.

These islands are the vital reinforcement base for Nato's forward military forces whether the Americans stay or go back home. If continental Europe were to be overrun, it is still conceivable that the United Kingdom could be defended if US ground forces could be doubled by air and the US tactical air force tripled within a fortnight. But this is hardly realistic without proper UK home defence, further Nato infrastructure spending and the pre-positioning of more equip-

ment, if nowhere else in Europe, then in the UK itself. Equally, only the US possesses the long-range force projection capabilities needed for Gulf defence — and hence too the UK base would be critical.

The UK base would need to be reinforced by air within two weeks. And what are we doing about it? Very little, because there is no money, and the MoD is locked into its existing programme. UK home defence is the weakest pillar of our defence effort. And the development of Nato's infrastructure and equipment pre-positioning is bogged down in politics and arguments about relatively trivial sums of money when compared with, say, the cost of one US carrier group.

Meanwhile, and increasingly since the Falklands triumph, we fancy ourselves as a world policeman ready to fight brushfire wars around the world with the help of our deep-water navy, in the age of the stand-off missile, we apparently now envisage amphibious landings and command and control during hostilities with the Soviets, being exercised out of a Norwegian fjord by the successors of Fearless and Intrepid.

No one denies the critical importance of northern Norway, but replacing the amphibious ships is sheer sentimentality for the traditional role of the Royal Marines; it is unsupportable by rigorous analysis.

Yet at home, our principal naval bases and several military airfields, some of which are within the reach of Soviet land-based aircraft, are unprotected by air defence missiles. We still have no effective indigenous airborne early warning over the northern corridor. The Territorial Army and home defence forces are inadequate in numbers and not equipped both to defend key UK installations as well as reinforce Germany. And while we practice anti-submarine warfare in the eastern Atlantic, with costly carriers and their supporting escorts, around our immediate shores we possess a wholly inadequate mine-sweeping and offensive mining capacity to protect the strategic deterrent and ensure these same ships have access to their bases.

We simply have to change direction. Until recently it was possible to go for balanced forces ready to meet whatever crisis faced the country, but that luxury is no longer available.

Ultimately, a policy of seeking to be all things to all men and to be ready to meet every possible contingency can lead only to a degradation of every capability — not enough men, training, fuel, missiles or ammunition. Everywhere except in the Ministry of Defence, companies, individuals and even the public know that they must specialize to succeed. If it is impossible to get agreement on a division of responsibility among our allies, we must impose it upon ourselves in our own and their best interests. Without the language of priorities, the application of scarce means to given ends, we face a bleak future for the security of the United Kingdom.

These articles were based on a lecture given at the Royal United Services Institute earlier this year.

Ben Pimlott

## Treatment and punishment

Before congratulating the Home Secretary on his eve-of-conference announcement that children in sex abuse cases will no longer be required to give evidence in open court, we ought to consider what the government is not doing. Changing the legal rules is cheap, as well as popular. Less cheap, but possibly more controversial, would be action to help the abused children who never get near a court. Almost none is being taken.

The normal reaction to any affront to public feelings is to seek ways of punishing more efficiently those who can be blamed. In the past, such a reaction has been accompanied by a new fear and prurience. The notorious Cleveland Street scandal of 1889-90, which featured a male brothel patronized by aristocracy, fore-shadowed (as Richard Ellman's new biography shows) the trial of Oscar Wilde and the persecution of homosexuals. The mood of moral outrage then did nothing, however, for the child prostitutes whose corruption was, supposedly, the heart of the matter.

From Cleveland Street to Cleveland County. The increased diagnosis of child sexual abuse nationally, highlighted by the Middlesbrough furore, has created a deep unease. If the figures are right, whose extended family does not harbour a culprit? Is it not essential that the perpetrators be uncovered and punished?

Few people would say no, hence Mr Hurd's quite easy decision. The move will make it easier to prosecute and to convict and, on occasion, to remove dangerous adults from the company of children. It could make slightly less awful the experience of victims required to testify against those who they may still love. Retributionists and liberals alike are thus welcoming a step which, however, contributes nothing to the management of a social problem of unknown, but apparently enormous, dimensions.

Common sense, as opposed to commonplace indignation, suggests more subtle remedies: close and open-minded investigation combined with the training and employment of people who will make the treatment of abused children their special interest. This, indeed, was the recommendation of the Jasmine Beckford inquiry. Not only has it been largely ignored, cuts in spending have tightened the screws on the leading child social work training and research programmes.

Thus at the Maudsley and Bethlem Royal hospitals (which with Great Ormond Street are the leaders in the field) pressure from an under-funded spending authority has created an imminent crisis. It is Southwark council, not the DHSS, which is the immediate piper. Yet it will not be easy for the government to pass the buck: Southwark is making decisions which national stringency has forced upon it. Hospital social

workers in Southwark have been serving not only the locality but also the south-east region and the country as a whole, while running a training service of international importance.

The borough sees no reason why it should continue to foot the bill. Hence it is proposing to cut its costs and help local people directly by moving half its hospital social work staff into community-based teams. If the plan goes ahead, there will be an end to all training and research in child social work at the Maudsley, as well as to methods of treatment which make Cleveland-style disorganization inconceivable.

A vital element at the Maudsley, in treatment and hence in training, is the consideration of children not as biological objects but as people with histories, memories and emotions. At the Maudsley, medical, psychological and social aspects are examined together by doctors, nurses, psychologists, social workers and students — operating together. Not only does this mean that a child is treated as a human being with unique needs, it means that different categories of professionals learn something about the work of all the others. It is these features that appear to have been absent in hard-pressed Cleveland and which budgetary constraints are almost certain to remove from London as well.

In Cleveland, overworked, non-specialist social workers, seemed to have lacked sufficient confidence in their own judgement to resist the opinions of paediatricians with whom they were allowed disastrously little contact. Hence doctors made non-medical decisions based on physical symptoms alone — where, in some cases, information about the particular family might have led to less drastic (and less expensive) action.

Social work is not exactly this government's favourite profession. Yet everyone expects a social worker to be on hand where things go badly wrong. It is bitterly ironic that just as a major social ill is revealed those best qualified to meet it should be regarded with something worse than indifference. If it is desirable, and thinking people of all persuasions must surely believe it is, to keep children in their homes wherever possible, then specialist social workers with a wide-ranging understanding must be regarded as a first call on public funds.

As the Conservative Party meets for its ritual debate on law and order, a review panel in Southwark will start its deliberations on the state of social work in the borough. More punishment or better treatment? There is no doubt which will get the biggest cheer in Blackpool. When the delegates have gone, however, ministers should ask themselves whether the tiny sums needed for improved care might not do more, in the long run, for the children.

however... Henry Stanhope

## Security at all costs

The interrogator reached for a cigarette then leaned back in his chair, surveying Fairfax with apparent concern and sympathy. His face was pale and thin, and he thoughtfully studied his captive through gold-rimmed spectacles — like a bank manager judging the credit worthiness of a loyal but otherwise unimpressive client.

Outside, it had started to snow. "Tell me, Mr Fairfax," he said at last, "Why will you not co-operate? It's so little we seek — just the name of your control in M16..."

The same question... always the same question. Fairfax, without sleep for five days, and little in the way of food and drink, felt his head swim under the strain. He heard the words coming and knew he was powerless to stop them. His voice sounded strangely distant as he spoke: "It's my pension rights!" he croaked. "Maggie says she'll cut them off for those who talk."

The interrogator sat up, suddenly alert, and motioned to the stenographer to move closer. "Pension?" he frowned. "Rights?" And who is this "Maggie?"

"The PM," said Fairfax gloomily. "She's read us all the riot act after Peter Wright split the beans. And I'm a married man..."

His eyes misted over at the memory of Molly and the kids. They had planned to retire one day to a cottage in the Cotswolds, garden front and back... with hollyhocks and lupins and tendrils of honeysuckle framing the porch...

But the interrogator was studying him closely. "Tell me Mr Fairfax," he said at length. "What if we paid you your pension instead? A bigger pension than that of your own civil service, eh?"

Fairfax's eyes narrowed under the arc lights. "Index linked?" "But of course."

"With 50 per cent for widow in the event of husband's premature decease, and 25 per cent for each dependent child? Plus cash gratuity and funeral expenses?"

"Naturally."

"How much cash bonus?"

The interrogator spread his hands expansively. "Fifty thousand pounds?"

"Sixty thousand," snapped Fairfax. Not for nothing had he been union branch convenor for the Secret Service.

"Fifty-five thousand?" offered the interrogator smoothly.

"With fringe benefits? Redemption of mortgage on my semi-detached in East Sheen? Then there are the school fees. Molly could never keep Timothy at Charterhouse on her own. And Fiona's just started at Cheltenham. God knows, it's been a struggle as it is."

"Don't worry," said the interrogator soothingly. "The KGB will take care of them all."

"All right," said Fairfax briskly. "Now if you can sign here please... and here... and here. Now the name you want is..."

The interrogator leaned back contentedly and reached for the telephone, to receive the congratulations of his superior, who had been listening in.

"You fool! You blundering idiot! You numskull!" screamed his superior down the line.

"But... I don't understand," said the bewildered interrogator.

"You don't understand? Did they teach you nothing at Lenin-grad except Shelley and the life of Sidney Webb? Don't you know how much the fees are at Charterhouse this term? Have you no idea of the price of a semi in East Sheen? And 55,000 roubles plus funeral expenses? Good God, or rather Good Lenin... And this at a time when Comrade Gorbachov is trying to cut spending?"

"But..."

"I want no buts. I want this little creep put on the next flight back to London. First class, with chauffeur-driven car to the airport and a nurse on hand in case he feels sick. Whatever he does he must not die in Moscow."

"But the name of his control..."

"You can read all that stuff in St Pancras library," snorted his superior impatiently. "Get rid of him before he bankrupts us. And give him a good meal first — plenty of nourishing borsch..."

The shaken interrogator picked up the phone and asked for Aeroflot. "And get me the motor pool and the kitchens," he added. He glanced with distaste across the desk at Fairfax. But the Englishman was asleep, a quiet smile on his face. He was dreaming of Molly and the kids and cottage near Ston-on-the-Wold. He fancied some roses, and sweet peas and a few runner beans at the back. After all, every man has his price...





1 Pennington Street, London, E1 9XN Telephone: 01-481-4100

## STATE OF WELFARE

Poll tax, core curriculum, parents opting out. Of such will this year's Conservative Party conference consist, in the moments when it will not be endlessly congratulating itself on the triumph of June 11. But the effect on the Government's fortunes of all three subjects — and most of the others to be aired at Blackpool this week — will be as nothing compared with the issue of the Welfare State.

Admittedly, it is not yet clear whether the Welfare State really is an issue for the Tories. It may simply be the topic of a recent interesting speech by Mr John Moore, the Secretary of State for Social Services. But if it is nothing more than a topic — rather than something about which the Government intends to do anything new — then that in itself will have great consequences for the future.

It will mean that the Labour Party has only to make itself acceptable to centrist or "moderate" opinion — on, say, defence and privatisation — for Labour once more to win votes by promising a bigger and better Welfare State. Labour will not be able to keep those promises. It was not able to shield the Welfare State after 1966 and 1974 from the cuts made inevitable by its economic policies. It was not even able to do so after the Welfare State's most mystical year, 1945.

But ability to deliver is irrelevant to the question of who would be most likely to win an auction in welfare between the Tories and a newly-respectable Labour Party. The national folk memory makes it likely that the winner would be Labour, just as the Conservatives would be likely to win any auction on defence or law and order.

This year showed that, even in an election in which they are overwhelming favourites, the Conservatives can still be frightened by any suggestion that they are not in favour of a socialised health service — frightened into giving rash pledges which simply shore up the health service's status quo, and weaken the great cause of spreading private health care among the people at large.

In trying to depict themselves as the party of the Welfare State, then, the Tories are on a hiding to nothing. But what if their taxation policies encouraged private provision, and their benefits policy directed money to the needy few rather than the many? Then they would be the party of the state of welfare. That would be a much more plausible role.

## A DAY OUT AT SHIKHANY

Open day at the Soviet chemical weapons (CW) test site at Shikhan was a threatening experience for those who took up the invitation. Rarely has the potential of such munitions been so graphically demonstrated to lay people in the West.

It was only six months ago that the Soviet Union admitted to having chemical weapons at all. Even now, the well-orchestrated tour provoked more interest in what was not shown than in what was. The delivery systems for instance were similar to those in use at the end of the Second World War.

It is worth recalling too that, despite the Russian claims of "military glasnost", the idea of reciprocal visits came from Britain. Soviet scientists and military specialists are due to visit a similar facility in the United States this month — and have now expressed interest in coming to the Chemical Defence Establishment at Porton Down.

Still, it would be churlish and counter-productive not to welcome a development for which the Western powers have long been calling — as a step towards a chemical weapons ban. The open day cannot guarantee success, but it is an important confidence-building measure.

Chemical weapons of one kind or another have been known since ancient times and attempts have been made to eradicate them since the late 19th century. It was not until after the gas attacks in the First World War, however, that these bore any significant results — in the form of the 1925 Geneva Protocol.

The weakness of this was that, while it unequivocally banned the use of such weapons, it said nothing about manufacturing them or stockpiling. There have been accusations and counter-accusations over the use of gas weapons since then, most recently in the Gulf War. But their widespread use, on the scale of that in 1914-18, has never been repeated.

Whether this is a direct result of the Geneva Protocol is a matter for argument. It seems

No apology should be made at this time for urging the Tories to see it in terms of political advantage. Their opponents have done so long enough. And the gathering which is taking place at Blackpool this week is supposed to be political. The Conservatives must break their opponents' monopoly of compassion. This, like any other monopoly, prevents competition.

Against that monopoly, the Tories should offer the competing notion that it is more compassionate to encourage people to take responsibility for old age, the bringing up of children, health, housing, and their families. If anti-inflation policy is good enough, and taxation low enough, responsible people — even if poor — can normally provide, by saving and insurance, for the vicissitudes of life.

The other notion — that such things are the responsibility of the state and should be paid for by taxes often levied on the same people as those who receive the benefits — is to treat people's post-tax income as mere pocket money, to be spent on frivolities. Pocket money is for children. It is difficult to imagine a less compassionate way of regarding adults.

Actually, Mr Moore's speech was not particularly radical. He rightly pointed out that Britain had a "tradition of caring" which long preceded the 1945 Labour Government. As examples, he gave poor relief, almshouses, Dr Barnardo's, the Red Cross, legislation against child labour, and on public health. Those were good examples because they were instances either of private initiative — made economically possible by low taxation — or government intervention to remedy specific ills.

Still, it is possible that even the Prime Minister is a little worried about Mr Moore. She should not be. Her fame is based on bold action. She is the only peacetime Prime Minister since Gladstone of whom that can be said. If she stops being bold, there is no longer a reason for her.

The "next step" by the Welfare State, of which Mr Moore spoke, was one "away from dependence to independence". He did not go into detail. When the Prime Minister gets back to London from Blackpool, the first thing she should do is to tell the Treasury and the Department of Health and Social Security to abandon their traditional suspicion of one another, and start on the detail.

more likely that warring armies have been deterred more by the fear of retribution than by the treaty they signed, sixty years ago. Moreover, the latest nerve gases have been so lethal and so easy to produce, that the fear of counter-attack has been considerable. None the less there persists a suspicion that some irrational government may one day try them out. It is to obviate that danger that nations have been struggling for many years to draw up a treaty which bans them altogether.

Nato has an additional worry. Britain stopped making CW in the 1950s and destroyed all its stocks simultaneously. Since then Porton Down has concentrated on perfecting protective clothing and other counter-measures. The United States ended its own programme in 1969 but retained its munitions — whose condition after 18 years is highly suspect.

The Soviet Union however has continued to make and stock them without pause — first to catch up with America but latterly with a momentum of its own. It now has a large and growing arsenal of CW and simulates their use on exercises. As Nato's means of reply is limited and problematical, the alliance is left with a choice of either catching up or negotiating an agreement which would end the potential threat for everyone.

One obstacle in the way of the second (and preferable) option is the ease with which CW can be made — and the difficulty in verifying a treaty. British delegates at the long-running talks in Geneva, have concentrated their efforts on trying to perfect an acceptable system of monitoring.

Until now the most obvious difficulty has been the reluctance of the Russians to allow on-site inspection of Soviet facilities. Is this objection about to be dropped? That for the time being remains an imponderable. But any CW agreement, however well monitored, will demand a much higher level of mutual confidence and trust than exists today.

## SIEGE MENTALITIES

Hard upon the siege of Peterhead comes the siege of Perth. Publicity-seeking prison violence is becoming a nasty habit in Scotland.

It is not necessary to agree that there is any merit in the specific complaints made by the protesting prisoners in order to conclude that matters have become thoroughly unsatisfactory. That much is common ground — about the only common ground — even between the Scottish prison officers' representatives and the various individuals and bodies pressing for liberal reform of the Scottish penal system. There has been an angry public debate about penal policy in Scotland for some years, regularly punctuated by incidents such as the latest two.

Both sides have supported the call for a Royal Commission, though if they really want results they would do better to seek a departmental or inter-departmental inquiry. There are plenty of issues for such an inquiry to consider, and not much evidence that they will get the attention they deserve otherwise.

The priority is for a review of how the Scottish prison system handles those who are classified as the hardest and toughest cases. The Scottish policy of concentrating them all in one or two centres is quite different from the English policy of dispersal. It may no longer be tenable.

It is not surprising that a group of the most vicious and violent men in Scotland, confined together for a long period, should begin to plot

and scheme to make trouble. The English and Welsh practice, introduced first in response to public anxiety about escapes, has been to spread the core prison community of long-term Category A prisoners round seven or eight "dispersal prisons". At the first sign that trouble is brewing the pack is shuffled, the prisoners are moved elsewhere.

The Scottish prison system, far smaller than the English one, may not be able to support a comprehensive application of the dispersal principle. The most radical solution, therefore, would be to merge high security resources in Scotland with those in the English system so that Category A Scottish prisoners could be rotated round a number of dispersal prisons north and south of the border.

That would break conventional assumptions about the separateness of the English and Scottish penal and legal systems. But it would be one way to break the conventional assumption that regular prison sieges have become part of the Scottish scenery, and that an improvised reaction to each one of them is sufficient.

It is a regrettable truth that the brave actions of the men who raised the siege of Peterhead provided publicity for men of violence as well as safety for their unfortunate captive. Demands for earlier, tougher tactics in such circumstances are fine. Better still that more be done to prevent the need for them.

## Independent role of TV producer

From the Chief Executive of HTV Wales

Sir, Professor Peacock, in his article of September 26, makes an assumption which is, I'm afraid, mistaken. Like so many others he has not logically thought through the likely role of the independent producer. Implicit in his piece is the hope that new and enterprising kinds of programming will come from independent producers.

The hope, even *a priori*, cannot be sustained: the very nature of being an independent means that he or she cannot afford to take risks since failure brings with it the danger of not being employed again. My own experience in Wales (and I have no reason to believe that the rest of the UK is different) bears this out.

On the whole the contribution of the independent, good and competent though it may be, has not been particularly innovative or experimental, with one or two brilliant exceptions. The pioneering work into exciting new areas of programming has almost invariably been done by the traditional broadcasting organisations wherein there is a true creative freedom, even if that does not guarantee a uniform excellence.

I would not wish to oppose the inflow of independent producers. Like many of my professional colleagues, I'm sure, I welcome the loosening up of our broadcasting system. But let us all, and Professor Peacock in particular, be clear that the argument for their further admittance is based on the grounds of economics and justice, and not on vague prospects of exciting new types of programming.

Yours faithfully,  
HUW DAVIES, Chief Executive,  
HTV Wales,  
The Television Centre,  
Culverhouse Cross,  
Cardiff,  
September 28.

## Right to silence

From Dr Gerald Silverman

Sir, Maybe you will allow me a brief comment on the current controversy as to whether it is right for a defendant to maintain silence both during police interrogation and from the point of view of not giving evidence in the witness box in a trial.

I have recently been an expert witness in a trial where the defendant was examined and cross-examined, via an interpreter, even though I had already supplied a report saying that he was actively psychotic. The result of other giving evidence was that the court was simply allowed to hear an obvious demonstration of gross psychopathology at great length and so the obvious distress of the defendant.

Likewise her statements to the police were valueless in terms of reliability, though they had clearly been sufficiently misleading for the prosecution to continue.

I am glad to say that in this particular case the jury were sensible enough to acquit her. In other cases less confusion though as much unreliability might have led to a different result with less justice.

I hope this short account will convince our legislators that this is a complex issue. If it cannot be got right in every detail then the first priority is safety for the defendant.

Yours faithfully,  
GERALD SILVERMAN  
(Consultant Psychiatrist),  
Ealing Hospital,  
St Bernard's Wing,  
Uxbridge Road,  
Southall, Middlesex.

## Ozone layer

From Professor Felix Weinberg, FRCS

Sir, With reference to Lady Willink's call (October 1) to boycott aerosols, I am mystified by the current vogue for applying liquids to surfaces as gaseous dispersions of small droplets.

There are, of course, a few applications (e.g., inhalation of medicinal aerosols, paint spraying, insecticide dispersion) for which this method offers tangible advantages. However, when it comes to applying liquid poisons to furniture, armpits and other surfaces readily accessible to the human hand, this technique seems wasteful, expensive and potentially hazardous.

Quite apart from the ozone layer, what do we know about the longer-term effects of inhaling furniture polish, deodorizers and oven-cleaner mists? I have observed that many members of the pre-spray can generation instinctively apply the spray at close range to the palm of the hand or cleaning cloth before efficiently dabbing it on to the surface to be treated.

Yours faithfully,  
FELIX WEINBERG,  
59 Vicarage Road, SW14.

## Phone inquiries

From Mrs B. J. Wright

Sir, There is a suggestion in today's Times (September 21) that telephone subscribers may be charged for directory inquiries.

This would be iniquitous unless and until there is a comprehensive and up-to-date collection of telephone directories locally available — which is certainly not so in our local "head" post office, or library.

Yours faithfully,  
B. J. WRIGHT,  
11a Curzon Road,  
Hoylake, Wirral,  
Merseyside,  
September 21.

## Word of caution on urban renewal

From the Chairman of the National Contractors' Group

Sir, Britain's 80 largest building companies, the National Contractors' Group, support the Government's declared intention to get to grips with regenerating our inner cities. We recognise that the private sector must invest in Britain's inner cities and that we have a part to play through urban development corporations, the Phoenix Initiative [an independent partnership between the private and public sectors], or other agencies.

We fully support the Government's belief in a recovery based on partnership between the public and private sectors generating economic activity and increased employment. I must, however, sound a note of caution.

The success of London Docklands, which is a uniquely favoured area next to one of the world's major financial centres, should not lead the Government into believing or expecting that £1 of public expenditure will produce the same £4 to £6 of private investment in less favoured areas — certainly not in the early stages, and probably never in some of the more deprived areas in the North.

The Government must accept the need to respond flexibly to different requirements in different areas. The Merseyside Development Corporation experience has shown that investment by the private sector, which of necessity sought a reasonable return, cannot be guaranteed to the levels being suggested by some ministers.

In short, if the Government is serious about inner cities, it must be prepared to demonstrate a flexible approach to public expenditure on inner cities, keeping the relevant urban grants in review to ensure adequate funds are available to meet project needs. Grant administration needs to be faster — Whitehall could do worse than emulate the Scottish and Welsh development agencies.

I hope during the forthcoming Conservative Party conference the Government will outline its inner-city policy and the administrative mechanisms it aims to pursue. Any further delay could jeopardise the whole effort, and the apparent bickering between Government departments, should come to an end.

It should be realised that projects started this winter could take three years or more to come

to fruition, and with only possibly 1,000 building days left before the next election the Prime Minister must act before she and her Government are judged by the success, or failure, of their inner-city policy.

I am sure that if the same determination and resources are applied to the inner cities as were evident in the Falklands conflict, success will be assured.

Yours faithfully,  
MARTIN LAING (Chairman,  
John Laing plc),  
Chairman, National Contractors' Group of the Building Employers Confederation,  
82 New Cavendish Street, W1,  
October 2.

From Councillor Tom Jones  
Sir, Several of our major cities do not exhibit the cruel symptoms of urban decay on the scale often presented through the media. Plymouth, where I am the chairman of the housing committee, is one such.

We do not have vast acres of neglected estates or urban wastelands. None the less, as a city of 260,000 people, we do have urban challenges, particularly in the remaining core of pre-First World War houses in what were once three independent boroughs.

The focus in the current debate on departmental responsibility for urban affairs seems to have shifted from the monolithic Department of the Environment to Lord Young's team [Trade and Industry]. One has substantial expertise in housing affairs, the other in creating enterprise and industry. At the end of the day, however, political and official colleagues and I want to talk to those who are clearly in charge at Whitehall level, and above all else to those who understand the real world we have to operate in.

What is needed, it seems to me, is a Ministry of Urban Affairs. I care not who heads it: I do care about meeting the challenges head-on and achieving results. If one ministry or the other is inhibited by Whitehall in-fighting then it cannot serve the best interests of the nation or my city. I would expect the Prime Minister to cut through the red tape and instruct somebody to sort out the mess!

Yours sincerely,  
TOM JONES,  
11 Friarham Gardens,  
Glenholt, Plymouth, Devon.

function of machines is to replace human labour, children may be an asset we can be over-supplied with.

I would suggest that a limit be placed on the number of children in a family on whom allowances are payable, or alternatively that a progressively decreasing scale be applied — each additional child receiving an allowance two thirds (or whatever percentage) of the preceding one.

Yours sincerely,  
R. CLATWORTHY,  
19 The Ridings,  
Beverly, Humberside.

persons descended from King George II through princesses who have married into foreign families. Prince Ludwig Rudolf, as the great-grandson of Victoria, Princess Royal and German Empress, falls into this category, as do all the members of the present royal family through their descent from Queen Alexandra, an exempting princess through her descent from King George II's daughter Louisa, Queen of Denmark.

It is not time for this obsolete Act to be removed from the statute book and be replaced by another, if indeed such an Act is deemed necessary?

Yours faithfully,  
DAVID WILLIAMSON,  
Co-Editor,  
Debert's Peerage Limited,  
73-77 Britannia Road,  
PO Box 357, London SW6,  
September 25.

However, positive does not mean cancerous, or even pre-cancerous, because many other questionable abnormalities are reported as "positive".

In 1984 there were approximately 4,000 new cases of cancer of cervix and there were 2,000 deaths.

The question has to be posed whether the policy of taking over 3 million smears with less than 1 per cent positive and approximately 0.1 per cent cancerous is cost-effective, particularly as the number of deaths from cervical cancer has not been reduced appreciably over the past 10 years.

Yours sincerely,  
JOHN FRY,  
138 Croydon Road,  
Beckenham, Kent,  
September 24.

## Giving the elbow

From Portcullis Pursuivant

Sir, I have recently read an amusing piece written at around the turn of the century concerning etiquette of the road. In the article the writer suggests that cyclists who do not wish to remove their hands from the handlebars when greeting a friend might raise the right elbow in acknowledgement, as practised by coachmen.

Can any of your readers remember such a gesture of salutation being used by coachmen, or is this purely a flight of Edwardian fancy?

Yours faithfully,  
P. B. SPURRIER, Portcullis,  
College of Arms,  
Queen Victoria Street, EC4,  
October 2.

## New regime for world finance

From Mr W. Grey

Sir, To those who for years have been seeking an end to free currency floating and "benign neglect", the Chancellor's proposal at the IMF/World Bank annual meeting in Washington of a permanent regime of "managed" floating could indeed, as suggested in your Business and Finance section (October 1), have "profound effects" on international financial markets and world trade.

What it heralds, in fact, is a new (or perhaps a return to an older) style of economic management which, instead of relying on the exchange rate to clear up a mess of economic policy-makers' making, requires them to use the exchange rate as their constant (and reliable) guide and to make any necessary course correction before (rather than after) unhealthy imbalances have built up.

Together with an anti-inflationary sheet answer like the US Treasury Secretary's proposed index of world commodity prices — with or without gold — this could indeed form the basis of the sought-after Bretton Woods mark two.

For Britain, having played a leading role in designing its prototype, this would be at once fitting and most gratifying.

Yours faithfully,  
W. GREY,  
12 Ardian Road,  
Finchley, N3,  
October 1.

## ON THIS DAY

OCTOBER 6 1855

Trenchant criticism by The Times of the conduct of the Crimean War forced the Aberdeen government to resign in February, 1855. Lord Palmerston (1784-1865) became Prime Minister and his paper came to his support, burying over 20 years' mutual antagonism — a volte face described as "devil worship" by Lord Brougham, once the staunch ally of The Times. [The Don Pacifico affair of 1850 was recalled in On This Day, March 1, 1986]

## THE TIMES AND LORD PALMERSTON

A mainly speech on the capture of Sebastopol, delivered by Lord Palmerston to the inhabitants of Rome, again calls our attention to the conduct of the PREMIER whom we have so often blamed, and at the same time to that fraction of the community who cannot understand why we should now praise the policy of our ancient foe.

A newspaper, at least a modern newspaper, is not a mere vehicle for party violence or party ambition, for pulling down one man or setting up another, for gratifying piques and animosities, for providing worn-out politicians with a commodity of good reputations, for official intrigue or political jobbery. The days are rapidly passing away when any newspaper of character can afford to avow itself as the unofficial advocate of any party or of any person — of anything, in fact, except that which ought to be the object of all periodical as well as all permanent writing — the truth, the whole truth, and nothing but the truth. To give a true narrative of passing events, and to make on those events just, natural, and pertinent reflections, is all to which we aspire, it being a matter to us of the purest indifference what party, what clique, or what individual reputation may be damaged or promoted by our faithful and fearless discharge of the duty we undertake.

We have been led to this train of reflection by observing that we have been made the objects of attack because we have felt it our duty to render to Lord PALMERSTON on the capture of Sebastopol, that meed of praise which, whether agreeable or not to certain of our contemporaries, or whether consistent or not with our former views of his character, is unquestionably his due. We are reminded — and with much truth — that we objected to Lord PALMERSTON's treatment of Spain and with reference to DON PACHICO.

Neither do we deny that we have felt it necessary, from time to time, to make remarks on the tendency of Lord PALMERSTON to encourage what has been well called the jargon of nationalities, and to foster movements which, when the critical time arrived, he was not prepared to support by any stronger weapons than the expression of unavailing sympathy. But what has all this to do with the conduct of Lord PALMERSTON in the present war? For its commencement he is not, so far as the public know, one whit more answerable than Mr. GLADSTONE, Mr. JAMES GRAHAM, Mr. HERBERT, or any of those who have lately edified us by panegyrics on Russia, and under-estimates of our power and prospects but, once engaged, how different has been his conduct, and, how much reason has this country to rejoice that in her extreme need she has found a Minister worthy of the crisis and of her own unshaken and unwavering resolution!





## COURT AND SOCIAL

### COURT CIRCULAR

**BUCKINGHAM PALACE**  
October 5: The Duke of Edinburgh, attended by Brigadier Clive Robertson, arrived at Heathrow Airport, London this evening in an aircraft of the Queen's Flight from Geneva.

The Princess Royal, President, Save the Children Fund, this morning visited the Tadmor Playgroup, Webster Street, SE1 where Her Royal Highness was received by the Mayor of Southwark (Councillor Dorothy Winters) and the Fund's Principal Officer, Families and Small Children (Mr P. Williams).

Afterwards, The Princess Royal visited the Tustin Playgroup, Tustin Estate, SE15, the Rockingham Community Nursery, and the Rockingham Playgroup, Rockingham Estate, SE1.

In the afternoon, The Princess Royal, Patron of the Butler Trust, visited HM Prison, Holloway (Governor Mr C. J. Allen).

Mrs Richard Carew Pole was in attendance.

The Princess Royal, Chancellor of the University of London, this evening attended a

Reception, given by the Medical College of St Bartholomew's Hospital to inaugurate the Joint Rank Chair in Human Nutrition, in the Great Hall of St Bartholomew's, EC1.

Her Royal Highness was received by the Vice-Chancellor of the University (the Lord Flowers), the President of the College (Sir Robin Brook) and the Chairman, Rank Prize Funds (Sir John Davis).

Afterwards, The Princess Royal attended the Horse of the Year Show (Chairman, Colonel Philip Drew) at Wembley Arena.

Mrs Charles Ritchie was in attendance.

**KENSINGTON PALACE**  
October 5: The Duchess of Gloucester was present this afternoon at a Service in Derby Cathedral and received Purses in aid of the St John Ambulance Brigade Centenary Appeal.

Her Royal Highness, attended by Mrs Howard Page, travelled in an aircraft of The Queen's Flight.

A service of thanksgiving for the life and work of Commissioner Catherine Bramwell-Smith will be held in the Regent Hall, 275 Oxford Street, London, W1, at 6.00 pm on Thursday, October 8, 1987.

### Today's royal engagements

The Duke of Edinburgh, Patron and Twelfth Man of the Lord's Taverners, will present the Country Cricket Championship Trophy at Buckingham Palace at 11.30.

Prince Edward will attend the 1987 British Video Awards ceremony, in aid of the National Children's Home, at Grosvenor House at 7.00.

The Princess Royal, as Master of the Carman's Company, will name a British Rail InterCity 125 locomotive *Warshipful Company of Carman* at Paddington Station at 10.35; and will open the new head office and warehouse of Midlands Shoes at 10 Church Street, Reading, at 11.35. Later, as Patron of the Home Farm Trust, she will attend the Bristol Professional Mens' Birthday Party for the Home Farm Trust at Bristol University at 6.30.

The Duke of Kent, a member of the Honourable Artillery Company, will attend a reception as part of the company's 450th anniversary celebrations at Hampton Court Palace at 8.00.

The Duchess of Kent, Patron of Downing College, will open the college's new Howard Building at 12.10; and the new Magnetic Resonance Scanner at Addenbrooke's Hospital, Cambridge, at 2.30.

Prince and Princess Michael of Kent will attend a dinner at the residence of the Egyptian Ambassador at 8.15.

### Mr E.W. Barrow

A memorial service for Mr Errol Walton Barrow, late Prime Minister of Barbados, will be held in Westminster Abbey at 3 pm on Friday, November 13, 1987. Those wishing to attend are invited to apply for tickets in writing to: Misses H. & J. Barrow, 15, The Diplomatic Corps, others to the Assistant Receiver General (Protocol), Room 13, The Chapter Office, 20 Dean's Yard, Westminster Abbey, London, SW1P 3PA, enclosing a stamped, addressed envelope, by Friday, October 30. Tickets will be posted on Friday, November 6. All are welcome to attend.

### Anniversaries

**BIRTHS:** Matteo Ricci, Jesuit missionary in China, Macerata, Italy, 1552; Jenny Lind, soprano, Stockholm, 1830; Neville Maskelyne, astronomer-royal 1765-1811, London, 1752.

**DEATHS:** William Tyndale, translator of the Bible, burnt at the stake, Vilvorde, Belgium, 1536; Charles Stewart Parnell, champion of Home Rule for Ireland, Brighton, 1891; William Henry Smith, statesman and bookseller, London, 1891; Alfred Tennyson, 1st Baron Tennyson, Poet Laureate 1850-92, Aldworth, Surrey, 1892; George Du Maurier, caricaturist and novelist, London, 1896.

## Clifford Longley

## All ripples on the same surface

A "modest attempt to be as heretical as possible" has appeared from the pen of the controversial Anglican theologian Don Cupitt, Dean of Emmanuel College, Cambridge.

It will confirm his position as the most provocative - and one of the most entertaining - of writers on religious themes in Britain; and as the one who is trying hardest to adapt Christianity so that it becomes meaningful again to a modern sceptical intellectual.

His heresies in *The Long-Legged Fly* (SCM £6.95) consist in denying the truth of all dogmas and doctrines; or rather in denying the very possibility of dogma or doctrine saying anything truthful. It is a long step from John Robinson's famous *Honest to God* attack on naive popular Christian mythology, but further in the same direction.

Underlying his case is the denial of metaphysics, which will look no great loss to those - even devout members of his own church - who are not quite sure what it means or whether it matters. But they will discover whether it matters when they see where the denial of it really leads.

A metaphysic-less Christianity, as Cupitt reconstructs it, is not even similar to the Christianity of any of the major churches in Britain, with their creeds and Trinities and prayers of supplication to a God who exists.

Though Cupitt is entitled to redefine words as he likes, and the "meaning of Christianity" is no one's exclusive property, theological conservatives (and many moderate liberals) have been saying for some time that Cupitt's beliefs are not Christian at all. That does not invalidate what he is saying, though he runs the double risk by saying it this way that neither agnostic philosophers nor other theologians will want to engage with his argument, the first being put off by the label and the second by the content.

But heretics, someone has said, are

not wrong for what they affirm, but wrong for what they deny; and Cupitt has plenty to affirm that ought to ring bells. He is an anti-metaphysical philosopher with deeply religious instincts, struggling to express what they mean to him according to the limitations he has imposed on his own conceptual language.

His value is that so many other people who are less well equipped than he is, though equally unprepared to think in a way they (like him) regard as cheating. He can give them voice; he can even lead them further. His controversial television series, *Sea of Faith*, struck resonances far beyond the normal constituency for religious television.

The sub-title of *The Long-Legged Fly* is *A Theology of Language and Desire*, and the title itself refers to a poem by Yeats. The pond-skating fly lives on the surface of the water or above it, and its whole universe of reality is that surface, whose vibrations and ripples give it all the information it needs for survival - revealing the presence of enemy, food, a mate, and so on.

"I take the pond-skater as an image of religious thought in an age of thoroughgoing reductionism - like the pond-skater's world, our theology will have to be perfectly horizontal." The rejected third dimension, of course, is metaphysics, the transcendental Reality beneath everyday realities.

Cupitt is inviting a fairly obvious reposit with this risky metaphor: that whatever the insect may think, we know there is substance and depth below the surface, and that the pond has a bottom and the atmosphere a top. The fly is wrong, no matter how well adapted it is to live with its false picture of the world.

From the tremors on the surface of life, Don Cupitt perceives two sources of meaning and direction both of which rely on the ripples of direct experience. The first is language - all thoughts and communications that make sense are language games, which is all that

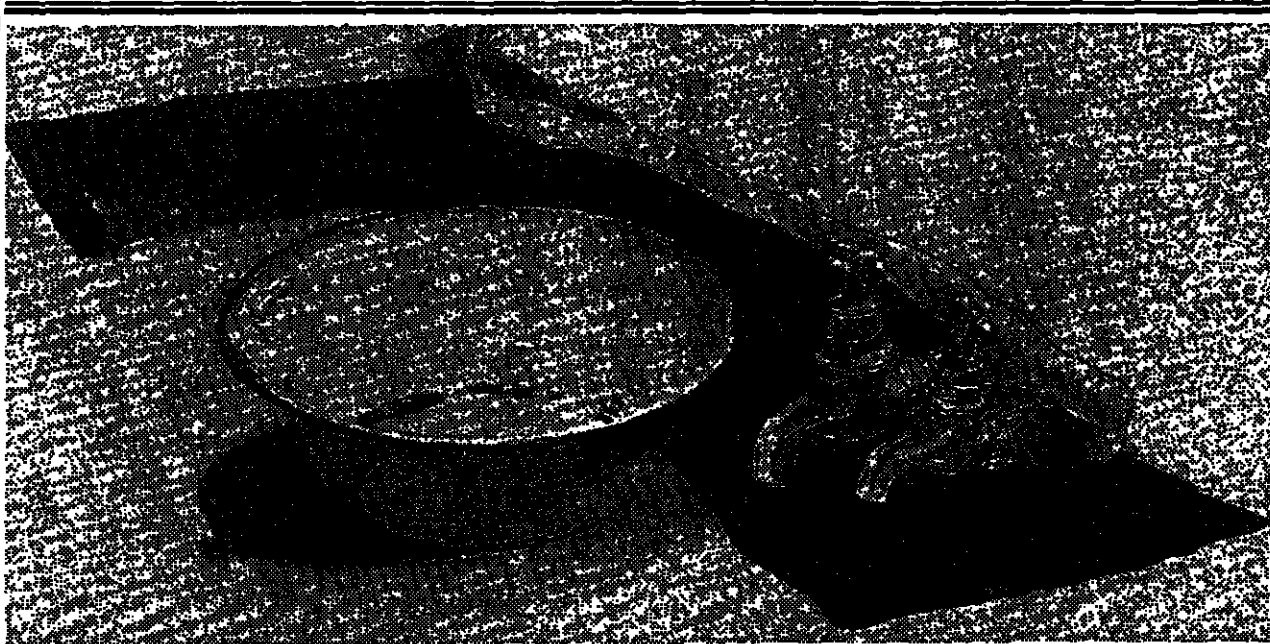
religion is too. So there is nothing outside language: except his second pond ripple, desire.

And here Cupitt is unexpectedly drawn back into the traditional heart of religion, especially his own blend of Christian and Buddhist asceticism. For this is the language of losing one's life to gain it, of purification of the self by denial of the self, of freedom from the enslavement of egoism, of the disciplining of the will.

Desire, he maintains, is largely cultural (and hence all to do with language), for it is the culture that whets and enlarges the appetites. The desire to live, which is the fount of all particular desires, tries to expand beyond the limits of what is possible, to capture more than its share of life, egged on by the impossible possibilities flaunted before us by the language of the culture.

His solution to desire is therefore to tame it by understanding its origin in the 'culture', and so detaching it from that influence. "When the old religious traditions warned us not to invest our happiness in children, riches, fame or kings, they were in effect teaching the same message - live your own life, don't try to live someone else's", Cupitt writes. And so it is for desire's sake itself that desire must be restrained and disciplined. This, he may be unhappy to realize, is a fairly orthodox view of the point of a spiritual life: detachment.

But it is an answer to those of his critics who attack him for having thrown away the baby of religion, ethics, and spirituality with the bathwater of metaphysics and dogma, arguing that a Christianity that says nothing about ultimate reality can say nothing about the way people should try to live or be. But if Cupitt's non-metaphysical and Christianity's metaphysical route march through different territory ultimately arrive at about the same result, would not a pond-skating fly draw the conclusion that they are, in fact, the same ripples on the same surface?



Welsh water colour: The scullery sink at Erdig, Clwyd, by John Sergeant.

## Trusting the artist's eye

By Sarah Jane Checkland, Art Market Correspondent

The British traditions of landscape painting and country houses - both often associated with nostalgia - have come together in an imaginative new project run by a foundation set up by the National Trust.

Sixty contemporary artists were commissioned to record an appointed National Trust house in whichever way they pleased. The results can be seen at Thomas Agnew and Sons in Bond Street from today.

Many of the pictures look as though they have been plucked from the Royal Academy's Summer Exhibition: pretty paintings of gentle swards and tasteful topiary, or casually dressed occupants leaning relaxed arms on mantelpieces.

Some have liberally borrowed styles from the past, like Edmund Fairfax-Lacy's interior scene of Belton House,

Lincolnshire, reminiscent of Vuillard.

But a number have succeeded at producing more interesting, offbeat images. John Sergeant, for example, rolls up his sleeves and tackles the scullery sink at Erdig, Clwyd, while David Piddock dwells on the personalities that have lived in Ham House, near Richmond, introducing the sinister shades of the Duchess of Landerdale and her black servant on the landing of the great staircase.

The project, six years in gestation, has been paid for by supporters, including Mr J. Paul Getty, Jr, and Pearsons, who have so far raised £34,000 towards the required £45,000.

Most of the paintings will find homes in the places they depict. Others are for sale in the exhibition, which continues until November 13.

### Forthcoming marriages

**Mr P. Castle** and **Miss M.A. Savidge**  
The engagement is announced between Paul, son of Mr and Mrs Ronald Castle, of London, NW, and Michelle-Alice, daughter of Mr and Mrs Clement Savidge, of London, SW.

**Mr S. Evans** and **Miss F. Morgan**  
The engagement is announced between Stephen, son of Mr and Mrs David Evans, of Reading, and Frances, only daughter of Mr and Mrs Walter Morgan, of Great Missenden, Buckinghamshire.

**Mr R.L.W. Frisby** and **Miss A.L. Llewellys**  
The engagement is announced between Richard Lionel William, only son of Mr and Mrs Simon Frisby, of Bramley, Hampshire, and Anne-Louise, younger daughter of Mr and Mrs Ian Llewellys, of Hill Farm, Duns Tew, Oxford.

**Mr R.J.H. Gault** and **Miss I.S.J. Caumont**  
The engagement is announced between Richard, youngest son of Mr and Mrs David Gault, of Telegraph House, North Marden, Chichester, and Isabelle, elder daughter of M and Mrs Paul Caumont, of 217 Rue Vauban, 59420 Mouvaux, France.

**Captain S.J.A. Lloyd, RA** and **Miss E.A. Tait**  
The engagement is announced between Simon, son of Lieutenant-Colonel and Mrs David Lloyd, of Middleton-on-Sea, West Sussex, and Bernadette, daughter of Lieutenant-Colonel and Mrs Stanley Tait, of West Tofts, Norfolk.

**Mr R.F.P. Scollaro** and **Miss D.S. James**  
The engagement is announced between Francesco, only son of Mr and Mrs Domenico Scollaro, of Winchester Hill, London, and Deborah, elder daughter of Brigadier and Mrs Ralph James, of Oakleigh Park, London.

**Mr B.J. Morgan** and **K.A. Faber**  
The engagement is announced between Benedict John, elder son of Mr and Mrs W.E. Morgan, of Great Missenden, Buckinghamshire, and Katia Andrea, daughter of the late Dr Faber, of St. St. Zurich, and Mrs Ana Maria Pearson (née Argentea), of Farrington, Hampshire.

**Mr L.D. Mason** and **Miss S.J. Wickham**  
The marriage took place on Saturday, September 19, at St Mary the Virgin, Holmbyr St Mary, Surrey, between Mr Ian Mason, son of Mr and Mrs Kenneth Mason, of South Instow, Dorset, and Miss Susan Wickham, eldest daughter of Mr and Mrs John Wickham, of Westcott, Surrey. The Rev Vernon White officiated.

The bride, who was given in marriage by her father, was attended by her sisters, Miss Caroline Wickham and Miss Clare Wickham, Miss Alison Staines, Miss Julie Tennant and Matthew and Gerard Cummins. Mr Jeremy Davies was best man.

A reception was held at the home of the bride and the honeymoon is being spent abroad.

**Mr C.J. Seligman** and **Mrs K.A. Sautter**  
The marriage took place on September 27, 1987, in New Orleans, Louisiana, between Mr Charles Seligman and Mrs Katherine Sautter.

The bride was given away by her father, Mr Joseph Epstein, and Mr David Seligman was best man.

**Mr P.J. Shanks** and **Mrs P.A. Morton**  
The marriage took place in Chelsea on Monday, October 5, between Mr John Shanks and Mrs Pat Morton.

### Church news

**Appointments**  
The Rev David Fairman, Assistant Secretary of the Diocese of Portsmouth, will be Vice-Chancellor of the University of Portsmouth from 1988 to 1990. The Rev John Phillips, Rector, St Andrew's Church, St Andrew's, will be Vice-Chancellor of the University of Southampton from 1988 to 1990. The Rev John Phillips, Rector, St Andrew's Church, St Andrew's, will be Vice-Chancellor of the University of Southampton from 1988 to 1990.

**Receptions**  
The Rev David Fairman, Assistant Secretary of the Diocese of Portsmouth, will be Vice-Chancellor of the University of Portsmouth from 1988 to 1990. The Rev John Phillips, Rector, St Andrew's Church, St Andrew's, will be Vice-Chancellor of the University of Southampton from 1988 to 1990.

**Meeting**  
Royal Over-Seas League  
Sir Keith Bright was the guest speaker at a meeting of the Discussion Circle of the Royal Over-Seas League held yesterday evening at Over-Seas House, St James's, Mrs Elizabeth Cresswell presided.

**Appointments**  
Latest appointments include: Mr Thomas Keen to be Chairman of the Electricity Consultative Council for South Wales.

### OBITUARY

#### DR KENNETH SLACK

A great Free Church communicator

The Rev Dr Kenneth Slack, MBE, who died on October 4 at the age of 70, was throughout his writing and broadcasting one of the best-known Free Church ministers.

He was also an accomplished administrator. As director of the charity Christian Aid, he built it into a flourishing concern. He was the first Free Church general secretary of the British Council of Churches.

He was outstanding among the second generation of leaders of the modern ecumenical movement. Non-conformist that he was, he understood the Church of England better than some of its own members and at one time was said to be a more frequent visitor to Lambeth Palace than many bishops.

Kenneth Slack was born in Liverpool on July 20, 1917, and educated at Wallasey Grammar School, Liverpool University and Westminster College, Cambridge.

He was ordained to the ministry of the Presbyterian Church of England in 1941 and his first charge was at St Nicholas's, Shrewsbury. A year later he became an RAF chaplain and served in South-East Asia from 1943-46. He won an MBE for his war service, which included producing a magazine for all ranks in the Far East. It was the beginning of 40 years of prolific writing.

After the war he moved to St James's, Edgware, which provided him with a London base for involvement in ecclesiastical affairs in general and the ecumenical movement in particular.

His decade, from 1955-65, as general secretary of the British Council of Churches greatly enhanced the importance of the organization in Britain and throughout the world. With an astute talent for finance as well as administration, he guided it from being a pioneer voluntary body into a truly national council.

In 1961 he published *The British Church Today*, an authoritative survey of the Church in the life of traditions other than his own. Further evidence of the same approach was shown in his life of Martin Luther King published in 1970 and in his perceptive and affectionate biography of Bishop George Bell of Chichester (1971).

In 1965 he returned to pastoral ministry at St Andrew's, Cheam. Then he was called, in 1967, to be minister of the City Temple, the first Presbyterian minister of the only Free Church congregation in the City of London.

If Slack did not preach to as large a congregation as some of his illustrious predecessors



in that famous pulpit, it was from the City Temple that he developed his extensive ministry as a broadcaster.

He had an ability to point to the deeper spiritual truths behind topical events. Up to a few weeks of his death he still sounded fresh and invigorating when broadcasting one of his "Thoughts for the Day" on Radio 4.

Like all preachers who venture into social comment, he sometimes displeased fellow Christians. Referring to South African society, for instance, he could say that "for Christians not to be on the side of change - change as swift as might be - in a world so ordered, is emphatically to be in a state of mortal sin."

He was sympathetic to change, too, in sexual attitudes.

In 1973-74 he was Moderator of the General Assembly of the United Reformed Church. He knew he did his best work on a large canvas, and in 1975 he left the City Temple to return to the British Council of Churches as director of its Christian Aid division.

Once again he was involved in the sometimes turbulent waters of the World Council of Churches at Geneva, but he established Christian Aid as a major charity.

In 1982 he moved back again to pastoral work at the Kensington United Reformed Church. In 1983-84 he was Moderator of the Free Church Federal Council.

Until his death he was Free Church correspondent of *The Church Times* and British correspondent of the Chicago journal, *Christian Century*. In both papers his writing ranged widely; he got quiet fun at the expense of some Anglican postmodernists and American ecclesiastics.

His other books included *Is Sacrifice Outmoded?* (1966), *Praying the Lord's Prayer Today* (1973), *New Light on Old Songs* (1975) and *Seven Deadly Sins* (1985).

In 1941 he married Millicent Blake, by whom he had two sons and a daughter.

### MISS MADELEINE CARROLL

Madeline Carroll, film star of the '30s, has died at her home in Marbella, Spain, at the age of 81.

A blonde of cool and striking beauty, she will be particularly remembered as the leading lady of two Hitchcock thrillers, *The 39 Steps* and *The Secret Agent*. She spent much of *The 39 Steps* handcuffed to the hero, played by Robert Donat, and the film contains a famous scene, considered dating at the time, in which he helps her to remove her wet stockings.

She was born Marie Madeleine O'Carroll in West Bromwich, on February 26, 1906, and read French at Birmingham University. She was a teacher and modelled hats before taking to the stage.

By the early 1930s she was one of Britain's most popular female stars, though she often complained about the quality of the films. Among the better ones were *Sleeping Car*, with Ivor Novello, and a First World War story, *I Was A Spy*.

She first went to Hollywood in 1934 for a John Ford picture, *The World Moves On*. In Britain, she made *The Dictator* with Clive Brook and the Hitchcock films. Her best Hollywood film was *The Prisoner of Zenda* in which she starred with Ronald Coleman. Others included an historical



drama, *Lloyd's of London*, with Tyrone Power, the *General Died at Dawn* and a Bob Hope comedy, *My Favourite Blonde*.

In 1943 she interrupted her career to devote herself to war relief in England after her sister was killed in the London blitz. She made only three more films, her last, in 1949, *The Fan*, a version of the play by Oscar Wilde.

In 1964 she attempted a stage comeback, but the play failed to reach Broadway.

She was married four times, her second husband being the Hollywood actor, Sterling Hayden. She had been a virtual recluse since the death of her only daughter five years ago.

### MR MANNY CUSSINS

Mr Manny Cussins, who as chairman of Leeds United guided the club from obscurity to the pinnacle of European soccer, with Don Revie as his manager, has died in London, aged 82.

His liaison with Don Revie started in 1961, when Cussins joined the board of directors a few months after Revie, a former Manchester City forward, was appointed player-manager. Cussins became chairman in 1972.

Under his stewardship Leeds were runners-up in the European Cup, in 1975, and won the UEFA trophy three times, in 1972, 1974 and 1980.

They were also the Football League Champions in 1974, won the FA Cup in 1972 and were runners-up the following year.

Cussins stepped down as chairman, in 1983, but re-

mained vice-chairman until his death.

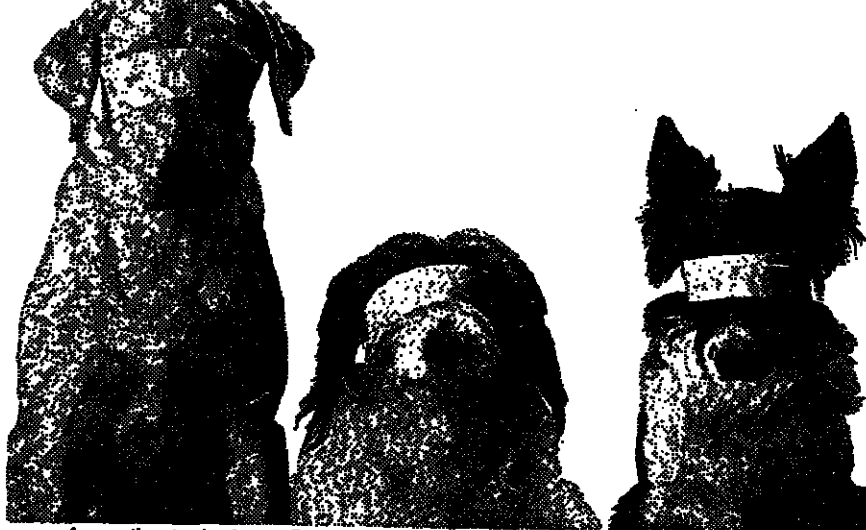
Emmanuel Cussins was born in Hull and started a furniture business, pushing a handcart around the streets, when he was 13. He eventually sold the Cussins Group for £1 million in 1954.

He then started the John Peters chain of furniture shops and built it into a group which, in 1975, controlled over a hundred retail outlets, a dozen clothing factories and a building business.

The name was eventually changed to Waring & Gillow (Holdings) but Cussins remained in control. He also set up Arcliffe Holdings, a residential property group, in 1971.

Cussins would never admit to being rich. "Rich men" he always said "do not work", and he liked to work. Retirement, he claimed, only turned men into cabbages.

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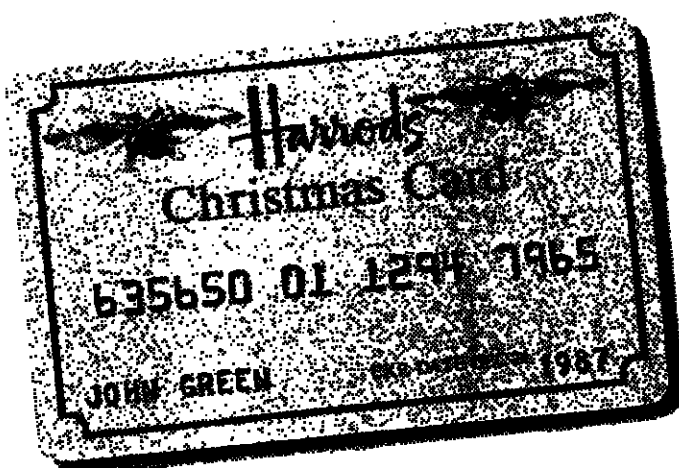
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## MILAN FASHION by Liz Smith

## Under Giorgio's influence

Few designers can claim to have influenced the style of an age like Giorgio Armani. Tonight in Milan, the star of Italian couture will show more of his unstructured chic



Above: Bravissimo! Cashmere cape, camel, ivory or beige, £1,800; black and beige tweed side-fastened jacket from a selection, £800; charcoal flannel trousers, £250; silk blouse, £385

Left: Bellissimo! Jacket in camelhair and wool, £710; bottle green gilet, £230; puffball culottes, £260

Right: Fantastico! Wrapover skirt in check tweed, £350; gilet, £250; jacket, £600, both in charcoal and white herringbone tweed. Flat suede pumps, £42.99, Hobbs, 47 South Molton Street, W1 and branches

All clothes from Giorgio Armani, 123 New Bond Street, W1  
Hair: Sally Francomb for Vincent Longo. Make up: Louis Burgos  
Photographs: EAMONN J. McCABE



**'You all know how to look sexy without being suggestive'**

Left: Giorgio Armani on the catwalk for tonight's show, with his favourite model, Gina di Barnardo, in soft, grey, collarless Prince of Wales check jacket and straw fedora



In the elegant palazzo in the via Borgomano that is home, workplace, studio and theatre to Armani, where the leafy courtyard had been tented in drifts of vanilla cheesecloth in readiness for a fashion show, I asked this legendary fashion guru for his views on today's style. "A little too vulgar," he

says. "It is all so aggressive and not becoming to women. I think women are more intelligent. You all know how to look sexy without being suggestive, and how to be forceful without dressing like a man."

His talent to make relaxed youthful clothes look sophis-

ticated and elegant has never seemed more sure. The hemline question is irrelevant to someone who can make shorts and bloomers look graceful, as he does this season, both in his Armani line to be shown in Milan this evening and his less expensive Emporio collection paraded at the weekend.

Each Armani collection appears to evolve from the last. "Each season I decide I will do everything differently," he says. "Then I start work and it looks much the same."

Nobody tailors more flatteringly than Armani. He scoops the cleanest collar lines, moulds the best-balanced shoulders. Nothing is too self-consciously designed. There is no jarring detail. Once he had excised the stuffing and interlinings from men's jackets (as if with a scalpel — Armani did complete two years at medical school, after all), women took to his cut, too.

Armani is the "blazer king". Each year he polishes up that essential of the classic wardrobe, the perfect dark navy jacket. Armani's working uniform is jeans. A blazer and flannels is the alternative, worn with white socks and American loafers. Short and powerfully built, he neither drinks nor smokes. A gym fitter into his palazzo dressing-room and two tennis

courts built at his weekend retreat are seldom used. He says he does not have the time. There is also a house on the coast near Forte dei Marmi and a Moorish villa on Pantelleria, an island near Malta, where he has just spent August.

## PEOPLE

## Lacroix marriage

Christian Lacroix popped up in Milan last week to tie the commercial knot with Donatella Gherbelli, the most powerful woman in Italian fashion. As head of Genny, she will be manufacturing Lacroix's much heralded ready-to-wear line, due to be unveiled next March. "Ready-to-wear in Paris is too expensive," Lacroix told the witnesses to this illustrious fashion marriage, before picking Italian fabrics and heading home to Paris. His de luxe line of 15 pieces will be shown next week in Paris. Top London buyers such as Clare Stubbs of Harrods, Roberto Devorik of Regine and Joan Burstein of Browns are all bidding furiously for the new line.

## No dolce vita



It was hard work for the models who showed the Dolce e Gabbana collection. Everything in their *Tramonto* line evolves with a twist or a knot into something else. A great deal of undressing went on, with models in smocks and black crochet shawls reshaping outfits with the help of other models. It certainly added to the show's informality. Domenico Dolce and Stefano Gabbana (above) both in their late twenties, use the stark dress of the Sicilian peasant matriarchy as inspiration for their new collection which, with its long full skirts, goes against the rest of Milan fashion trends.

## One good turn...



Moschino (left) the wild boy of Milan fashion, has used his mailing list to round up support for a charity.

Envelopes were provided with the invitations to the Moschino shows today, for donations to Famiglia Nona, a Milan drug rehabilitation centre.

## Splashing out

The Manhattan swimwear supreme Norma Kamali is making a splash this side of the Atlantic. Zamasport, which manufactures Romeo Gigli's dusty colored jersey and cheesecloth flounces, is also producing Kamali's first collection, aimed exclusively at the European market. There are fringed miniskirts, Capri pants and boleros, and the tailored jackets in her famous fleecy sweat-shirting, but no swimwear. The collection was celebrated with a party last night at Palazzo Liberty. Browns in London will sell the new Kamali lines.

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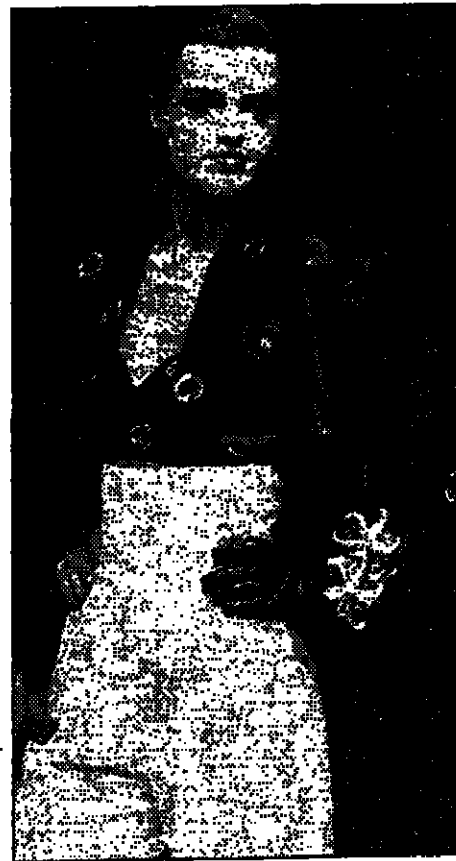
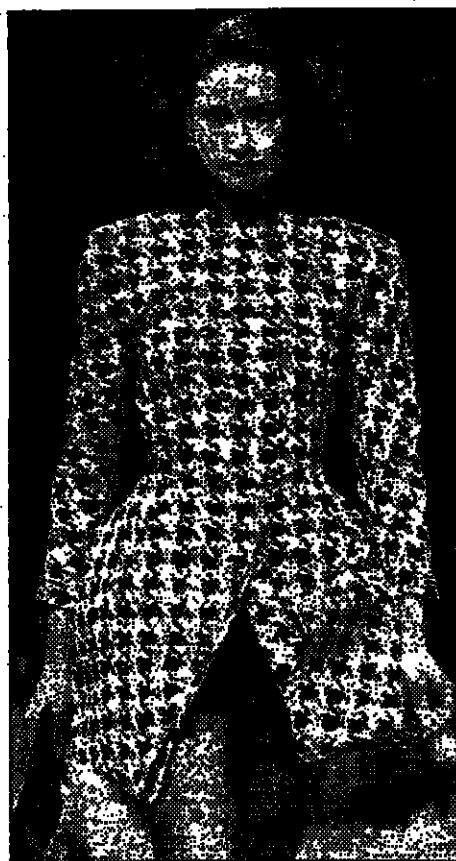
\*Rate is for single room and applies until 31st December 1987



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## In the hit parade



Left: Gianni Versace's silk hound's-tooth check tulip-shaped coatdress. Right: Gianfranco Ferré's punched leather bolero jacket, high-waisted trousers. Photographs by HARRY KERR

There is a wonderful flamboyance about the Italian character and if it is allowed the slightest encouragement it blossoms into displays of extravagance. The present mood for glamour in fashion is being taken by most Milanese design stars as just such an invitation. At the Spring 1988 shows this week, every opportunity has been grabbed to take style to its extreme. The world has endorsed the short skirt? So, the Italians go one better and create the shortest yet seen, as well as endless variations on city shorts and bloomers. The tulip line is their ravishingly pretty answer to the puffball.

Gianni Versace's short skirt is a bouncy bell, at its best in a strong line-up of coats in primary colours, worn over black and white flower prints and bold dog's-tooth checks.

Gianni Versace's short skirt is a bouncy bell, at its best in a strong line-up of coats in primary colours, worn over black and white flower prints and bold dog's-tooth checks.

Gianfranco Ferré teams crocodile minis with taffeta shirts and trenchcoats, and slips lizard-print blouses under jackets worn with tapering trousers. Ferré's jackets are short boleros that display his cummerbunds of flowing organza and chiffon, which flutter in long tails.

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tell us that standard beds may not be right for every human body. If they provide excellent support for someone of heavy build they're most unlikely to suit anyone lighter. And vice versa. Either way, at least one partner may well experience aches and pains.

**What's the answer?**  
A bed from the Orthopaedic Bedding Advisory Service. A double bed with two entirely different types of springing to suit the needs of each partner exactly; to ease them gently into the right positions to keep the spine relaxed and flexible; to help lift the pressure off bones, muscles, tendons, nerve endings and joints.

**Who are OBAS?**  
We are the Orthopaedic Bedding Advisory Service. Our surgical orthopaedic technician and our professionally qualified consultants have been responsible for the design of thousands of OBAS (single and double) beds to specifications dictated by weight, shape and medical history of each of our customers, including doctors' diagnoses, where known.

**We are the experts**  
All our beds are made by craftsmen and are in appearance just like top quality 'standard' beds — but only in appearance. And we do not charge the earth — in fact no more than a good quality single or double 'standard' bed. Because our beds come straight from our factory we are able to cut out the middlemen's profit and keep our prices down. If you have a back problem, if your partner is heavier than you or if you suffer from back pain — contact OBAS now.

To find out more with no obligation, post today (no stamp required) to OBAS, Dept: TT05 FREEPOST, OBAS House, London E3 4BB.

To OBAS: I am interested in knowing more about OBAS orthopaedic beds, I understand there is no obligation of any kind.  
Name (Mr, Mrs, Ms)  
(BLOCK CAPITALS)  
Address  
Postcode  
OBAS Dept: TT05 FREEPOST, OBAS House, London E3 4BB



## THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

**BOOKING KEY**  
★ Seats available  
★ Returns only  
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THEATRE  
LONDON

★ **ALLO, ALLO:** Return of last year's stage version of the TV show. Piccadilly Theatre, Coventry Street W1 (01-539 5987). Tube: Piccadilly Circus. Mon-Thurs 8.10.20.25. Fri and Sat 8.10.11.15.16.17. Sun 8.10.11.15.16.17.18.19.20.21.22.23.24.25.26.27.28.29.30.31.32.33.34.35.36.37.38.39.40.41.42.43.44.45.46.47.48.49.50.51.52.53.54.55.56.57.58.59.60.61.62.63.64.65.66.67.68.69.70.71.72.73.74.75.76.77.78.79.80.81.82.83.84.85.86.87.88.89.90.91.92.93.94.95.96.97.98.99.100.101.102.103.104.105.106.107.108.109.110.111.112.113.114.115.116.117.118.119.120.121.122.123.124.125.126.127.128.129.130.131.132.133.134.135.136.137.138.139.140.141.142.143.144.145.146.147.148.149.150.151.152.153.154.155.156.157.158.159.160.161.162.163.164.165.166.167.168.169.170.171.172.173.174.175.176.177.178.179.180.181.182.183.184.185.186.187.188.189.190.191.192.193.194.195.196.197.198.199.200.201.202.203.204.205.206.207.208.209.210.211.212.213.214.215.216.217.218.219.220.221.222.223.224.225.226.227.228.229.230.231.232.233.234.235.236.237.238.239.240.241.242.243.244.245.246.247.248.249.250.251.252.253.254.255.256.257.258.259.260.261.262.263.264.265.266.267.268.269.270.271.272.273.274.275.276.277.278.279.280.281.282.283.284.285.286.287.288.289.290.291.292.293.294.295.296.297.298.299.300.301.302.303.304.305.306.307.308.309.310.311.312.313.314.315.316.317.318.319.320.321.322.323.324.325.326.327.328.329.330.331.332.333.334.335.336.337.338.339.340.341.342.343.344.345.346.347.348.349.350.351.352.353.354.355.356.357.358.359.360.361.362.363.364.365.366.367.368.369.370.371.372.373.374.375.376.377.378.379.380.381.382.383.384.385.386.387.388.389.390.391.392.393.394.395.396.397.398.399.400.401.402.403.404.405.406.407.408.409.410.411.412.413.414.415.416.417.418.419.420.421.422.423.424.425.426.427.428.429.430.431.432.433.434.435.436.437.438.439.440.441.442.443.444.445.446.447.448.449.450.451.452.453.454.455.456.457.458.459.460.461.462.463.464.465.466.467.468.469.470.471.472.473.474.475.476.477.478.479.480.481.482.483.484.485.486.487.488.489.490.491.492.493.494.495.496.497.498.499.500.501.502.503.504.505.506.507.508.509.510.511.512.513.514.515.516.517.518.519.520.521.522.523.524.525.526.527.528.529.530.531.532.533.534.535.536.537.538.539.540.541.542.543.544.545.546.547.548.549.550.551.552.553.554.555.556.557.558.559.560.561.562.563.564.565.566.567.568.569.570.571.572.573.574.575.576.577.578.579.580.581.582.583.584.585.586.587.588.589.590.591.592.593.594.595.596.597.598.599.600.601.602.603.604.605.606.607.608.609.610.611.612.613.614.615.616.617.618.619.620.621.622.623.624.625.626.627.628.629.630.631.632.633.634.635.636.637.638.639.640.641.642.643.644.645.646.647.648.649.650.651.652.653.654.655.656.657.658.659.660.661.662.663.664.665.666.667.668.669.670.671.672.673.674.675.676.677.678.679.680.681.682.683.684.685.686.687.688.689.690.691.692.693.694.695.696.697.698.699.700.701.702.703.704.705.706.707.708.709.710.711.712.713.714.715.716.717.718.719.720.721.722.723.724.725.726.727.728.729.730.731.732.733.734.735.736.737.738.739.740.741.742.743.744.745.746.747.748.749.750.751.752.753.754.755.756.757.758.759.760.761.762.763.764.765.766.767.768.769.770.771.772.773.774.775.776.777.778.779.780.781.782.783.784.785.786.787.788.789.790.791.792.793.794.795.796.797.798.799.800.801.802.803.804.805.806.807.808.809.810.811.812.813.814.815.816.817.818.819.820.821.822.823.824.825.826.827.828.829.830.831.832.833.834.835.836.837.838.839.840.841.842.843.844.845.846.847.848.849.850.851.852.853.854.855.856.857.858.859.860.861.862.863.864.865.866.867.868.869.870.871.872.873.874.875.876.877.878.879.880.881.882.883.884.885.886.887.888.889.890.891.892.893.894.895.896.897.898.899.900.901.902.903.904.905.906.907.908.909.910.911.912.913.914.915.916.917.918.919.920.921.922.923.924.925.926.927.928.929.930.931.932.933.934.935.936.937.938.939.940.941.942.943.944.945.946.947.948.949.950.951.952.953.954.955.956.957.958.959.960.961.962.963.964.965.966.967.968.969.970.971.972.973.974.975.976.977.978.979.980.981.982.983.984.985.986.987.988.989.990.991.992.993.994.995.996.997.998.999.1000.1001.1002.1003.1004.1005.1006.1007.1008.1009.1010.1011.1012.1013.1014.1015.1016.1017.1018.1019.1020.1021.1022.1023.1024.1025.1026.1027.1028.1029.1030.1031.1032.1033.1034.1035.1036.1037.1038.1039.1040.1041.1042.1043.1044.1045.1046.1047.1048.1049.1050.1051.1052.1053.1054.1055.1056.1057.1058.1059.1060.1061.1062.1063.1064.1065.1066.1067.1068.1069.1070.1071.1072.1073.1074.1075.1076.1077.1078.1079.1080.1081.1082.1083.1084.1085.1086.1087.1088.1089.1090.1091.1092.1093.1094.1095.1096.1097.1098.1099.1100.1101.1102.1103.1104.1105.1106.1107.1108.1109.1110.1111.1112.1113.1114.1115.1116.1117.1118.1119.1120.1121.1122.1123.1124.1125.1126.1127.1128.1129.1130.1131.1132.1133.1134.1135.1136.1137.1138.1139.1140.1141.1142.1143.1144.1145.1146.1147.1148.1149.1150.1151.1152.1153.1154.1155.1156.1157.1158.1159.1160.1161.1162.1163.1164.1165.1166.1167.1168.1169.1170.1171.1172.1173.1174.1175.1176.1177.1178.1179.1180.1181.1182.1183.1184.1185.1186.1187.1188.1189.1190.1191.1192.1193.1194.1195.1196.1197.1198.1199.1200.1201.1202.1203.1204.1205.1206.1207.1208.1209.1210.1211.1212.1213.1214.1215.1216.1217.1218.1219.1220.1221.1222.1223.1224.1225.1226.12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27.2228.2229.2230.2231.2232.2233.2234.2235.2236.2237.2238.2239.2240.2241.2242.2243.2244.2245.2246.2247.2248.2249.2250.2251.2252.2253.2254.2255.2256.2257.2258.2259.2260.2261.2262.2263.2264.2265.2266.2267.2268.2269.2270.2271.2272.2273.2274.2275.2276.2277.2278.2279.2280.2281.2282.2283.2284.2285.2286.2287.2288.2289.2290.2291.2292.2293.2294.2295.2296.2297.2298.2299.2300.2301.2302.2303.2304.2305.2306.2307.2308.2309.2310.2311.2312.2313.2314.2315.2316.2317.2318.2319.2320.2321.2322.2323.2324.2325.2326.2327.2328.2329.2330.2331.2332.2333.2334.2335.2336.2337.2338.2339.2340.2341.2342.2343.2344.2345.2346.2347.2348.2349.2350.2351.2352.2353.2354.2355.2356.2357.2358.2359.2360.2361.2362.2363.2364.2365.2366.2367.2368.2369.2370.2371.2372.2373.2374.2375.2376.2377.2378.2379.2380.2381.2382.2383.2384.2385.2386.2387.2388.2389.2390.2391.2392.2393.2394.2395.2396.2397.2398.2399.2400.2401.2402.2403.2404.2405.2406.2407.2408.2409.2410.2411.2412.2413.2414.2415.2416.2417.2418.2419.2420.2421.2422.2423.2424.2425.2426.2427.2428.2429.2430.2431.2432.2433.2434.2435.2436.2437.2438.2439.2440.2441.2442.2443.2444.2445.2446.2447.2448.2449.2450.2451.2452.2453.2454.2455.2456.2457.2458.2459.2460.2461.2462.2463.2464.2465.2466.2467.2468.2469.2470.2471.2472.2473.2474.2475.2476.2477.2478.2479.2480.2481.2482.2483.2484.2485.2486.2487.2488.2489.2490.2491.2492.2493.2494.2495.2496.2497.2498.2499.2500.2501.2502.2503.2504.2505.2506.2507.2508.2509.2510.2511.2512.2513.2514.2515.2516.2517.2518.2519.2520.2521.2522.2523.2524.2525.2526.2527.2528.2529.2530.2531.2532.2533.2534.2535.2536.2537.2538.2539.2540.2541.2542.2543.2544.2545.2546.2547.2548.2549.2550.2551.2552.2553.2554.2555.2556.2557.2558.2559.2560.2561.2562.2563.2564.2565.2566.2567.2568.2569.2570.2571.2572.2573.2574.2575.2576.2577.2578.2579.2580.2581.2582.2583.2584.2585.2586.2587.2588.2589.2590.2591.2592.2593.2594.2595.2596.2597.2598.2599.2600.2601.2602.2603.2604.2605.2606.2607.2608.2609.2610.2611.2612.2613.2614.2615.2616.2617.2618.2619



## TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

## BBC1

- 6.00 **Cee-fax AM.**  
6.35 **Leon Errol** in *Dummy Owner* (b/w). 6.55 **Weather.**  
7.00 **Breakfast** with **Frank Bough** in London and **Jeremy Paxman** and **James Cox** at the Conservative Party Conference in Blackpool. Includes national and international news at 7.00, 7.30, 8.00 and 8.30 regional news and travel reports at 7.15, 7.45 and 8.15 and weather at 7.25, 7.55 and 8.05.  
8.40 **Open Air.** **Pattie Cookwell** and **Mike Smith** receive viewers' comments on yesterday's television output. 8.55 **Regional news and weather.**  
9.00 **News** and **weather** 9.05 **Neighbours** (r).  
9.25 **Conservative Party Conference 1987.** The opening session. Includes news and weather at 9.00.  
10.25 **Children's BBC.** **Andy Crane** with programme news and birthday greetings followed by **Play School** presented by **Carol Cheel** and **Nigel Maskin**.  
10.55 **Five to Seven.** **John Jarvis** with a thought for the day 11.00 **News** and **weather** 11.05 **Conservative Party Conference.** The debate on rate reform and the address by the party chairman, **Norman Tebbit**. Includes news and weather at 11.00.  
12.30 **Open Air.** **Pattie Cookwell** and **Bob Wellings** introduce programme makers to their critics. 12.55 **Regional news and weather.**  
1.00 **One O'Clock News** with **Michael Buerk.** **Weather.** 1.30 **Neighbours.** **Daphne** wants to postpone her wedding.  
1.50 **Fine Line** (1986) starring **Michael Caine**, **Claude Rains** and **Maureen O'Hara.** Thriller about a smuggler who is hired to rescue an American industrialist being held prisoner in an Iron Curtain country. Directed by **Ray Milland.** 3.20 **Favourite Things.** **Jeffrey Archer** talks to **Richard Baker** about the things that give him the most pleasure (r).  
3.50 **Henry's Cat** (r). 4.10 **Sebastian, the Incredible Drawing Dog** (r). 4.15 **Beat the Teacher.** Quiz game presented by **Brund Brooks.** 4.30 **East Enders.** Episode four of the six-part comedy serial.  
8.00 **Newsround** 8.10 **Grange Hill.** Episode three (r). (Cee-fax)  
8.35 **The Horse of the Year Show** from **Wembley Arena.** Highlights of last night's gala opening and the preliminary rounds of the **Police Horse of the Year.**  
6.00 **Six O'Clock News** with **Nicholas Witchell** and **Philip Heyton.** **Weather.**  
6.35 **London Post.**  
7.00 **No Place Like Home.** A quiet Sunday goes by the board when the Crabtree discover that their house has been designated a First Aid station in a charity marathon. (Cee-fax)  
7.30 **EastEnders.** **Arthur** is worried that **Lou** is taking on too much. (Cee-fax)  
8.00 **East of the Summer Wine.** **Comp** is volunteered to test a prototype car ejector seat designed by the fiddle-brained **Seymour** (r). (Cee-fax)  
8.30 **You Must Be the Husband.** Comedy series starring **Tim Brooke-Taylor** and **Dian Keen.** (Cee-fax)  
9.00 **News O'Clock News** with **Maryn Lewis** and **Debbie Throver.** **Regional news and weather.**  
9.30 **Trackers.** Episode five of the eight-part series about a firm of cowboy road trailers. (Cee-fax)  
10.20 **The Horse of the Year Show.** Introduced by **David Vine.** The **Brook Street Footminder** Championship and the **Modern Alarms Cup.**  
11.30 **Late Night in Concert.** **Martini.** Highlights of the rock group's final concert of last year's tour, recorded at the **Hammersmith Odeon.**  
12.00 **Weather.**

## BBC2

- 9.00 **Cee-fax.**  
9.50 **Daytime on Two:** capturing nature on canvas 10.15 **Part three of Dark Towers** 10.30 **Observation** 11.00 **Harvest festivals** 11.15 **Wormholes** 11.35 **Maths investigations** 12.00 **Trigonometry** 12.20 **Micro** 1.20 **For the very young** 1.35 **Alternative technology** 2.00 **News** and **weather** 2.02 **For four- and five-year olds.**  
2.15 **Conservative Party Conference.** The debates on employment, defence and inner cities. The commentators in Blackpool are **Sir Robin Day**, **David Dimbleby** and **Vivian White.** Includes news and weather at 3.00 and 3.50.  
5.30 **Film** 87 presented by **Barry Norman** (r).  
6.00 **No Limits.** Rock music programme.  
7.00 **Open to Question.** **Junior** health minister, **Edwina Currie**, faces a studio inquisition from an audience of teenagers from all parts of the country. Presented by **John Nicolson.**  
7.30 **Schools From Introduced** by **Nigel Kennedy.** The soloists are **Robert Mox** (cello) and **James Kirby** (piano).  
8.00 **Play of the Week.** **Kath Floyd** samples **Britany fars.**  
8.30 **Brass Tacks: Off the Leash.** **Helen Boden** joins the **RSPCA** and the dog-catchers of **Bradford** as they round up abandoned puppies and dogs.  
9.00 **The Ronnie Corbett Show.** The guests include **Barbara Dickson** and **Philip Madoc.**  
9.30 **Australia.** Part four features self-made millionaire and pilot **Dick Smith** as he travels 1,000 miles to the **Blairville** races. (Cee-fax)  
10.25 **Sing Country** introduced by **David Allen.** With **Emmylou Harris** and **her Hot Band.**  
10.25 **Newsnight.** The latest national and international news including extended coverage of one of the leading stories of the day and reports from the first day of the Conservative Party Conference in Blackpool. Presented by **Peter Snow**, **Donald MacCormick** and **Adam Raphael.**  
11.45 **Weather.**

## ITV/LONDON

- 6.00 **TV-am** introduced by **Kay Burley** and **Richard Keys.**  
7.00 **Good Morning Britain** presented by **Kay Burley** and **Mike Morris.** News at 7.00, 7.30, 8.00, 8.30 and 9.00.  
9.25 **Thames news headlines.**  
9.30 **Chain Letters.** Word game presented by **Jeremy Beadle**.  
10.00 **Santa Barbara.** American soap 10.30 **News headlines** 10.30 **The Times.** **The Place.** **Mike Scott** chairs a topical discussion.  
11.10 **Rainbow.** Learning with puppets and guest, **Sue Devaney** (r). 11.25 **Thames news headlines** 11.30 **About Britain.** **David Beal** continues his journey to Edinburgh in the footsteps of **Robert Burns** 12.00 **Jimmy's.** Another visit to **St James's University Hospital, Leeds.**  
12.30 **News** with **Julia Somerville** 12.50 **10.40 Rally - Age of Spies** (r). (Oracle)  
2.00 **Password.** Word association game presented by **Gordon Burns.** 2.30 **Centre Break.** In the first of a new series **John Robinson** meets fashion designer **Betty Jackson.**  
3.00 **Recollections.** **Mary Parkinson** listens to the memories of **Kitby** (Cee-fax). 3.30 **Britain's first woman to win a Wimbledon title.** 3.35 **Thames news headlines** 3.30 **The Young Doctors.**  
4.00 **Reelshow.** A repeat of the programme shown at 11.10. 4.15 **The Adventures of Tintin** 4.25 **Andrew O'Connor's joke Machine** 4.35 **Ballets in Bagda.** **David Bellamy's** conservation series 4.50 **The Fantastic Adventures of Mr. Roast.** The first of a new series.  
5.15 **Reelshow.**  
5.45 **News** with **Alastair Stewart** 6.00 **Thames news.**  
6.30 **The Royal Variety Programme** presented by **David Jensen** and **Kevin Sharkey.**  
Among those appearing are **Stewart and Paving in a Box** and **Gary Numan.**  
7.00 **Emmerdale Farm.** **Matt Skilbeck** is drawn into **Metcalf's** mysterious past.  
7.30 **Reporting London.** **Lindsay Charteris** visits a North London housing estate that is becoming a refuge for Britain's Vietnamese refugees; and **Lisa Davidson** investigates the row between the government and the rest of the Common Market over the inadequate regulations governing the labelling of food.  
8.00 **Film: Raiders of the Lost Ark** (1981) starring **Harrison Ford** as a true-wheeler archeologist who discovers that **Nazi treasure hunters** have got wind of a lost Egyptian city containing the **Well of Souls.** He sets out to thwart their excavations. Directed by **Steven Spielberg.**  
10.00 **News** with **Alastair Burnet** and **Carol Barnes.** **Weather** followed by **Thames news headlines.**  
10.30 **First Tuesday: The Granny Business.** (see Choice)  
11.45 **Ice Skating.** Highlights of the opening day of the **St Ivel** international.  
12.40 **The Railway Mafiosi** (1976) starring **Rudolf Brand.** Drama, set in 1940s Berlin, about a rapist-turned-murderer who is sent to the **concentration camp**. Directed by **Fritz Schepke-Rohr.** In German with English subtitles.  
2.00 **Film: How Footballer Ian Rush** is recruited by the Italian club, **Juventus.**  
2.30 **News headlines** followed by **Three's Company.** Comedy.  
3.00 **Film: The Killing.** **George Segal** as a policeman hunting the killer of a young schoolteacher. Directed by **Bill Hays.**  
5.00 **ITN World News** 5.30 **CNN Headline News.** Ends at 6.00.

## CHANNEL 4

- 9.30 **Schools.**  
12.00 **Business Daily.** Business and financial news service.  
12.30 **Just 4 Fun.** For the young.  
1.00 **It's a Deal.** Part three of the **Open College's** course on selling. (Oracle)  
1.30 **Make It Count.** Programme three and **Fred Harris** tackles subtraction and **fractions.** (Oracle)  
2.00 **Film: One in a Million** (1987). b/w starring **Sonia Henie** and **Adolphe Menjou.** A musical comedy about an Olympic stalling hopeful who becomes a show business star. Directed by **Sidney Lanfield.**  
3.45 **Valued Opinion.** Collecting manuscripts.  
4.00 **A Full Life.** Classical guitarist **Julian Bream** talks to **Jill Cochrane** about his life and career. (Oracle)  
4.30 **Countdown.** Today's challenge is retired teacher **Mildred Peck** from **Great Yarmouth.**  
5.00 **Newsnight.**  
5.30 **News in Focus.** The life cycle of the grasshopper (r). (Oracle)  
6.00 **Coverage.** Reports from the opening day of the Conservative Party Conference in Blackpool. The secret life of the politician (r).  
7.00 **News** with **Nicholas Owen** and **Sam Carpenter.**  
7.50 **Comment** followed by **Weather.**  
8.00 **Brookside.** **Paul and Annabelle** bid farewell to **London.** (Oracle)  
8.30 **What It's Worth.** **John Stoneborough** investigates the man behind a self-employed job scheme that lured the workers to **Bradford** reports on the risks surrounding the use of a controversial agricultural pesticide; and **David Stanford** has the best buys in life insurance.  
9.00 **The Politics of Food.** Programme three of the four-part investigation into the causes of the world food shortages. (Oracle)  
10.00 **American Football.**  
11.15 **The Unbelievable Who Dares** (1987). Off-beat comedy series.  
11.45 **Reggie.** American version of the **Reginald Perrin** comedy.  
12.15 **First Frame: Senseless Moments.** A selection of moments caught off guard. Ends at 12.30.

## A frightening twilight

## TELEVISION CHOICE

People are living longer but not all old people can be looked after by their families. Some do not have families. The hospital wards that used to take them are closing down and the State is providing few alternatives. The result, in the last few years, has been a boom in private homes. Anybody can set one up, without medical or nursing qualifications. And there is money to be made: £500 million year goes to the homes from the Department of Health alone. **Mrs Edwina Currie**, the junior health minister, has said that the vast majority of private homes offer an excellent standard of care. The *Granny Business* (ITV, 10.30pm) suggests there are plenty that do not. Taking its cameras round Kent, where the number of people in homes has tripled in the last decade, the programme offers an grim catalogue of maltreatment to the point of brutality, insensitivity and neglect. There are graphic accounts of old people



One of the elderly residents in private care homes whose stories are told in *The Granny Business* (ITV, 10.30pm)

soaked in their own urine, of disgusting lavatories, of heat and light being turned off to cut costs. When the old people get difficult, they are tied to chairs, forced to swallow pills and, in some cases, physically assaulted. Kent social services department, which has the power to close homes by withdrawing licences, rarely does so. When a home was closed, three years ago, the owner appealed and the ap-

Peter Waymark

## Radio 1

MW (medium wave). Stereo on VHF (see below).  
6.30am **Adrian John** 7.00 **Mike Smith's Breakfast Show** 9.30 **Prober** 10.30 **News** (Frank Partridge) 12.45 **Gary Davies** 3.00 **Steve Wright** 5.30 **News** 6.45 **Bravo** 7.00 **John Peel** 7.30 **Radio 1** and 2. 4.00am **As Radio 2** 10.00am **As Radio 2**

## Radio 2

MW (medium wave). Stereo on VHF (see below).  
6.30am **Adrian John** 7.00 **Mike Smith's Breakfast Show** 9.30 **Prober** 10.30 **News** (Frank Partridge) 12.45 **Gary Davies** 3.00 **Steve Wright** 5.30 **News** 6.45 **Bravo** 7.00 **John Peel** 7.30 **Radio 1** and 2. 4.00am **As Radio 2** 10.00am **As Radio 2**

## World Service

All times GMT. Add an hour for BST.  
6.00am **News** 6.30 **London** 7.00 **News** 7.30 **24 Hours** 8.00 **News** 8.30 **World** 9.00 **News** 9.30 **World** 10.00 **News** 10.30 **World** 11.00 **News** 11.30 **World** 12.00 **News** 12.30 **World** 1.00 **News** 1.30 **World** 2.00 **News** 2.30 **World** 3.00 **News** 3.30 **World** 4.00 **News** 4.30 **World** 5.00 **News** 5.30 **World** 6.00 **News** 6.30 **World** 7.00 **News** 7.30 **World** 8.00 **News** 8.30 **World** 9.00 **News** 9.30 **World** 10.00 **News** 10.30 **World** 11.00 **News** 11.30 **World** 12.00 **News** 12.30 **World** 1.00 **News** 1.30 **World** 2.00 **News** 2.30 **World** 3.00 **News** 3.30 **World** 4.00 **News** 4.30 **World** 5.00 **News** 5.30 **World** 6.00 **News** 6.30 **World** 7.00 **News** 7.30 **World** 8.00 **News** 8.30 **World** 9.00 **News** 9.30 **World** 10.00 **News** 10.30 **World** 11.00 **News** 11.30 **World** 12.00 **News** 12.30 **World** 1.00 **News** 1.30 **World** 2.00 **News** 2.30 **World** 3.00 **News** 3.30 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## Night of terror in a Punjab village

From Michael Hamlyn  
Masanian village  
Gurdaspur district  
Punjab

Eight funeral pyres in two neat rows of four blaze fiercely, pointing to the setting sun. In one Jaswinder Singh Sahi, a Sikh, lies. The rest are Hindus. Two brothers, Ratan Lal and Banarsi Das, share one fire, united in a last embrace.

All nine died last Wednesday night when Sikh gunmen came to the village, split into two squads of three, and began killing. Just as darkness had fallen, one band started shooting shopkeepers while they were closing up for the night.

At the other end of the village a Harijan family, the poorest of the poor and the outcasts of Hindu society, were gathering fodder for their animals. Karate Lal, with his back to the heat from the array of fires, remembered that three young men had run up to them, arguing among themselves.

"We should see whether they are Sikhs or not," said one, for Karate Lal and the others wore rough turbans, and had short scruffy beards. "Don't!" urged another. "Let's go!" "No," said the first, and then screaming at the poor Hindus cried: "Run! Go on, run!"

Karate Lal and the rest ran back to what they imagined would be the security of their own domestic enclosure. But the gunmen followed. When it was clear that they were not Sikhs, they let fly with bullets, killing Karate Lal's 15-year-old son Janak Raj, and his brother, Rukha Ram.

Mr Jaswinder Singh had returned from the Middle East a little while ago, and there he had cut his hair and beard. Back in the village he was growing both again, but after he left an engagement party for his cousin he went, turbanless, to milk his cow.

"What is your name?" demanded the young killers. "What do you want with my name?" said the unsuspecting Jaswinder. They shot him.

"We don't know why they picked our village," said Mr Balwant Singh, the sarpanch, or head of the village council. "Perhaps because relations between the two communities have always been good here."

"We had a peace meeting here last week," said the sarpanch, a lawyer from Batala, "perhaps that's what attracted the killers."

"In any case, it has made no difference to relations between the two groups here. Look, we are all here at the funeral."

On the same day as the funerals, in a dark chamber in the corner of the glittering marble walkway around the Golden Temple of Amritsar, the Sikhs' holiest shrine, I spoke with a group of "Khalistanis" fanatic Sikh extremists who are demanding the establishment of an independent Sikh state.

They insisted that the time for talking was past. "We have fought with words for 40 years," said one. "Now only bullets will do."

## Party conference setting: 1987 style



Police using a metal detector under the speaker's rostrum at the Winter Gardens, Blackpool, where the Conservative conference opens today (Photograph: Tim Bishop).

## Tebbit calls for a new Tory 'crusade'

Continued from page 1

Young because of the importance of pushing through far-reaching reforms to the party's structure.

Others would prefer a managerial person who can devote his full energies to the job and have close contacts with the party at all levels.

Two names being actively canvassed in that context last night were Mr Peter Morrison, Minister of State for Energy, and deputy chairman of the party, and Mr Peter Brooke, the Paymaster General.

The conference begins to-

day under the slogan "Action for the Third Term". In his address to the agents, Mr Tebbit sought to deflect criticism at the Conservatives' election campaign by pointing out that while it was not won in the last four weeks, it could have been lost in that time.

He said last year's conference had been the turning point in the party's fortunes. It had set out to create the image of a party and a government that knew where they were going.

But his call for a grassroots campaign reflected his belief

that the party organization had to do more to sell the Government's radical policies.

He called for a membership drive and warned against underestimating the Labour Party.

"There is a danger of forgetting that a party which has suffered three election defeats in a row can still come back and win and we have to make sure they don't."

Mr Leon Brittan, the former Tory minister, last night added his voice to concern

about a reforming Labour Party.

"If Labour does change direction, this will represent for the Conservative Party at one and the same time a triumph, a danger and a challenge", he said.

Mr Brittan, speaking in Bolton, said it would be a triumph if Labour aped the Conservatives, a danger because the Tories would no longer be able to win just because their opponents' policies were anathema to their traditional supporters.

## MP in Telecom case has jail term quashed

Continued from page 1

had been prosecuted for making four applications with two variations of his own name and address when he had applied for Jaguar shares just before the BT issue.

Later, he had applied for only one allocation of British Gas and TSB shares when "clear and stringent" warnings had been given of the dangers of making multiple applications. In the BT prospectus it

had merely specified that applicants should apply only once.

Mr Dale Campbell-Savours, Labour MP for Workington, who led a campaign at Westminster for Mr Best's prosecution, said Lord Lane's decision to release the former Conservative MP will mean one law for Conservative MPs and another law for the ordinary citizen.

Mr Richard Caborn, a Lab-

our trade and industry spokesman, described the decision as "appalling". The argument that the prospectus had not carried a strict warning against multiple share purchases was "very weak" as it was always argued the ignorance is no excuse.

"It seems to me that there is one law for Conservative MPs and another law for the ordinary citizen."

Last week at the Labour Party's annual conference in Brighton, news of Mr Best's prison sentence was greeted by cheers.

However Mr Anthony Beaumont-Dark, Conservative MP for Selly Oak, said: "This has converted vengeance into justice. I think that is right."

Law Report, page 41



Screening Mrs Thatcher (Photograph: Graham Wood).

## Fight on charity fraud hardens

By Sheila Gann  
Political Staff

Tougher controls on charities are being drawn up by the Government to counter fears of widespread fraud and abuse.

The Charity Commission is expected to be given the power to police the 157,000 registered charities, which handle more than £12.6 billion a year, and to deter those breaking the rules.

Discharged bankrupts and those with a criminal record look certain to be prevented from becoming charity trustees. The Official Custodian, who advises charities about investments, could be wound up.

Money to run the new system of controls is not likely to come from the public purse. Instead it would be raised by requiring all charities to pay for registering and for advice.

The Home Office will announce the reform when giving its response later this year to Sir Philip Woodfield's official scrutiny. The *Supervision of Charities*, which warned that the burgeoning charity business is "an increasingly promising field for sharp practice".

Whitehall sources confirmed yesterday that there was now no argument against strengthening the controls, only about the mechanics of enforcing them.

One of the main weaknesses in the present system, disclosed in a series of reports, is the lack of up-to-date information on the various bodies. For instance the National Audit Office found that less than two-thirds of charities had their accounts audited professionally.

The Government is expected to agree to Sir Philip's recommendation that all charities with an income of more than £1,000 a year should be compelled to put in accounts so that the Commission can monitor their work. The computerization of charities' records is also likely to be ordered.

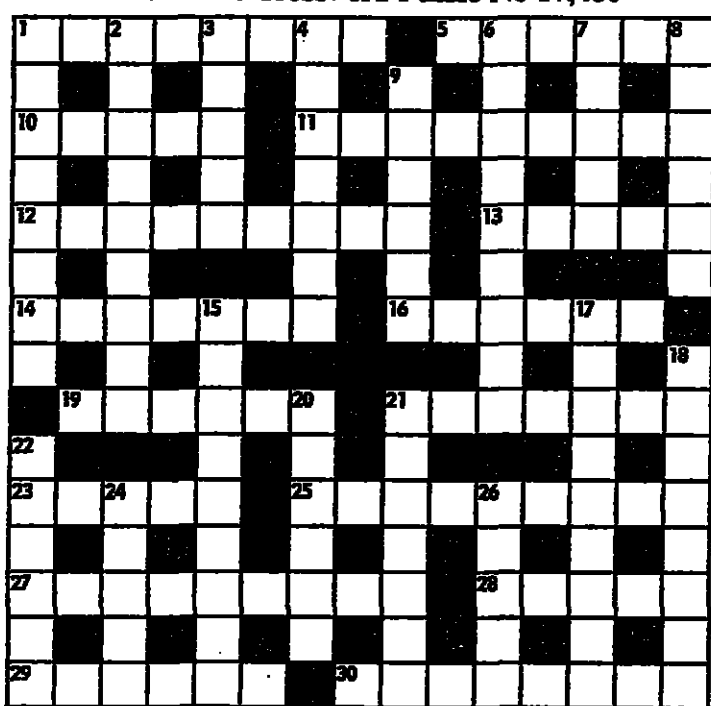
Charity law has remained virtually unchanged for 27 years, yet donations have risen in real terms by 32 per cent in the past five years.

Although lack of information has hindered the Metropolitan Police's charity fraud unit from tracking down abuse, 26 Inland Revenue inquiries last year yielded more than £4 million in unpaid tax.

In his report, published in June, Sir Gordon Downey, the Comptroller and Auditor General, warned: "There is disturbing evidence of a growth in the extent of criminal charity-related fraud and abuse. At the same time there are particular difficulties in successful prosecution."

However the Government is keen on seeing the charity sector expand and introduced tax incentives this year for employees wishing to donate regularly through the "give-as-you-earn" scheme.

### The Times Crossword Puzzle No 17,480



- ACROSS**
- 1 Loud as, for example, awful Italian madrigalist (8).
  - 5 Exaggerated cry of anguish, being fat (6).
  - 10 Some say entitled to a bouquet (5).
  - 11 Sort of joint idea (9).
  - 12 Responsibility for mistake (9).
  - 13 Many wander in the crowd (5).
  - 14 Bound to be fearful about the French returning (7).
  - 16 Started to write in the dictionary (6).
  - 19 My little bits (6).
  - 21 In the bag, a new medicinal plant (7).
  - 23 Eunuch sporting headgear? (5).
  - 25 Derivative collapse after a run on the bank (9).
  - 27 Prime Minister once protected his boy in the Navy staff (9).
  - 28 Small drink leading to a tragic situation perhaps (5).
  - 29 Nothing close to Andersen's place (6).
  - 30 Racine's *Ethier* initially printed in binding of waxed cloth (8).
- DOWN**
- 1 Toss a coin: God is an enigmatic figure (8).
  - 2 Duck into the earth mover (9).
  - 3 Hanging scene for a death in *Hamlet* (5).
  - 4 Understand after alcohol, say, one may be on the floor (7).
  - 6 Correction: at the outside, two groups of people surround hundreds (9).
  - 7 See someone stupid caught in a snare (5).
  - 8 Weight of confusion (6).
  - 9 Here one may eat up leavings, if one may be on the floor (7).
  - 15 Vital time to banish extremes from the House (9).
  - 17 Raise challenge, in other words, about a punishment to abolish (9).
  - 18 Given role to suit sort of squint (6-4).
  - 20 Maroon thread (6).
  - 21 Reduce monetary rate for leave unfinished due to change-round (7).
  - 22 Roman general said to frolic with a heifer (6).
  - 24 Sulphur in sterilised pouch (5).
  - 26 Roller-coaster, perhaps, using force of gravity from top of hill (5).

Coacise crossword, page 12

### WEATHER

Troughs of low pressure over eastern and central areas will move east with a cooler westerly airstream spreading over the country. Eastern and central parts will start rather cloudy and showery. Clearer, fresher conditions already into Northern Ireland, Wales and western Scotland and England will spread to all other areas as the day goes on with most places seeing some sunshine. Showers will develop, however; some may be heavy and prolonged with the odd rumble of thunder here and there. Outlook for tomorrow and Thursday: Showers soon dying out but rain spreading across all areas tomorrow followed by a return to the brighter, showery weather later. Windy in places.

#### ABROAD

MIDWINTER: c. cloud; d. drizzle; f. fair; fog; r. rain; s. sun; sn. snow; t. thunder.

Location	Temp	Wind	Cloud
Algeria	16-22	16-22	16-22
Amman	16-22	16-22	16-22
Baghdad	16-22	16-22	16-22
Bombay	16-22	16-22	16-22
Buenos Aires	16-22	16-22	16-22
Calcutta	16-22	16-22	16-22
Cairo	16-22	16-22	16-22
Colon	16-22	16-22	16-22
Hong Kong	16-22	16-22	16-22
London	16-22	16-22	16-22
Madras	16-22	16-22	16-22
Manila	16-22	16-22	16-22
Meerut	16-22	16-22	16-22
Mumbai	16-22	16-22	16-22
Nairobi	16-22	16-22	16-22
Rangoon	16-22	16-22	16-22
Shanghai	16-22	16-22	16-22
Singapore	16-22	16-22	16-22
Tokyo	16-22	16-22	16-22
Yokohama	16-22	16-22	16-22

#### AROUND BRITAIN

Location	Temp	Wind	Cloud
London	16-22	16-22	16-22
Edinburgh	16-22	16-22	16-22
Belfast	16-22	16-22	16-22
Cardiff	16-22	16-22	16-22
Exeter	16-22	16-22	16-22
Gloucester	16-22	16-22	16-22
Leeds	16-22	16-22	16-22
Liverpool	16-22	16-22	16-22
Manchester	16-22	16-22	16-22
Newcastle	16-22	16-22	16-22
Nottingham	16-22	16-22	16-22
Sheffield	16-22	16-22	16-22
Sunderland	16-22	16-22	16-22
Wolverhampton	16-22	16-22	16-22

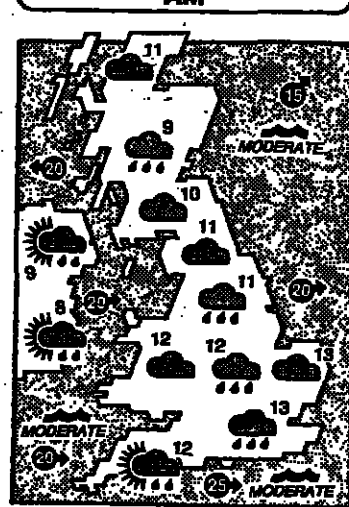
#### HIGH TIDES

Location	Temp	Wind	Cloud
London	16-22	16-22	16-22
Edinburgh	16-22	16-22	16-22
Belfast	16-22	16-22	16-22
Cardiff	16-22	16-22	16-22
Exeter	16-22	16-22	16-22
Gloucester	16-22	16-22	16-22
Leeds	16-22	16-22	16-22
Liverpool	16-22	16-22	16-22
Manchester	16-22	16-22	16-22
Newcastle	16-22	16-22	16-22
Nottingham	16-22	16-22	16-22
Sheffield	16-22	16-22	16-22
Sunderland	16-22	16-22	16-22
Wolverhampton	16-22	16-22	16-22

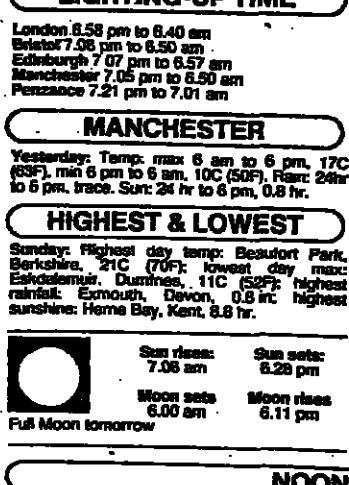
#### THE POUND

Location	Temp	Wind	Cloud
London	16-22	16-22	16-22
Edinburgh	16-22	16-22	16-22
Belfast	16-22	16-22	16-22
Cardiff	16-22	16-22	16-22
Exeter	16-22	16-22	16-22
Gloucester	16-22	16-22	16-22
Leeds	16-22	16-22	16-22
Liverpool	16-22	16-22	16-22
Manchester	16-22	16-22	16-22
Newcastle	16-22	16-22	16-22
Nottingham	16-22	16-22	16-22
Sheffield	16-22	16-22	16-22
Sunderland	16-22	16-22	16-22
Wolverhampton	16-22	16-22	16-22

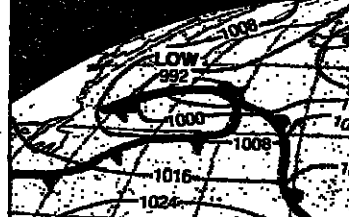
### AM



### PM



### MANCHESTER



### YESTERDAY

Temperatures at midday yesterday: c. cloud; f. fair; r. rain; s. sun.

Bestest c 14 57 Gormsey c 15 54

Birmingham c 16 51 Inverness c 15 54

Blackpool c 15 59 Jersey c 16 51

Bristol c 19 60 London c 19 68

Cardiff c 17 63 Winchester c 15 59

Edinburgh c 13 55 Newcastle c 14 57

Glasgow c 14 57 Plymouth c 14 57

Information supplied by London Weather Centre



Executive Editor  
Kenneth Fleet

STOCK MARKET

FT 30 Share  
1873.7 (+1.4)  
FT-SE 100  
2385.8 (+3.6)

Bargains  
44261 (37884)

USM (Datastream)  
224.43 (+0.1)

THE POUND

US dollar  
1.6230 (+0.0015)

W German mark  
2.9896 (+0.0036)

Trade-weighted  
73.0 (+0.1)

Pressure on  
Opec for  
price hike

Three leading members of the Organization of Petroleum Exporting Countries - Nigeria, Venezuela and Indonesia - are to meet in Saudi Arabia on Monday to discuss how the oil producers' cartel can force the oil price up this winter.

The meeting will be welcomed by Britain, which has seen tax revenues from the North Sea rise in the past week as well as increased support for the sale of BP shares. Profit forecasts for BP were established on the basis of an \$18 oil price. Last night North Sea Brent traded at \$18.95.

Bilton ahead

Percy Bilton, the industrial property and construction group, increased its pretax profits in the half year to end-June from £5.4 million to £6.3 million. An interim dividend of 4.9p (4.2p) was declared. Last year's interim figures were boosted by profits from mortgage redemption of £1.4 million which has not recurred this year.

Tempus, page 24

Halstead up

James Halstead Group raised pretax profits from £3.93 million to £4.97 million in the year ended June, and is lifting the final dividend from 3p to 4p a share, making 6.5p (5p). Group turnover was £41.9 million (£37.7 million).

Tempus, page 24

SUMMARY

STOCK MARKETS

New York	Dow Jones	2827.94 (-13.05)
Tokyo	Nikkei Average	28018.33 (+11.74)
Hong Kong		
Hang Seng		3044.24 (+12.20)
Amerasia		314.4 (+1.1)
Sydney	AO	2253.4 (+12.1)
Frankfurt	Commerzbank	2018.8 (+8.4)
Paris	General	5138.7 (+10.2)
Paris	CAC	4107.7 (+0.7)
Zurich	SIX	194
London		
FT-A All-Share		1222.12 (+0.80)
FT-30		1337.96 (+1.08)
FT-Gold Mines		439.6 (+1.4)
FT-Fixed Interest		91.76 (+0.50)
FT-Govt Secs		85.86 (+0.21)
Recent issues	Page 26	
Closing prices	Page 29	

MAIN PRICE CHANGES

RISES	
Blue Circle	505p (+10p)
Tate & Lyle	338p (+10p)
Boots	310p (+4p)
Bulfinch	40p (+5p)
Bulfinch	535p (+15p)
H Barrett	141p (+5p)
Rank Org	732p (+13p)
Barclays	535p (+15p)
Baltic	535p (+15p)
Rockwood	145p (+10p)
RMC	525p (+10p)
Aberdeen Const	340p (+5p)
Ben Bailey	80p (+5p)
Chas Church	171p (+10p)
Heaven Stuart	145p (+5p)
J Halstead	325p (+5p)
Porter	500p (+35p)
Matthew Brown	78p (+5p)
Scott & Newcastle	255p (+30p)
Midsummer Leisure	540p (+10p)
LWT Holdings	1,073p (+35p)
S & W Berisford	434p (+3p)
AB Foods	377p (+5p)
Rich Lovell	363p (+15p)
ASDA-MFI	208p (+11p)
J England	198p (+8p)
United News	672p (+20p)
Seaton Clark	118p (+17p)
J Washington	340p (+5p)
Fortnum Mason	240p (+21p)
Empire Stores	235p (+25p)
Freemantle	242p (+12p)
West White	431p (+12p)
FALLS	
Isstock	233p (-12p)
Prices are as at 4pm	

INTEREST RATES

London Bank Base: 10%  
3-month interest: 10%-10.5%  
3-month eligible bills: 9.75%-10%  
buying rate  
US: Prime Rate 8.5%  
Federal Funds 7.1/4%  
3-month Treasury Bills 6.67-6.65%  
30-year bonds 8 1/2-8 3/4

CURRENCIES

London	New York
£: \$1.6230	£: DM1.8450
£: DM2.9896	£: SwFr1.5355
£: SwFr2.4805	£: FF6.1360
£: FF6.9539	£: Yen148.82
£: Yen233.28	£: Index102.2
£: Index73.0	£: Index102.2
ECU 20.694282	SDR 16.787151

GOLD

London Fixing:  
AM \$455.15 pm-\$458.50  
close \$455.75-458.25 (£280.75-281.50)  
New York  
Comex \$458.50-457.00

NORTH SEA OIL

Brent (Nov.) pm \$18.95bbl (\$18.72)  
\* Denotes latest trading price

# Calor rejects Burmah offer

## Market speculators caught on the hop

By Carol Fergusson

Burmah Oil caught market speculators on the back foot yesterday by making a conditional offer for Calor Group and withdrawing it in the space of a few hours. Calor's share price, having opened yesterday morning at 573p, fell 50p to close at 523p.

Burmah and SHV - the Dutch private holding company which is Calor's biggest shareholder - jointly offered 575p per share, valuing the company at £820 million. Shareholders would have received a mixture of cash and Burmah shares in equal proportions.

But the offer was conditional on the Calor board recommending it to its shareholders, and Calor's board said yesterday that the proposed terms did not reflect either the current position or future prospects of the company.

Mr David Mitchell, Calor's chief executive, said last night: "We didn't think it was enough."

The offer followed several days of frenetic activity in the shares, which took Calor's

price up from 500p at the close on Wednesday to 573p on Friday night. Most of the last 23p of the rise came in after-hours trading.

Burmah's attempt to cool the market by putting out a holding statement on Thursday, saying it was considering making a bid for Calor, failed to dampen speculative trading in Calor's shares.

Commenting on the movements in Calor's share price, a spokesman for the City's Takeover Panel said some sort of warning announcement is needed when prices start to move - otherwise there are gyrations in the share price and the possibility of insider trading.

"If speculators misread such an announcement and start betting on a bid being made, then it is their fault if there is no bid," he said. "But it must be better that they are warned of such a possibility than that everyone is left in the dark."

Mr Paul van Vliessen, chairman of SHV, which owns 29.9 per cent of Calor, said last night that both he and

Burmah thought the price they offered was right, and he was disappointed that the Calor board disagreed. "I hope they are right, because then the company is worth more," he said.

However, he said he was unlikely to make a hostile bid. "A hostile offer is against my personal nature, it is not the style of this company," he said. "I will never say 'never', but it is something I would really have to think about very, very hard."

A Burmah spokesman said: "It is not ideal to have to make a holding announcement, but it was to stop a false market in the shares. We estimate that our offer was a very full and fair price. No doubt it would have improved earnings, even at a higher price, but only for a limited time. It is a pity for Calor's shareholders who have lost the opportunity to realize full value."

Having made a bid, neither SHV nor Burmah can now make a renewed offer for six months unless there is an intervening bid from a third party.

# Sotheby's seeks float in London and US

By John Bell, City Editor

Sotheby's, the world's largest firm of art auctioneers, is returning to the stock market through simultaneous share sales on both sides of the Atlantic.

The company lost its quotation on the London Stock Exchange four years ago when Mr Alfred Taubman, the United States entrepreneur, bought more than 90 per cent of the group's shares in an agreed deal worth £83 million.

Since then, Sotheby's has prospered mightily. Terms of the sale, which will be disclosed today, value the group at about £400 million. Mr Taubman gave an undertaking some time ago that he would retain control in the

event of future share sales. He is sticking to his word and placing roughly 29 per cent of the share capital.

Sotheby's, which held its first auction in 1744, announced yesterday that it had filed a registration with the US Securities and Exchange Commission relating to an issue of 7.2 million shares of the group's class 'A' limited voting stock.

The company has a split share capital with two classes of stock. Each has different voting rights which will be detailed in the prospectus to be issued today.

Sotheby's estimates that the initial offering price will be between \$23 and \$26. All of

the proceeds of the sale, up to the estimated maximum of \$187 million (£115.4 million), will go to current shareholders, mainly Mr Taubman and his family interests.

Of the 7.2 million stock units to be offered, roughly 4.5 million are to be sold in the US through a group of underwriters led by Salomon Brothers. A further 1.5 million will be placed in Britain by Salomon Brothers International and Lazard Brothers. Brokers to the placing will be Cazenove & Co.

The remaining 1.2 million will be offered internationally through a group of underwriters led by Salomon, Lazard and Cazenove.

# Lloyds Chemists expands

By Our City Staff

Lloyds Chemists, the fast-growing retail pharmaceutical chain, chaired by Mr Allen Lloyd, is spending £18.3 million on two acquisitions.

It is buying two other chains - FA Billington and Scotts Chemists. It is also raising £7.5 million of new capital to reduce indebtedness and increase resources for future acquisitions.

Billington, which is costing £16.8 million, operates a chain of 37 chemist shops and 76 drugstores (chemist shops which do not dispense NHS prescriptions) in the Midlands and South Wales. Scotts, which will cost £1.5 million, has nine chemist shops and one drugstore in the Birmingham area.

Lloyds will be issuing a total of 13.5 million new shares to pay for the acquisitions and to raise new money. The vendors will retain 5.1 million shares and the rest have been conditionally placed with institutions at 185p a share.

However, in a clawback arrangement, shareholders will be able to apply for these shares at the same price pro rata to their holdings up to a maximum of 1.5722 new shares for every four held.



Branching out: Allen Lloyd who has bought 123 more shops

Lloyds also unveiled its first preliminary results since coming to the market last November. Turnover for the year to June 30 jumped 47 per cent to £30.5 million and pretax profits were up 73 per cent to £1.9 million. Earnings per share increased by 74 per cent to 7.35p.

Lloyds will pay a maiden dividend of 0.85p a share. The

company said that if it had been listed for the full year, it would have paid a dividend of 1.28p.

Since flotation, the number of Lloyds outlets has grown from 105 to 177. The latest acquisitions will take the number of outlets up to 300.

Lloyds' shares closed up 5p at 210p on the news.

Tempus, page 24

## Standby generators switched on to keep markets trading

# Electronic City fights the dark

By Michael Clark and Richard Thomson

The City came through the first big challenge to its electronic dealing systems since Big Bang with flying colours yesterday as the markets continued trading normally during a power-cut which blacked out large areas of the Square Mile.

The success of dealing firms in minimizing the effects of the power failure were due largely to the use of private generators which cut in automatically as soon as there is a loss of power in the main electricity supply. Most firms had the foresight to install their own generators when they were updating their computer systems in preparation for Big Bang a year ago. Any prolonged loss of power can damage or destroy information stored in computers as well as causing a loss of valuable dealing time.

Although a few equity market-makers were forced to trade outside the Stock Exchange Automated Quotations (Seaq) screen dealing system, relying on price

quotations by telephone, share trading was not disrupted. A Stock Exchange spokeswoman said: "The power failure has not affected us. Even if there are more blackouts it would not affect the central system which is on UPS (uninterrupted power supplies). We have our own standby generators."

The Stock Exchange has its own mini-power station on the roof of the SE

had been a power-cut. Mr John Frank, a gifts salesman with Phillips & Drew said: "It was a quiet market anyway so people used it as an excuse not to deal."

The foreign exchange markets were hardly affected. "It was a desperately quiet day anyway, so all that has happened is that one or two people have shut up shop early," said one dealer. The Commodities Exchange and the Futures and Options exchange were also not disrupted by the blackout.

The power-cut, which lasted intermittently from about 1.00pm to 4.00pm, appears to have hit no single area of the City. While the Bank of England was forced to switch on its private generator, the London International Financial Futures Exchange on the other side of Threadneedle Street suffered no loss of power from the main electricity supply.

Some market makers expressed fears that clients may not have as sophisticated back-up systems and would cause some disruption to the market, but their worries were unfounded.



Kitchen cabinet: John O'Connell (left) MFI managing director, and Derek Hunt, former Asda-MFI chief, yesterday

# MFI management goes it alone

By Alison Eadie

The demerging of Asda-MFI, the supermarkets and furniture group, was confirmed yesterday in a £715 million deal touted as Europe's largest ever management buyout.

A team of 350 MFI managers, headed by former Asda-MFI chief executive Mr Derek Hunt, announced it was buying out the furniture group for £505 million. At the same time it was acquiring Hygena, the group's leading supplier of kitchen and bedroom furniture, for around £210 million. Hygena also brought an unquantified amount of cash.

Asda is investing £52 million to keep a 25 per cent stake in the new MFI. Hygena owner Mr Malcolm Healey will have just under 10 per cent.

The MFI managers are putting up £500,000, for which they will get anything from a 3 per cent to a 21 per cent stake,

depending on the market capitalization of MFI when it obtains a stock market listing in three years time. If profits soar and the full 21 per cent is realized, the investing institutions - which are taking 60 per cent of the equity - will be scaled down.

The buyout has been masterminded by Charthouse Development Capital, which is taking £50 million of the equity and underwriting £20 million of debt. The split of financing is £190 million equity capital, £485 million debt repayable over 8 1/2 years and £40 million working capital.

Chemical Bank, of the United States, is leading the debt financing. It is lending £50 million, interest-free for 2 1/2 years, for which it will receive 3 per cent of the equity. A further £155 million is being lent interest-free for one year. MFI's interest pay-

ments in its first year are expected to be £35 million.

Seven directors of MFI and Hygena are buying into the new company, with Mr Derek Hunt subscribing £80,000, the largest amount. The 350 managers are subscribing on a sliding scale, from a regional director at £1,000 to a store manager at £200. All eligible managers are taking part.

Mr Hunt is confident that he will be able to drive the new business forward, despite the

Comment..... 25

flat profits of the past two years. Although he expects the furniture market to remain dull, he believes that upgrading the style and quality of MFI's ranges, introducing new products and opening new stores will boost sales.

MFI already accounts for some 25 per cent of all British kitchen sales and 40 per cent of bedroom furniture sales.

Mr John O'Connell, MFI managing director, believes these percentages can go higher still. The company is also expanding into bathrooms, ready-made curtains, lighting and bedroom textiles.

Asda group managing director Mr John Hardman said that price had been the dominant factor in the decision to sell to MFI managers, who admitted they had had to raise their price in the face of competition.

Mr Hardman said that MFI's acquisition of Hygena was the reason for Asda's decision to take a 25 per cent stake in the new group. He declined to say which other groups were bidding for the business, but Magnet & Southems, Woolworth and Harris Queensway had all been rumoured as possible contenders.

Asda has already realized £600 million from disposals, and its sale of Allied Carpets,

## 40 deals in Quest's shares are cancelled

By Lawrence Lever

The Stock Exchange has ruled that last Friday's share dealings in Quest Group, which followed the publication of a bogus announcement about the computer products supplier, will be cancelled.

The ruling has been made by the exchange's council under a rule which empowers it to cancel bargains where there is a specific allegation of fraud or deliberate misrepresentation.

All bargains transacted between 10.20 am - when the bogus statement first appeared on the Stock Exchange's company announcements system - and 11.15 am, when Quest's shares were suspended, have been cancelled.

There were 40 bargains struck during this period on Friday. On Wednesday and Thursday of last week there were a total of 24 bargains struck.

The Stock Exchange is investigating all dealings in Quest shares as well as reviewing its own procedures for checking on the authenticity of announcements which it receives.

Some City sources said yesterday that they were astounded that the exchange should not have vetting procedures.

The Quest "announcement" - that it had won a £40 million contract - is, however, the first time that the exchange has released a bogus announcement.

The exchange also announced that Quest's shares will return from suspension at 9.00 am today.

# Retail sales continue strong growth with 1% August rise

By David Smith, Economics Correspondent

Retail sales have continued to rise strongly, revised official figures reported, and the growth of credit remained buoyant.

There was a 1 per cent rise in the volume of retail sales in August, up from a provisionally estimated 0.5 per cent increase, the Department of Trade and Industry said.

The index of sales volume, at 132.5 (1980 = 100), was a record and represented an increase of 6.9 per cent on a year earlier.

In the latest three months, sales volume was up 3.2 per cent on the previous three months, although officials said this probably overstated

the rate at which spending was increasing.

Sales were strong across the board, with records achieved in August in four out of five categories of retailers. The exception was mixed retail businesses - stores that sell food, clothing and other products - where there was a slight dip in August sales.

The average weekly value of sales in August was £1.92 billion, down slightly on the £1.95 billion figure for July.

Consumer credit continued to increase in August. There was a £215 million increase to £21.51 billion in the amount of credit outstanding, a small-

er rise than the £241 million increase recorded in July.

The August increase was the lowest since last December, although the series for monthly increases in credit outstanding appears to be highly erratic, and the August slowdown cannot be taken as evidence of an easing in the pace of credit growth.

New credit advanced to consumers by finance houses, other specialist credit grantors, building societies, retailers and on bank credit cards was £3 billion in August, up from £2.9 billion in July.

There was also a strong increase in credit advanced for the purchase of new cars

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9AM-MIDNIGHT

MAKING MONEY MAKE MONEY







# Manufacturing pay awards are still rising, says CBI

By Edward Townsend  
Industrial Correspondent

Manufacturing pay settlements are continuing to increase in spite of pleas to companies from industry and government leaders to keep wage rises firmly tied to productivity increases.

Latest figures from the Confederation of British Industry Pay Databank show that in manufacturing settlements averaged 5.7 per cent in the third quarter compared with 5.3 per cent in the second and 5 per cent in the first.

The CBI said there was a wide spread of pay deals in manufacturing with nearly two-thirds settling at or below 5.5 per cent. Nearly 30 per cent of settlements have been at or below 4.5 per cent since August 1986.

The CBI said that manufacturing productivity had been rising more than twice as fast as that of Britain's main international trading competitors, although private services had been doing less well.

The report stressed that

while British output per head had increased by 7.2 per cent during the year ending in August — compared with 3.3 per cent for the United States and 2.4 per cent for Japan — the improvement in Britain's competitive position had not been as positive largely because of exchange rate movements.

"Unit labour costs have been rising slowly and were broadly in line with other countries but movements in exchange rates and the current level of earnings increases mean that even greater productivity improvements will be necessary if the United Kingdom is to continue to hold its own in international markets. This will depend crucially both on pay and investment levels."

The pay report shows that settlements continue to vary according to the differing circumstances of individual industries and firms. In private services no settlements are reported as being at or above 6.5 per cent in transport and communication, while

half are above 6.5 per cent in insurance, banking and finance.

In the past year nearly 25 per cent of all settlements were at or below 4.5 per cent while nearly 12 per cent were above 6.5 per cent.

The link between improved performance and improved pay is a central theme of the CBI presentation to its members on pay and performance which is currently being discussed by CBI members in the regions.

The presentation, called *Perform and Prosper*, says that on the positive side is the role of pay in recruiting, retaining, rewarding and motivating. "This is particularly so in the current climate of skill shortages, the need for employee commitment and the pressures on companies to meet customers' requirements."

But the report stresses the potential hazards of failing to keep increases in labour costs in line with improvements in performance.

"The United Kingdom still lags behind the productivity levels achieved in other industrialized countries and if the unit labour cost position should deteriorate the United Kingdom's international competitiveness would be further eroded."

The Pay Databank figures show that on working time only 2 per cent of settlements in the last year have included a reduction in the basic working week. 11 per cent have increased holiday entitlements, mostly by one day.

In the private service sectors the need to recruit or retain workers is considered a very important determinant of pay levels by nearly three in 10 managers.

Profits gained slightly in importance as an upward pressure but an inability to increase prices has fallen back in importance as a downward pressure. The cost of living continues to have a net downward impact, reflecting lower increases in inflation in the past year.

## Equiticorp chief arrives for GPG

By Michael Tate

At midday yesterday Mr Grant Adams, of Equiticorp, called on the Governor of the Bank of England, his mission to inform the Governor that Capitalcorp, the Hong Kong-based offshoot of New Zealand's Equiticorp, had declared its £356 million takeover bid for Guinness Peat Group unconditional.

As he took the short stroll from Samuel Montagu's offices in the warm London sunshine, Mr Adams stressed the meeting was at his request, and represented little more than a courtesy call.

"We have a good relationship with the Bank," he said. "We have kept them in touch with events throughout, and I have no reason to think that they will not regard us as fit and proper people."

The question arises because the Guinness Peat acquisition brings with it the Guinness Mahon merchant bank, and the Bank of England likes to vet every new owner of a British bank. "The international banking scene is opening up," said Mr Adams. "Many UK banks have opened up in New Zealand, and I don't believe the authorities will stand in our way here."

Mr Adams, deputy chairman of Equiticorp, and mastermind behind the Guinness Peat victory, flew in from New Zealand on Sunday, the day after the offer was



Good relationship with Bank: Grant Adams of Equiticorp

declared unconditional. Acceptances of the 115p-a-share bid totalled only 7.9 per cent when the shutters came down on Saturday, but the New Zealanders already owned more than 50 per cent. Only the fact that their latest stock market purchases could not be ratified for another fortnight prevented their going unconditional last Tuesday.

Now they have 58.6 per cent, and since they did not want more than 61 per cent, they are sitting pretty. And they would be sitting prettier

but for Mr Robert Maxwell's presence on the share register, with a shade under 15 per cent. Will he make life difficult for the new owners? "I don't see why," says Mr Adams.

"It would be nice if those shares were in the hands of the institutions, but only because we'd like a stronger institutional representation at Guinness Peat."

He had had no contact with the printing and publishing magnate since his offer to buy Equiticorp's shareholding last

month. "Was Equiticorp tempted to sell at that point?" The question brings a forceful "no" from Mr Adams.

Equiticorp is still in its infancy. Founded in 1984 by Mr Adams, his chairman Mr Allan Hawkins (who still has some 40 per cent of the shares) and others, it has mushroomed into New Zealand's tenth largest company, controlling similar financial services and industrial investment groups in Australia and Hong Kong. In the year to March it more than trebled its profits to £38.8 million, but some have criticized its high level of borrowings. Equiticorp's gearing, however, is comparable with British banks — and Equiticorp is a bank.

Moreover, while Mr Adams is delighted to own all four of GPG's divisions — insurance, aviation, leasing, and merchant banking — and confirms plans to expand them all, it is Guinness Mahon that quickens his interest.

"Our first job is to build a higher profile for the bank."

The Guinness Peat management team, from boardroom down, will stay with the exception of Mr Alastair Morrison, the chairman, who resigned, as expected, last night. "We want Mr Michael Kerr-Dineen, the managing director, to run the business. He has a good team, although no doubt he will want to do some recruiting," said Mr Adams.

## Greenspan backs US bank law reforms

From Bailey Morris  
Washington

Mr Alan Greenspan, the Federal Reserve Board chairman, yesterday backed calls for broad reforms of the US banking system to allow American financial institutions to become more competitive internationally.

Mr Greenspan said in testimony to the House of Representatives' finance committee that US banking was too segmented and that the laws must change to allow institutions to broaden their operations into the securities business and other areas of financial service.

It was his first official endorsement of proposals for controversial changes in US banking laws since becoming chairman of the Fed, which has regulatory responsibility for American banks.

Over the past months, a number of important US officials have reluctantly conceded that changes in the Glass-Steagall Banking Act are essential to prevent further erosion in the position of American banks. Senator William Proxmire, chairman of the powerful banking committee, said recently he too would propose legislative changes despite his earlier strong opposition.

Mr Greenspan said US banks need not become "super banks," as had been suggested by Treasury officials, to become more successful in the highly competitive international arena. But he said they must have freedom to expand, both at home and abroad, into new fields of business.

The Fed will soon propose new legislation to Congress that would amend the Glass-Steagall Act by specifying how these changes should be made.

At present, the Fed is leaning toward the creation of a "holding company structure" that would be the most effective insulation of a bank from affiliated financial or commercial activities, he said.

He added that any combination of banks with other kinds of companies should be structured so that only the bank has access to the federal safety net of deposit insurance and reserve lending from the Fed.

Under current regulations, commercial banks are prevented from entering new businesses under a moratorium due to expire next March. Mr Greenspan said yesterday that Congress should not extend the moratorium. Instead, it should enact new legislation before then which would grant banks these broad new powers.

## COMMENT Kenneth Fleet

# The risks of following MFI's example

Incentive is often another name for risk. That is something to bear carefully in mind amid the celebrations at MFI of Europe's biggest management buyout.

When the founders of MFI set up in business they began a process of creating wealth at little risk to anyone other than themselves. When the management buyout technique is used to refinance a £700 million existing business, the new owner-managers put at greater financial risk an existing business — in MFI's case a company turning over £420 million and employing 4,600 people.

In contrast, the superficially similar takeover of a business by employees as a whole is economically more flexible. Employees move from fixed wages to a strong element of profit-related pay, making it easier to absorb shocks with less danger to the business or to jobs.

Through the experience of specialists like 3i and Charterhouse Development, which masterminded the MFI deal, the structuring of buyout finance has become extremely sophisticated. In MFI's case, for instance, Asda will retain a 25 per cent stake and Malcolm Healey, seller of Hygena, a further 10 per cent. Chemical Bank will exchange two-and-a-half years' interest on £50 million of loans for a further 5 per cent of the company. No interest will be payable for the first year on a further £155 million of the total £485 million of fixed debt.

This gives a sensible breathing space for Derek Hunt and his managers to respond to their tremendous incentive to boost their share interest from 3 per cent to a possible performance-related 21 per cent. They reckon that profits in the first year will cover interest charges twice. But the interest cost — at present rates — will swiftly rise to something like £53 million, against an historical post-interest pretax profit of £44 million.

In theory, there would be no better way of raising management incentive in the economy than repeating the MFI deal *ad infinitum*. In practice, the Bank of England would be extremely worried (as it showed in the Elders' bid for Allied-Lyons) if such large-scale buyouts became an everyday event.

In Britain, debt-financed takeovers have recently removed more risk-bearing equity finance from industry than share issues have raised. In the United States, straightforward takeover bids have played less part in this process than billion dollar management buyouts, though these have often been put together as a defence against hostile takeovers from outside.

The risk depends heavily on the kind of business being debt-financed. MFI's case was unusual because the buyout was used to undo a recent draft merger. Arguably, retailing is a safer business than some others, but MFI profits have stagnated since 1985

and the company has already gone deep into its existing markets.

Mr Hunt and his colleagues deserve our good wishes: but too many imitators might not be a good thing.

## Uncertain pay trends

Latest news on trends in the pay packets of manufacturing industry is not especially reassuring. Figures from the Confederation of British Industry's Pay Databank show another small acceleration in the third quarter from 5.3 per cent the previous quarter to 5.7 per cent. Pay settlements have now risen by almost 1 percentage point from their low of 4.8 per cent in the final quarter of last year and are at their highest since the fall in oil prices exerted downward pressure.

The importance of the CBI figures is that because they track settlements as they occur they act as a kind of leading indicator for the official earnings figures. The underlying growth in average earnings has now been stuck for some time at 7.4 per cent. At this level, with productivity increasing as fast as it has been, unit costs have been rising no faster than in competitor countries. But if pay settlements are increasing, while productivity increases begin to slow down as the economy cools a little next year, then competitiveness may begin to suffer.

There are several assumptions built into this cautionary tale, any of which may turn out to be false. The economy may continue to grow faster than expected as it has done for the past few years. Even if it does, no one cannot be certain how much of recent productivity increases reflect a cyclical increase in capacity usage and how much an underlying increase in efficiency in the economy. Nor is it clear what proportion of pay settlements represent buying out of unproductive restrictive practices: to the extent that employers are buying a more efficient workforce pay increases will pay for themselves. Meanwhile, unit costs may accelerate in other countries such as Germany.

In non-manufacturing, the picture is even more obscure. The average settlement in the private services sector rose from 5.6 per cent in the second half of last year to 6.3 per cent in the first half of this year, according to the CBI. But it is difficult to know how fast productivity has been growing because the official figures for services output are frequently based not on any measure of output at all but on proxies. To the extent that output is measured by numbers employed increases in output per head are defined out of existence!

What one can say for certain is that the faster pay packets increase the more difficult will it be to keep unit costs down. The Chancellor's experiment with a tax incentive for profit-related pay looks increasingly timely.

## Coffee export quotas reintroduced

By Colin Narbrough

The price of coffee recovered sharply yesterday after members of the International Coffee Organization finally agreed to reintroduce export quotas to support the commodity on the world market.

The new system takes effect from today.

Quotas were suspended in February last year when a severe drought in Brazil provoked fears of a world coffee shortage, and prices soared above 200 cents per pound.

In spite of coffee's recovery yesterday to its best price level

for nearly eight months, the processing trade remained sceptical whether it would mean more than a short-term boost for raw coffee prices, given the large stocks in the hands of consumers.

If the 52 nations behind the ICO stick to the quota deal, retail prices for coffee are expected to come down.

But for the coffee producing nations of the debt-burdened nations of Africa and Latin America, a price recovery will offer much needed relief.

The two-year accord, reached early yesterday after

the second extension of the ICO talks in London, foresees a global quota of 58 million bags of 60 kilos each for the next 12 months.

The price range is fixed at 120 cents to 140 cents per pound for the 1987-88 season.

If the ICO average indicator, which reflects the world market price, falls to 107 cents or below, the initial quarterly quota of 14.5 million bags will be cut.

Further cuts will come next month, if the indicator price stays at or below 110 cents, with a maximum 4 million

bags to be taken off the market. Quota reductions will apply to the 23 biggest producers.

In support of a better deal for the poorest growers, the new transitional arrangements provide for 4.25 per cent to be deducted from the global quota for distribution among the smaller producers.

The remainder will be shared out among the larger producers, with Brazil, the biggest grower, making a token cut in its share to 30.48 per cent from 30.55 per cent.

## Red faces heighten BP colour

Someone at BP is becoming over zealous. Employees of Ernst & Whinney, the accountancy firm, have received as many as five prospectuses each for the massive share offer. Of course, none of them can take advantage of BP's undoubted attractions, because E&W is auditor to the company and adviser on the share offer. All its employees are therefore prohibited from buying shares. For those who can buy shares there will be a confusing array of coloured application forms to contend with. Existing shareholders apply on pink forms, while blue forms will be sent to people who have registered with the BP share information office. Yellow will be the colour of application forms for the general public, unless they apply on a black and white application form printed in the newspapers. All BP employees will have green application forms. Definitely not a share issue for the colour blind.

## Barber cut

With most mergers, takeovers, privatizations and even secondary offerings there are some job losses involved once the dust settles. Nigel Lawson's sale of the Government's remaining one-third holding in BP is no exception. Except that only one job was on the line and that was held by a man who once filled the job Lawson himself now holds: Lord Barber, the sole government

## THE TIMES CITY DIARY

### Conservative estimate

Even into the grey world of official statistics, a little humour occasionally shines through. Phillips & Drew's weekly crib sheet on the economy, which usually confines itself to predicting whether the retail price index will be up by 0.1 or 0.2 per cent, this week notes that the Conservative Party Con-

ference is taking place in Blackpool. It tells clients to watch out for a "softening of Thatcherism" and looks for support for a policy of public spending restraint. But the broker's overall prediction is "a triumph for Mrs Thatcher," which is probably a better bet than many of their carefully worked economic prognostications.

### Multiplying

Would-be multiple applicants for the current spate of share offers really are getting cheeky. Besides the usual batch of irregular, multiple and suspected multiple applications weeded out when the heavily oversubscribed Security Archives issue closed, one especially takes the biscuit. The applicant in question applied for the entire issue of 1.77 million shares, but without an accompanying cheque, and signed it "A. Wally", giving the address as A Multiple, Farrington Road. It so tickled the counters, the application has, I'm told, been framed.

One tax inspector seems to have a wry sense of humour. A friend reports that with his notice of assessments was a handwritten postscript from the inspector: "Tax Volheim."



"Hello dear, had a busy fighting off the predators, have we?"

## Bankers' cook books

When you see 20 or 30 chefs gathered together, the chances are that a major banking conference is going on near-by. But you might be wrong to assume that the major topic of interest at such events is banking. At last week's International Monetary Fund/World Bank annual jamboree in Washington, it appears to have been food.

Between the endless round of expensive dinners and cocktail parties, delegates were evidently not inspired to read the IMF and the World Bank information literature. These included worthy tomes devoted to such things as development problems in obscure parts of Malaysia, statistical studies of monetary growth in Benin and the evolution of adjustment policies in Colombia. Piles of these documents, often several feet high, were left standing forlornly on the floor of the IMF "shop" as the meeting drew to a close. Yet the big publishing success of the week, and the biggest seller on the first day of the conference, was the *IMF/World Bank Cook Book*. Compiled from favourite recipes supplied by delegates' wives, the book sold like — well, like hot cakes. It was a mouthwatering mixture of dishes from all over the world, reflecting the provenance of the delegates themselves. By the last day of the conference, they were sold out.

Carol Leonard

## WHEN YOUR CURRENT CLEANING CONTRACT EXPIRES, WHO'S GOING TO FILL THE VACUUM?

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Companies must deal with key issues if they are to take full advantage of the new rules

## Profit-linked pay: can firms gain?

By Calvin Jackson

The recent publication of the Inland Revenue's guidance notes on profit-related pay (PRP) has enabled the registration of PRP schemes to begin in earnest.

The concept of employees being able to receive, tax-free, part of their pay which is linked to profits is undoubtedly attractive, albeit that the maximum amount of pay (£1,500) eligible for tax relief is rather limited. Nevertheless, a basic rate taxpayer can save £405 a year, while a top marginal rate taxpayer can save £900.

It is easy to see the advantages to employees of PRP, particularly if a scheme is established by introducing new, or modifying existing, bonus arrangements, or as a supplement to present levels of base pay.

However, employers seeking advice on establishing PRP schemes have been saying: "We want to help our employees to obtain the tax relief available under PRP, but what's in it for us as employers?" The answer, I suggest, is that in establishing a PRP scheme the employer will promote an awareness of the need to make profits and, therefore, the actual achievement of higher profits. Consequently it is important that the design of an employer's PRP scheme and the way in which it is introduced fit the circumstances of the particular business concerned.

The point is that unless the establishment of a PRP scheme is properly thought through, employees may receive 5 per cent extra pay even if there is no improvement in a business's profitability. Not a welcome prospect. The aim

is to make employees "earn" their tax relief, thereby increasing the profits of the business. I suggest that the appropriate starting point is not the design of the PRP scheme itself but the pay framework into which the scheme will be introduced.

Is PRP to replace part of existing basic pay? Is it to be a substitution for existing bonus pay? Or, alternatively, is it to replace all or part of a forthcoming basic pay rise?

These matters are crucial, as an employer who simply "gives" his employees PRP is not only failing to conform to the spirit of PRP, but, more importantly, is also not being guaranteed anything in return by his employees.

Next, the design of the PRP scheme itself is vitally important. We know from the experience gained in discussing our model scheme rules

with the Inland Revenue that it is possible with careful drafting to include provisions that take maximum advantage of the opportunities offered by the legislation. For example, provisions in scheme rules relating to replacement schemes and the cancellation of schemes part way through a profit period could prove to be very useful.

The scheme should encourage employees to identify with the interests of the business and to know that, as far as possible, they can influence the performance of their employment unit. The distribution of PRP may, inter alia, be on a per capita basis or in proportion to pay.

As there is no upper limit on PRP (only on the tax relief available), PRP could be a substantial element of total pay so long as the scheme is self-financing. The use of

appropriate "overrides" is also important; for example a decision to adopt a particular method of determining the size of the PRP pool may well be influenced by the fact that one of the two available methods smooths out violent profit fluctuations more effectively than the other.

Whichever of the two methods is used it is possible to set a profit figure (within certain limits) which has to be achieved before any PRP has to be paid at all.

In summary, PRP schemes should be established in a way compatible with existing pay structures (this could also minimize pay bargaining problems) and that the design of schemes should ensure that employees have to "earn" their PRP.

As regards timing, employers who wish to introduce PRP schemes and intend to

base the profit period on their financial year (which is likely to be the overwhelming majority) must apply for registration at least three months before the scheme is due to start if they want to be sure of registration. However, the Inland Revenue has indicated it will make every effort to register schemes within three to four weeks of applications being received. Employers who are considering establishing schemes for a January 1 start date should be able to register in time.

A brochure, *Profit-Related Pay Schemes - A Complete Service*, is available from Calvin Jackson, Deloitte Haskins & Sells, Hillgate House, PO Box 198, 26 Old Bailey, London EC4M 7PL. Telephone 01 248 3913.

The author is a tax manager with Deloitte Haskins & Sells, the accountants.

### BUSINESS SUMMARY

#### Asda profits climb to £1.4m at half-time

Asda Properties, the property investment, development and trading company, made pretax profits of £1.4 million in the six months to the end of June as against £810,000 in the previous first half. Turnover rose by 47 per cent to £10 million.

The level of investment, development and trading activity within the group continues to increase, the company said, with property acquisitions since the beginning of the year totalling £25 million. No interim dividend is being paid, but the company expects to pay an increased dividend in the full year. Last year the net dividend was 3.5p.

#### 22% of BOC prefer shares

More than 10,000 shareholders in The BOC Group, 22 per cent of the total, have elected to take the scrip alternative rather than a cash interim dividend declared for the financial year that has just ended. As a result, more than 18 million shares, which is 4 per cent of the group's equity, have been issued.

#### £1m scent for Laura Ashley

Laura Ashley, the fashion group, is paying £1 million for Penhaligon's, a British perfume manufacturer which was founded in 1870. Penhaligon's exports worldwide and has a warrant of appointment to the Duke of Edinburgh. The conditional agreement is expected to be completed by the end of this month.

#### Shares suspended

Shares in First Security Group and Hawtill Whiting Holdings were suspended at 8am yesterday. The two companies announced a £37 million merger last month. A spokesman for First Security refused to elaborate on the reasons for the suspension although at the same time ruled out the possibility that a takeover offer had been received for the enlarged group. The spokesman added that a further statement was likely by the end of this week.

First Security specializes in electronic sensors and car safety devices and Hawtill Whiting is a motor design and engineering consultant. At the time of the merger, First Security announced that it already had acceptances representing 62 per cent of the Hawtill shares.

#### Halshaw buys Midland Daf

Evans Halshaw, the vehicle distributor, has acquired Midland Daf Trucks Ltd in a £1 million cash deal. MDT made £196,000 before tax in 1986 on net assets of £661,000. After the acquisition, Midland Daf will absorb the existing PJ Evans Leyland truck operation and will trade as Evans Halshaw Leyland Daf.

#### Cavendish to sell gas firm

Cavendish Petroleum, an Evered Holdings company, is to sell Cavendish Oil & Gas company to Kingston Oil & Gas. Cavendish will receive £1 for the issued share capital and \$100,000 (£62,000) in settlement of a loan account. Kingston will assume the \$4.3 million bank debts of the oil and gas company.

#### Laidlaw Thomson jumps to £578,000

Improved operating conditions and continued growth from specialist areas enabled Laidlaw Thomson Group, the architectural ironmongery quoted on the Unlisted Securities Market, to report interim results for the six months to end-June up from £428,000 to £578,000. Turnover grew from £9.3 million to £10.5 million. An interim dividend of 1.5p was declared (1.4p).

Mr Alan Macleod has been appointed to the board as group commercial director with special responsibilities for the ironmongery companies.

#### Securicor joins job agency market

By Lawrence Lever

Security specialists Securicor are entering the employment agency market, via a joint venture agreement with two private companies which are already established in the field.

The companies are City House Services Ltd and Breakthrough Consultants, which have a combined turnover of £1 million. Both were previously owned by Mr John Allen, who will have a 49 per cent stake in the joint venture. The 134 employees of the two

agencies will be retained.

The deal is being structured by setting up a new subsidiary company which will be the holding company for the two agencies, with Securicor having a 51 per cent stake and Mr Allen the remainder.

He will be managing director of the subsidiary which will be called Securicor Recruitment Services. Mr Roger Wiggs, the deputy chairman of Securicor, will be chairman of the new subsidiary.

#### Fortnum & Mason is back into the black

By Joe Joseph

Helped by a revival in tourism, Fortnum & Mason, the Piccadilly department store, has climbed back into the black. Pretax profits for the half-year to August 15 were £70,000, on sales of £7.6 million.

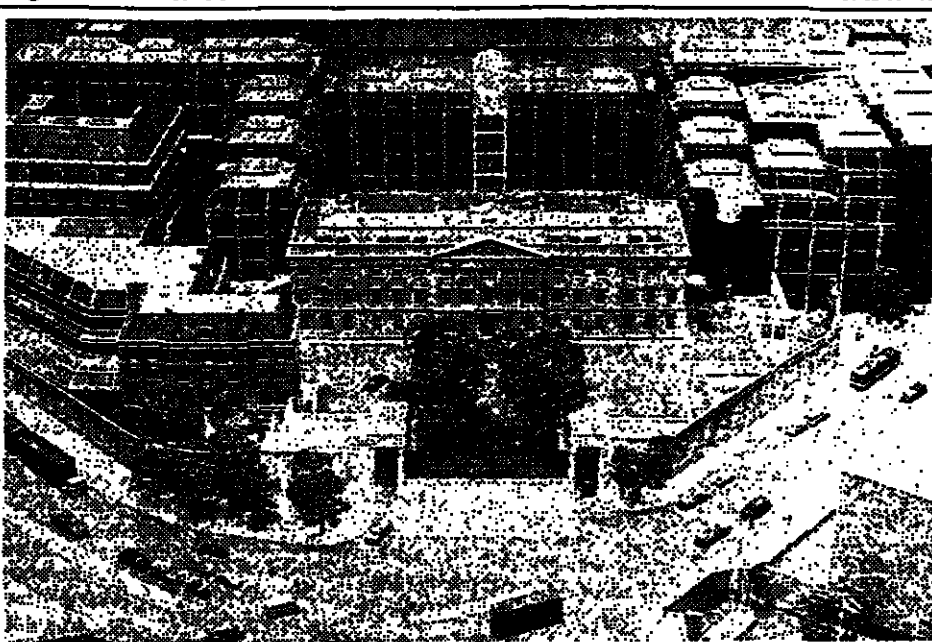
Earnings per share climbed from a loss of 12.7p to 9.4p, and the half-time dividend is going up from 5p to 5.5p.

Export sales have also picked up, with notable increases posted in Japan and

France, where sales grew by more than 30 per cent.

In the first six months of last year losses swelled to £68,000, as the general trading climate was aggravated by the decline in the number of American tourists, put off visiting London by fears of terrorist attacks following the American bombing of Libya.

Worse still, those who made the journey had less to spend, as a result of the dollar's fall on currency markets.



#### September date for 'Mint'

By Derek Harris, Industrial Editor

Royal Mint Court, an office development just north of Tower Bridge and incorporating the refurbished facade of Britain's old Royal Mint building, is expected to be completed by next September.

The latest cost estimate for the project, a model of which is pictured above, is £65 million, with £5 million a month spent on construction.

Almost half of the 435,000 sq ft office accommodation has been pre-let to Barclays Bank, which is taking 215,000 sq ft in what is known as the South

Building, one of the two new buildings constructed around a central square.

The Royal Mint was first established on the site in the early 1800s but, in 1968, moved to Wales. Number 1 Royal Mint Court and The Registry, both totalling nearly 100,000 sq ft of office space, are being constructed behind the traditional Mint facade.

Much of the interest in lettings is coming from financial, professional and other City organizations, reports

James Lang Wootton, a joint agent with Knight Frank & Rutley. This follows the trend adopted by Hambros Bank, planning to move into the nearby Towergate complex, and Reuters, the news agency, taking space at Commodore Quay, also nearby.

The Royal Mint project is being developed on the shell and core principle, enabling tenants to specify their own interior needs so that the building is "customized".

#### Shandwick in £9m US acquisition

By Lawrence Lever

Shandwick, the acquisitive public relations group, is buying Miller Communications Inc, the largest independent PR agency in the US for a maximum of \$15 million (£9.25 million).

The news sent Shandwick's share price soaring from 780p to 815p.

Shandwick's advisers have chosen a novel method of raising the initial consideration of £4.5 million and acquisition expenses of £373,000 with the issue of 645,949 new shares which SG Warburg and Rowe & Pitman placed in the market on a tender basis. After tenders from institutions, the striking price was set at 785p.

Mr Mark Smith of SG Warburg said this method allowed companies to take advantage of institutional demand on the day with some institutions prepared to pay more to acquire a substantial block of shares than they would if they were offered a smaller amount via a placing in the market.

Miller made pretax profits of \$883,000 in its last financial year. It specializes in the high-technology industry and will fit in with two Shandwick consultancies specializing in that sector.

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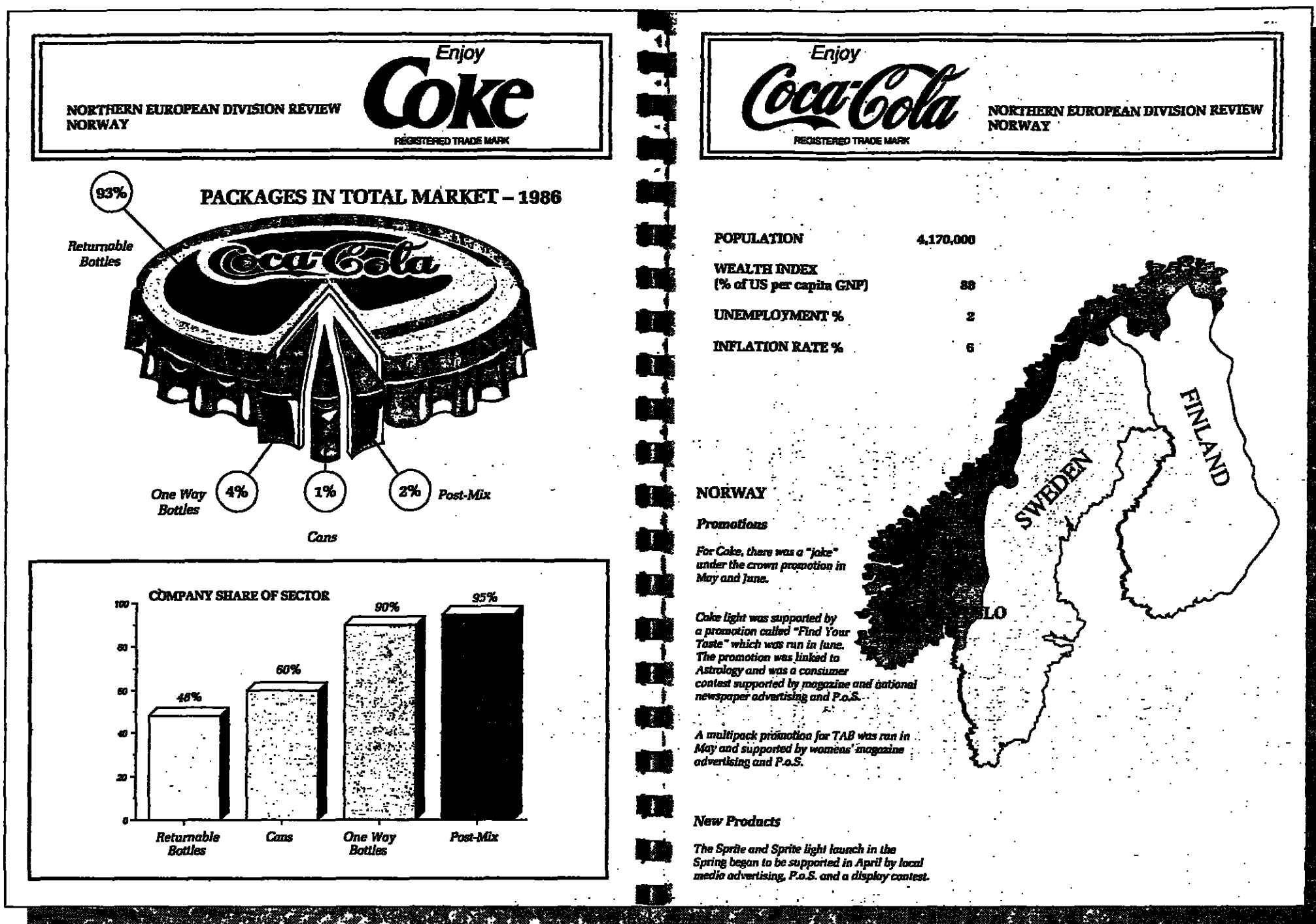
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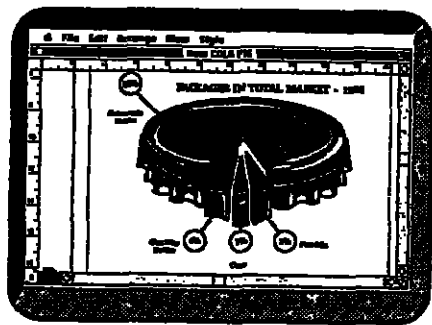


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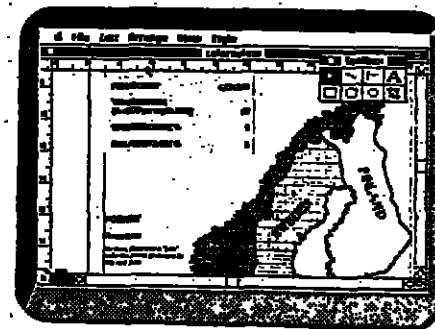
Over 10,000 Apple DeskTop Publishing Systems are in use in the UK today producing everything from standard forms to technical manuals, simple memos to major documents and newsletters to newspapers.

This may be because the Apple Macintosh™ is a machine that works the way you work so you spend less time learning how to operate it and more time being productive.

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NAME \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

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**Apple. The power to succeed.**

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**Claimants should ring 0254-53272**

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (as) denotes Alpha Stocks. (VOLUMES PAGE 26.)

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[illegible][illegible]

390	230	Black (A)	276	285	+10	113	48	172
390	230	Black (B)	188	191	...	124	18	261
210	157	Black (C)	355	359	...	100	10	147
210	157	Black (D)	355	359	...	100	10	147
210	157	Black (E)	355	359	...	100	10	147
210	157	Black (F)	355	359	...	100	10	147
210	157	Black (G)	355	359	...	100	10	147
210	157	Black (H)	355	359	...	100	10	147
210	157	Black (I)	355	359	...	100	10	147
210	157	Black (J)	355	359	...	100	10	147
210	157	Black (K)	355	359	...	100	10	147
210	157	Black (L)	355	359	...	100	10	147
210	157	Black (M)	355	359	...	100	10	147
210	157	Black (N)	355	359	...	100	10	147
210	157	Black (O)	355	359	...	100	10	147
210	157	Black (P)	355	359	...	100	10	147
210	157	Black (Q)	355	359	...	100	10	147
210	157	Black (R)	355	359	...	100	10	147
210	157	Black (S)	355	359	...	100	10	147
210	157	Black (T)	355	359	...	100	10	147
210	157	Black (U)	355	359	...	100	10	147
210	157	Black (V)	355	359	...	100	10	147
210	157	Black (W)	355	359	...	100	10	147
210	157	Black (X)	355	359	...	100	10	147
210	157	Black (Y)	355	359	...	100	10	147
210	157	Black (Z)	355	359	...	100	10	147
210	157	Black (AA)	355	359	...	100	10	147
210	157	Black (AB)	355	359	...	100	10	147
210	157	Black (AC)	355	359	...	100	10	147
210	157	Black (AD)	355	359	...	100	10	147
210	157	Black (AE)	355	359	...	100	10	147
210	157	Black (AF)	355	359	...	100	10	147
210	157	Black (AG)	355	359	...	100	10	147
210	157	Black (AH)	355	359	...	100	10	147
210	157	Black (AI)	355	359	...	100	10	147
210	157	Black (AJ)	355	359	...	100	10	147
210	157	Black (AK)	355	359	...	100	10	147
210	157	Black (AL)	355	359	...	100	10	147
210	157	Black (AM)	355	359	...	100	10	147
210	157	Black (AN)	355	359	...	100	10	147
210	157	Black (AO)	355	359	...	100	10	147
210	157	Black (AP)	355	359	...	100	10	147
210	157	Black (AQ)	355	359	...	100	10	147
210	157	Black (AR)	355	359	...	100	10	147
210	157	Black (AS)	355	359	...	100	10	147
210	157	Black (AT)	355	359	...	100	10	147
210	157	Black (AU)	355	359	...	100	10	147
210	157	Black (AV)	355	359	...	100	10	147
210	157	Black (AW)	355	359	...	100	10	147
210	157	Black (AX)	355	359	...	100	10	147
210	157	Black (AY)	355	359	...	100	10	147
210	157	Black (AZ)	355	359	...	100	10	147
210	157	Black (BA)	355	359	...	100	10	147
210	157	Black (BB)	355	359	...	100	10	147
210	157	Black (BC)	355	359	...	100	10	147
210	15							

[illegible][illegible]

TOBACCOS									
705	452	B&W (a)	705	705	+0.3	21.0	3.0	15.7	
118	118	Camel	170	175	-5				
400	230	Richmond B (a)	440	450	-5	10.8	2.4	12.4	

a Ex dividend b Ex oil c Forecast dividend d Interim  
 payment preferred e Price at suspension g Dividend and  
 interest on special payment h Pre-merger figures i  
 Forecast earnings j Ex other k Ex rights l Ex corp or  
 stock sold m Tie-free n No significant data

● Ex dividend ● Ex all b Forecast dividend ● Interim payment passed f Price at suspension g Dividend and yield exclude a special payment h Pre-merger figures i Forecast earnings ● Ex other r Ex rights ● Ex swap or share split t Tax-free .. No significant date.



[illegible]

## UNLISTED SECURITIES

[illegible]

## INVESTMENT TRUSTS

1987					1987					1987				
High	Low	Change	%	P/E	High	Low	Change	%	P/E	High	Low	Change	%	P/E
100	100	0	0	100	100	100	0	0	100	100	100	0	0	100
101	101	0	0	101	101	101	0	0	101	101	101	0	0	101
102	102	0	0	102	102	102	0	0	102	102	102	0	0	102
103	103	0	0	103	103	103	0	0	103	103	103	0	0	103
104	104	0	0	104	104	104	0	0	104	104	104	0	0	104
105	105	0	0	105	105	105	0	0	105	105	105	0	0	105
106	106	0	0	106	106	106	0	0	106	106	106	0	0	106
107	107	0	0	107	107	107	0	0	107	107	107	0	0	107
108	108	0	0	108	108	108	0	0	108	108	108	0	0	108
109	109	0	0	109	109	109	0	0	109	109	109	0	0	109
110	110	0	0	110	110	110	0	0	110	110	110	0	0	110
111	111	0	0	111	111	111	0	0	111	111	111	0	0	111
112	112	0	0	112	112	112	0	0	112	112	112	0	0	112
113	113	0	0	113	113	113	0	0	113	113	113	0	0	113
114	114	0	0	114	114	114	0	0	114	114	114	0	0	114
115	115	0	0	115	115	115	0	0	115	115	115	0	0	115
116	116	0	0	116	116	116	0	0	116	116	116	0	0	116
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118	118	0	0	118	118	118	0	0	118	118	118	0	0	118
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126	126	0	0	126	126	126	0	0	126	126	126	0	0	126
127	127	0	0	127	127	127	0	0	127	127	127	0	0	127
128	128	0	0	128	128	128	0	0	128	128	128	0	0	128
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130	130	0	0	130	130	130	0	0	130	130	130	0	0	130
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150	150	0	0	150	150	150	0	0	150	150	150	0	0	150
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155	155	0	0	155	155	155	0	0	155	155	155	0	0	155
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157	157	0	0	157	157	157	0	0	157	157	157	0	0	157
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162	162	0	0	162	162	162	0	0	162	162	162	0	0	162
163	163	0	0	163	163	163	0	0	163	163	163	0	0	163
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191	191	0	0	191	191	191	0	0	191	191	191	0	0	191
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193	193	0	0	193	193	193	0	0	193	193	193	0	0	193
194	194	0	0	194	194	194	0	0	194	194	194	0	0	194
195	195	0	0	195	195	195	0	0	195	195	195	0	0	195
196	196	0	0	196	196	196	0	0	196	196	196	0	0	196
197	197	0	0	197	197	197	0	0	197	197	197	0	0	197
198	198	0	0	198	198	198	0	0	198	198	198	0	0	198
199	199	0	0	199	199	199	0	0	199	199	199	0	0	199
200	200	0	0	200	200	200	0	0	200	200	200	0	0	200

FINANCIAL TRUSTS

1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	
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## FINANCIAL TRUST

[illegible]

## COMMODITIES

<b>ICIS-LON Group</b> Best west firm during the morning continuing the positive trend. Technicals were seen to be the market's focus with crude and heating oil indicating upside potential. November Brent rounded about \$13.00, while Mr. Merc favored steel's resistance towards the end of the day. Production firms with no bullish sentiment.		<b>LONDON FOX</b> G W (Jones and Co report)		<b>LEAD</b> Cash 375.50-376.00 Three Months 367.00-368.00 Vol 00850 Tone Firm	
<b>SUGAR</b> (Frymoss & Co Czarnikow)		<b>ZINC HIGH GRADE</b> Cash 475.00-475.50 Three Months 477.00-477.50 Vol 30025 Tone Steady		<b>CASH</b> Silver 755.00-756.00 Three Months 773.00-774.00 Vol 00000 Tone Quiet	
Dec 149.0-149.00 Mar 180.0-180.00 May 164.0-164.44 Aug 168.0-182.00 Oct 172.0-172.00 Tone 1197		<b>SILVER LARGE</b> Cash 755.00-756.00 Three Months 773.00-774.00 Vol 00000 Tone Quiet		<b>SILVER SMALL</b> Cash 755.00-756.00 Three Months 773.00-774.00 Vol 00000 Tone Quiet	
<b>COCOA</b> Dec 1200-1199 Mar 1258-1251 May 1253-1252 Jul 1275-1274 Sep 1284-1284 Tone 1319-1313 Tone 1340-1338 Tone 1420		<b>ALUMINUM</b> Cash 1155.0-1156.0 Three Months 1154.0-1155.0 Vol 21850 Tone Strong		<b>ALUMINUM HIGH GRADE</b> (\$ per tonne) Three Months 1860.0-1870.0 Vol 00000 Tone Quiet	
<b>COFFEE</b> Nov 1400-1398 Jan 1492-1420 Mar 1492-1436 May 1458-1457 Jul 1480-1470 Sep 1502-1460 Tone 1520-1500 Tone 11560		<b>NICKEL</b> Cash 3350-3350 Three Months 3355-3360 Vol 960 Tone Steady		<b>MEAT AND LIVESTOCK COMMISSION</b> Average futures prices at representative markets on October 5 OSE Cattle, 55.00/ lb kg live (4.00) OSE Sheep 155.60/ lb kg (2.25) OSE Pig 75.90/ lb kg (3.04) osd carcass weight	
<b>FOOD METAL EXCHANGE</b> Official prices Price is 5 per metric tonne Silver in cents per ounce Refined Work & Co. Ltd. report		<b>COPPER GRADE A</b> Cash 1126.0-1157.0 Three Months 1137.5-1150.0 Vol 2531-75 Tone Firm		<b>STANDARD CATHODES</b> Cash 1153.0-1155.0 Three Months 1131.0-1133.0 Vol 00000 Tone Steady	
<b>OS LIL</b> (G W Jyosson) 167.00-68.75 167.75-67.75 169.00-69.25 170.75-70.50 170.00-69.00 168.00-69.00 166.00-69.00 166.00-69.00 7010		<b>OS LIL</b> (G W Jyosson) 167.00-68.75 167.75-67.75 169.00-69.25 170.75-70.50 170.00-69.00 168.00-69.00 166.00-69.00 166.00-69.00 7010		<b>OS LIL</b> (G W Jyosson) 167.00-68.75 167.75-67.75 169.00-69.25 170.75-70.50 170.00-69.00 168.00-69.00 166.00-69.00 166.00-69.00 7010	
<b>OS LIL</b> (G W Jyosson) 167.00-68.75 167.75-67.75 169.00-69.25 170.75-70.50 170.00-69.00 168.00-69.00 166.00-69.00 166.00-69.00 7010		<b>OS LIL</b> (G W Jyosson) 167.00-68.75 167.75-67.75 169.00-69.25 170.75-70.50 170.00-69.00 168.00-69.00 166.00-69.00 166.00-69.00 7010		<b>OS LIL</b> (G W Jyosson) 167.00-68.75 167.75-67.75 169.00-69.25 170.75-70.50 170.00-69.00 168.00-69.00 166.00-69.00 166.00-69.00 7010	

### THIRD MARKET

THIRD MARKET

1987					
High	Low	Company	Price Bid	Offer	Change
440	180	Abbotport Group	380	420	n/c
54x/10	180	Abertan Am Federal	403	440	n/c
150	110	Allied Insurance	140	150	n/c
120	110	Broadland Comm	278	288	-2
101	38	Canterbury	57	68	+2
150	24	Corton Reach	118	123	n/c
84	20	Edinburgh	15	18	n/c
41	8	Co. Warran	25	27	-1
62	17	Publishing Holdings	69	72	n/c
85 1/4	45 1/4	Thames Holdings	71	74	+1
142	112 1/2	Uniti Group	137 1/2	142 1/2	
England & Wales: Cassie Corp					
11.4 x	at price, 98.61p (-0.1)	Jul	117.15	117	
Shresh up 10.9 x	at price, 126.12p (+0.2)	Sep	100.25	97.30	
Shresh up 5.4 x	at price, 137.17p (-0.06)	Vol: West		292	
		Barley		102	
Scottish: Cassie Corp					
Shresh up 2.5 x	at price, 98.65p (+1.45)	BOYSSAAN			
Shresh up 12.1 x	at price, 83.12p (-0.41)	Oct	138.5	133	
Shresh n/a	at price, 76.50p (-0.82)	Dec	143	145	
		Jan	138	138.5	
		Aug	136	136.5	
		Jun	136	136.5	
		Oct	128.5	128.5	
		Nov	130.5-27.0	130	
LONDON MEAT FUTURES					
Live Pig Contract p. per kg			£ per tonne		
Month	Open	Close	Month	Open	Close
Jan	98.50	98.50	Nov	98.50	98.50
Month	Open	Close	Dec	98.50	98.50
Feb	101.00	100.70	Jan	98.50	98.50
Month	Open	Close	Feb	98.50	98.50
Mar	98.50	98.50	Mar	132.50	132.50
			Vol:	430	
Live Cattle Contract p. per kg			LONDON POTATO FUTURES		
Month	Open	Close	£ per tonne		
Jan	97.00	97.00	Month	Open	Close
Month	Open	Close	Nov	98.50	98.50
Feb	98.00	98.00	Dec	98.50	98.50
Month	Open	Close	Jan	98.50	98.50
Nov	98.50	98.50	Feb	98.50	98.50
			Mar	132.50	132.50
			Vol:	430	
LONDON GRAIN FUTURES					
£ per tonne			High/Low		
Month	Open	Close	Oct 87	1135-1110	1116.50
Jan	109.80	109.80	Nov 87	1240-1205	1210.50
Month	Open	Close	Apr 88	1240-1205	1210.50
Feb	111.25	105.30	Jul 88	1110-1105	1105.00
Month	Open	Close	Vol: 131	105	105
Mar	113.50	107.30	Start	105	105
Month	Open	Close	May	111.25	111.25
Apr	111.25	107.30	Vol: 131	105	105
Month	Open	Close	Start	105	105
May	111.25	107.30	May	111.25	111.25

**BIFFEY**  
**G.N.I. Freight Futures Ltd**  
**Freight Report (\$ per ton)**  
  
 High/Low      Close  
 Oct 87    1135-1110    1116.50  
 Nov 87    1240-1205    1210.50  
 Apr 88    1240-1205    1210.50  
 Jul 88    1110-1105    1105.00  
 Vol: 131    105    105  
 Start    105    105  
 May    111.25    111.25  
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Edited by Matthew May

## COMPUTER HORIZONS/1

## Shortage of staff and of pay rises

## SALARIES

Despite an apparent critical shortage of experienced computer staff, there is little indication of any effect in boosting salaries over the last year, writes Matthew May. With the exception of data-processing managers, most computer staff have not done much better or worse than the 7.1 per cent increase over the last year recorded for managerial staff generally.

According to figures from a survey by Reward, only computer managers, with an average increase of 12.1 per cent, fared much better than their colleagues in other departments while project leaders, system analysts and programmers would have received a marginally higher increase in other fields.

Taking a slightly different view of the north-south divide in house prices, Reward compared managers' pay in different regions with the average price of a three-bedroom house and concluded that though house prices in the South-East — excluding London — had risen by 22 per cent more than managers' salaries over the last four years, those in the North-West decreased 8 per cent against the rise in salaries.

The result is a general point that computer users are finding true: fewer and fewer managers are willing to consider moving to the South-East, with the possible exception of the high-technology staff working in the City who receive high salaries.

Computing also fares badly in the functions that pay the high premiums in inner London not enough to affect average

most, compared with the national average for the three levels of management, putting in an appearance only in the top three for the middle management level, then coming second to research and development.

The top 10 per cent of computer managers are earning around £30,000 a year, says the report while project leaders fared worst with an average rise of only 4.1 per cent.

Peter Brown of Reward, said: "A lot of the worst shortages of experienced staff are in inner London. Here there are a lot of high premiums being paid, including by the public sector, but these aren't enough to significantly affect the national averages."

"It is also in particular specialized jobs such as systems designers or knowledge of particular computer applications such as finance and travel where experienced staff are in very short supply."

"In these fields and those dealing with new computer languages or types of systems, the average increase is likely to have been nearer 12½ to 15 per cent."

Another report from East Side Surveys for *Computer Weekly* says that nearly 63 per cent of the 1,400 computing professionals questioned said they were looking for a new job.

About forty per cent of analyst-programmers and programmers are seen as likely to move to another job within a year and four-fifths of those surveyed said there was nothing their previous employer could have done to dissuade them from leaving.

	Lower quartile	Median	Upper quartile	Annual % increase
Computing manager	17110	20450	24963	7.9
DP manager	18000	18361	21900	12.1
Computer operations manager	14281	17000	19388	8.2
Project leader	16473	18735	20485	4.1
Specialist software/research	12811	14700	16282	7.5
Senior systems analyst	13361	14632	16394	6.4
Systems analyst	10884	12000	13639	—
Senior programmer	10500	11883	13500	6.7
Analyst/programmer	10053	11498	12465	8.5
Programmer	8400	9460	10430	6.8

## Boost for Sinclair despite doubts

Sir Clive Sinclair's involvement in an innovative technology known as wafer scale integration looks like becoming a more viable proposition after the Anamartic company he founded a year and half ago raised £2.8 million in finance last week.

The new backers of the project include Tandem Computers, a big US manufacturer that has made its name in so-called fault-tolerant computers, which is believed to have provided around £1 million.

It has signed a joint agreement with Anamartic to take the technology to the

## THE WEEK

By Matthew May

production stage and is to provide a new managing director for the company, Rhooshab Variya, at present director of engineering at Tandem in the US.

The interest of Tandem gives the company hope that it will move on from being seen as one of Sir Clive's more idiosyncratic ventures to being a company with the potential of establishing a British lead in the field. Sir Clive now holds only a very small stake in Anamartic through Sinclair Research.

Wafer scale integration promises to reduce the cost of large scale computer systems and to improve drastically the speed of retrieving information by a factor of several hundred times more than that of a magnetic disc.



Variya: Anamartic's new managing director

The trick is to keep everything on a single wafer of silicon, about the size of a beer-mat, making production cheaper and communication between the chips faster. The current method is to make a lot of microchips on a wafer, then cut it up, throwing away those chips that do not work.

Wafer scale systems are designed to reroute information around bad chips and use only the sections of the wafer that are known to be reliable. Anamartic says its particular techniques will halve the manufacture steps.

Some industry observers however have noted that recent advances in ordinary silicon technology and the huge fall in the price of some chips over the last few years have greatly reduced the scope for further radical cost

reductions by such processes as WSL.

But Tandem, at least, firmly believes a viable product is little more than a year away and there is a certain logic in the fact that a fault-tolerant chip might be used in fault-tolerant computers.

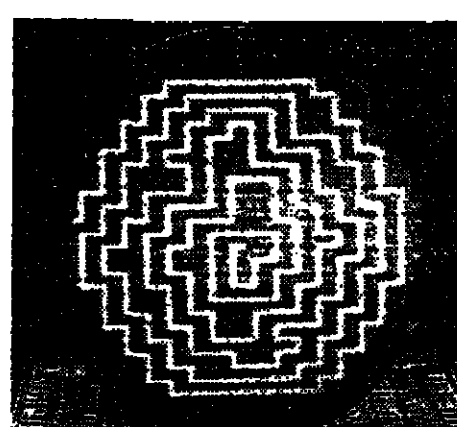
Dr Variya said: "We are trying to deliver a product that fits in the gap between magnetic disc and semiconductor main memory. It will be a very large solid state device."

He added that both the WSL and chip-making process will have a "dramatic" effect on the speed, reliability and efficiency of computers. Two future applications are seen as image and speech processing, where development is restricted by the existing technologies on offer.

Developments in wafer scale are likely for some time to be limited to large computers and will not offer yet another way to reduce the price of the ubiquitous personal computer.

The initial involvement of Sir Clive, with his record of a mixture of failures and successes and the fact that several large companies have invested millions of pounds in research into wafer scale without coming up with a commercial product, has meant that so far the whole project has been seen with no little scepticism.

Gene Amdahl, who designed a whole generation of IBM mainframes, got backing from companies such as Sperry, Digital Equipment and Bull to develop a supercomputer based on wafer scale but £150 million later, had to admit defeat. And Anamartic is still a very small company. About nine people



The new wafer the size of a beer-mat

work on the technical-development side and expansion plans are to a modest total staff of 50 by the end of 1989.

The new financing follows initial funding of £2 million by Barclays Bank and as well as Tandem includes an Italian firm, SGS Microelettronica, and a group of British venture capitalists.

The agreement with Tandem provides for the development of computer storage products for applications that will span fault tolerant on-line transaction processing.

A separate agreement has also been reached with SGS to complete the development of a radically new chip-manufacturing process, about which Anamartic are staying tight-lipped.

## Opening windows for the new PCs

## MICROS

From Geoff Wheelwright in New York

The increasing domination of the business computer market by systems using Intel's 386 chip continued last week with announcements by two American software and hardware companies which seem likely to accelerate the growing popularity of computers using it.

Compaq was the first leading PC manufacturer to use the 386 and has now added a new portable and desktop computer, both costing about £5,000 to the range. Each uses the fastest version of the 386 processor yet released in an ordinary PC: a 20-MHz version, compared to the 16-MHz of others.

There is also an improved way of handling computer memory and a bigger, faster hard disc with a maximum size of 100 Megabytes on the portable and 300 Megabytes on the desktop.

The main criticism of 386 systems has been that there is still little software to exploit the power of the earlier 286 computer processor, let alone the 386.

To try to answer that, Compaq has worked with Microsoft to develop a new piece of software called Windows 386 — a specially written version of Microsoft's popular Windows operating system. It lets users select and operate programs in a manner similar to that of Apple's Macintosh computer and to run more than one program at a time.

This ability to "multi-task", as the industry would have it, is something many thought would not be available until Microsoft completed work on its planned OS/2 operating system destined for IBM's latest range of personal computers.

Compaq is not the only company putting hope on the Windows 386 operating system, which it will include with the new micros. Britain's Research Machines has joined the likes of Olivetti, Zenith and others in announcing in the last week that it too will include the software with its 386 computers.

## Europe's move on IT gap

Research ministers of the 12 European Economic Community countries last week finally approved a five-year programme for joint scientific research.

After nearly two years of wrangling over funding, the EEC governments set a budget of about £3.5 billion, with an option to add nearly £300 million later this year.

The plan, called the Community Framework Program of Research and Technological Development, will run from 1987 to 1991.

The final amount was whittled down from the executive commission's original plan for a £7 billion joint research program proposed early last year. Britain, France and West Germany, however, rejected the package as too ambitious, and insisted on substantial cutbacks.

Of the total, about £1 billion will be appropriated for the community's Esprit program designed to boost European cooperation in IT research. The EEC joint telecommunications research will receive £380 million and biotechnology £190 million.



"A new spreadsheet must be substantially better to succeed." - Philippe Kahn of Borland

plans to sell more than 50,000 copies of Quattro in the next year, taking a good chunk of the Lotus market with it.

Borland will not have an easy ride, however, because this week the large software firm Microsoft unveils its ambitious Excel spreadsheet system for IBM compatible PCs. This is expected to be priced closer to Lotus 1-2-3, but offer far more features and the buzz word of "user-friendliness."

Excel will use the Windows operating system, which allows users of the software to issue commands via pictures, pull-down menus and other visual aids.

It will also include a spreadsheet programming system for customers that will allow users to construct systems. For example, they could get their computer to dial a stock-exchange information system, get the latest quotes for some shares, automatically place them in a spreadsheet and produce a bar

graph showing the performance of a portfolio.

Lotus has responded by removing copy-protection on future versions of 1-2-3 that at present prevents legitimate customers making back-up security copies of their software.

Instead, Lotus has developed a system whereby the owner of the software's name is encoded when it is first used in the hope it will make it easy to spot who is responsible for illegal copies.

## Battle of the financial spreadsheets

## ACCOUNTS

By Geoff Wheelwright

The battle of the financial spreadsheets starts in earnest this week. The market for personal computer spreadsheets — which allow PCs to be used as electronic ledgers — has been dominated for the last four years by Lotus Development and its best-selling 1-2-3 software. But last week two major competitors threw down challenges to the market leader.

The first was by Borland International, which became one of the top 10 micro-computer software companies in US by selling innovative applications cheaply and in volume. The market has been waiting almost a year for the Borland answer to Lotus' £500 spreadsheet. Called Quattro it is well less than £150, slightly higher than Borland's normal prices but symptomatic of two efforts the company is making to capture greater market share.

Borland has first concentrated on improving the power of its software both through development of systems such as Quattro and planned Sprint word-processor and the buying-in of technology such as Ansa's Paradox program.

It hopes this will enable it to gain a foot-hold in the corporate market, where Lotus has made a great impact. With this in mind, Borland has made Quattro compatible with Lotus 1-2-3 but added features — such as the ability to customise the software.

Though this seems like a tall order, Borland does have several things going for it, including a man who was on the board of Lotus when it started its rise to success four years ago — Ben Rosen, a venture capitalist.

"The spreadsheet business is a performance market — a new spreadsheet can't be just slightly better it must be substantially better to succeed," Borland founder Philippe Kahn said, adding that it

## Ada lures a new type of software engineer

## JOBSCENE

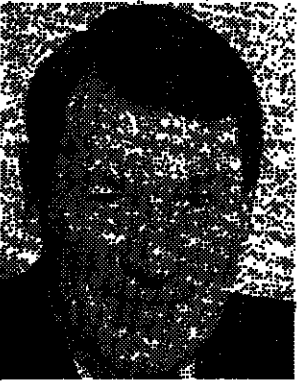
By Eddie Coulter

Of the current £18 billion defence budget, 42 per cent is spent on equipment. This includes an increasing proportion on technology where the computing content, especially software, is getting larger all the time.

This is in turn could mean that the specialist firms in the field may face their own staff problems, as recent changes on the software front have started to identify the need for an increase in software engineers with a different level of skills emphasis than in the past.

The key lies with Ada, the defence computing language, which since July 1, became the preferred software language of the Ministry of Defence. Ada is a system-oriented language rather than a pure programming language, and it is this which will cause a change in the pattern of development staff required.

Said Elwyn Wareham from Systems Designers where he is director of technology marketing: "Ada has attracted a



Bruce Graham: Staff movement in middle management

greater awareness of the software engineering problem."

Ada has been designed to try to encourage good software engineering, analysis and design, and its use creates an immediate need for good analysts and designers rather than predominantly programmers. There is a shortage of appropriate systems people with knowledge of Ada.

The language is not conducive to isolated groups of programmers merely coding away without regard to the overall system, as in the past has been possible with some military computing languages such as Coral.

Defence contracts these days do not mean that a company must have just a few specialists, such as Ada analysts, available. The demand may be for hundreds of people in a team. Instead of the higher percentage being programmers, with Ada it is the other way round, with many more systems people being required.

But with relatively few Ada-based contracts placed so far, it has been difficult for com-

panies to justify the retraining of hundreds of staff on the basis of speculation.

Bruce Graham, sales and marketing director of Systems Designers Scientific, which now has several contracts involving the use of Ada, said: "We have been following the progress of Ada and have been training a number of people the past year."

Mr Graham said there is a lot of staff movement around the defence companies in the middle-management grades. The pure software houses are increasingly attracting staff from the traditional defence manufacturers.

He added: "Software engineers are moving from project management positions in the defence electronics companies to senior and top management in the software business."

At management levels,

where some experienced defence project specialists with real-time and structured analysis skills are starting to command up to £40,000 a year, management roles are increasingly being split into those who concern themselves with the project and its technical over-view and those who manage the people.

Yet while those who look after the resources are essentially administrators, they must still have the technical expertise, insisted Mr Graham. "As the use of Ada builds I even expect people with real-time experience to emerge from such places such as the City."

This mixing of City and defence skills is not as puzzling as it might at first appear. Some observers forecast that Ada may eventually find its way into industrial and even City applications.

It certainly has the appeal of

demanding a more formal and structured approach to software development. This in turn encourages greater project-management discipline, which is always good for any management-minded careerist.

One group of contractors has already got the message that even the big software firms are going to have Ada-skills staff shortages.

Specialist training company, High Integrity Systems, says it has just trained the one-thousandth in Ada skills.

Recently, eight freelance contractors booked and independently paid for their own Ada course, hoping to take advantage of the expected forthcoming boom in Ada contracts from the Ministry of Defence and the general increase in demand for people with Ada-disciplined software engineering skills.

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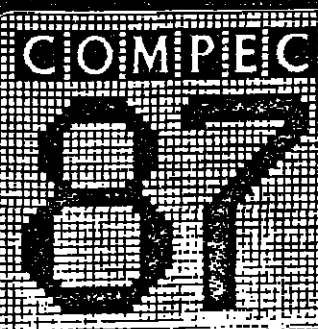
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## Quants — a salary leap above high-pay yuppies

By Darrel Ince

There has been a massive explosion of publicity about the yuppy-esque salaries being offered to computer staff in the wake of the Big Bang. However, these salaries fall into insignificance beside those being offered to a new breed of city worker known as "quants".

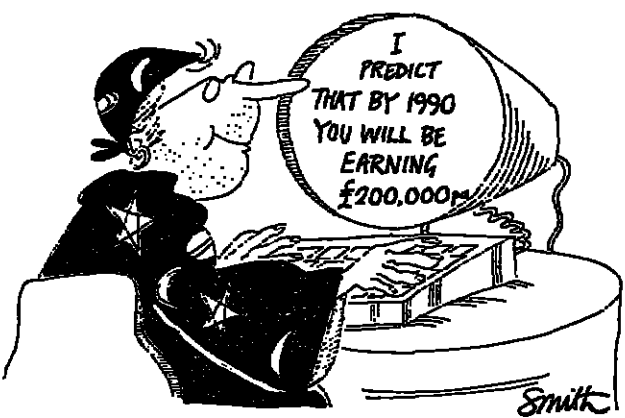
Quants — so-called because their backgrounds are in the quantitative sciences — or "rocket scientists" are usually high-flying Phds who can earn up to £20,000 in institutions such as bond research houses or portfolio management companies. Their prime function is to predict the future.

Their task is to provide the mathematical and computer expertise needed to develop the massive programs that process past movements in the financial markets, and predict commodity, equity and currency prices.

Their mathematical expertise comes from a branch of statistics known as probability: the study of the confidence levels that certain events, for example a bull market, will occur.

The growth in these jobs has been staggering. For example, the leading American bond-research house, First Boston, increased its team of bond analysts from 10 to 85 from 1981 to 1986. Some of the most lucrative deals pulled off by computer manufacturers over the last four years have involved selling massive computer power to brokers, bond research houses and financial service companies.

The calculations required in many of the prediction programs are so intensive that only the largest mainframe computers are able to cope.



There are two categories of staff required in the financial prediction area. First, good statisticians are required. The techniques for prediction are very advanced, it is not just a matter of drawing a few lines through past data with a ruler.

Techniques which have only recently emerged from research are required. Unfortunately, there are few good statisticians available, hence the high salaries. Graduates who might have thought that they would spend their days predicting the growth of plant diseases and being paid less than £15,000 are now being actively head-hunted in the United States for six figure salaries.

The second category of staff are known as "test pilots". These are the system programmers who understand every facet of a computer, and are able to squeeze extra milliseconds from them. Computers are now being used extensively for financial prediction and the broker who can be a few seconds ahead of the field is capable of making exceptionally large profits.

A future demand will be for artificial intelligence staff who

are capable of building expert systems — computer programs which embody the expertise of a human consultant.

Already one British broker is using an expert system developed by the software house Data Logic to predict currency movements.

It has already outperformed a large number of human dealers. There will be a need for good artificial-intelligence programmers and, more importantly, knowledge engineers — staff who are able to extract the predictive expertise of a human dealer and incorporate it into an expert system.

Whatever the actual growth of expert systems in the financial sector, one thing is clear from the success of prediction technology: that because of the very nature of financial prediction, its potential for massive gains and for massive losses, staff who are able to bring their expertise to this area will command some of the highest salaries yet to be seen in the financial services sector.

● The author is Professor of Computer Science at the Open University.

## IBM sets up a new selling ploy

From Andrew Pollack in San Francisco

IBM has come up with a new tack to sell computers: it is offering itself as a management consultant to customers.

IBM is willing to discuss a customer's business goals and, using a personal computer program it developed, assess how the customer is doing compared with its competitors. The computerized analysis will then predict how an investment in particular new computer systems would increase the customer's earnings.

The program was discussed last week by Edward Lucente, a vice-president of IBM's information-systems group, at a meeting in San Francisco held by an organization of users of big IBM computers. Mr Lucente said: "We've already completed studies with several customers, with very positive results."

The new service, which is free, seems to place IBM in the role normally played by management consultants. The service also allows IBM to pitch computers not just to data-processing officials but to higher executives, by showing how computers can help their business.

One large IBM customer said: "IBM is probably looking for a way into the executive suite." The spokesman questioned, however, how objective IBM's analysis would be if the company's main goal is to sell its own computers.

IBM, which has had two years of declining earnings, has been trying to stimulate demand by stressing that it wants to solve customers' problems, not merely push hardware.

The new program seems to go a bit further by pointing out new opportunities for using computers. It is part of a broad industry trend in which computers are being viewed not merely as time-saving devices for such tasks as accounting, but as strategic weapons that can help a company outdistance its competitors.



Last year's winners: Greg Brown, Richard Sarson, Trevor Higgins, David Allen, Awards presenter Willie Reashton, Philip Habib, Lynne McTaggart, Charles Brown and Ron Condon

## Times winners on the move



to work on a series of programmes called *Business Matters* and Terry Marsh is presenting a new series on technology for the BBC.

This year there are eight categories with entries for the first seven to be based on articles, magazines, pictures or programmes broadcast between November 1, 1986, and October 31, 1987.

Editors may nominate candidates who have worked on their publications or programmes or journalists may submit entries themselves. Entry forms and a detailed set of rules can be obtained from Horsley Ltd, Capital House, 20/22 Craven Road, London W2 3PX (tel: 01-402 3347).

The winners are to be announced at a special awards

dinner at Claridges on Wednesday November 25.

Prizes will include a complete desktop publishing system; three HP Portable Vectras and Thinkjet portable printers; £1,000 of photographic equipment; crates of champagne and engraved silver trophies for all the winners.

The eight categories are Technology Journal of the Year; Technology Journalist of the Year (News); Technology Journalist of the Year (Features); Technology Columnist of the Year; Technology Photographer of the Year; Best Designed Technology Journal of the Year; Technology Programme of the Year for TV or radio and Technology Press Personality of the Year.

## US government offices row on Soviets

By Charles Aldinger

The US Defence Department bitterly accused the US Commerce Department last week of undercutting western efforts to halt the flow of sophisticated computer technology to the Soviet Union and its allies.

A spokesman, Fred Hoffman, said the Pentagon twice refused a 1986 request by a Soviet-controlled West German firm for an IBM mainframe computer but that the Commerce Department allowed the sale of a similar Japanese computer to the company while the IBM issue was being fought.

Without going into details, Mr Hoffman also said the Commerce Department had allowed as many as 50 other licensed shipments of computers to "communist-controlled companies."

In New York, Paul Freedenberg, the Commerce Department's assistant secretary for trade administration, said the agency had

promoted a more liberal export policy than the Defence Department. But he added: "We think our movement toward liberalization has been toward the West and China, not the Soviet Union."

The dispute is the latest round in a public battle between the two government agencies over the sale of what the Defence Department sees as militarily-useful computers to some countries, including Iran.

Mr Hoffman said Commerce had allowed the sale of a Japanese-built mainframe computer through a California company to Transnautic of Hamburg, which is said to be 51 per cent owned by a Soviet state-controlled company.

But Transnautic has also legally purchased mainframe computers from IBM for more than 10 years and there was no evidence that any of them had been diverted out of West Germany.

In addition to the Transnautic and other deals, Mr

Hoffman also said that the Commerce Department was preparing to approve the license for a wholly Soviet-owned company in Singapore for an IBM model 9375 computer, "which I am informed is one of the most modern in their line."

The 15-nation Coordinating Committee on Export Controls (COCOM), which includes Japan, previously agreed to crack down on the sale of computers and other high-tech items which might be used by Warsaw Pact countries for military purposes.

Japan and Norway are investigating the sale to the Soviet Union of sophisticated propeller-milling machines and the computer software to run them by Japan's Toshiba and the Norwegian state-owned firm Kongsberg Vapenfabrik.

The US says the technology gave Moscow a major boost in the ability to build submarines which run silently and avoid detection.

● The US should relax export controls on low-level technology and Nato countries should increase efforts to block the sale of highly sophisticated products. US and European officials said last week at a meeting between members of the European Parliament and the US Congress.

Still, the US ban on the sale of its technology has drawn sharp criticism from its trading partners and from US manufacturers.

The chairman of the Foreign Affairs subcommittee on economic policy and trade, Senator Don Bonker, said that the North Atlantic Treaty countries and Japan should upgrade the enforcement and the penalties for illegally exporting technical secrets to the Soviet Union.

Senator Bonker added: "They (the Europeans) said: 'Your export controls are absurd.' The US is considering a trade bill that would eliminate some of the bans."

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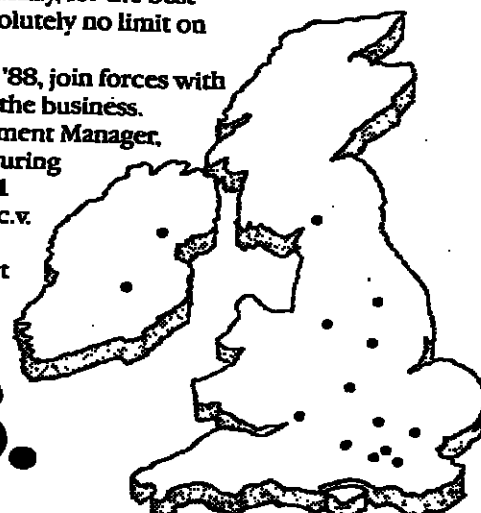
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## COMPUTER HORIZONS/3

# Why robots will mean a decline in staff

## COMPUTER BRIEFING

The use of robots and other new technologies in the workplace is likely to lead to a decline in employment in the long term, but the end result will not necessarily be mass unemployment, says a study prepared for the International Labour Organization. It says the study showed that new micro-electronic technologies hold "both enormous threat and great potential." The study was prepared for the ILO by Raphael Kaplinsky of the Institute of Development Studies at the University of Sussex.

"While the study anticipates labour shedding in certain sectors, notably within the electronics industry itself and in telecommunications, it also cautions against such dire predictions as collapse of work and mass unemployment," the ILO said. "In the long term the situation will almost certainly be resolved." It said, "The issue is one of the length and intensity of the period of discontinuity." This will depend on whether governments implement "suitable policies" for reorienting research and production, rather than relying solely on market forces, it said.

It said micro-electronic technologies displace employment especially in production processes. For example, it said, in the Japanese car industry each robot replaced between 0.6 and 0.7 workers per shift, in Britain the rate was 1.4 workers a shift and in the United States about one worker a shift. Each micro-electronic machine tool displaces about two to three workers in West Germany and Japan, it said. The study called the growth in world electronics output "extraordinary." It also cited "the rise of Japan to challenge the dominance of the United States and the relative eclipse of European producers," and says that in 1985, five of the world's 10 largest semiconductor producers were Japanese.

Amstrad Consumer Electronics managed to disappoint the stock market last week despite an 80 per cent leap in profits. Brokerage analysts had looked for something even more spectacular, and Amstrad shares dipped 10 per cent to £1.76 on the results for the year to June 30. Pre-tax profits were £135.7 million after £75.3 million the previous year.

Chairman Alan Sugar, 41, the entrepreneur who has built Amstrad from a small British hi-fi firm to the leading European supplier of small computers, said 1986 "would be one of the major strategic milestones in the company's history".

He said Amstrad had reaped the benefit of its purchase of the Sinclair Spectrum computer brand. And sales rose 68 per cent, on the back of a policy of low-price high-volume production and marketing. But Mr Sugar, who worked his way up from selling radio components off the back of a van, indicated that share analysts who predicted ever more sensational rises in profits misjudged his strategy. He now looked for a year of "consolidation and seed planting". Mr Sugar says his PC 1512 IBM-compatible machine has revolutionised the British computer industry.

An acrimonious year-long dispute between Tokyo and London over efforts by Cable & Wireless to crack the Japanese telecommunications market appears almost over. International Digital Communications (IDC), of which Brian's Cable & Wireless holds almost 17 per cent, applied last week for a licence to start overseas business from Japan.

According to a western diplomat in Tokyo, "We understand it should be clear sailing from now on. All signals from the Japanese are very soothing. It's now a question of how quickly the application is processed." IDC is one of two rival firms which plan to enter Japan's overseas telecommunications business in competition with Kokusai Den Shin Den, which has monopolized the business despite a formal opening-up to competition in 1986. The other firm, International Telecommunications Japan (ITJ), applied for a licence in September. Cable & Wireless's bid to enter the market became the subject of a bitter exchange between Tokyo and London. Britain feared that officially-backed plans to promote a merger between the two rivals would block the British company from a major role. The merger talks broke down in August when ITJ rejected IDC's call for the merged company to lay a private trans-Pacific fibre optic cable. The cable is crucial to Cable & Wireless plans for a global digital telecommunications network.

The second phase of the Southbank Technopark in London's Elephant and Castle was opened last week. The £2.5 million scheme has been financed by the Prudential and is the first to be built in an inner city area anywhere in the UK. The Technopark aims to provide a link between the academic and business world, as well as offering industrial space for firms in the high-technology area.

Japan's electronics industry is entering a new era in face of rising competition from newly industrialized nations and the sharp appreciation of the Japanese yen, industry officials said last week.



Microchips, voice synthesis, lip synchronization and falling costs are spawning a new generation of humanoid high technology toys. This particular example, a £150 quizmaster called Mr Gameshow, will be unveiled to the public on Thursday ready for a formal opening-up to competition in Silicon Valley and made in the Far East. Mr Gameshow comes with three word games, an option of skill levels and the possibility of pretending to win thousands of dollars. It has a synthesized vocabulary of 700 words with a range of insults for those getting the wrong answers along with a shake of the head and shrug of the shoulders. More conventionally players have to use a touch sensitive panel to put their answers in as voice recognition technology, at least, is still far too expensive for high-tech toy industry.

"It is time for us to seriously consider the possibility of international division of production because price competitiveness of our products has weakened substantially as a result of the yen's appreciation," a spokesman for the Electronics Industries Association of Japan said. He also cited a remarkable inroad into the market by newly industrialized nations such as South Korea and Taiwan.

Japan's electronics exports for the first half of this year fell 4.8 per cent from the like period last year to \$25.9 billion while imports for the same period increased 7.9 per cent from a year ago to \$3.28 billion. Production remained almost unchanged at \$59.2 billion.

# New PCs leave latest standard behind

## COMPATIBILITY

By David Sanger

IBM plans to bring out a line of work stations for engineers and scientists that will initially be incompatible with its new personal computer line.

William Lowe, who heads IBM's entry-systems division, told an investment conference in Boston that the computers were under development and would all run on a variant of the Unix operating system.

They would be enhancements to the company's troubled RT-PC, a version of the PC computer that was intended for engineers but has so far not aroused great enthusiasm.

IBM says that by the end of the month it will have shipped a million of its new PS-2 PC line, introduced six months ago. That compares with total worldwide shipments of about six million of

its older line between 1981 and earlier this year.

Mr Lowe's comments came amid reports that despite the PS-2 introduction, IBM was still losing market share in the field of office personal computers to Compaq and a host of "clones" produced offshore.

Many analysts have said that IBM would be fortunate to reclaim its market share by the end of the year. But Mr Lowe insisted that "when you look at 1987 as a whole," the erosion of IBM's share "will have been reversed."

The company's plans for the engineering work stations, a term that refers to computers with more power and graphics

capabilities than ordinary personal computers, come as little surprise to the computer industry.

Sales of high-capacity work stations have been a booming and profitable part of the market, spurring tremendous growth for companies like Sun Microsystems.

IBM, which has not been a leading player in the arena, made its first stab at re-entering that market with the RT-PC last year. The computer is based on a reduced-instruction-set computer chip, known as a RISC chip, that is faster than conventional processors in some applications. But the machine was underpowered.

Sales picked up only recently, after the company increased the RT-PC's power earlier this year.

# Experts win right to drive sheep

By Rex Malik

Last week saw the first annual general meeting and dinner of a new City Company — the Company of Information Technologists — not yet a lively company, but hoping relatively soon to be so. It was seen as a meeting of the "great and the good" of IT.

That list includes Lord Weinstock, managing director of GEC; Sir Robert Reid, the chairman of British Rail, and among the better-known companies some of the chiefs of British Airways, British Telecom, Cable & Wireless, Littlewoods, ICL, Rank Xerox, Thorn EMI, F International, Systems Designers, Hoskyns, Scicon, and the British arms of IBM, Honeywell, Hewlett Packard, and Olivetti.

As befits the latest in a line of more than 90 companies — more properly thought of as guilds, of which the better-known ones are such as the Goldsmiths and Silversmiths and the Cutlers — stretching 700 years, the new one naturally uses traditional terminology. The chairman or master is Barney Gibbins, chairman of CAP, and his no. 2 or Senior Warden, is John Fairclough, chief scientific adviser at the Cabinet Office.

The members become Freeman of the City of London. The few privileges are of a historic nature, among them the right to drive sheep across London's bridges into the City without paying tolls or taxes.

But what is it really all for? In part education. Among the companies first acts have been to fund a £24,000 three-year City University post-graduate study into the future skills needs of the City of London. Rex Malik is archivist for the company.

# CD comes to an army's aid

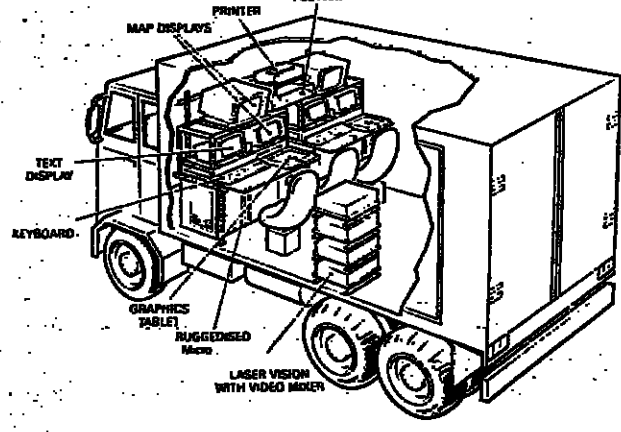
By Frank Brown

Laser discs are about to transform battlefield planning into a contest between commanders watching colour monitors in trucks that could be quickly moved from one battle area to another.

The Swedish defence forces are carrying out field trials of a new generation mobile command and control vehicle (C2V), which has a compact disc-based, battlefield-tracking system claimed to be the world's first military application of CD technology.

They have ordered 50 of the vehicles.

Designed for directing the fire of field artillery and to meet combat requirements of the future, the system is based on the use of CDs to store a huge database of detailed terrain maps which can be accessed in a fraction of a second and viewed on two colour monitors. The discs, which are interchangeable, can store more than 54,000 maps on each side. The two



The new vehicle: Sweden has ordered two

screens enable commanders to study two tactical situations simultaneously.

Details displayed include superimposed graphics symbols representing weaponry, military resources, hostile units and targets. Military experts believe the nature of field artillery combat will change

over the next few years with hostile forces dramatically improving their tactical mobility, firepower and ability to locate and attack gun batteries.

The unit above was developed by Philips Swedish military systems subsidiary and Digital Equipment.

## EVENTS

DEC User Show, today-Thursdays, Barbican, London.

Computer Graphics 87, October 13-15, Wembley Conference Centre, London (01-868 4466).

Telecom 87, October 20-27, Geneva.

Desktop Publishing Show, October 15-17, Business Design Centre, Islington, London (061-456 8383).

Amstrad Computer Show, October 23-25, G-Mex Exhibition Hall, Manchester (061-456 8835).

IBM 87, October 26-November 6, Business Design Centre, Islington (0705 694941).

Comdex Fall 87, November 2-6, Las Vegas (0101-617 449 6600).

Image Processing and Systems Exhibition, November 14-16, Kensington Exhibition Centre, London (020 615226).

Interface '88, March 28-31, Chicago (tel: Needham, Mass. 449 6800).

World Congress on Computing, Chicago, March 28-31 (tel: Needham, Mass. 449 6800).

## COMPUTER SUPERVISOR

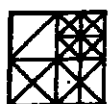
International consulting organisation seeks an experienced, self-motivated individual to provide support services to a staff of 60, most of whom use IBM PCs or equivalent. The company also has a DEC PDP 11/60, an internal network and a PSS data link.

The computer supervisor will administer these computer systems; assist and train other staff in their use; develop new applications and skills and provide day to day troubleshooting services. He/she should be thoroughly familiar with common database, spreadsheet, word processing and graphics packages used on PCs and keep track of developments in hardware and software.

Essential qualities for this demanding position include the ability to communicate effectively with other staff, a flexible and imaginative approach to problem solving and the ability to get things done.

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SYSTEMS PROGRAMMERS	£18,000 to £35,000 + Car
MICRO SPECIALISTS	£12,000 to £18,000 + Car
COMMS SPECIALISTS	£16,000 to £22,000 + Car

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Typically development projects may require in various combinations, software for authoring, editing, database compilation, data retrieval and data formatting for interactive display of print.

The candidate for this position of responsibility should have experience relevant to such applications and must be able to play a strategic role in leading such developments from conception through to completion. A track record in the management of commercial software development could demonstrate this ability.

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## PUBLIC APPOINTMENTS

ESSEX POLICE AUTHORITY  
CHIEF CONSTABLE

Applications are invited from suitably qualified police officers for the post of Chief Constable of the Essex Police which will become vacant on 31 December 1987.

The salary attaching to the post will be £44,097.

Normal annual allowances in respect of travelling, subsistence and incidental expenses incurred within the area of the Police Authority will be paid in addition to a rent allowance.

Application forms can be obtained from the Clerk of the Police Authority, County Hall, Chelmsford, Essex CM1 1LX, and should be returned to reach me by 16 October 1987.

ROBERT W. ADCOCK  
Clerk of the Police Authority

## ASSISTANT SOLICITOR

Up to £15,039 (£15,363 from 1.2.88)

Required to work in the Planning and Transportation Committee Team, dealing with a variety of work arising primarily from the Planning and Transportation and Highways and Public Works Committees.

You will be expected to represent the Council at public inquiries, and in court. You will also give legal advice in planning and highways matters and in respect of the Council's licensing function. Some experience of drafting Notices, Orders and Agreements under planning, highways and traffic legislation would be desirable. Some Committee attendance would also be involved.

Application forms are available from the Head of Personnel and Productivity Services, Taberner House, Park Lane, Croydon, postcode CR9 3JS - telephone 01 686 4433 extension 4012.

Closing date: October 21, 1987.

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TECHNICAL SERVICES DEPARTMENT  
PROPERTY SERVICES DIVISION

## Architect

By increments to £16,093

Applications are invited from Registered Architects for this Senior Post in the Architect's Section, which has a large and diverse workload, including leisure facilities, housing, civic design, pedestrianisation of the Town Centre, and refurbishment of Civic Buildings.

Enthusiasm for, and the desire to achieve excellence in design and construction are essential, together with the ability to take projects to completion and the post holder will occasionally deputise for the Principal Architect.

Gosport Borough Council has a strong commitment to a cost-effective in-house Architectural Service and will shortly introduce C.A.D. facilities into the Section.

The total remuneration package quoted includes a lump sum essential user car allowance, and Conditions of Service include a 37 hour flexible working week, minimum 24 days annual leave and facility for assisted car purchase, with a leasing scheme currently under investigation. Generous relocation expenses are available, details of which will accompany the application form.

For further information/informal discussion, please contact the Principal Architect, Gordon Merritt, Dip.Arch., R.I.B.A. on Gosport (0705) 584242 Ext. 443.

Application form and job description available from the Personnel Section, Town Clerk and Chief Executive's Department, Town Hall, High Street, Gosport, Hampshire (Gosport 584242 Ext. 223).

Closing date for applications: 16th October 1987.

Gosport Borough Council is an Equal Opportunity Employer.



**Borough of Gosport**

## DIRECTOR

## The Great Britain - China Centre

The Centre is a government sponsored organisation with corporate and individual members set up in 1974 to promote understanding between the peoples of the United Kingdom and China by fostering closer cultural, economic, social and other contacts between their peoples. The Centre maintains wide-ranging contacts in China and the UK in order to run its own projects and provide briefing to others intending to establish links. With the rapid development of Sino-British relations in recent years, the Centre has become an important source of information on exchanges between the two countries.

The Centre requires a new Director to start in January 1988. Firsthand knowledge of China, fluent spoken standard Chinese language, and proven managerial ability are essential. Salary on a scale from £16,495 to £18,638 including London weighting. Non-contributory pension scheme. Job description available on request.



Please send full curriculum vitae with covering letter to: The Chairman, The Great Britain - China Centre, 15 Belgrave Square, London SW1X 8PG, marking envelope 'Job Application'.

Closing date, 28 October.

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Possibility of contractual terms after 6 months service adding 10% to salary, plus car and other benefits - £22,920 to £25,000

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You will be expected to deputise for the Director in his absence and control all aspects of the Health and Housing Department. In addition, your specific responsibility will be to manage and control the Housing Section of the Department where you will lead a team providing a comprehensive Housing Service. You should have a relevant professional and managerial qualification.

The Tending District is situated on the Essex sunshine coast and includes the holiday resort of Clacton-on-sea, Frinton and Walton, Brightlingsea and the port of Harwich. Good road and rail communications with other parts of the Country and reasonably prices housing are a feature of our District. Temporary accommodation and generous relocation expenses are available in approved cases.

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Are you an experienced manager, male or female, living in London, currently unemployed and interested in helping small-medium sized companies?

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Thames Polytechnic, Business Development Centre, FREEPOST London SE18 6BP or ring 01-854 2030 ext. 454/455. CLOSING DATE: 19TH OCTOBER 1987

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Charity Appointments

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## BIBLE SOCIETY



## DIRECTOR FOR INTERNATIONAL SUPPORT

Bible Society is a charity employing 150 people in Swindon, and wishes to appoint a director for its International Support Division, which has a staff of about 40. The Division's purpose is to raise financial and prayer support for the work of the Society, and embraces both emergency appeals and continuing general fund raising. The income budget for 1988 is almost 5 million pounds.

The successful candidate will be a committed christian with management experience, preferably with a charity. He or she will be dedicated to be use of the best modern management methods, and will be familiar with marketing concepts and practices. A deep commitment to seeing the bible owned, used, valued, and shared by more people through the world is also essential.

Applicants will be educated to degree standard. Preferred age is 35-45.

Remuneration includes a salary, pension, medical and life insurance, contributory pension scheme and 50 per cent relocation costs.

For further details and an application form for return by 23 October 1987, write to: James Escott, Personnel Manager, Bible Society, Stonehill Green, Westles, Swindon, SN5 7DG - Telephone (0793-617381).

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EDINBURGH: KING JAMES THISTLE HOTEL, Sat. Oct. 10th, 11am - 1.00pm. DUBLIN: BURLINGTON HOTEL, Tues. Oct. 6th, 2.00pm - 10.00pm. Wed. Oct. 7th, 12 noon - 10pm.

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Help the Aged offer a unique service to voluntary groups intending to raise large-scale capital funding for practical projects of benefit to elderly people in need.

We employ a small team of specialist Campaign Directors whom we second to such projects for extended periods to assist in raising funds normally in the range of £150,000 to £1 million. These are professionals, fully-trained in big-grift fundraising techniques using voluntary committees of influential people.

Our plan is for the operation to double in size over the next two years. We are therefore recruiting a third Regional Manager to cover the East of England from Lincolnshire to Sussex.

In addition to day-to-day management the position offers the opportunity to become involved in initial negotiations and feasibility studies. We will require candidates to have completed at least one big-grift capital fundraising campaign and to have a proven successful track record in management, perhaps in an earlier career.

Salary £12,437 to £14,097 (Review 1.1.88). Home-based.

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Closing date October 15.

Help the Aged

## HORIZONS

A guide to career opportunities

A profession involved in home buying and selling is growing fast

## Masters of time and living space

There is now a new though still small profession for people interested in undertaking conveyancing and drawing up the documents which effect the transfer of land or property. In May the first licensed conveyancers - 53 of them - offered their services to the public, as an officially recognized alternative to solicitors, whose monopoly was abolished in the Administration of Justice Act, 1985.

Some of these people had already been working as unlicensed conveyancers for at least 10 years. They took advantage of transitional arrangements permitted by the Council for Licensed Conveyancers, which was set up in 1986 to regulate this new profession and to work out a system of training and examinations.

For a short period these arrangements exempt experienced conveyancers from the regular training requirements and the three years' restriction on solicitors which will have to be observed by those who train from scratch.

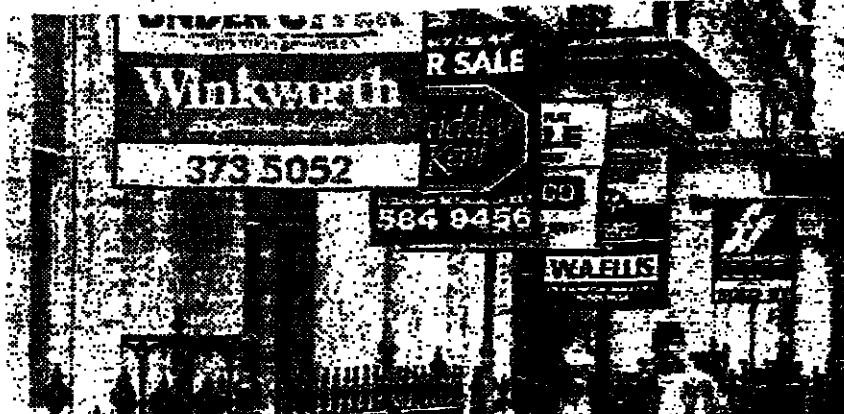
Experienced conveyancers are required to pass or obtain exemption from two special papers which examine their knowledge of conveyancing and basic accounting. The last transitional examinations will be held in 1988.

Under the regular training arrangements, anyone wanting to obtain a licence must register as a student of the council, and must normally have at least four approved O-levels or GCSE (grades A-C), including English language, English literature or English.

However, those who are exempt from all of part 1 or all of part 2 of the examinations, are not asked to meet these academic requirements. Neither are other persons over the age of 25, who may apply for exemption on the basis of their business, commercial, academic or other experience. A first licence cannot be held before the age of 21.

Students must then undergo two years' practical training in conveyancing, supervised by a licensed conveyancer or a solicitor. They must also pass the two parts of the examination.

Part 1 covers the legal environment, the individual in dispute, and an introduction to property law. Part 2 comprises conveyancing, landlord and tenant, organizations and revenue law, and accounts. It is not essential to attend a course of instruction, but from this month several colleges will offer evening or part-time classes. There are also three correspondence courses.



At the moment, the council has 59 registered students on its books, 12 of whom are self-employed, probably as unqualified conveyancing agents. Another 36 are in legal employment of some kind, mainly with solicitors. The other 11 are either not employed or in non-legal employment.

Many licensed conveyancers are one-man bands, so it looks as though some would-be students may experience difficulty in finding someone to provide the essential practical experience.

Steven Allport, of Eastbourne, East Sussex, who came in through the transitional arrangements after experience with solicitors, said: "Firms such as mine will have to grow before we can take people on as trainees."

He believes strongly that solicitors should not have a monopoly of conveyancing. People like himself used

## Staff encouraged to become licensed

to walk around in pinstriped suits, doing the work without supervision, with the result that the client did not realize they were not solicitors themselves.

Some solicitors are encouraging members of their staff to become licensed. Linda Sayers is to be trained by the solicitor for whom she works in the Hailsham, East Sussex branch of Durnford Ford. When I phoned her, she had filled in her application form and hoped to take a correspondence course. Trained as a legal secretary, she had already gained experience in some aspects of conveyancing.

She told me: "It seemed a natural progression to try to qualify as a licensed conveyancer. I have also worked for an estate agent and like anything to do with property."

Asked her ultimate ambition, she said: "I might eventually branch out into my own practice, but that is a long way ahead."

I next tried to find a firm of licensed conveyancers which was already taking trainees. John Atkinson, of East Redditch in Hereford and Worcester, has a very large turnover, completing 900 to 1,000 conveyances in a year. He hopes

that his two trainees, who are not yet registered, will eventually take the council's examinations.

What exactly does a licensed conveyancer do? He or she has to make all sorts of inquiries and conduct searches, before contracts for the sale of property are drawn up and exchanged, and the property is conveyed from seller to buyer. Peter Price, of Colchester, Essex, who is part-qualified as a solicitor in addition to being a licensed conveyancer, said: "If I have done my job properly, my client turns up at the house with the furniture, having called in at the estate agent's to collect the key."

"If I have done something wrong, he might have to wait and even part himself somewhere overnight."

Sometimes, he explains, there can be as many as 14 people in the chain. Then it is a massive feat to get all the different sums of money transferred from bank to bank, in time for all the links in the chain to exchange contracts simultaneously, and for everyone to be able to move house according to plan.

John Atkinson said that to avoid any sort of slip-up, a conveyancer had to develop a high degree of organizational skill and pay tremendous attention to detail. If a solicitor is sued for negligence, it is not usually because he has missed a vital point of law but the result of his having failed to complete one small part of the routine, like sending off a land registry search.

There is still only a handful of licensed conveyancers in practice, but another 200 or more licences will be granted on December 1 to applicants successful in the transitional examination held on July 16 last.

Rachel Waterhouse, chairman of the Council for Licensed Conveyancers and of the Consumers' Association, comments: "The level of business in the property market shows no signs of slowing down. There is an obvious place for a new type of conveyancing specialist, properly trained and subject to adequate rules."

Further details: Council for Licensed Conveyancers, Golden Cross House, Duncannon Street, London WC2N 4KF.

Joan Llewellyn Owens

For space reasons, this article was truncated last week.

## Master of the Royal Armouries

The Trustees of the Royal Armouries wish to appoint a successor to Mr A V B Norman who retires in 1988, as Director of the Armouries which comprise the National Museum of Arms and Armour and are located in the Tower of London. The staff of the museum totals 110 and the museum has an annual budget of approximately £3 million. The Master of the Armouries - a statutory appointment - is responsible to a Board of Trustees for the overall management and control of the museum and its extensive collection of weapons and armour.

You must have a scholar's knowledge of a relevant field and should preferably be an acknowledged authority in some aspect of arms and armour. You must also have administrative experience at a senior level, preferably in a museum, gallery or public body.

Relocation expenses and accommodation may be available.

For further details and an application form (to be returned by 29 October 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

Please quote ref G/7340.

The Royal Armouries is an equal opportunity employer

## YOUR OPPORTUNITY FOR CAREER SUCCESS

- You are aged 25-55.
  - You are ambitious and determined with a need for a high income
  - You would prefer to work helping people rather than being in an office or factory
  - We are market leaders in providing financial services to teachers and the public sector.
  - We are an organisation that has existed for over 100 years for the benefit of its members.
  - We offer you the best training and support available.
- To find out more cut the coupon and send (no stamp required) to: James Sanders, Field Services Manager, Teachers Assurance, FREEPOST Bournemouth BH1 3TW. Ref. NJ 8704.

Name .....  
Address .....  
Post Code .....  
Tel. No. .... Present Occupation .....





01-481 1066

## PUBLIC APPOINTMENTS

01-481 1066

## As a professional nurse why not invest a year or two in an exciting new environment and come back to a home of your own?

There's a great opportunity to join I.H.G.'s British Managed team, running one of the world's finest and best equipped hospitals... a chance to get real rewards for your post-registration experience.

### Royal visit

The National Guard King Khalid Hospital, close to the beautiful Red Sea coast of Jeddah is the flagship of the I.H.G. managed hospitals.

Our pride in our staff and facilities was fulfilled recently during the official visit of their Royal Highnesses the Prince and Princess of Wales to Saudi Arabia when the hospital was highlighted as an example of the two countries working together in harmony.

### First class leisure facilities

The sunny, all-year-round climate, superb sports and leisure facilities including two private beaches, scuba diving, wind surfing, swimming pool, squash, tennis and badminton and a sauna and gymnasium make for an invigorating place to work.

But more than that, here you can combine working for a British company operating British systems whilst enjoying the opportunity to visit exotic places.

### A home of your own

Unlike some overseas postings, where you pay substantial taxes and tend to spend almost as much as you earn, with I.H.G. in Jeddah your income is not only tax-free but the all-found accommodation and free facilities should enable you to return to the U.K. with a substantial nest egg, which you may use as a down payment for your own home.

There's a minimum tax-free salary for staff nurses of £11,000 per annum plus annual bonuses, free fully furnished accommodation, free medical and dental care, three free return flights per year and seven weeks' paid annual leave.

### PLEASE TELEPHONE:

Elizabeth Ellis or Jan O'Brien on 01-434 9089 or 01-494 3091, both professional nurses who have worked internationally and who can offer you friendly and valuable advice, alternatively send the coupon now.

### IHG... A home from home for British nurses

Head Office:  
International Hospitals Group, Stoke Park, Stoke Poges,  
Slough SL2 4NS.



Whilst we are keen to hear from RGNs, we are particularly interested in those with four years Post Registration experience, one of which has been spent in a specialist area.

Name \_\_\_\_\_  
Address \_\_\_\_\_  
Telephone Number \_\_\_\_\_  
Qualifications \_\_\_\_\_  
Speciality \_\_\_\_\_  
Availability \_\_\_\_\_ Date of Birth \_\_\_\_\_  
Send to: I.H.G. Suite G, Liberty House,  
222 Regent Street, London W1R 5DE. TNS

## S.87 Solicitor

Salary £13152 - £14301 p.a.  
+ Performance related increments  
up to £15567 p.a.  
Recently qualified or seeking a change?

We require an enthusiastic and self-motivated person to work within the litigation section of a busy legal department.

This post will be involved primarily with planning matters within the historic City and district of Canterbury. The successful applicant will be a qualified Solicitor with a flair for advocacy and the confidence to represent and advise the Council.

Previous local government experience is not essential.

The employment package attaching to this post will offer modern office accommodation, flexible working hours, staff canteen and social club. Car loan facilities are available but if appointed on £14301 the facility of a contract car hire on 65/35 split will be available. Depending upon circumstances £4000 disturbance allowance, bridging loan facilities, mortgage subsidy if moving into the area, lodging allowance pending move. Consideration will be given to temporary housing accommodation.

Closing date: 16th October 1987  
Interview date: 4th November 1987

Application form and job description may be obtained from the Chief Personnel Officer, Council Offices, Military Road, Canterbury, Kent CT1 1YW. Telephone Canterbury (0227) 763763 Ext.



CANTERBURY CITY COUNCIL

## GREATER LONDON FUND FOR THE BLIND DIRECTOR

Salary £21,000+  
Depending on qualifications and experience

The GLF is a consortium of voluntary organisations serving the blind and partially sighted of Greater London. The fund's function is to generate and maximise income through fund-raising for the benefit of participating societies. Existing activities require expansion and new initiatives are needed to meet growing demands.

The successful candidate will have proven management experience at a senior level and will be familiar with modern marketing concepts and practices. Previous fund-raising experience could be an advantage but is not essential.

Your job will be to raise funds to initiate and implement new strategies and policies and to achieve ambitious but realistic long term growth, and to shape the future of the organisation.

Initial application in writing together with a full curriculum vitae to Mrs. Eileen Howard, c/o The Greater London Fund for the Blind, 2 Wyndham Place, London W1H 2AQ.

## WEST ESSEX HEALTH AUTHORITY SPENCER CLOSE, THE PLAIN, EPPING NURSES, OCCUPATIONAL THERAPISTS, SPEECH THERAPISTS, PHYSIOTHERAPISTS, PSYCHOLOGISTS

Widen your horizon - visit our JOB SHOP on 16th & 17th October.

Opportunities exist, at various grades, to become part of an exciting new development to support people with a mental handicap. Emphasis is on assessment, training and a team approach. We aim to create opportunities for personal challenge, self fulfilment and independence for both clients and staff.

Epping is a picturesque market town surrounded by beautiful countryside, yet within easy reach of London, the M11 and M25.

Ring David Looney on Epping 78755 for details of the Job Shop including assistance with travel and free accommodation for your visit and a full information pack outlining career opportunities in your profession.



WEST ESSEX HEALTH AUTHORITY

### REGISTERED NURSES

#### LIVE YOUR CAREER TO THE FULLEST!

The Good Samaritan Hospital, a 250-bed major clinical, education and research facility is right at home on beautiful, residentially located 42-acre site. It's a great place for nursing professionals to call home as well. Careers here are special. Your career will benefit from our wide variety of acute, Medical/Surgical and Specialty areas: Orthopaedics, Rehabilitation, Plastic Surgery, Rheumatology, Pulmonary and much more.

You'll be living and working in one of the best places in America - Baltimore.

**MANCHESTER**  
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HOLIDAY INN CROWNE P. Phone 061-236 3333

**GLASGOW**  
OCTOBER 8 & 9  
GLASGOW CREST HOTEL  
Phone 041-248 2355

**THE GOOD SAMARITAN HOSPITAL**  
Baltimore, MD 21289, U.S.A.

**EDINBURGH**  
OCTOBER 10 & 11  
EDINBURGH SHERATON HOTEL  
Phone 031-229 9131

**CARDIFF**  
OCTOBER 13 & 14  
ANGEL HOTEL  
Phone 0222 32633

Please contact Phyllis Wood for an immediate interview. If you are unable to meet with us, please send us an international letter including your phone number. Contact: Ms. Phyllis Wood, The Good Samaritan Hospital, 5801 Loch Raven Blvd., Baltimore, MD 21289, U.S.A.



THE GOOD SAMARITAN HOSPITAL



### THE ST. PETER'S HOSPITALS IN COVENT GARDEN

(Bloomsbury Health Authority)

#### ADMINISTRATOR FOR NEW REGIONAL STONE CENTRE

£9,700 - £11,600 (pay award pending)

We are an internationally renowned centre for the treatment of Kidney Stone and will shortly be taking delivery of a new generation Lithotripter which will be housed in a brand new Unit at St. Paul's Hospital. The success of the Unit will be dependent upon real team work and our busy surgeons, radiologists and nurses are looking for an administrative colleague who will co-ordinate the Unit's work, deal directly with patients, liaise with other health authorities and provide medical secretarial support.

If you are interested in hearing more about this challenging opportunity please contact Miss A. Pearce, Unit Administrator or Mrs A. Coppinger, Unit General Manager on 242 9831. Application forms available from Personnel Department, St. Philip's Hospital, Sheffield Street, London WC2 2EX. Telephone 242 9831 extension 28.

Closing Date: 22nd October 1987.

WORKING TOWARDS EQUAL OPPORTUNITIES

**REMEDY MEDICAL**  
**I.P.S. LTD**  
Well established International and United Kingdom Medical Employment Business and Agency seeks an  
**OPERATIONS MANAGER**  
The successful applicant will be committed to this service product and their remuneration will be related to delivery and performance.  
Outstanding Managerial and Operational abilities are required.  
Suitable applicants should in the first instance apply in writing with a full Curriculum Vitae to:  
Dr. A.G. Simpson,  
59 Harley Street,  
London, W.1.

### DEPARTMENT OF ADMINISTRATION Assistant Solicitor

Post Ref. AL411 - £13,506 - £14,769  
(£13,612 - £15,105 as from 1.2.88)  
Legal Section, Town Hall, Barnsley

Required for general legal work, litigation, advocacy and attendance at Council Committees. Recently qualified applicants will be considered.  
Car allowance payable and car loan facilities available.  
Payment of professional subscription.  
Relocation expenses payable in approved cases.

For an informal discussion ring Mr M Kenny on Barnsley (0226) 733232, extension 2132. Application form from the Establishment Officer, Central Offices, Kendray Street, Barnsley, S70 2TN. Telephone Barnsley 733222 Ext. 256.  
Closing date 23rd October 1987.

**BARNESLEY METROPOLITAN BOROUGH COUNCIL**

### SALISBURY

Conveyancing Solicitor sought for expanding and prosperous practice with definite partnership prospects. If you prove your commitment then you will reap the benefit.

Please contact  
**ADAM KLOSOK & CO**  
50 New Street, Salisbury,  
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0722 332033

**GRAMPIAN REGIONAL COUNCIL**  
Estates Department  
**ESTATE SURVEYOR - ABERDEEN**  
Salary within range £10,302 to £15,576 with placing according to qualifications and experience.  
Applicants must be experienced Chartered Surveyors qualified in the General Practice Division of the RICS, although consideration may be given to applicants with a number of years of practical experience who are working towards the T.P.C. Required at Headquarters, Woodhill House, Aberdeen in Aberdeen Division which comprises an Assistant Director, an Assistant Estates Officer and two Estates Surveyors. The Division deals with acquisition by agreement and with compulsory powers, disposal, leasing and management on all types of property. There is particular emphasis on compensation in connection with major road improvement schemes, but work is concerned with the whole range of Regional Council functions in the centre for western European Offshore Oil Exploration and Production.  
An attractive relocation package provides for payment of full removal expenses and generous assistance towards legal and other costs. Temporary rental accommodation may be available. Essential car or use allowance. Assisted car purchase scheme. Application forms from Director of Manpower Services, Woodhill House, Aberdeen AB9 2LU. Telephone service out of office hours. Tel. Aberdeen (0224) 682887.  
Closing date for applications October 26. Ref 886/877.

**HEALTHCARE RECRUITMENT SPECIALISTS**  
**IF YOU ARE WHAT WE ARE  
LOOKING FOR  
YOU CAN TELL US WHAT YOU  
ARE WORTH**

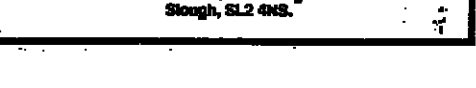
As Europe's leading healthcare recruiters we are now expanding our head office team to ensure continued excellence through a period of manpower expansion.

Your knowledge of medical recruitment, ideally with experience of needs overseas in general and in the Middle East in particular, will be the key to your success.

Meticulous administration will be second nature to you and your ability to communicate at all levels combined with interviewing skills under pressure are essential.

An I.P.M./A Level education, ideally with National Health Service experience recruiting Medical, Paramedical and all categories of hospital staff will be an asset, though training may be given in areas where you may lack knowledge.

So if you would like to join an enthusiastic team enjoying real career satisfaction Contact Robert D Griffiths in writing at:



I.H.G.  
Stoke Park, Stoke Poges  
Slough, SL2 4NS.



### DIRECTORATE OF ESTATES AND TECHNICAL SERVICES

#### ASSISTANT ESTATES OFFICER

NT Grade VI  
Salary £9,618-£10,422 pa  
CORBY

An opportunity exists within the Estates Department at Corby to assist with the management, letting and sales of industrial and commercial premises in the town.

The successful applicant will be a member of a fully professional team working under the Executive Officer/Commercial Surveyor. The emphasis will be to assist with disposals, lettings, rent reviews, and lease renewals of mainly industrial property, but with some commercial and residential property also.

Applicants should have a relevant degree or diploma giving exemption from the RICS examinations, and have some experience of industrial and commercial estates management.

The post is superannuable, and conditions of service include £17 per month Luncheon Voucher, Accident and Life Assurance, and relocation expenses may be paid where appropriate. Housing accommodation may be available in certain cases.

Further details and application forms available from and to be returned to:  
Director of Finance, Administrative and Legal Services Commission for the New Towns, Glen House, Stag Place, Victoria, LONDON SW1E 5AJ.  
Tel: 01-828 7722 Ext 319/307

Ref: CE6. Closing Date: Monday 16th October 1987.

### GREENWICH DISTRICT HOSPITAL Vanbrugh Hill, Greenwich SE10 9HE TRAINED NURSES

We are looking for a number of trained nurses to join the forward looking Patient Services Department at Greenwich District Hospital.

You will be working in a 700 bedded spacious modern hospital that has led the way in hospital design since the late 70's, providing up-to-date patient care.

The hospital provides in-patient facilities for all medical and surgical specialties and admits around 22,000 patients each year.

The continual development of all Nursing Staff is of prime importance. To enable this, each unit has a dedicated Clinical Nurse Co-ordinator acting as the key resource in staff development.

In addition, you will be living in the historic and picturesque London Borough of Greenwich - bordered by the Thames and the parklands of Greenwich and Blackheath, within easy access of the City of London and West End.

We are now considering Registered and Enrolled Nurses to work in the following areas:

Care of the Elderly  
Medicine  
Orthopaedics  
Theatres  
Intensive Therapy  
Stroke Unit  
Surgery

If you would like to join us, write to Mrs R Ricardo, Patient Services Manager, or phone 01 858 8141. Closing date 19th October 1987



### Medina ISLE OF WIGHT CHIEF EXECUTIVE

Up to £31,000 per annum

Medina Borough Council with its population of 70,000 is located on the north-east of the Isle of Wight, the island for all seasons. With its main towns of Cowes - the Mecca of the yachting world, Ryde - the visitors principal port of entry and Newport - the capital town with its own working harbour at the centre of the island, Medina can boast a historical past yet look at a future of opportunity with a combination of leisure, tourism and economic development potential.

The post of Chief Executive is a key role and the Council is seeking a manager of proven ability to be part of that future. As the principal adviser on corporate matters and organisation development, the Chief Executive will be responsible for the effective and efficient management and co-ordination of the Authority's services.

This opportunity will suit a highly motivated professional who can demonstrate an extensive background of successful public or private sector management with the personal drive, leadership and flair to achieve the Council's policy objectives. Applicants should be suitably qualified, preferably legal, but personal qualities will be equally as important as professional background.

The Isle of Wight offers an ideal environment in which to live and work with excellent housing, education and recreation facilities.

If you feel you have the experience and personal qualities to match our requirements for the role of Chief Executive then further details and an application form can be obtained from Max Burton, Personnel Officer, 17 Quay Street, Newport, Isle of Wight PO30 5BE (Tel: (0983) 520000 ext 2122).  
Closing date: 30th October, 1987.

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## LEGAL APPOINTMENTS

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## Building/Construction Law Prospective Partner

Our client, one of the leading international City law firms, seeks a senior lawyer, preferably with technical or construction industry experience, to join its Construction Department. The right applicant may expect to head the Department at Partner level.

Applicants from private practice are already likely to be, or may soon expect to become, partners. Senior members of Legal Departments will also find this opportunity attractive.

The total financial and, where appropriate, partnership package will be competitive.

To explore the matter further, in the strictest confidence, please telephone Gareth Quarry on 01-405 6852 or write to him at Reuter Simkin Limited, 26-28 Bedford Row, London WC1R 4HE.

**REUTER  
SIMKIN  
RECRUITMENT**

## COMMERCIAL PROPERTY LAWYERS

### New Appointments

Continued expansion in our property departments has brought new opportunities for skilled lawyers. Ideally, we are hoping to hear from those with about 3 years experience, but we will consider other competent applicants.

We look for a sound background in commercial property although those whose principal work has been residential will be considered if they can demonstrate some commercial expertise.

We would stress that these are new appointments, not replacements and that an immediate caseload is guaranteed.

If you are interested please write, in confidence, with a full CV to:-

Michael Charteris-Black,  
14 Dominion Street, London EC2M 2RJ.

## SIMMONS & SIMMONS

## Career Opportunities for Young LAWYERS

Reynolds Porter Chamberlain are a well established firm in one office in High Holborn. We believe in our clients having the best of both worlds, modern expertise and traditional personal service.

We need able and enthusiastic lawyers to join our team.

### Professional Indemnity

A major part of our practice is structured specifically to meet the needs of insurance companies and of Lloyd's Underwriters. We provide a full litigation service on their behalf in defence of claims for professional negligence as well as in many other areas of liability insurance. We need lawyers to join this part of our expanding practice.

### Construction Law

Within our Professional Indemnity Department we undertake construction law work both defending architects, engineers, etc. (on their insurers' behalf) and representing commercial clients, in particular contractors, in arbitration and High Court litigation. We need another lawyer to work in this specific field.

Applicants should have two years good relevant experience in private practice. We offer an excellent working environment, attractive and rewarding career prospects and salary and benefits package to match.

If you think you are suitable, please write with career details and current salary to:  
Partnership Secretary, Reynolds Porter Chamberlain, Chichester House,  
278-282 High Holborn, London WC1V 7HA.

Telephone: 01-242 2877

**Reynolds Porter Chamberlain**

## GAMLENS Conveyancer

We require an able assistant to deal with all aspects of taking security for institutional lender clients.

Apart from managing his/her own case load, the successful applicant will have the opportunity to assist generally in the running of this particular department.

We offer a good salary, stimulating work and a friendly and progressive environment.

Please ring or write, enclosing CV to:-

**Sarah Panizzo  
GAMLENS  
3 & 4 Stone Buildings  
Lincoln's Inn  
London WC2A 3XS**

## AVON PROBATION COMMITTEE CHIEF PROBATION OFFICER

Salary £22,096 - £24,303  
(Salary Award Pending)

The present Chief Probation Officer, Mr John Burbridge, is due to retire on 31 March 1988 and the Probation Committee wishes to invite applications for this important post.

As well as displaying the drive and motivation which this demanding position requires, candidates will need to hold an appropriate qualification and be able to demonstrate previous relevant experience at senior management level. In particular, you will need the following proven qualities:

1. First rate manager, with excellent communication skills.
2. An innovator with a proven track record as a developer and implementer of policy.
3. Be able to offer a vision for the future of the Service with the ability to plan and effect change successfully.
4. Dedication to the interests of the Service accompanied by experience and detailed knowledge gained at senior level.

If you have the qualities we are looking for and can rise to the challenge which this job will undoubtedly present, please seek further details and an application form from The Secretary, Avon Probation Committee, PO Box 11, Avon House, The Haymarket, Bristol BS99 7DE.

The Avon Probation Service is an organisation which has a good record of innovation, well supported by a progressive Committee. There is a wide range of facilities and community resources within both city and rural areas.

Avon is attractively located in the West Country with excellent road and rail communication links. A relocation allowance will be available in appropriate cases.

Please note that application forms must be returned by 18th October 1987 and that interviews will be held in Bristol on 16th/17th December 1987. Shortlisted candidates will be expected to attend on both days.

Avon Probation Committee is an equal opportunities employer. It is the policy of the Committee to ensure that no job applicant or employee receives less favourable treatment on the grounds of disability, sex, sexual orientation, marital status, race, religion, colour or nationality. The Committee would positively encourage applications from persons from minority ethnic groups who are currently under-represented in the workforce. (Section 28 Race Relations Act 1976 applies).

## Joint Venture Lawyer Mayfair, London

- Total Commitment
- Total Professionalism
- Total Energy

Total Oil Marine is part of the highly successful, international Total CFP Group. It operates facilities which currently supply approximately one third of the UK's natural gas requirements. With the Alwyn North field due on-stream shortly, it will thus also become a major oil producer. A significant increase in business activity has created new, exciting career opportunities for high calibre professionals.

**TOTAL**  
Total Oil Marine

Broadening Horizons ■

Enjoy a positive future in a high profile role which provides a stimulating intellectual challenge, a good variety of work and the chance to assume as much responsibility as you can handle.

Joining a compact, young team which advises Senior Management on a range of legal matters, you will draft, interpret and advise on transportation, field development and exploration agreements, conducting research as appropriate. Additionally you will liaise with joint venture partners and senior professionals in government and practice, providing support to high level negotiations.

A solicitor or barrister and probably in your mid 20's, you have at least 12 months' post qualification experience. You will also have a knowledge of commercial contracts, a credible disposition and a team spirited approach.

Based in Mayfair, London, you will command a competitive salary together with comprehensive benefits including annual bonus, BUPA, pension scheme and a very active social club.

Please telephone or preferably write (in complete confidence) with CV to the Company's adviser, Sue Jagger, Simpson Crowden Consultants Limited, Specialists in Executive Search and Selection, 97-99 Park Street, London W1Y 3HA. Telephone: 01-629 5969.

## Commercial Property Specialists

UP TO £30,000 P.A.

Are you already successful in the fast-moving field of commercial property but lack opportunities for professional advancement?

The Property department of Simpson Curtis is a young, rapidly growing team. We now need first-rate commercial property specialists with a minimum of two years' relevant post-qualification experience.

Simpson Curtis is based in the commercial heart of the city of Leeds and serves a wide range of substantial business and commercial clients, including numerous public companies.

You will need to demonstrate a track record of professional excellence and a desire to achieve in a stimulating and dynamic environment. In return, we offer excellent prospects of advancement to partnership.

If you think we should discuss your potential, telephone or write to David Evans or Nigel McClea.

Alternatively, come and meet us in London at The Savoy on Tuesday, 20th October, at any time from 12.00 noon to 7.30 pm. Please telephone in advance if you would like a private interview.

See our advert in Legal Appointments next week for more information on our event at The Savoy.

**Simpson Curtis**  
SOLICITORS

41 Park Square - Leeds LS1 2NS - Telephone (0532) 433433

## COMMERCIAL LITIGATION EC2

Continued expansion in the large litigation department of this highly respected City firm has created openings for two high calibre lawyers seeking to further their careers in a demanding environment. Candidates will have excellent academic backgrounds and up to two years experience with a strong commercial practice. First class prospects for career progression are offered, coupled with a high salary.

### ARTICLED CLERKS QUALIFYING 1987-1988?

We welcome applications from Articled Clerks nationwide, qualifying later this year or early in 1988, who are interested in exploring opportunities in Central London. With work currently available in most fields of the law, candidates with good academic backgrounds and relevant experience during articles, can expect highly competitive salaries and career prospects with firms of all sizes.

For details of these and other vacancies, please contact John Cullen, Judith Farmer or Lucy Hardley.

## BADENOCH & CLARK

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THE LEGAL & FINANCIAL RECRUITMENT SPECIALISTS  
16-18 NEW BRIDGE STREET, BLACKFRIARS, LONDON EC4.  
TELEPHONE: 01-583 0073 OR 01-587 0208 (EVENINGS & WEEKENDS)

## PROPERTY LAWYERS Central London

We are currently recruiting on behalf of a number of clients seeking to strengthen existing property departments with quality lawyers at all levels. The work offered by a variety of practices ranges from domestic conveyancing to concentration on complex commercial property transactions. Many of these positions carry excellent partnership prospects.

### CORPORATE FINANCE From £25,000 + Bens

On behalf of leading City Merchant Banks and Stockbrokers, we are recruiting high calibre lawyers to join expanding corporate finance teams. Applicants aged 26-32 will have gained quality post-qualification experience with a leading City firm of solicitors and will be required to demonstrate commercial awareness and excellent inter-personal skills. Exceptional barristers will be also considered.

## CAMBRIDGESHIRE MAGISTRATES' COURTS' COMMITTEE APPOINTMENT OF COURT CLERK - PETERBOROUGH MAGISTRATES' COURT

Salary Range: £11,673 - £13,170 (pay award pending)

Applications are invited for appointment to this post which will shortly become vacant. It will be of particular interest to someone keen to develop his or her career in this busy, modern court situated in the centre of one of Britain's fastest growing cities. I am looking for a person who has recently obtained either a professional qualification, or a Home Office diploma and who can clerk all types of court or has the ability to do so shortly. In addition to advising lay justices, there will be the opportunity to assist in committee work, and in the training programme for magistrates. Certain administrative duties attach to the post, but the emphasis is substantially court based. Peterborough has an enviable range of social, cultural, and sporting facilities, and is well served by road and rail links, fast trains reaching London in fifty minutes.

If you would like to discuss the matter informally, telephone me on (0733) 639771. Applications in writing, giving the names and addresses of two referees should reach me by Monday 19th October. Interviews will be held in Peterborough on Monday 26th October.

N.A. McKibbin  
Clerk to the Justices  
Bridge Street  
PETERBOROUGH PE1 1ED

## LOCUMS

Solicitors & Legal Executives urgently required in all areas.  
Tel: 01 484 4741  
Conveyancing, Litigation, full or part-time, long/short bookings.  
High earnings + accommodation & travel costs neg.  
**ASA LAW**  
The Legal Specialists

**NATIONAL and Crime in East Kent Solicitors and Legal Executives. To 181, Wrexham Court, 0255 25183.**

**NATIONAL and some Central London City of London. To 0454 56771. Free national individual attention for the individual professional.**

**CV SERVICE** based on telephone or personal interview. Referrals only. 04427 72209.

## UNIVERSITY OF BRISTOL RESIDENCE OFFICER

Applications invited from suitably qualified and experienced persons for the new and challenging post of Residence Officer. The person appointed will assist the Wardens of Halls of Residence in the management of residences for 2500 students and will be responsible for the maximising of income from conference activity. The current turnover of the residence account is approximately £3m p.a. The appointment will be made on Administrative Grade 3 (£15,415 - £18,210 p.a.) Full particulars available from Deputy Secretary, University of Bristol, Senate House, Bristol BS8 1TH, to whom applications are to be sent by 19th October.

## Solicitor COMMERCIAL PROPERTY

The Wickes Group is one of the largest English based European retailers of building materials, home improvement products and associated services, trading from 56 retail stores located in England, Holland and Belgium.

The Group became a fully listed public company at the beginning of this year following the successful completion of one of the UK's largest management buy-outs, and is now looking to expand its legal Department.

Based in Central London you will need to have a broad commercial property background and be able to deal with high value acquisition leasing and development work without supervision. You will have been qualified for at least 5 years and to be ready to move into a fast moving environment calling for an assertive commercial outlook and an eye for detail.

Remuneration will not be a problem to the right applicant and will include a quality company car and an attractive package of company benefits.

Applicants should apply in writing with a full C.V. to The Group Legal Adviser, Wickes Plc, 19/21 Mortimer Street, London, W1M 7RL, marking the envelope strictly private and confidential.

**Wickes**

## ASA LAW PERMANENT APPOINTMENTS FOR SOLICITORS

We are a small friendly agency offering a highly personalised service. Our clients are seeking staff at all levels in London and the provinces. If you are contemplating a career move call:

Julia Wykeham-Martin on 01 404 4829  
or write with full CV to ASA Law Permanent Appointments  
31-37 Curzon Street Off Chancery Lane  
London EC4A 1LT

## BARRISTERS CHAMBERS (TEMPLE)

Specialising in EEC, Commercial and International Law, are looking for two Barristers, preferably of above ten and twelve years' call respectively to join them.

Write in strictest confidence to:

The Head of Chambers,  
3 Kings Bench Walk North,  
Temple,  
London EC4Y 7DL.

## BARNES SW13

Assistant Solicitor with matrimonial experience required for Divorce Department. Must be committed and prepared for hard work. Good conditions and prospects. Salary by negotiation.

Tel: Mrs Crabtree  
01 876 1114



01-481 4481

## LEGAL APPOINTMENTS

01-481 4481

## London Expects Bristol Awaits!

If you feel ready for a change of environment, but wish to maintain the highest professional standards, perhaps you should be talking to us. Our client, a well established and friendly, medium sized Bristol firm, offer a first class opportunity in Residential/Commercial Conveyancing to a Lawyer who enjoys client exposure.

An attractive salary and future prospects await the successful appointee.

Candidates are asked to contact Joseph Carney in complete confidence either by telephone or in writing to the address set out below.

LEGAL SELECTION

160 New Bond Street,  
London W1Y 0HR  
England  
Telephone 01-493 8515  
Fax 01-491 7459

**JAMES  
DAVIS  
& PARTNERS**

## SHIPPING SOLICITORS

Clifford Chance are looking for lawyers of high ability who wish to specialise in contentious shipping work.

If you wish to join a strong, enthusiastic and expanding team, have good academic qualifications and practical ability, we should be very interested to hear from you.

The firm offers an attractive remuneration package.

Please write with details of your career to Geoffrey Slater at Clifford Chance, Royex House, Aldermanbury Square, London EC2V 7LD.

**CLIFFORD CHANCE**

THE MERGED FIRM OF COWARD CHANCE AND CLIFFORD-TURNER  
BRUSSELS HONG KONG LONDON NEW YORK PARIS SINGAPORE UNITED ARAB EMIRATES  
ASSOCIATED OFFICES AMSTERDAM BAHRAIN MADRID SAUDI ARABIA TOKYO

**WALTERS  
FLADGATE**



## CIVIL LITIGATION London W1 to £20,000

The London office of this well established, and expanding partnership have a vacancy in their litigation team.

If you have around 2 years post qualification experience, we will offer a salary of up to £20,000. The work is interesting and prospects are good in a hard working but relaxed environment.

Please call Paul Leese on 01-637 5181 or write to him at:-

Walters Fladgate,  
9 Queen Anne Street,  
London W1M 0BQ.

## BURSTOWS SOLICITORS

**WEST SUSSEX  
HORSHAM/CRAWLEY/HAYWARDS HEATH  
COMPANY COMMERCIAL  
OPPORTUNITIES  
SALARY TO £40,000**

We are a well established and rapidly expanding practice based in this busy commercial area.

We are seeking two ambitious commercial solicitors preferably with City experience to work away from London but with 'City Quality' work.

We are prepared to offer salary and benefits of up to £40,000 including car, etc. and early Equity Partnership to the right candidate.

Applications with full C.V. to Don Burstow, Burstows, Rox House, 18 London Road, Horsham, West Sussex, RH12 1AY.

## Co/Commercial c.£30,000 pa

Our clients, a City firm with young partners and an excellent client base, seek a solicitor to handle a mix of general commercial, banking, and Stock Exchange work. Full back-up facilities available. Prospects of partnership excellent.

### London & Middle East

Recently-qualified solicitor is sought by Central London firm to handle a broad range of corporate and commercial work, from company acquisitions to international trade finance. Based in London, with travel to the Middle East. to £20,000 pa.

### Conveyancing

Medium-sized Central London practice offers excellent opportunity, with partnership prospects, to solicitor with 2 years' experience of residential and commercial property work. Experience of supervising staff an advantage.

### Manchester

Commercial property solicitor required to handle complete range of commercial conveyancing, inc. development. Demanding clients, but good prospects.

### Chambers

44 Long Lane, London EC1A 9ET  
(01) 606 9371

### CITY/WEST END

**CONSTRUCTION LAWYER & COMPETITIVE**  
We act for an impressive practice in the City who are looking for a senior litigator to work on both litigious and non-litigious matters. Good drafting, negotiating skills are essential. This would suit a three to seven years post qualified solicitor aspiring to partnership shortly. Highly attractive salary.

**RESIDENTIAL CONVEYANCER £25 K++**  
We are instructed by a leading City practice to introduce a bright young conveyancer with experience of both London residential properties and of dealing with clients and City banking executives at senior level. The successful candidate will have up to four years PQE and salary will be commensurate with experience.

**EMPLOYMENT/IMMIGRATION & NEG AAE**  
An expanding City practice wishes to recruit a newly qualified to two years post qualified solicitor to join its team dealing with all aspects of employment and immigration law. Excellent opportunity.

**COMMERCIAL CONVEYANCING £33 K++**  
A busy, progressive City practice has an opening for a solicitor with up to four years PQE. Opportunity exists for the successful applicant to become involved in development work and climb the ladder.

**1988 JANUARY QUALIFIERS £217 K**  
Our clients, a leading firm of solicitors in the City and central London, are already recruiting young lawyers due to start on completion of articles in December. There is still a healthy demand, in particular, for those who wish to specialise in company/commercial law, conveyancing and trusts and probate as well as other fields of law.

### OUT OF TOWN

**EAST KENT £14 K+**  
A newly qualified solicitor is sought by this small coastal practice. The caseload is primarily non-contentious involving residential conveyancing, a little probate and general work. There are excellent opportunities for the ambitious candidate.

**ROMFORD c. £15 K**  
This busy general practice has an opening for a solicitor to join its rapidly expanding litigation department. The caseload is extremely varied high court and County Court work, including quality commercial litigation, personal injury and matrimonial.

**GUILDFORD £20 K**  
This small provincial firm seeks an ambitious solicitor of definite partnership calibre to join its substantial conveyancing practice. Ideally the candidate will have three years + experience but NQs will be considered. First class prospects.

**HUMBERSIDE To £25 K**  
A Commercial Property Assistant, willing to assume immediate responsibility is required for a burgeoning practice. The Commercial Property Department offers high quality work including acquisitions, disposals and development.

**NORTH WEST £ NEG**  
There is an opportunity for a matrimonial/criminal lawyer, in arguably the most scenic area of North West England. A lively practice offers rewards commensurate with age, ability and experience.

**BRISTOL To £15 K**  
Our clients offer a commercial litigation career for a young solicitor of around two years PQE. The successful applicant will have every opportunity to develop a career in a department with an enviable specialist reputation.

## Law Personnel

Staff specialists to the legal profession worldwide  
95 Aldwych, London WC2B 4JF. Tel: 01-242 1281  
(ansaphone after office hours)

## LEGAL AID ADMINISTRATION SOLICITORS NEWCASTLE, BRIGHTON, LIVERPOOL AND LONDON

£10,751 - £21,002 National  
£12,267 - £22,518 London

It is preferable that applicants should have experience in civil and criminal legal aid and an interest in administrative work. These appointments are on the first rung of a career structure with higher grade maxima of £26,602 and £29,203 per annum and above, exclusive of £1,516 London Weighting.

Each office employs 6 solicitors and has a total strength of about 75.

Salaries on appointment will be within the above ranges, will reflect age and experience, and are subject to an annual increment of £840 p.a. and further review each year. Conditions of service include 25 days increasing to 30 working days leave and an index linked contributory pension scheme with dependants provision and retirement at age 60.

Applicants who would like additional information are invited to telephone the Personnel Manager on 01-353 7411.

Write in confidence by 16th October 1987 giving full details of education, experience, employment, present salary, post applied for and date available to: Personnel Manager, Legal Aid, Legal Aid Head Office, Newspaper House, 8-16 Great New Street, London EC4A 3BN.



## Senior Commercial Lawyer

City

The 'in-house' legal team of The International Stock Exchange plays an increasingly important role at a time when the securities industry is experiencing a period of dynamic evolution with an increasing emphasis on the electronic marketplace.

You are likely to be aged in your 30's, a sound 'hands-on' and practical commercial lawyer, having gained your experience either in private practice with a strong commercial bias or in commerce/high technology industry. You will be used to advising people at many different levels as a generalist lawyer but you must be particularly familiar with:

- Intellectual Property Rights
- Anti-competition laws
- Commercial contracting and
- Litigation matters

Well developed influencing skills, strength of personality and sound analytical abilities are key for this senior career appointment. It is also essential that you have the ability to assimilate rapidly business needs in a changing environment.

You will report to the Head of Legal Services and be responsible for managing a small, professionally qualified team, liaising with all levels of management and technical staff on commercial legal aspects of The International Stock Exchange's business activities.

Salary is negotiable, but it is likely to be of interest to those currently earning in excess of £30,000. The benefits package includes fully expensed company car, non-contributory pension scheme, free travel and BUPA.

Please apply with full curriculum vitae to:-

Jennifer Gregson,  
Personnel Department,  
The International Stock Exchange  
of the United Kingdom and the  
Republic of Ireland Limited,  
Old Broad Street,  
London EC2M 1HP.



A market in progress

## Lawrance, Messer & Co.

Working in London can provide excellent opportunities for varied and interesting work with a chance to go along a specialist route, but it can also mean losing your identity in a vast organisation! Lawrance, Messer & Co is a medium sized firm of Solicitors that can offer variety, specialised fields and a competitive salary in a friendly environment where staff are people, not numbers.

Our expansion programme is proceeding at a satisfactory, but not daunting, rate. We are currently seeking to recruit the following members of staff to join our team:-

**COMPANY/COMMERCIAL  
Solicitor**  
Newly admitted to 1  
year p.q.e.

**INSURANCE LITIGATION  
Solicitor**  
Newly admitted to 2  
years p.q.e.

**COMMERCIAL  
CONVEYANCER  
Solicitor**  
2-3 years p.q.e.

**PROBATE AND TRUST  
Legal Executive**  
2 yrs + experience in  
Probate

**Trust Administrator**  
2 yrs + experience

Please apply with a full C.V. to Miss V. Wallace, Lawrance, Messer & Co., 1 Noble Street, London EC2V 7BJ.

## NABARRO NATHANSON

### SENIOR COMMERCIAL LAWYERS

Nabarro Nathanson has the reputation of being the City firm outside the City. Our new premises in Stratton Street provide a working environment for our personnel envied by many. The move to new premises has contributed to an acceleration in our already rapid growth and we are therefore seeking Senior Commercial Lawyers to join our Company and Commercial Department.

Successful candidates will be expected to handle a busy and varied work load ranging from new issues and public takeovers to private company acquisitions and joint ventures. Opportunities for specialisation will arise.

You must have good communication skills, encompassing the ability to deal with clients at a senior level and to supervise staff within your own team environment.

The position offers excellent prospects as well as a generous remuneration package. Successful candidates are unlikely to be earning less than £30,000 p.a.

There are also positions available for less experienced candidates who are ambitious to succeed in a major firm.

Please write with full C.V. to:-  
John Hare FCIS  
Partnership Secretary, Nabarro Nathanson,  
50 Stratton Street, London W1X 5PL  
Telephone: 01-493 9933.



مكتبة الامم



01-481 4481

# LEGAL APPOINTMENTS

01-481 4481

## Maybury & Sagoo

### SOLICITORS

is one of the longest established practices in Crawley and during October will be moving into newly built offices providing excellent working conditions.

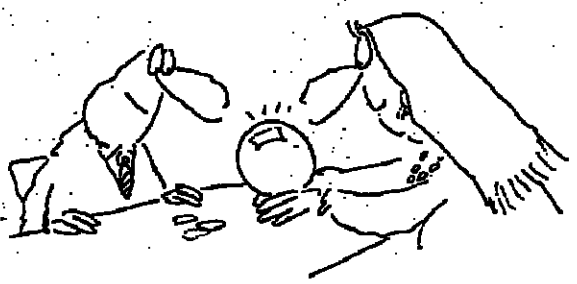
We require a SOLICITOR for our Civil Litigation Department. The successful applicant is likely to have good general experience and partnership potential. Enthusiasm and capacity to work on own initiative is essential.

An attractive salary and incentive package plus a car will be offered.

Please apply with full C.V. to

R.P. Sagoo, Maybury & Sagoo  
Holly Lodge,  
27 Brighton Road,  
Crawley,  
West Sussex RH10 6AJ

"you will make a fortune outside London"



If you would like to consider the benefits of working beyond London, come and talk to the provincial regional managers from Britain's largest legal recruitment consultancy.

They will be coming to London on Friday 9th and Saturday 10th October through to 8.00pm to talk to interested lawyers on a one-to-one basis.

Each confidential discussion will be by appointment only and of an informal nature with no obligation. There will be specific vacancies to talk about which offer greater responsibility and surprisingly high salaries throughout the country.

To make an appointment speak to Julie Gledhill (Birmingham) 021-201-2000, Suzanne Hall (Leeds) 0532-44525, Frances Burrows (Winchester) 0932-84346 or Liz Rodger (Manchester) 061-431-7127.

REUTER  
SIMKIN  
RECRUITMENT

## EXPERIENCED CONVEYANCER

We have been retained exclusively by our client, an expanding London practice with offices in the City, to recruit a high quality Conveyancer.

Based in new offices in North London, the successful candidate will ideally have at least 4 years post qualification experience in both residential and commercial conveyancing.

Essential qualities are the ability to manage and motivate a small team, commercial awareness and entrepreneurial flair.

The package includes an excellent basic salary plus a bonus based on both team and personal performance. Early partnership prospects exist for the right candidate.

Candidates considering relocation are also invited to apply and a generous contribution towards moving expenses is offered.

If you would like to be considered for this outstanding opportunity, please telephone Simon Lipson on 01-222 8866/4243 for an informal discussion, or write to him at the address below.

## LIPSON LLOYD-JONES

The Legal Recruitment Specialists  
SUITE 442 PREMIER HOUSE 10 GREYCOAT PLACE LONDON SW1P 1SB TELEPHONE 01-222 8866/4243

## HOLMAN, FENWICK & WILLAN

### Lawyers for London and Hong Kong

We have immediate vacancies for young solicitors in our City of London and Hong Kong offices. Ideally you will have sound academic qualifications, some previous experience and knowledge of a foreign language, but primarily if you think you can meet the challenge of working for one of the UK's leading international law firms, we would very much like to hear from you.

Holman, Fenwick & Willan has 45 partners and there are more than 250 people based in London, Paris and Hong Kong. More than a century of experience and our international reputation in commercial and maritime law provides the ideal environment for those with the right blend of enthusiasm, commitment, ability and sense of humour to develop their careers.

**LONDON**  
**Commercial Litigation.**  
We seek several assistant solicitors with up to four years post admission experience for our commercial litigation department. This is a major part of our business, particularly as regards complex maritime disputes, insurance, re-insurance and international trade matters.

**Corporate Taxation.** We require a solicitor with good relevant experience to develop this new department in order to provide a full planning and advisory service for UK and overseas companies on all aspects of corporate taxation.  
**Property.** A recently admitted solicitor with appropriate experience is needed urgently for this expanding sector, to advise investors and developers in all matters concerning freehold and leasehold commercial property transactions.

**HONG KONG**  
**Company Commercial.** A solicitor with about two years relevant post admission experience is required to undertake a wide range of company and commercial matters. Vital to the position is a self confident outgoing personality and the ability to liaise effectively with clients at all levels.

If you wish to apply, or to discuss any of the above appointments, please contact John Hamilton quoting JH/189 at:  
John Hamilton Associates,  
51-53 High Street,  
Guildford,  
Surrey GU1 3DY.  
Tel: (0483) 574814.

John Hamilton Associates  
Management and Recruitment Consultants

## FAST TRACK TO PARTNERSHIP

### City

### Excellent Package

One of the City's leading high-profile law firms seeks to recruit an outstanding young lawyer who will reach early partnership status and assume a leading role in their rapidly expanding corporate and commercial practice centred on City-based financial institutions.

In addition to being a qualified solicitor, aged 24-27, with past City experience you will be:

- ☐ Articulate and assertive
- ☐ Commercially minded
- ☐ Highly motivated
- ☐ An Honours Graduate

This position offers exceptional career potential and is rewarded appropriately.

If you think your talents and ambitions match this opportunity please contact Phillip Price ACA or Simon Hewitt on 01-488 4114 or write enclosing a comprehensive c.v., quoting reference A070, to Mervyn Hughes International Ltd., Management Recruitment Consultants, 63 Mansell Street, London E1 8AN

## Legal Consultant

Salary up to £25,000 + Company Car

Robson Rhodes is a leading national firm of Chartered Accountants with 17 UK offices and strong international associations. Substantial expansion has now created an opportunity for an additional qualified legal consultant to work in our London office.

The successful candidate will enjoy a varied and challenging brief, providing expert advice on a wide range of legal matters including company and commercial law, taxation and estate planning to colleagues trained in other disciplines. You will have an active part in the continued growth of this area and the prospects for career progression within the firm are excellent.

Candidates should have a good law degree and at least two years' post-qualification experience gained in a major professional practice or in a commercial environment, preferably in the legal department of a large company. Other essential attributes are good communication skills and a commercial approach to problem solving.

To apply, please write with full CV to:

## ROBSON RHODES

Chartered Accountants

Philippa James (Miss), Recruitment Manager,  
Robson Rhodes, 186 City Road, London EC1V 2NU

## GREENWOODS

We are seeking experienced Assistant Solicitors to handle a high volume of personal injury litigation on behalf of insurance company clients.

Please telephone or write with C.V. to:

Tom Parsons,  
20 Bedford Square,  
London WC1B 3HL.  
Tel: 01 323 4632

## AMERICAN ATTORNEY

London Branch Office of large US law firm seeks American Attorney in London with at least 4 years experience for an associate position in practice focusing on International Corporate and Entertainment law.

Please reply to BOX L67

## MOSS REACHLEY & MULLEN

Require assistant solicitor for general practice litigation conveyancing probate etc. 3 years experience. Advocacy opportunities. Partnership prospects. Busy friendly offices. London W1 area.

Tel 01 402 1401  
ref 1KB or AJM

The Chambers of  
Mr. John Hoggett QC,  
40 King Street,  
Manchester M2 6BA.

(formerly 460 Royal Exchange, Manchester 2) seek a Head Clerk owing to impending retirement. Applications with c.v. to the Head of Chambers. Terms negotiable.

REUTERS CHAMBERS Small set in Birmingham invite applications for experienced counsel of about 8 years and able to contribute to the team. Write in confidence to: Reuters Chambers, 3 Court Chambers, 180 Corporation St., Birmingham B4 6UD.

## SUB EDITOR

ALL ENGLAND LAW REPORTS

Butterworths, the leading UK Law Publisher, requires a sub-editor to prepare law reports for the All England Law Reports. The sub-editor will be required to undertake all phases of manuscript preparation from receipt of a transcript to publication, including copy editing, checking case citations, revising head notes and proof reading.

The qualifications required are an inclusive legal mind (as evidenced by good academic qualifications), the ability to express difficult legal concepts in concise but clear and readable English, keen attention to detail and the ability to work to a weekly schedule. Applicants must have a good law degree or legal professional qualifications.

Excellent working conditions - in accordance with NUJ agreement.

Please reply with full CV to:

Rosalind Miller  
Personnel Officer,  
Butterworth & Co. (Publishers) Ltd.,  
88 Kingsway  
London WC2B 6AB

Butterworths

MANAGER, UNITED KINGDOM/EUROPE TOURISM COMMISSION OF NEW SOUTH WALES LONDON £20,000 to £24,000

The Tourism Commission of New South Wales wishes to recruit a Manager for UK and Europe to promote New South Wales as a holiday destination.

Duties include the development of practical marketing strategies based on the analysis of the UK and European travel markets, representation of the Commission and undertaking of promotional activities with the Australian Tourist Commission, international airlines and the local travel trade.

Essential requirements for the position are:  
- Experience and proven ability in marketing and promotion preferably in the tourism or travel industry.  
- Knowledge of or experience in the UK and European travel markets.  
- Strong interpersonal skills.  
- Experience in presentations to group audiences and representation at public functions.  
- Sound knowledge of New South Wales and its tourism opportunities.  
- Experience in use of statistical and research data to develop marketing strategies and monitor their effectiveness.

Applications giving full details of experience should be forwarded to:  
Ms. Jo Caddy  
Director  
New South Wales House, 87 Strand, London, WC2R 0Z, U.K.

## Corporate Lawyer - Oil & Gas

### Total Responsibility with an Expanding Operator

Be the focal point for all legal affairs relating to the various UK activities of this independent North American oil company which is one of the few actively developing operators in the UK.

Shrewd foresight has enabled it to strengthen its sound financial position during the past year and to continue a successful exploration and acquisition programme. With production revenues in 1986 exceeding \$80m, it is poised to commence a significant period of further expansion as it commences its first North Sea development as operator.

A qualified solicitor or barrister, you have over five years' experience in the oil & gas

industry particularly in negotiations and joint venture agreements.

Being the only lawyer in the senior management group, you will report directly to the Managing Director and will enjoy an extremely wide ranging sphere of responsibility.

A highly competitive salary along with a range of attractive benefits including company car, is offered.

In complete confidence please ring or write with CV to **John Diack, Simpson Crowden Consultants Limited, Specialists in Executive Search & Selection, 97/99 Park Street, London W1Y 3HA. Tel: 01-629 5909.**

Simpson Crowden  
CONSULTANTS

## LEGAL APPOINTMENTS - KENT

We are the largest recruitment consultancy in Kent, acting on behalf of a number of prestigious clients, and are seeking Solicitors, Legal Executives and Clerks for Conveyancing, Litigation and Probate. You will be offered an attractive salary with partnership opportunities and usual company benefits.

Apply to Susan Mansfield on  
Maidstone (0622) 691016  
or send full CV to  
BCI Recruitment Ltd,  
15 Gabriels Hill,  
Maidstone, Kent ME15 6HR.

## NORTH FINCHLEY

Solicitors require Domestic Conveyancer for small friendly firm. Good salary and prospects for partnership and in return we expect hard work and a sense of humour.

Please telephone or write to  
Donald Galbraith & Co.,  
757 High Road, North Finchley,  
London, N12 8LD.  
Tel: 01-446 6717 Ref: DJG or AB.

## PENSIONS AND LEGAL ADVISER

Urgently required for busy company. Call now for immediate interview.

Call Marion  
on 236 1686

ARTICLED Clerks for Hampshire & with Start Or/Un/87 Wks. sv. Consultants. 0936 25163



01-481 4481

## LEGAL APPOINTMENTS

01-481 4481

## McKENNA & Co. Commercial Property Lawyers

The departments in our firm dealing with commercial real property urgently need solicitors with two or more years' experience.

Ideally, that experience will have included aspects of development work, but this is not essential. You will have every opportunity to undertake a broad range of interesting and good quality work.

The need for further appointments arises from continued expansion, and the long term prospects are excellent for solicitors of the right calibre. The salary and benefits are highly competitive.

Please reply with full curriculum vitae to:  
Bernadette Willoughby, McKenna & Co., Inveresk House  
1 Aldwych, London WC2R 0HF

LONDON • BAHRA • HONG KONG • SINGAPORE • TOKYO

## SENIOR CORPORATE SECURITIES LAWYER

HONG KONG

We are looking for a lawyer with at least five years' experience to assume a leading role in our corporate securities practice.

This position offers the opportunity of further developing the existing practice in this area in one of the largest firms in Hong Kong and the Asian Pacific Region. We offer a first class package of remuneration and benefits and, in view of the seniority of the position, early or immediate partnership prospects.

All applications will be treated in the strictest confidence, and should be addressed in writing, with full c.v., either to  
Richard Davidson, Baker & McKenzie,  
Aldwych House, Aldwych, London WC2B 4JP, or  
John McGuigan, Baker & McKenzie, 1401 Hutchison House,  
10 Harcourt Road, Hong Kong (fax no. 5-292115).

## BAKER & MCKENZIE

## OUR SUCCESS COULD MEAN YOUR SUCCESS

Wragge & Co. are a large, rapidly expanding firm, based in one modern office in the heart of England. We provide comprehensive legal services for a wide range of corporate organisations and private clients throughout the U.K. and overseas.

We need able and ambitious Lawyers to further our expansion in the following areas:-

### COMPANY & COMMERCIAL

General advice to clients on company and commercial matters, including Full Stock Exchange listings and U.S.M. flotations. In addition there will be opportunities to deal with take-overs, management buy-outs, banking and corporate finance, venture capital funding and joint ventures. This is an extremely varied and stimulating area that will offer the right person career development whilst broadening your experience and responsibilities.

### COMMERCIAL PROPERTY

Our commercial property department has a heavy bias towards development work acting for a number of substantial developers and institutional investors, as well as providing property services and advice to our corporate and business clients. This will include development agreements, joint ventures, funding and project management in addition to the usual acquisitions, sales and lettings.

### INSURANCE AND COMMERCIAL LITIGATION

The first vacancy is ideally suited to a Solicitor or Barrister with between 1 and 3 years relevant experience preferably gained within a specialist environment. He/she will be involved in a wide range of work including servicing Insurance Companies, Captives, Lloyd's Underwriters, Loss Adjusters, Brokers and business clients and must be capable of consistently high standards of performance. A separate vacancy exists suited to a Solicitor with up to 2 years experience and which will involve general commercial litigation for business clients.

### PENSIONS

An opportunity exists for a Solicitor with a sound knowledge and experience of trust law to handle pension schemes for our corporate and trustee clients. The appointment will provide a wide variety of work with responsibility including the establishment of schemes, the pensions side of company acquisitions, sales and buy-outs and the disposal of surpluses.

Applicants for all these vacancies should preferably have at least one year's post qualification experience in private practice. However, we are also keen to hear from more recently qualified Solicitors who could play an important part in our future growth plans. We offer a very attractive salary with excellent prospects and assistance with relocation to this surprisingly pleasant part of the country will be given, if appropriate.

If you wish to meet us for an initial informal discussion, please write with career details and current salary too:-

C.W. Hughes, Wragge & Co., Bank House, 8 Cherry Street, Birmingham B2 5JY.  
Telephone: 021-632 4131

### Wragge & Co

A MEMBER OF THE M5 GROUP OF INDEPENDENT REGIONAL LEGAL PRACTICES

## GUINNESS PLC

### Challenging role for young commercial lawyer

Our clients, Guinness Plc, are seeking to recruit an ambitious, commercially-minded young lawyer to handle an exciting range of corporate and commercial work for the whole Guinness group of companies worldwide.

The company's legal department, based in West London, is well-known for its high professional standards and its all-round technical expertise. The lawyers are encouraged to develop an understanding of the financial, commercial and industrial problems of the industries in which the group operates - principally the production and marketing of world-famous brands of alcoholic drinks, but also other activities in the food and leisure industries. The lawyers are also expected to become closely involved with senior management and to work as an integral part of the management team.

The position will suit a young man or woman with about two or three years' experience either in industry or in private practice who wishes to move into a challenging environment that will provide scope for initiative, commercial involvement and the development of high quality legal skills. It offers an interesting and varied range of work, including mergers and acquisitions, joint ventures, distribution arrangements, consumer law, etc., all with a substantial international element. Candidates should be prepared to travel abroad on company business.

The company appreciates that good candidates expect first class rewards, and the starting salary (plus car and other benefits) will reflect this.

Please send your c.v.s, in the first instance, to Sonya Rayner, or telephone her for further information.

### Chambers

AND PARTNERS

Recruitment

Consultants

74 Long Lane, London EC1A 9ET

Tel: 0951 182 (01) 606 9371 Fax (01) 600 1793

Established since 1974, Gabriel Duffy Consultancy has long been a leader in Accountancy and Taxation Recruitment. Legal Recruitment has now become a major growth area within the consultancy and we take great pride in extending our uniquely personalised service to the legal profession.

### EXCEPTIONAL ENTERTAINMENT LAWYER

Our Clients, a well respected large City Firm are seeking to recruit a young lawyer with outstanding ability in the music/contract world. Experience within an Entertainment practice essential as is an ability to deal with clients at all levels. Preference will be given to candidates who are able to introduce new clients to the firm although an excellent track record is the paramount requirement.

City

### QUALITY CONVEYANCING

This is an unusual position offered by a major city firm with a large portfolio of Corporate Clients. They require a highly motivated, tough residential conveyancer to undertake private work for their high profile international clients. The job demands tact, diplomacy and skill. If you are a qualified solicitor or legal executive and possess the experience and personal qualities required the rewards are exceptional.

City

### COMPANY COMMERCIAL

Central London

A thriving and established firm of solicitors are currently on the look out for a company/commercial lawyer with at least 2 years PQE to take on a challenging caseload of non-contentious work. There is no age limit to this position and it might well suit a dissatisfied salaried partner looking for pastures new.

### BARRISTERS

Are you loitering without intent or squatting without a proprietary interest in your present chambers? Come and talk to us about the countless opportunities available in private practice for Barristers with a commercial or chancery background.

Central London

### MOVING NORTH?

One of the leading firms of Commercial Lawyers in Leeds is about to commence a bold expansion drive. They are committed to recruiting up to 20 qualified lawyers who are needed for their company, insolvency, litigation, property and taxation departments. If you have relevant City background and PQE to match, then this firm would be very keen to talk to you.

Yorkshire

### NON-CONTENTIOUS

Lincoln

Partnership prospects are on offer from an established, country practice in the Lincolnshire woods. The successful applicant, a qualified solicitor of at least 5 yrs experience, is required to take charge of non-contentious caseload of conveyancing, private client and co-commercial work. If you would like to work in a civilised, rural community then this is the ideal job for you.

For further details of these and other vacancies both in London and the provinces, contact Anna Groth or Carl Batty on 01-581-2286 (days) or 01-585-3729/01-350-0650 (evenings and weekends) or write with full C.V. to

**Gabriel Duffy Consultancy**  
31 SOUTHAMPTON ROW - LONDON - WC1B 5HJ

## Assistant Solicitor

(Conveyancing)

£15,800-£17,700 + car

Cornhill is one of the country's leading insurance companies with a small highly professional legal department based at its Head Office in Guildford, Surrey.

Recognising the importance of in-house conveyancing, we have created this new role to take full responsibility for conduct and supervision of our in-house services. In addition you will undertake special project work and provide advice to management on a variety of legal matters.

You will be a qualified solicitor with post admission experience, the emphasis being on non contentious work.

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Interviews will take place on the 4th November 1987. Mr P. K. Dodd OBE BA LLB Solicitor Clerk to the Magistrates' Courts Committee City Magistrates' Court Crown Square Manchester M60 1PR



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سونا في الامم



## Stock-market cheats are put on notice

Regina v Best

Before Lord Lane, Lord Chief Justice, Mr Justice Boreham and Mr Justice Hutchison [Judgment October 5]

Stock-market cheats were now on notice that not only their assets but also their liberty were at risk.

Lord Lane, Lord Chief Justice, so stated on giving judgment allowing in part an appeal by Keith Lander Best, aged 38, former Member of Parliament for Ynys Môn, a barrister and a major in the Territorial Army, against a four months' prison sentence and fines totalling £3,000 imposed at Southwark Crown Court by Judge Butler, QC on September 30.

The appellant was convicted by a 10 to two majority of three offences of attempting to obtain property by deception. The substantive offences, on specimen counts, were charged under section 15(1) of the Theft Act 1968, each of dishonestly obtaining 800 shares in British Telecom under variations of his own name and addresses. The court increased the fines to £1,500 on each count.

Mr Robin Simpson, QC and Miss Clare Montgomery for the appellant.

The LORD CHIEF JUSTICE, giving the judgment of the court, said that the appellant made six applications for a total of 39,000 shares. The offer in November 1984 was over-subscribed and he received 800 shares in respect of each application.

The application form did not state that only one application should be made. However, a statement to that effect did appear in the prospectus, at page 57, and on the mini-prospectus.

They stated that multiple applications were liable to be rejected or, in some circumstances, could be aggregated — which meant that, if the offer was under-subscribed, the applicant could be forced to take up all the shares applied for.

The matter came to light as a result of an investigation and

publication in some sort of periodical, *Labour Research*.

He was interviewed and, as was his right, elected to make no comment. He was arrested and elected to go to trial. He did not go into the witness box.

The gist of the defence was that the false statement alleged, namely, that the particular application was the only one made by him, had not been proved.

The prosecution alleged that it must have been clear to anyone that only one application was allowed from each subscriber and that it was dishonest to make more.

The reason for the attempt being proved rather than the full offence was because the prosecution could not prove that the shares were issued in the belief that this was the only application.

As Mr Simpson had rightly pointed out, the appellant's behaviour had threatened to destroy for himself all those matters in his life which he had over the years built up.

Mr Simpson submitted that the prison sentence was wrong for several reasons.

First, it was conceded on all hands at the trial that the practice of "stagging" before the flotation of BT had been widely practised by large numbers and no one before 1984 had been prosecuted or threatened with prosecution.

Second, in August 1984 the appellant had applied for shares in the Jaguar flotation, four applications in variations of name and address. That was known to the authorities and no prosecution followed.

Third, he went on to give figures disclosed by the prosecution that scrutineers of the BT flotation had found that something like 6,600 multiple applications had been made: 1,974 had been sent to the Department of Trade and Industry for action. The cheques were backed; all these applications were in fictitious names. Later a few were prosecuted.

In was conceded by the

Crown that there were 4,400 multiple applications including a large number with duplicated and varying names.

Of that large number 10 prosecutions were launched. They were heard at Bow Street and dealt with summarily.

Many were more serious than the appellant's case. In each case nothing less than 20 applications were made by a single defendant. In one a thousand applications were made and £250,000 was involved.

All were professional men. None of those defendants was sent to prison. All were fined, varying between £8,000 and £2,500 in all. The fines per count varied between £2,000 as the highest and £500 as the lowest.

Mr Simpson further pointed out that subsequent to BT there had been other similar flotations for Trustee Savings Bank and British Gas. In those cases stringent warnings were given that more than one application might result in prosecution.

This was the first time that prosecution had resulted from the practice known as stagging.

The thrust of Mr Simpson's submission was that this was a case of gross disparity, namely, the difference between the sentences at Bow Street and on the appellant. He said that injustice had been done to the appellant.

Disparity was a much abused ground of appeal and needed careful consideration on each occasion on which it was raised. The question for the court was whether a fair-minded person, on reading of the disparity, would conclude that the appellant had suffered an injustice or would be, on the other hand, perhaps conclude that the defendant in the other case or cases had been extraordinarily lucky?

In the latter kind of case the court hearing the appeal had to be very lest, by allowing the appeal, it made a second mistake — where there had earlier been only one and thus doubled the sentencing error. Their Lordships had to decide, in short, whether the fines imposed in the other cases were

extraordinarily lenient sentences or whether they were within the bracket of proper punishment; and second, whether the appellant was more blameworthy than the other 10.

The present and other types of stock-market dishonesty were very easy to commit, very expensive and difficult to detect and prove and could be very lucrative for the perpetrator.

They were, in short, just the sort of crime where a deterrent sentence might be appropriate — just the sort of crime which the law would continue to commit very easily to commit, very easily to commit, very easily to commit.

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was a member of the Bar and should have realized, if anyone did, that he was at least in danger of falling foul of the Theft Act.

Their Lordships had not found the decision easy but had concluded that, while the nature of his profession certainly did not entitle him to be treated more leniently, it did not require him to be sent to prison rather than be simply fined.

Consequently, despite what their Lordships assumed to be his greater knowledge of the law compared with the Bow Street defendants, imprisonment was too severe. Justice would be done if the Lordships were to quash the imprisonment but at the same time increase the fine to £1,500 on each of the three counts. He would have 14 days to pay and, in default, would go to prison for 28 days.

However, let it be clearly understood that from now on those who indulged in such or any other sort of cheating connected with the Stock Market were on notice that it was not only their assets which were at risk but also their liberty and it is only with the skin of his teeth that the appellant had escaped the fate which the criminal judge understandably ordered.

Solicitors: Andrews, McQueen & Co, Broadstone.

**Judge's function**

*Regina v Smith (Pascoe Donald)*

It was not the function of a judge when passing a custodial sentence to express views as to the conditions under which the offender should be held in custody, or the treatment which he should receive while in custody, whether medical or otherwise.

The Court of Appeal (Criminal Division) (Lord Justice Russell, Mr Justice Leggatt and Mr Justice Auld) so stated on October 5, allowing an appeal against a five-year sentence for unlawfully wounding a probation officer, and substituting one of 18 months.

That was subject to one further question. The appellant

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## Power to supervise ward

In re B (a Minor)

Before Mr Justice Anthony Lincoln

[Judgment September 29]

Where a ward of court was in the care of the local authority the court had jurisdiction to intervene in the local authority's decision whether or not to allocate a social worker to the ward, although in the present case that jurisdiction would not be exercised.

Mr Justice Anthony Lincoln so held in the Family Division on a summons by the guardian *ad litem* of a ward of court *inter alia* to show cause why an order should not be made that the London Borough of Hounslow should allocate a social worker of suitable experience forthwith to the ward, B, a minor in the care of the local authority.

Mr Allan Levy for the guardian *ad litem*; Mr Graham Clark for the local authority.

MR JUSTICE ANTHONY LINCOLN said that B was a girl of nearly 17 who had a baby aged 18 months. Both were wards of court in the care of the local authority.

On April 18, 1986 the two wards were admitted to a mother and baby home in Beckenham where it emerged as a result of disclosures made by B, that she had been sexually abused and raped between the ages of seven and 15 by her stepfather.

On October 2, 1986 the stepfather was convicted of sexual offences and sentenced to eight years imprisonment.

B had previously enjoyed the benefit of having a social worker assigned to her, but had none at the moment. After absconding from time to time from the council home in which she had been placed she was now in the mother and baby home in Greenwich where a team leader had been appointed to watch and look after the development of the two wards.

On those facts the guardian *ad litem* reached the conclusion that it was not in the interests of the wards that there should be

no social worker, arguing that a case of such gravity should rank at the top of any list of cases needing the allocation of a social worker.

There was an acute shortage of social workers in Hounslow. Accordingly a senior member of the social services presided over a small group of subordinates to decide the allocations on a weekly basis.

The decisions were not made on the basis that those cases that failed to get a social worker did not need one ideally speaking; but each case had to be compared with the others in terms of risk, urgency, the need for long and short term planning and other obvious criteria.

Against that background it was considered that B and her baby were being sufficiently cared for at the mother and baby home from which the reports on B had been by no means wholly unfavourable. Provided the home kept in touch with the local authority by means of such reports, the local authority felt it could provide bush fire support as necessary.

The application by the guardian *ad litem* called for the exercise of an unusual jurisdiction, that is, to compel a local authority to allocate a social worker in a given case.

The local authority argued that the wardship court had no jurisdiction to limit or fetter or interfere with powers given to it by statute for the benefit of children in its care in that way.

But *In re Y (a Minor)* ([1976] Fam 125) established that the exercise by a local authority of its powers in relation to a ward of court in care pursuant to an order of the court under section 7(2) of the Family Law Reform Act 1969 was by virtue of section 43(5)(a) of the Matrimonial Causes Act 1973 subject to the direction of the court.

The wardship jurisdiction derived from the Crown as *parens patriae* and his Lordship would have had no hesitation in exercising that jurisdiction if he had thought that the local authority had declined to ap-

point a social worker to assist the ward B on some malicious or improper ground.

But he had no doubt that in this case the jurisdiction ought not to be exercised. It was quite impossible for the court to reopen the decision of the local authority and investigate the priorities of one case as against another, where the allocation of a social worker to those wards meant that another case, possibly more needy, would be deprived.

It would involve an extensive inquiry lasting many weeks; for the other cases to be considered included 17 other children in care; several emergency cases where a child was about to be fostered; seven cases on the abuse register; 70 elderly people at risk; and innumerable mentally ill people. There were just not the resources available.

His Lordship derived comfort from the thought that although the guardian *ad litem*'s concern for B was justified, a key worker was watching her development and keeping the local authority informed.

Furthermore, the local authority had not closed the case; all cases were being considered on a weekly basis, and B's priority would fluctuate from week to week. There was a possibility that more social workers would be available in January and his Lordship expressed the hope that B should have one when it became feasible.

His Lordship therefore declined to exercise the jurisdiction to order the local authority to allocate a social worker to oversee the future welfare of the two wards in care.

As for an application for judicial review of the local authority's decision, there were no grounds for holding that even a *prima facie* case had been made out. The senior welfare officer had done everything possible for the two children given the situation.

Solicitors: Richard White & Michael Sherwin, Croydon; Mr T. J. Simmons, Hounslow.

**LEGAL APPOINTMENTS**

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## 01-481 4481 LEGAL APPOINTMENTS 01-481 4481

**LA COMISION DE LAS COMUNIDADES EUROPEAS**  
organiza dos oposiciones generales para la constitución de listas de reserva de

**TRADUCTORES (m/f\*)**  
**Y TRADUCTORES ADJUNTOS (m/f\*)**  
(COM/LA/595 y COM/LA/597)

**¿QUIERE USTED SER TRADUCTOR EN LA COMISION DE LAS COMUNIDADES EUROPEAS?**

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- si ha realizado estudios universitarios completos;
- si tiene como lengua activa principal el español y un conocimiento profundo de al menos dos de las lenguas siguientes: alemán, inglés, danés, francés, griego, italiano y neerlandés, de las cuales una debe ser el francés o el inglés.

Pida el anuncio detallado de las oposiciones publicadas en el Diario Oficial de las Comunidades nº C 252 del 22 de septiembre de 1987, dirigiéndose a:

- Commission des Communautés européennes, Division Recrutement, rue de la Loi 200, B-1049 BRUXELLES. Tel: 02/235.11.11.
- Oficina de Prensa e Información, C/ Serrano 41, Sa planta, E-28001 MADRID. Tel: 275.04.80 (9-15 h).

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**TRADUCTORES**  
COM/LA/595-LA 7/6

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- haber nacido después del 30 de octubre de 1948.

**TRADUCTORES ADJUNTOS**  
COM/LA/597-LA 8

- no se exige experiencia profesional;
- haber nacido después del 30 de octubre de 1954.

**Fecha límite para la recepción de las candidaturas: 30 de octubre de 1987.**

\* La Comisión desarrolla una política que tiene por objeto garantizar la igualdad de oportunidades entre mujeres y hombres en todas las profesiones.

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organiza dois concursos gerais para a constituição de listas de reserva de

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(COM/LA/596 e COM/LA/598)

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Pode obter o aviso pormenorizado dos concursos publicados no Jornal Oficial das Comunidades nº C 252 de 22 de Setembro de 1987 dirigindo-se a:

- Commission des Communautés européennes, Division Recrutement, rue de la Loi 200, B-1049 BRUXELLES. Tel: 02/235.11.11.
- Bureau de Presse et d'Information, Rua do Salitre 56-10º, P-1200 LISBOA. Tel: 54.11.44.

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- possuam experiência profissional pós-escolar de pelo menos dois anos;
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- não é exigida experiência profissional;
- ter nascido depois de 30 de Outubro de 1954.

**Data limite para recepção das candidaturas: 30 de Outubro de 1987.**

\* A Comissão desenvolve uma política que tem por objectivo assegurar a igualdade de oportunidades entre homens e mulheres em todas as profissões.

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# The Times special guide to the World Cup in India and Pakistan. Part one.

## Nothing can be taken for granted

By Alan Lee

There are Englishmen who still wince at the sound of Gary Gilmour's name; Indians whose faces fall at the mere mention of a Sri Lankan, Da Silva; Australians for whom Duncan Fletcher remains a strong source of embarrassment. Time may have healed the wounds, but it has not cleansed the memory of the World Cup's dramatic past.

Can it really be 12 years since Gilmour, roly-poly exponent of booming bowling, destroyed English hopes of triumph in the inaugural competition with his astonishing spell of six for 14 during the Headingley semi-final?

England were dismissed for 93, but John Snow and Chris Old brought the Australians to their knees at 39 for six before the saviour arrived: who else but Gilmour, the endearing 'Gus', swinging the bat as effectively as he had the ball to take his country into what remains their only World Cup final.

The West Indies were victorious that year, just as

they were in 1979 before, in the third final, their crown passed to India, a country who had managed only one victory in the first two tournaments — and that against the hapless East Africans.

India, a Test match force during the Seventies through their peerless spinners, were unable to adapt to the new demands of instant cricket and their darkest hour came at Old Trafford in June 1979 when Sri Lanka, not yet a Test-playing nation, beat them by 47 runs. Worse still, from India's viewpoint, they were beaten at their own game, the leg-spinner Somachandra Da Silva bewildering players weaned on slow bowling.

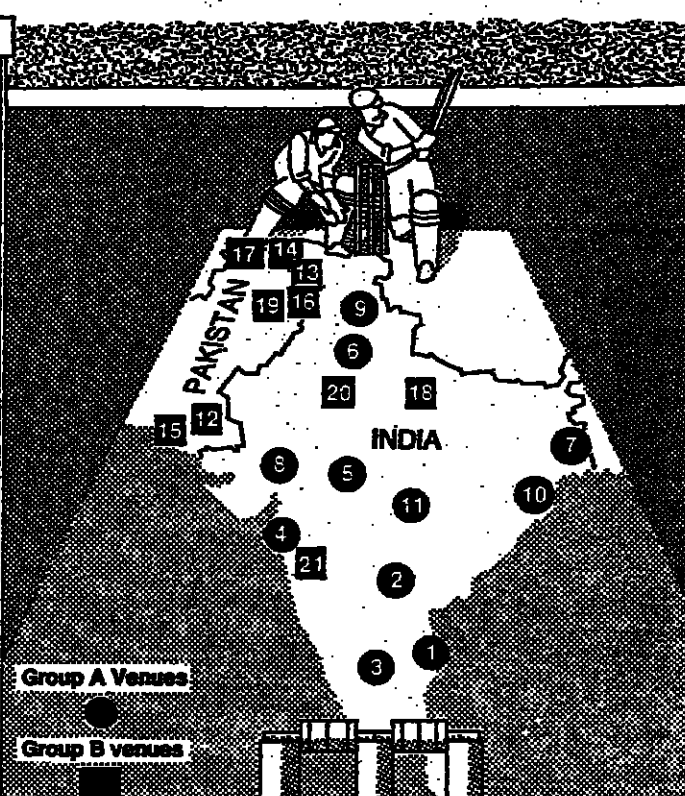
Perhaps it was this defeat which altered the course of Indian cricket and made them the redoubtable one-day force they have come to be. In 1983 it was the turn of Australia to suffer humiliation as the under-seven men featured here (one from each of the other competing teams) formidable foes.

once the professional for Rishton, a relatively unknown village in those pre-Richards days, scored 69 not out and took four for 42.

The World Cup stage is for the aspiring as much as the acknowledged greats; the coming months will prove the point. England's efforts to win the competition for the first time will not only be hampered by the household names, but by characters for whom the Cup will be a platform for stardom, if only brief and fickle.

No one at the outset of the three previous tournaments could, logically, have chosen Gilmour, Da Silva or Fletcher as the names which would be discussed with excitement by an audience which has found this form of cricket compulsive viewing. Predicting the stars of the coming extravaganza is every bit as tricky. England, however, are likely to find the seven men featured here (one from each of the other competing teams) formidable foes.

FIXTURES AND VENUES	
GROUP A	
Oct 9: India v Australia (Madras)	1
Oct 10: New Zealand v Zimbabwe (Hyderabad)	2
Oct 13: Australia v Zimbabwe (Madras)	3
Oct 14: India v New Zealand (Bangalore)	4
Oct 17: India v Zimbabwe (Bombay)	5
Oct 18: Australia v New Zealand (Indore)	6
Oct 22: India v Australia (Calcutta)	7
Oct 23: New Zealand v Zimbabwe (Calcutta)	8
Oct 25: India v Zimbabwe (Chandigarh)	9
Oct 27: Australia v New Zealand (Chandigarh)	10
Oct 30: Australia v Zimbabwe (Nagpur)	11
GROUP B	
Oct 8: Pakistan v Sri Lanka (Hyderabad)	12
Oct 8: West Indies v England (Guwahati)	13
Oct 12: Pakistan v England (Karachi)	14
Oct 13: Sri Lanka v West Indies (Karachi)	15
Oct 16: Pakistan v West Indies (Lahore)	16
Oct 17: England v Sri Lanka (Karachi)	17
Oct 20: Pakistan v Sri Lanka (Karachi)	18
Oct 21: West Indies v Sri Lanka (Karachi)	19
Oct 25: Pakistan v Sri Lanka (Karachi)	20
Oct 26: England v West Indies (Pune)	21
Oct 30: Sri Lanka v West Indies (Karachi)	22
SEMI-FINALS	
Nov 4: Winners group A v Runners up group A (Lahore)	23
Nov 5: Winners group B v Runners up group B (Bombay)	24
FINAL	
Nov 8: Calcutta	25



### GROUP A

AUSTRALIA			
v India			
1966			
Sep 7	Jaypur	L	7w
Sep 9	Srinagar	W	3w
Oct 2	Datta	L	52w
Oct 5	Atmabachhi	L	52w
Oct 7	Rajput	W	7w
1967			



# Winger dilemma lingers for Robson

COMMENTARY

David Miller

Chief Sports Correspondent

More than 20 years after Alf Ramsey's 'Wingless Wonders', the argument still has not been resolved: certainly not by Bobby Robson, the present England manager, after five years in the job. Are wingers worthwhile, it is still asked.

At the heart of the current dilemma lies John Barnes, that marvellously elusive runner who has moved from Watford to Liverpool yet for the moment is no nearer to becoming a cornerstone of the England team than when he made his first appearance as a substitute against Northern Ireland in 1983.

In the six seasons in which he has been an international player, Barnes has somehow never seemed more than a visitor, a handsome decoration on the fringe of the party. He can destroy an opponent, yet seldom destroys the opposition: for all that glorious goal scored in Rio in 1984.

Of Barnes's 32 caps, no less than

12 have been as a substitute; which is simultaneously an indication of his drifting, unpredictable influence on any match and of the manager's indecision on whether Barnes is one upon whom to put your mortgage.

Against Argentina in the World Cup quarter-finals — in his fifth appearance as a substitute that season — Barnes came so close to levelling the match as he tormented Argentina's right flank and swept the ball into the penalty area towards Liseker's head. Yet last season he played only three out of

eight international matches, once as substitute in Istanbul, and as first choice against Sweden and Brazil.

Robson recalled him, in a demonstration of faith, as first choice against West Germany last month, beginning with two wingers, with Waddle on the other flank. Yet the lesson of that match was obvious. England improved, stemming the German onslaught from Voller, Alofs and Litharski, only when England switched, through necessity of injury, from a fluid 4-2-4 to a 4-4-2 formation.

It is the lesson Ramsey learned in 1964. Persisting with two wingers — Thompson, of Liverpool, so similar in many ways to Barnes, and Bobby Charlton — England were thrashed 5-1 by Brazil in Rio. Thompson survived only six more games. In December, 1965, in Madrid, the 4-3-3 formation was conceived which would win the World Cup with Ball,

Baker and Hunt, Stiles, Charlton and Eastham in midfield.

And so wingers. As Ray Wilson, England's left-back, said: "You could see the Spanish full-backs wondering what on earth to do."

Bobby Robson has to make up his mind. The answer, I reluctantly believe, should be to leave out Barnes, especially when England go to Yugoslavia for their important European qualifying tie in November. It is contrary to all principles of footballism of Steven or Hodge which would achieve the result in Belgrade which the unpredictable Barnes might not.

I saw Barnes on Saturday against Portsmouth. The 4-0 scoreline was an exaggeration of Liverpool's superiority in a match they struggled to control before half time. Certainly this is, as yet, not a newly great Liverpool team; and Barnes

was reduced by Horne, a Portsmouth midfielder player, to the ranks of the ordinary. Horne stood off, did not commit himself, and made Barnes take the initiative. By the 40th minute, Barnes did not want the ball so much.

When Liverpool beat Derby earlier in the week, it seems that Robson was misquoted when comparing Barnes with George Best. He merely said that Barnes had given a George Best style of performance. That is different, and indeed there remains a substantial difference between the two. Best would never have been so on the periphery of a match which Manchester United had won by four goals. If Barnes is to make his England position a permanent one, he must learn how to maximize his talent: though the delightful Thompson never did.

## SHOW JUMPING

# Richest British sponsorship for the Smiths

By Jenny MacArthur

Harvey Smith, show jumping's most colourful personality, has secured the richest sponsorship contract in British show jumping for himself and his two sons, Robert and Steven, Brook Street Bureau, the employment agency announced yesterday at the opening night of the Horse of the Year Show at Wembley that they are to sponsor the three Smiths in a deal worth £500,000 over three years.

Harvey, who in 1972 became the first British rider to turn professional, said there was no difficulty in a joint sponsorship — even though Robert, aged 26, has now set up his own yard in Essex. "We're three equal jockeys and the money will be split evenly — Robert will go to the shows he wants and Steven and I will go our way but at the end of the day we're all pulling together." The Yorkshiresman, aged 49, who is currently enjoying one of his best seasons ever with his top horse, Shining Example, also dispelled any rumours about retirement. "That's a long way off yet," he said.

Smith and Steven, aged 24, have a pool of 40 horses to draw on at their Yorkshire yard near Bingley, Robert who started his

yard near Saffron Walden in Essex earlier this year has 35 — eight of which are top grade A level. All the horses will now carry the prefix 'Brook Street' when competing — replacing the old Sanyo one with which the Smith family have been associated since 1978.

Peter Murphy, winner of the individual gold medal at this summer's Junior European Championships in Belgium, is one of the four riders who qualified yesterday to compete at Wembley for the rest of the week.

Murphy, riding Steven Whitaker's Jay's Way, the winner of the gold medal, just got the better of another 11th hour qualifier, Mark Armstrong, on Freddy Webb's Malignant in yesterday's Everest Speed Stakes. Armstrong comes to Wembley with confidence bolstered from competing in his first Nations Cup event at Prague 10 days ago where the British team finished third.

The two other qualifiers are Marie Edgar, aged 17, daughter of Ted, one of Britain's top show jumping trainers, and James Fisher who won yesterday's Everest National Stakes with the 12-year old, Hasty Exit.

## TENNIS

# Commitment call from Jacques

By Rex Bellamy, Tennis Correspondent

Warren Jacques, who coaches Britain's senior women's team but who will soon move over to take charge of the men's squad, was a newcomer to last week's national championships at Telford. "I was not over-impressed," very disappointed, in fact — with the overall standard of play," he says.

Jacques can understand why some leading players find the tournament difficult. But it is good for them mentally, he adds, to have "the weight of the event on their shoulders."

His wider concern is that, on the international circuit, British players "seem to have too many ups and downs." His toughest task, he suspects, will be to change their attitude.

"They seem to let a lot of little things bother them. I would rather they talked with their rackets than their mouths. I want them to play every match like a Davis Cup match: to get hungry, concentrate on the tennis, and be professional. I don't think they know what total commitment means."

"In essence, a good performance seems to be enough for the British player — and this applies to other sports, too. You have to be a good sportsman, and you also have to hate to lose." Jacques says his immediate goal is to get the best out of the leading players: "I want men in the top 50. And I want to foster the younger players to help them get international experience and computer points."

Jacques regrets the passing of former international tournaments and hopes to

strengthen the British circuit of satellite tournaments. He also wants to encourage the clubs to welcome juniors and improve junior programmes. "We also need to look at regional coaching. I think a lot of coaches get caught up in office work. They need to get on court more."

Jacques has controversial views on court surfaces. "As far as my programme is concerned, I would like to see the demolition of surfaces on which you never get a straight bounce. It's imperative to have European clay courts (as at Leuven), but nowhere else in England), plus the type of courts they have at the US championships and indoors, Supreme. That's the international scene. We should have a handful of these courts in every city."

One hopes those words sink in where it counts. British players will get nowhere without competence on the three surfaces Jacques specified.

"The most heartening feature of Telford was the form shown — and confidence gained — by Clare Wood and Chris Bailey, both aged 19. Each played well in three events and, in partnership, won the mixed title. The most disheartening features were the scarcity of spectators, and, until the semi-finals, the absence of ball-boys or ball-girls. For much of the week the tennis had echoes more common in a library."

The Lawn Tennis Association must carry the can for both deficiencies. This festival is fun for the British tennis family and particularly useful for the aspiring young — but it need not be quite so private.

# Elegant Edberg silences critics

From Richard Evans, Barcelona

Stefan Edberg silenced the critics of his clay-court game by defeating Emilio Sanchez, a natural clay-court player, in front of his own crowd, in three elegantly played sets 6-4, 8-6, 6-4 when the sun finally returned to the Real Club de Barcelona.

Edberg's fine performance ensured that Sweden, in gaining a 3-1 winning lead over Spain, would appear in the Davis Cup final for the fifth consecutive year — concrete evidence of their supremacy. The Spanish disappointment will be mirrored by Vijay Amritraj and his Indian team for a victory for the home team here would have offered India the opportunity to stage a Davis Cup final for the first time in Asia as well as giving them an excellent chance of beating the Spaniards on a grass court.

Now the euphoria of victory in Australia will be tempered by the thought of the indoor clay court that is being laid at the vast indoor arena in Göteborg where, in 1984, Sweden humiliated a United States team that included John McEnroe and Jimmy Connors. India will need a miracle to do better.

Yesterday Edberg proved a lot of things to himself and those of his fans: that he is a Swedish critic who felt that he

let the side down with his lacklustre performance in last year's final against Australia in Melbourne. The world's No. 2 would not have been chosen for the singles here had either Kent Carlsson or Joakim Nyström been fit and was even dropped from the doubles as a decision that rebounded on Hans Olsson, the Swedish captain, when Anders Jarryd, playing with Mats Wilander instead of his regular partner, let Spain struggle back into the tie by losing to Emilio Sanchez and Sergio Casal on Saturday.

But Edberg had already done his bit, despite a flight from Los Angeles, by beating the younger Sanchez, Javier, in straight sets. After a 24-hour delay on Sunday, because of a thunderstorm, Edberg had to face Emilio who has built a reputation as a tough Davis Cup competitor. The match was not easy for Edberg, but his beautifully fluent serve and volley style, often made it look like a foregone conclusion. Even the loss of his serve in both the opening sets could not disturb his equilibrium as he maintained a steady pressure on the Spaniard with his big kick serve. By the end Edberg had proved himself to be in a different class.

## SNOOKER

# Davis to the rescue

By Steve Acteson

Steve Davis saved the reputation of his manager, Barry Hearn, and the rest of the Matchroom team when he won the Fidelity Unit Trusts International at Trentham Gardens, Stoke, beating Cliff Thorburn 12-5 in the final. Six of the Matchroom team had been knocked out by the quarter-finals.

By winning on Sunday Davis thus took a step towards his own 'impossible dream', a personal grand slam of the ranking titles. He managed only three of them last season, the Tennents UK, the Embassy World Championship and the Embassy World Championship.

lovely thought to have tucked away at the back of your mind." Hearn is promoting the heavyweight match between Frank Bruno and Joe Bugner on October 24, an event which clashes with the semi-finals of the second ranking tournament the Rothmans Grand Prix and Davis said: "I don't want any tickets for the fight even if I must be the only bloke in Britain that doesn't."

Hearn, in his usual laid-back underplayed manner commented: "This was a tough one so we had to send in the heavy squad and our SAS. Davis, brought back the goodies. Some people seem to have been writing off the Matchroom — I suggest the best thing they can do is get back to the practice table."

# Hunter is wary of hurting Everton's pride

By Martin Searby and Ian Ross

Norman Hunter, the manager of Rotherham United, expects Everton, the League champions, to be a different proposition in their second round, second leg of the Littlewood's Cup at Millmoor tonight.

His struggling third division club brought off one of the surprise results in the first meeting a fortnight ago by holding the Merseyside club 2-2 until a disputed penalty in the closing minutes gave Everton the advantage. "We played well for our result and were very disappointed to concede what I thought was a harsh penalty," said Hunter.

"I don't think they will be so keen to attack us and I expect them to soak up the pressure and then try and hit us on the break. We are a better side than our league position suggests and we would be at least half a dozen points better off if we didn't have goals away towards the end when we have really done enough to win the game."

Rotherham, runners-up in 1961 the first year of what was then known as the League Cup, will at least have the consolation of a gate far in excess of the 3,000 average. Harvey has named a travelling squad of 14 players, but seems certain to name the line-up which won away from home for the first time this season at the weekend.

Having finally rediscovered the form which swept them to the League title last May, Everton will be mindful of slipping back to square one. Saturday's emphatic win at Southampton may have partially restored the champions' flagging confidence, but an exit against Rotherham would cause untold damage to the long-term morale of a side which is once again being forced to live beyond the showstop live by neighbouring Liverpool.

Kenny Dalglish, the Liverpool manager, has delayed naming his side for the game against Blackburn Rovers at Anfield until after he checks on the fitness of Steve McMahon, the midfielder player who is challenging for place in the England squad, but who sustained a slight groin strain during the win over Portsmouth.

Rovers, who held Liverpool 1-1 in the first leg at Ewood Park, will be heartened to learn they have had no trouble at all in their previous two games. "I think they will make it very difficult for us. They were happy with the draw from the first leg, so obviously, I would

think they will perform in a similar manner," he said.

Eric Nixon, the Manchester City goalkeeper, is recalled to the first team for the game against Wolverhampton Wanderers at Molineux in place of Bobby Mimms, the former England, under-21 international, who is on loan from Everton.

Tony Galvin, the Sheffield Wednesday winger, is struggling to be fit for the tie against Shrewsbury Town at Gay Meadow after damaging a foot during his return to Tottenham Hotspur at White Hart Lane.

Alex Ferguson, the Manchester United manager, will rest Gary Walsh, his young goalkeeper, against Hull City at Boothferry Park tomorrow night, with United leading 5-0, and will recall Chris Turner. "Turner has played only four reserve games all season and needs match practice. The second leg of this tie will provide an excellent chance for a first team outing with no real pressure. Walsh will be having a well-deserved rest," he said.

Leeds United face a potentially embarrassing visit to York City who are bottom of the third division and without a win. If the Leeds goalscoring famine continues the 1-1 draw from the first leg would be enough to see York through. They are also no strangers to Cup success having beaten Arsenal two years ago.

Leeds' first leg was marred by a growing injury list and there are doubts over the fitness of Neil Aspin, Mick Adams and Ian Snodin who join long-term absentees Mark Azid, David Hirst and Brendan Ormsby on the sidelines.

"They must feel they have a good chance after holding us to a draw," said Bremner, the Leeds manager. "You only need to look at the shock results in the first leg to realise the gap in standards between the divisions is narrowing."

Leeds meanwhile have no intention of abandoning the all-ticket rule for away matches, despite a protest from Blackburn Rovers who complain that it cost them a bigger gate than the 7,675 who turned up on Saturday to give them their biggest crowd of the season.

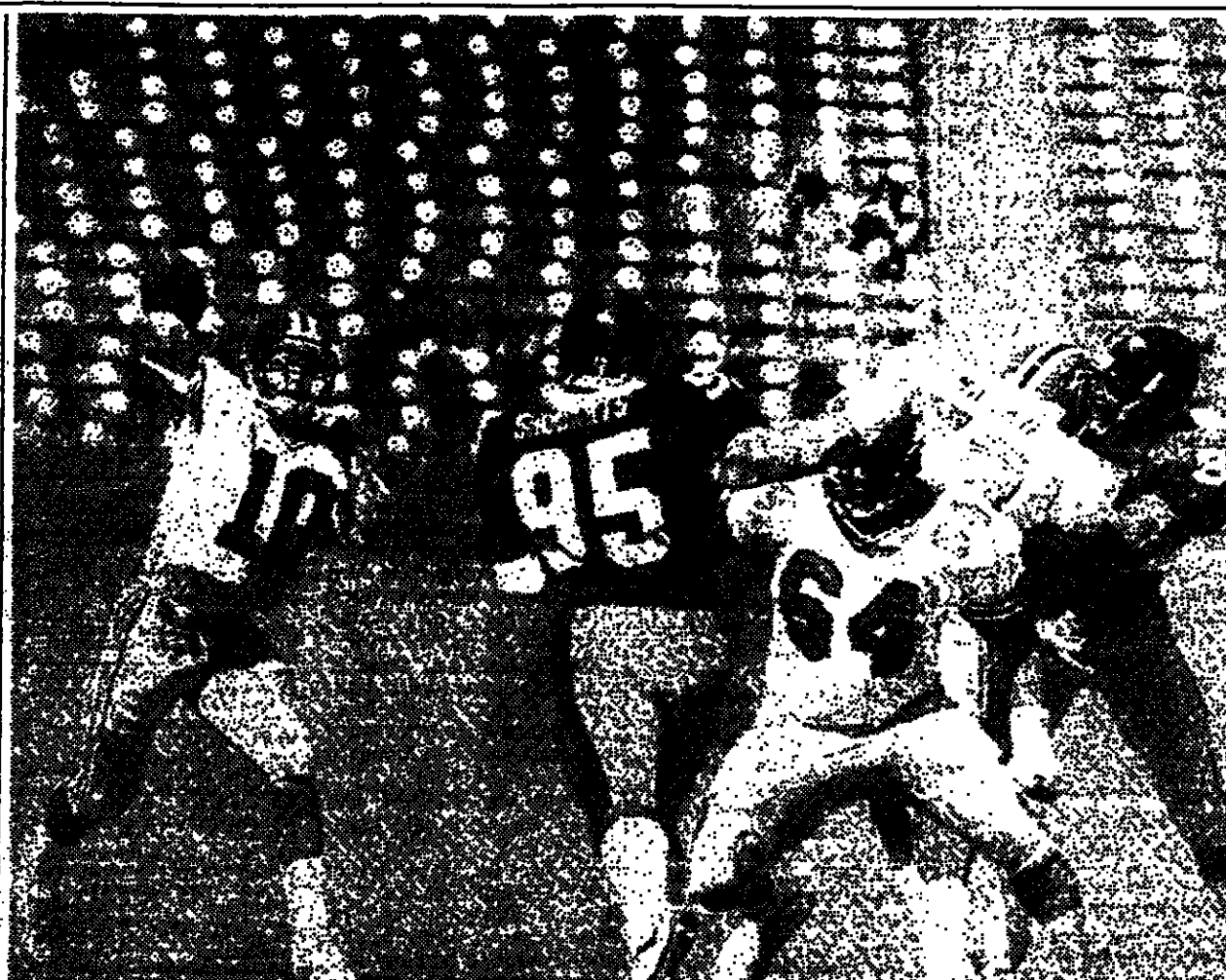
"It is precisely because of the all-ticket restrictions that we have had no trouble at all in our games this season," Bremner said. Leeds have already sold their allocation of 2,500 for tonight's fixture at Bootham Crescent.

The Glentoran manager, Tommy Jackson, said yesterday: "Last week was a bad one for us but I am hopeful that the players will be able to put those two performances behind them and clinch a County Antrim Shield final spot, and a semi-final place in the TNT Golf Cup when we meet Coleraine on Saturday."

Leicester City should know today whether their goalkeeper, Ian Andrews, will be joining Hibernian for £250,000. Andrews watched the home draw with Celtic on Saturday.

Peter Barnes, Manchester City's winger, has joined Bolton Wanderers on a month's loan. The former England international is expected to make his Bolton debut in Saturday's fourth division match at Darlington. Barnes rejoined City — where he began his professional career — from Manchester United in January for £15,000.

Southampton are giving a trial to the 23-year-old American World Cup forward, Hugo Perez. Perez comes from San Salvador and has impressed Chris Nicholl, the Southampton manager, who said: "He is small and skilful and we shall be having a close look at him. Perez is based in San Diego but is eager to break into British football."



Wide open spaces: unfortunately, though, in the stands at the NFL game between Atlanta Falcons and Pittsburgh Steelers

# Ridiculous rather than sad

By Robert Kirby

A home-made banner at the Veterans stadium in Philadelphia nearly had it right on Sunday: "This is Sad," the terse legend declared. "This is Ridiculous" might have been closer to the truth.

After a week's absence because of a players' strike, the National Football League (NFL) owners forged ahead by using strike-breaking players, but most supporters around the United States were not impressed. Apathetic attendance

figures and uneven performances by no-name players were commonplace. If players had a vacant look in their eyes, it was not because they were thrilled to be playing in the big time — they were merely scanning the stands.

Under normal circumstances, NFL stadiums strain at the seams, but the "replacement players" participated in front of acres of empty seats at most of the 13 games. The carnalists and the breweries, the big television advertisers, stayed away, too. The strike, which began on September 22, centres on the demand by the players' union for free agency, which would enable certain players to

market their skills to the highest bidder. The owners vehemently oppose the system.

The Silverdome in Pontiac, Michigan, the home of the Detroit Lions, has more than 80,000 seats, but only 4,919 were filled. Back in Florida, the Tampa Bay Buccaneers' 31-27 victory. The attendance was the smallest ever to watch a Detroit home game.

The Tampa Bay coach, Ray Perkins, was philosophical. "The excitement was missing in the stands," he said. "I told them they would have to create their own excitement."

Regular members of the Buccaneers proved to be creative and better attended than their substitutes. Back in Florida, they played a no-frills charity football game against the Bradenton Police Department. The game drew 5,500 supporters, each of whom paid \$5 to help an infant girl in need of a liver transplant.

For both players this was a reminder of times past. Elson, then 19 years old, was the 1973 Rookie of the Year on the British professional circuit, but he abandoned the tour five years ago. Hughes played for Cambridge University in 1951 and 1952 when his handicap was down to two. Now, aged 62, and retired as a marketing director, he has time to work on his golf and trim his handicap to nine.

The pursuit of the Stratford pair in the final round of the championship is led by Martin Gray and Graeme Drummond, of Ladybank, Fife, and Gary Stafford and Geoff Phillipson, of Gainsborough who recently changed the club's name since its purchase by Karsten Solheim, the American golf equipment manufacturer.



A cover up: scab supporters mask their enthusiasm during the game at East Rutherford

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The best round of the day was the 63 by Liam Higgins and Noel Cronin, of Waterville, Co. Kerry. Higgins had to thank his amateur partner not only for a net eagle and a couple of birdies, but also for making him a punter. Cronin put together, with the aid of much insulation tape and glue, the lower shaft and head of the club Higgins had broken.

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That was nothing. "I didn't even know everybody's name in our league," the Cincinnati Bengals linebacker, Reggie Williams, said. About 40 regulars around the league, including Williams, crossed picket lines and played. The Cleveland Browns beat the Patriots 20-10 in a game that included a whopping eight fumbles.

Not all supporters felt short-changed, however. In New Orleans, where the Saints have never produced a play-off team, 29,745 supporters chanted "Stay on strike" while the substitute Saints were beating the more highly fancied Los Angeles Rams 37-10. New Orleans supporters know as well as anyone that these games count towards the Super Bowl.

Several arrests for minor trespassing were reported around the league, but at most stadiums, picketing by league regulars became sessions for autographs and photographs.

The replacement teams, by and large, were not God-awful. In fact, some were rather entertaining. The biggest problem

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